**TPCØDL** 

**TPNØDL** 

**TPSODL** 

**TPWODL** 

TP Central Odisha Distribution Limited

TP Nothern Odisha Distribution Limited

TP Southern Odisha Distribution Limited

**TP Western Odisha Distribution Limited** 

## CENTRALIZED CONTRACTS GROUP

NIT No.: TPCODL / CCG / 2024-25 / 1000000892 Dated. 02.08.2024

# Open Tender Notification For

Rate Contract – SITC of Transformer Monitoring Unit for TP Odisha Discoms

Tender Enquiry No.: TPCODL / CCG / 23-24 / 1000000892, Due Date for Bid Submission: 21/08/2024 [15:00 Hrs.]

Centralized Contracts Group
Tata Power Odisha DISCOMs

1st Floor, Anuj Building, Plot No. 29, Satya Nagar,
Bhubaneswar – 751007

TPCODL, TPNODL, TPSODL, TPWODL (TATA Power and Odisha Government Joint Venture)



# **TPSODL**

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## **Centralized Contracts Group (CCG)**

The Centralized Contracts Group (CCG) is a shared service group of four Tata Power Odisha Distribution Companies (DISCOMs) - TPCODL, TPNODL, TPSODL & TPWODL. CCG is responsible for carrying out tendering activities to cater to the purchasing needs of all four DISCOMs.

#### 1.1 Event Information

Bids are invited in Two Bid system from interested Bidders to establish a Rate Contract as below:

| Tender Enquiry<br>No.                   | Work Description   | EMD<br>(Rs.) * | Tender Fee<br>inclusive of<br>GST (Rs.) ** | Last Date and Time for payment of Tender Fee |
|---|--|----------------|--|--|
| TPCODL / CCG<br>/ 23-24 /<br>1000000892 | Rate Contract – SITC of Transformer<br>Monitoring Unit for TP Odisha Discoms | 2<br>Lakhs     | 5,000                                      | 21/08/2024<br>15:00 Hrs                      |

<sup>\*</sup> EMD exempted for MSMEs registered in the State of Odisha.

## 1.2 Scope of work

Bids are invited from interested Bidders to award Rate Contract (RC) for Procurement of Single Phase BLE Meter with Boxes for Tata Power Odisha Discoms as mentioned below:

| S. No | Capacity                            | UOM | TPNODL | TPCODL | Grand Total |
|-------|-------------------------------------|-----|--------|--------|-------------|
| 1     | SITC of Transformer Monitoring Unit | EA  | 30     | 100    | 130         |

Detailed scope as stipulated elsewhere in this tender document.

## ^ Odisha MSME Preferential Norms

- **Tender Fees Relaxation:** To participate in the tender, MSMEs registered in the State of Odisha shall pay Rs.1,000/-including GST towards cost of tender paper.
- Earnest Money Deposit (EMD) Exemption: EMD shall be exempted for MSME registered in the State of Odisha. However, Bidder shall be barred to participate in the tendering process for a period of 2 years in case it backs out post award of the contract.
- Qualification Requirement Relaxation: Qualification Requirement of Financial Turnover for MSME registered in the State of Odisha shall be reduced to 20% of the existing criteria.
- Past Experience Relaxation: Instead of relying on the volumes / value of earlier Supplies / Projects, assessment of the Bidder shall be done on the basis of feedback from Customers. Past performance experience at Tata Power and its Group Companies shall supersede feedback from other Customers.
- Reservation for MSME: TP DISCOM shall procure at least 20% of the total volume of the procurement from MSME registered in the State of Odisha (however, it shall not apply where goods/services are not available with the MSME), subject to matching L1 discovered prices and meeting technical specifications including quality requirements.
- **Performance Bank Guarantee (PBG) Relaxation:** Performance Bank Guarantee for MSME registered in the State of Odisha shall be 25% of the value normally prescribed.
- The supply of materials / equipment in lots and installation of the same in part shall not be treated as full supply and completion of milestone under MSMED Act 2006. The same shall be treated as full supply only after completion of milestone / installation and other services associated with it

<sup>\*\*</sup> Tender fee – Rs. 1,000/- including GST. for MSMEs registered in the State of Odisha (Ref. Odisha MSME Preferential Norms^ for details on Odisha MSME support)



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## 1.3 Availability of Tender Documents

The bidder can get primary information about the tender from the Newspaper advertisement. Tender documents can be downloaded from TP Odisha DISCOMs' websites:-

www.tpcentralodisha.com, www.tpnodl.com, www.tpsouthernodisha.com, www.tpwesternodisha.com

Non-Refundable Tender Participation Fee, as indicated in tender document, to be submitted before last date of tender fee payment, in the form of direct deposit / NEFT / RTGS in the following bank account.

**Account Name: TP Central Odisha Distribution Limited** 

Bank Name: State Bank of India,

**IDCO Towers, Bhubaneswar** 

Bank Account No.: 10835304915

IFSC Code: SBIN0007891

To receive online bidding link, eligible and Interested bidder shall send an email to Package Owner (Ref. Clause 4.0 for details) attaching duly signed and stamped letter on Bidder's letterhead, with following details, expressing their intent to bid against above tender in following format:

| Sr No | Description  | Bidder's Response |
|-------|--|-------------------|
| i)    | Tender Enquiry No.   |                   |
| ii)   | Description of materials / Works Tendered  |                   |
| iii)  | Name and address of the bidding company  |                   |
| iv)   | Name of the authorized contact person  |                   |
| v)    | Contact No. of authorized person   |                   |
| vi)   | E-mail Id to which online ARIBA link to be sent  |                   |
| vii)  | Tender Fee details (Amount / NEFT-RTGS UTR No / Date) (Ref sec 1.2) (receipt to be attach) |                   |
| viii) | GST No. of bidder  |                   |
| ix)   | MSME Certificate (if applicable)   |                   |
| x)    | Postal address of bidder for return of EMD BG  |                   |

E-mail has to be sent to <umesh.sahoo@tpnodl.com> with copy to < Umesh.Bhardwaj7@tpcentralodisha.com> before last date and time for payment of tender participation fee (Clause 1.3).

On receipt of the above letter, after due verification, ARIBA link for participation in the tender will be sent to bidder's e-mail address from ARIBA system. Bids shall be submitted only through online e-procurement platform, ARIBA. Any other form of bid submission shall not be accepted. (**Ref. Annexure XII for detailed instructions on bid submission in ARIBA**)



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## 1.4 Calendar of Events

| (a) | Date of sale / availability of tender documents from Website  | 02-08-2024                               |
|-----|---|--|
| (b) | Date by which Interested and Eligible Bidder to pay Tender Fee and confirm participation as mentioned in "Procedure to Participate in Tender" | 12-08-2024 [15:00 hrs]                   |
| (c) | Due Date and time of receipt of pre-bid queries by e-mail, if any   | 12-08-2024 [18:00 hrs]                   |
| (d) | Due Date of Posting Consolidated replies to all the pre-bid queries as received   | 17-08-2024                               |
| (e) | Due date and time of receipt of Bids  | 21-08-2024 [15:00 hrs]                   |
| (f) | Date & Time of opening technical bids   | 21-08-2024 [16:00 hrs]                   |
| (g) | Date & Time of opening of Price of qualified bids   | To be notified to the successful bidders |

**Note:** In the event of last date specified for submission of bids and date of opening of bids is declared as a closed holiday for TP Discom's office, the last date of submission of bids and date of opening of bids will be the day following working day at appointed times.

## 2.0 Pre- Qualification Criteria

| Sl<br>No | Parameter       | Owner Requirement   | Documents to be submitted by Bidder |
|----------|-----------------|---|-------------------------------------|
| A        | Technical Pre-Q | ualification Requirements for Meter manufacturer (OEM)          | -                                   |
| 1        | Manufacturing   | The bidder should have own manufacturing facility to            | Bidder should submit                |
|          | Facility        | manufacture TMU/Relays of same or higher rating and in-         | undertaking in this regard          |
|          |                 | house facilities for acceptance tests as per technical          |                                     |
|          |                 | specifications. Bidder must submit undertaking in this regard.  |                                     |
|          |                 | The OEM/Bidder must have permanent office set up in India       | Bidder must submit                  |
| 2        |                 | for troubleshooting and technical support. (Self-undertaking    | undertaking in this regard          |
|          |                 | to be submitted).   | undertaking in this regard          |
|          |                 | The bidder should have valid Type Test Report (TTR). All        | Bidder must submit valid            |
| 3        | Type test       | the type test reports, required as per Technical Specifications | type test report in this            |
|          | Report          | validity shall as per latest CEA guidelines. Offered design /   | regard                              |
|          |                 | GTP must be exactly similar to the type tested design.          | regure                              |
| 4        | Performance     | Bidder shall submit two nos. performance certificate of         | Performance certificate and         |
|          |                 | similar items during last 05 years from any reputed Discom /    | contact details of client's         |
|          |                 | PSUs / Reputed Companies.                                       | needs to be submitted               |
|          |                 | In case the bidder has got previous association with any Tata   |                                     |
|          |                 | Power Discom - TPCODL / TPNODL / TPWODL /                       |                                     |
|          |                 | TPSODL etc. for supply of similar product, performance          |                                     |
|          |                 | feedback (w.r.t. both quality & past delivery) of the same      |                                     |
|          |                 | will be solely considered irrespective of the performance       |                                     |
|          |                 | certificate issued by bidder's other customers- Performance     |                                     |



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| Sl<br>No | Parameter                | Owner Requirement   | Documents to be submitted by Bidder  |
|----------|--------------------------|---|--|
|          |                          | certificate and contact details of client's needs to be submitted.  |  |
| 5        |                          | The bidder must be an OEM/ Authorized Channel Partner. Self-Certification for OEM shall be submitted in this regard. In the case of Authorized Channel Partner, they shall submit the certificate from OEM. Note: a. The OEM quoting directly shall not authorize their channel partners for the same tender. b. The OEM in any case will not authorize more than one channel partner against the same tender | Self-Certification for OEM shall be submitted in this regard               |
| 6        | Capacity<br>Declaration  | Bidder shall declare the monthly capacity (for supply of the tender qty.) on letter head duly signed by authorized signatory  | Bidder must submit declaration in this regard                              |
| 6        | Blacklist /<br>Debarment | Bidders presently under debarment or blacklisting by TPCODL, Tata Group Companies, the Government of Odisha, or any other utility in India due to any reason related to any supply/service contract will be considered ineligible to participate in this tender. This supersedes the Performance Certificate Clause as mentioned above  | Bidder must submit<br>undertaking in this regard                           |
| В        | Financial Pre-Qu         | nalification Requirements   |  |
| 1        | Commercial<br>Capability | The bidder should have Average Annual turnover of at least Rs. 10.00 Cr. for any of last 3 Financial Year (FY) out of FY 19-20, FY 20-21, FY 21-22, FY 22-23 & FY 23-24. Qualification Requirement of Financial Turnover for MSME registered in the State of Odisha shall be reduced to 20% of the existing criteria  | Copy of audited P&L Account (with UDIN no.) to be submitted in this regard |
| 2        | Experience               | Experience – The bidder must have supplied; a. A minimum order of 100% of tender qty. during last 3 years Or, b. A single order of 70% of tender qty. nos. in last 3 years Or, c. Two orders of 50% of tender qty. in each, whichever is maximum in last 3 years. Order copies to be submitted in this regard.  | Individual Client's PO / WO needs to be submitted                          |
| 3        | Statutory<br>Compliances | The bidder must have valid GST registration & valid PAN Card  | Copy of GST Certificate & PAN Card to be submitted in this regard          |



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#### 3.0 Evaluation Criteria

- The bids will be evaluated technically and on qualifying criteria of tender terms and conditions.
- The bids will be evaluated commercially on the **Line item wise Lowest Cost basis** as calculated in Schedule of Items [Annexure I].

**NOTE:** In case a new bidder is not registered with DISCOM, factory inspection and evaluation shall be carried out to ascertain bidder's manufacturing capability and quality procedures. However, DISCOM reserves the right to carry out factory inspection and evaluation for any bidder prior to technical qualification.

In case a bidder is found as Disqualified in the factory evaluation, their bid shall not be evaluated any further and shall be summarily rejected. The decision of DISCOM shall be final and binding on the bidder in this regard.

Based on adverse experiences of Tata Power / Tata Power group companies with BA, Odisha DISCOM reserves the right to disqualify the bidders during techno - commercial evaluation of the bid.

- **4.0 Price Basis:** The Prices shall remain variable as per IEEMA. PV Clause shall be applicable with ceiling up to 10% on positive side & there is no ceiling on negative side. Tender publish date is the IEEMA base date.
- **5.0 Contact Information:** All the bidders are requested to send their pre-bid queries (if any) against this tender through e-mail within the stipulated timelines. The consolidated reply to all the queries received shall be posted on website by the stipulated timelines as detailed in calendar of events.

## **Communication Details:**

#### Package Owner:

Name: Mr. Umesh Prasad Sahoo

Contact No.: 8260447677

E-Mail ID: umesh.sahoo@tpnodl.com

#### **Escalation Level I:**

Name: Mr. Umesh Bhardwaj, HoD- CCG

Contact No.: 9871552975

E-Mail ID: Umesh.Bhardwaj7@tpcentralodisha.com

#### Escalation Level II:

Name: Mr. Vipin Chauhan, Head -CCG

Contact No.: 9717393121

E-Mail ID: Vipin.Chauhan@tpnodl.com

#### 6.0 Submission of Bid Documents

**6.1 Bid Submission:** Bidders are requested to submit their offer in line with this Tender document through etendering process. All future correspondence regarding the tender, bid submission, bid submission date extension, Pre-bid query etc. shall be through TPCODL E-Tender system (Ariba).



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Bids shall be submitted in 3 (Three) parts:

#### 6.1.1 First Part: EMD

EMD as applicable shall be submitted. The EMD shall be <u>valid for 210 days</u> from the due date of bid submission in the form of Bank Guarantee / Bank Draft / Bankers Pay Order (issued from a Scheduled Bank) online NEFT/RTGS transfer favoring 'TP Central Odisha Distribution Limited' payable at Bhubaneswar. The EMD BG has to be strictly in the format as mentioned in General Condition of Contract, failing which it shall not be accepted by CCG and the bid as submitted shall be liable for rejection. A separate non-refundable tender fee of stipulated amount also needs to be transferred online through NEFT/RTGS in case the tender document is downloaded from our website.

TPCODL Bank Details for transferring Tender Fee and EMD is as below:

Account Name: TP CENTRAL ODISHA DISTRIBUTION LIMITED

Bank Name: SBI, IDCO Towers, Bhubaneswar

Bank Account No.: 10835304915

IFSC Code: SBIN0007891

**Note-** EMD is preferred in form of Bank Guarantee and to be delivered at the following address. However, in view of present situation if Bidder is finding it difficult to submit BG for EMD amount, they can do online transfer of EMD amount in the above mentioned Account and submit proof of the same as part of Bid Submission.

- -In such case, Tender Fee and EMD should be strictly 2 separate transactions else bids shall be rejected.
- -Return of EMD from Bank Account is non-standard practice and the same may take more time than return of EMD BG.

EMD Original Hard Copy shall be delivered at the following address in Envelope clearly indicating Tender Reference/ Enquiry Number, Name of Tender and Bidder Name

"EMD (Earnest Money Deposit)"
"Rate Contract for SITC of Transformer Monitoring Unit for TP Odisha Discoms"

## Address

Chief -Centralized Contracts Group
TP Central Odisha Distribution Limited
1st Floor, Anuj Building, Plot No. 29, Satya Nagar, Bhubaneswar- 751007

Kind Attn.: Mr. Umesh Prasad Sahoo, Mob No.: 8260447677.

\*EMD shall be exempted for MSME registered in the State of Odisha. However, Bidder shall be barred to participate in the tendering process for a period of 2 years in case it backs out post award of the contract.

The bidder shall furnish, as part of its bid, an EMD amounting as specified in the tender. The EMD is required to protect DISCOM against the risk of bidder's conduct which would warrant forfeiture.



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The EMD shall be denominated in any of the following form:

- Bank Guarantee in favor of TP Central Odisha Distribution Limited payable at Bhubaneswar.
- Online transfer of requisite amount through NEFT/ RTGS.
- Bank Guarantee valid for 210 days after due date of submission.

Ref. GCC- TPCODL for Format of Bank Guarantee

## The EMD shall be forfeited in case:

a) The bidder withdraws its bid during the period of specified bid validity.

Or

- b) The successful Bidder does not
  - a) accept the Purchase Order, or
  - b) furnish the required Performance Security Bank Guarantee

#### 6.1.2 Second Part: Techno-Commercial Bid

Techno-Commercial bid shall contain the following documents. Absence of any of these may attract bid rejection:

1. Index Stating Document name & Page No. / Document No. in bid. As illustrated below:

| Sr No | Document                                 | Page No/Document No |
|-------|--|---------------------|
| 1     | EMD                                      | 3                   |
| 2     | Authorization Letter (Power of Attorney) | 4                   |
| 3     | Schedule of Deviations-III               | 5                   |
| 4     | Schedule of Deviations-IV                | 6                   |
| 5     |  |                     |

- 2. Requisite Documents for compliance to Qualification Criteria mentioned in Clause 2.0 and clause no. 1.5.
- 3. Type Test Certificate\* of same or higher rating.
- 4. Acceptance of Specification as per Annexure II.
- 5. Duly signed and stamped 'Schedule of Deviations' as per Annexure III on bidder's letter head.
- 6. Duly signed and stamped 'Schedule of Commercial Specifications' as per Annexure IV on bidder's letter head.
- 7. Duly filled in Annexure V and VI.
- 8. Proper authorization letter / Power of Attorney to sign the tender on the behalf of bidder.
- 9. Copy of PAN, GST registration (In case any of these documents is not available with the bidder, same to be explicitly mentioned in the 'Schedule of Deviations')

\*The type tests specified in technical specifications should have been carried out within five years (unless otherwise explicitly stated) prior to the date of opening of technical bids and test reports are to be submitted along with the bids. If type tests carried out are not within the five years prior to the date of bidding, the bidder will arrange to carry out type tests specified, at his cost. The decision to accept/reject such bids rests with DISCOM.

The technical bid shall be submitted through CCG / TPCODL E-tender System (Ariba) only. Hard Copy of Technical Bids need not be submitted unless specifically asked for.



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#### 6.1.3 Third Part: Price Bid

Price Bid shall contain only the price details and strictly in format as mentioned in Annexure I along with explicit break up of basic prices and Taxes & duties etc. In case any discrepancy is observed between the item description stated in Schedule of Items mentioned in the tender and the price bid submitted by the bidder, the item description as mentioned in the tender document (to the extent modified through Corrigendum issued if any) shall prevail. The price bids containing any deviations/conditions shall be liable to be rejected.

Price Bid is to be submitted in soft copy through CCG / TPCODL E-Tendering system (Ariba) only. Hard copy of Price Bid shall not be submitted.

The Bid prepared by the Bidder, and all correspondence and documents relating to the Bid exchanged by the Bidder and CCG, shall be written in the English Language. Any printed literature furnished by the Bidder may be written in another Language, provided that this literature is accompanied by an English translation, in which case, for purposes of interpretation of the Bid, the English translation shall govern.

#### **6.2Signing of Bid Documents**

The bid must contain the name, residence and place of business of the person or persons making the bid and must be signed and sealed by the Bidder with his usual signature. The names of all persons signing should also be typed or printed below the signature.

The Bid being submitted must be signed by a person holding a **Power of Attorney** authorizing him to do so, certified copies of which shall be enclosed.

The Bid submitted on behalf of companies registered with the Indian Companies Act, for the time being in force, shall be signed by persons duly authorized to submit the Bid on behalf of the Company and shall be accompanied by certified true copies of the resolutions, extracts of Articles of Association, special or general Power of Attorney etc. to show clearly the title, authority and designation of persons signing the Bid on behalf of the Company. Satisfactory evidence of authority of the person signing on behalf of the Bidder shall be furnished with bid.

A bid by a person who affixes to his signature the word 'President', 'Managing Director', 'Secretary', 'Agent' or other designation without disclosing his principal will be rejected.

The Bidder's name stated on the Proposal shall be the exact legal name of the firm.

## 6.3 Mandatory documents required along with the Bid

- 1.4.1 EMD of requisite value and validity
- 1.4.2 Tender Fee.
- 1.4.3 Requisite Documents for compliance to Qualification Criteria mentioned in Clause 1.7.
- 1.4.4 Acceptance of Specification, drawing with filled in GTP as per Annexure II.
- 1.4.5 Duly signed and stamped 'Schedule of Deviations' as per Annexure III on bidder's letter head.
- 1.4.6 Duly signed and stamped 'Schedule of Commercial Specifications' as per Annexure IV on bidder's letter head.
- 1.4.7 Duly filled in Annexure V and VI.



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- 1.4.8 Proper authorization letter/ Power of Attorney to sign the tender on the behalf of bidder.
- 1.4.9 Copy of PAN, GST registration (In case any of these documents is not available with the bidder, same to be explicitly mentioned in the 'Schedule of Deviations')

Please note that in absence of any of the above documents (as applicable), the bid submitted by a bidder shall be liable for rejection.

#### **6.4 Deviation from Tender**

Normally, the deviations to tender terms are not admissible and the bids with deviation are liable for rejection. Hence, the bidders are advised to refrain from taking any deviations on this Tender. Still in case of any deviations, all such deviations shall be set out by the Bidders, clause by clause in the 'Annexure III - Schedule of Deviations' and same shall be submitted as a part of the Technical Bid.

#### 7.0 Bid Related Details

#### 7.1 Bid Prices

Bidders need to quote for all items as per the Price schedule attached in Annexure I. The bidder shall complete the appropriate Price Schedules included herein, stating the Unit Price for each item & total price with taxes, duties & freight up to destination at various DISCOMs' sites. The all-inclusive prices offered shall be inclusive of all costs –Insurance, Transport, duties, taxes, levies paid or payable etc. during the execution of the supply work. Applicable GST to be specified clearly.

The quantity break up shown else-where other than Price Schedule may tentative. The bidder shall ascertain himself regarding material required for completeness of the entire work. Any items not indicated in the price schedule but which are required to complete the job as per the Technical Specifications/ Scope of Work/ SLA mentioned in the tender, shall be deemed to be included in prices quoted.

#### 7.2 Bid Currencies

Prices shall be quoted in Indian Rupees Only unless otherwise stated explicitly.

## 7.3 Period of Validity of Bids

Bids shall remain valid for **180 days** from the due date of submission of the bid.

Notwithstanding clause above, CCG may solicit the Bidder's consent to an extension of the Period of Bid Validity. The request and responses thereto shall be made in writing.

#### 7.4 Alternative Bids

Bidders shall submit Bids, which comply with the Bidding documents. Alternative bids will not be considered. The attention of Bidders is drawn to the provisions regarding the rejection of Bids in the terms and conditions, which are not substantially responsive to the requirements of the bidding documents.

#### 7.5 Modifications and Withdrawal of Bids

The bidder is not allowed to modify or withdraw its bid after the Bid's submission. The EMD as submitted along with the bid shall be liable for forfeiture in such event.



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## 8.0 Bid Opening & Evaluation

#### 8.1 Bid Confidentiality

Information relating to the examination, clarification, evaluation and comparison of Bids and recommendations for the award of a contract shall not be disclosed to Bidders or any other persons not officially concerned with such process. Any effort by a Bidder to influence CCG in processing of Bids or award decisions may result in rejection of the Bidder's Bid.

## 8.2 Technical Bid Opening

Technical Bids shall be opened online as per schedule mentioned in section 1.3, in CCG Office (1st Floor Conference room, Plot -29, Anuj Building Satya Nagar, Bhubaneshwar). Bidders having authorization letter (format Annexed- XI) for attending bid opening from competent authority of respective Organizations, who may choose to be present physically / online at the time of tender opening. If the office is closed on the specified date of opening of the bids, the opening shall be done on the next working day at the same time. Technical bid must not contain any cost information whatsoever, else bids shall be liable to be rejected.

First the envelope marked "EMD" will be opened. Bids without EMD/cost of tender (if applicable) of required amount/ validity in prescribed format, shall be rejected.

Next, the technical bid of the bidders who have furnished the requisite EMD will be opened, one by one

#### 8.2.1 Preliminary Examination of Bids/Responsiveness

CCG will examine the Bids to determine whether they are complete, whether any computational errors have been made, whether required sureties have been furnished, whether the documents have been properly signed, and whether the Bids are in order & format as detailed elsewhere in this document. CCG may ask for submission of original documents in order to verify the documents submitted in support of qualification criteria.

Arithmetical errors will be rectified on the following basis: If there is a discrepancy between the unit price and the total price per item that is obtained by multiplying the unit price and quantity, the unit price shall prevail and the total price per item will be corrected. If there is a discrepancy between the Total Amount and the sum of the total price per item, the sum of the total price per item shall prevail and the Total Amount will be corrected.

Prior to the detailed evaluation, CCG will determine the substantial responsiveness of each Bid to the Bidding Documents including production capability and acceptable quality of the Goods offered. A substantially responsive Bid is one, which conforms to all the terms and conditions of the Bidding Documents without material deviation. CCG reserves the right to reject non-responsive bids.

#### 8.2.2 Techno Commercial Clarifications

Bidders need to ensure that the bids submitted by them are complete in all respects. To assist in the examination, evaluation and comparison of Bids, CCG/Engineering may at its discretion, ask the Bidder for a clarification on its Bid for any deviations with respect to specifications and attempt will be made to bring all bids on a common footing. Any such clarification as sought shall have to be responded to bidder **within two working days**, post



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which the bids shall be liable to be rejected. All responses to requests for clarification shall be in writing and no change in the price or substance of the Bid shall be sought, offered or permitted owing to any clarifications sought.

## 8.2.3 Right of Acceptance / Rejection

Bids are liable for rejection in absence of following documents:

- i. EMD of requisite value and validity.
- ii. Tender fee of requisite value.
- iii. Price Bid as per the Price Schedule mentioned in Annexure I (BOQ)
- iv. Necessary documents against compliance to Qualification Requirements mentioned in Clause 2.0 of this Tender Document.
- v. Filled in Schedule of Deviations as per Annexure III.
- vi. Filled in Schedule of Commercial Specifications as per Annexure IV.
- vii. Signed and filled in Specification and GTP as per Annexure II.
- viii. Duly filled and signed Annexure V and VI.
- ix. Receipt of Bid within the due date and time.

CCG reserves the right to accept/reject any or all the bids without assigning any reason thereof.

## 8.3 Price Bid Opening

Price Bids will be opened online for all technically qualified bidders on the dates as shall be informed to qualified bidders in CCG Office (1<sup>st</sup> Floor, Conference Room, Plot -29, Anuj Building, Satya Nagar, and Bhubaneshwar). Bidders having authorization letter (format annexed) for attending bid opening from competent authority of respective Organizations shall be allowed to be present physically/online at the time of bid opening. If the office is closed on the specified date of opening of the bids, the opening shall be done on the next working day at the same time. The EMD of the bidder withdrawing or substantially altering his offer at any stage after the technical bid opening will be forfeited at the sole discretion of DISCOM without any further correspondence in this regard.

#### 9.0 Market Integrity

We have a fair and competitive marketplace. The rules for bidders are outlined in the General Condition of Contracts. Bidders must agree to these rules prior to participating. In addition to other remedies available, CCG reserves the right to exclude a bidder from participating in future markets due to the bidder's violation of any of the rules or obligations contained in the General Condition of Contracts. A bidder who violates the market place rules or engages in behavior that disrupts the fair execution of the marketplace, may result in restriction of a bidder from further participation in the marketplace for a length of time, depending upon the seriousness of the violation. Examples of violations include, but are not limited to:

- Failure to honor prices submitted to the marketplace
- Breach of terms as published in TENDER / NIT.



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## 10.0 Supplier Confidentiality

All information contained in this tender is confidential and shall not be disclosed, published or advertised in any manner without written authorization from CCG. This includes all bidding information submitted to the DISCOM. All tender documents remain the property of DISCOM and all suppliers are required to return these documents to DISCOM upon request. Suppliers who do not honor these confidentiality provisions will be excluded from participating in future bidding events.

#### 11.0 Reverse Auctions

CCG reserves the right to conduct the reverse auction for the products/ services being asked for in the tender. The terms and conditions for such reverse auction events shall be as per the Acceptance Form attached as Annexure VI of this document. The bidders along with the tender document shall mandatorily submit a duly signed copy of the Acceptance Form attached as Annexure VI as a token of acceptance for the same.

Bidders shall be allowed to participate in Reverse auction as per following criteria hence bidders are advised to quote their most competitive rates while submitting the bids to avoid disqualification from participation in Reverse Auction.

Reverse Auction shall be as per the below approach:

No of bidders allowed to participate in RA process shall be: Total No of bidders on whom tender would be split PLUS 2 more bidders. However CCG reserves the right to adjust the participation of bidders' on Reverse Auction taking bidder's participation / qualification / any other unforeseen condition in tender

**Illustrative example:** Total no of qualified bidders is 5 & tender needs to split amongst 2 bidders.

PLUS 2 means (02 + 02 = 04) means lowest 04 bidders i.e., L1 to L04 bidders would be allowed in the RA process. Balance, H1 bidder would not be allowed in the RA process.

In case – Total no of qualified bidders is equal to or less than 04 numbers, all qualified bidders shall be allowed in the RA process.

**Illustrative example:** Total no of qualified bidders is 04 & tender needs to split amongst 02 bidders. PLUS 2 means (02 + 02 = 04), so all 4 qualified bidders would be allowed in the RA process.

**Illustrative example:** Total no of qualified bidders is 3 & tender needs to split amongst 02 bidders. PLUS 2 means (02 + 02 = 04), so all 03 qualified bidders would be allowed in the RA process.

#### 12.0 Award Decision

DISCOM will award the contract to the successful bidder whose bid has been determined to be the lowest-evaluated responsive bid as per the Evaluation Criterion mentioned at Clause 3.0. The Cost for the said calculation shall be taken as the all-inclusive cost quoted by bidder in Annexure I (Schedule of Items) subject to any corrections required in line with Clause 7.2.1. The decision to place purchase order/LOI solely depends on CCG on bidder qualification & cost competitiveness across multiple lots, quality, delivery and bidder's capacity, in addition to other factors that CCG may deem relevant.



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CCG reserves the right to split the order Discom wise / quantity wise / Line item wise among 02 Nos Bidders. All bidders are advised to quote their most competitive rates against each line item. However CCG reserves the right to adjust the splitting as per bidders' participation/qualification/any other unforeseen condition in tender.

CCG reserves the rights to award contract to one or more bidders so as to meet the delivery requirement or nullify award decision without assigning any reason thereof.

In case any supplier is found unsatisfactory during delivery process, the award will be cancelled and DISCOM reserves right to award contract to other suppliers who are found fit.

CCG / DISCOM reserves the right to modify splitting ratio based on successful bidders' turnover irrespective of it's ranking as per the business requirement.

#### 13.0 Order of Preference / Contradiction

In case of contradiction in any part of various documents in tender, following shall prevail in order of preference:

- 1. Schedule of Items Price Bid (Annexure I)
- 2. Technical Specifications (Annexure II)
- 3. Special Conditions of Contract (Clause 13.1)
- 4. Submission of Bid Documents (Clause 5.0)
- 5. Acceptance Form for Participation in Reverse Auction (Annexure VI)
- 6. General Conditions of Contract (Annexure VII)

## 14.0 Post Award Contract Administration 14.1 Special Conditions of Contract

- 1. After finalization of the tender, Rate Contract shall be issued to the successful bidder with a validity period of One Year. Within the validity of the rate contract and as per requirement of material, release order shall be issued from time to time.
- 2. **Performance Bank Guarantee:** PBG of 5% of RC value shall be submitted within 21 days of issuance of RC. PBG submitted, shall be released after completion of applicable guarantee period plus one month. Performance Bank Guarantee for MSME registered in the State of Odisha shall be 25% of the value normally prescribed.
- 3. **GTP & Drawing:** BA shall submit GTP/ Drawing within 15 days from issuance of rate contract. If drawing is not approved by competent authority due to document shortfall or any changes are suggested, vendor has to resubmit new drawing / GTP / documents within 03 days of such intimation. In case BA does not get necessary approvals for issuance of manufacturing clearances /CAT-A within mentioned /mutually agreed timelines, then CCG/other TP Odisha Discoms reserve the right to cancel issued rate contract / release order and also reserve the right to forfeit EMD/PBG.
- 4. **Guarantee Period:** Bidder shall stand guarantee towards design, materials, workmanship & quality of process manufacturing of items under this contract for due and intended performance of the same, as an integrated product delivered under this contract. In the event any defect found within a period of 60 months from the date of handing over (after successful commissioning), Bidder shall be liable to replace/rectify such defects at their own costs, to



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the entire satisfaction of the Discom failing which the Discom will be at liberty to get it replaced/rectified at such expenses plus the Discom own charges, from the Bidder or from the if noticed and reported by Discom, Bidder shall further be responsible for free replacement / rectification during such period mentioned in the Tender Document, from the end of the guarantee period.

- 5. **Delivery Period:** Delivery / Work Completion period shall be 60 days + 15 days (considering the approval of drawing / GTP) from date of receipt of release order for the first lot however for remaining lots the delivery / Work Completion period will be 60 days from RO date.
- 6. **Payment Terms:** 100% payment will be made within 60 days for Non-MSME bidders and 45 days in case of MSME bidders on submission of error-free Invoice complete in all respects after receipt of materials in good condition, verification thereof, subject to inspection of materials by authorized officials after successful delivery.
- 7. **Liquidated Damages:** For supplies which are of standalone use, multiple in quantities and having a single final delivery schedule, Liquidated damages shall be levied without prejudice to any of the other contractual rights of Discom, as described below:

For delay of each week and part thereof from the delivery schedule specified in the contract, 1% of contract value corresponding to undelivered quantity, provided full quantity is supplied within 130% of the original contract time. If full contractual quantity is not delivered within 130% of contract time for delivery, Discom has the right to levy LD on the entire contract value, subject to a maximum of 10% of the total contract value.

- 8. Pre-dispatch inspection, MDCC and other shall be applicable as per GCC.
- 9. CCG / Discom reserve the right to nominate a third party for the purpose of carrying out the inspection and such an agency shall be entitled to all the rights and privileges of CCG / Discom as far as conducting the inspection.
- 10. CCG / Discoms shall short close the issued Release Order / Rate contract, in case of any quality issue / not able to supply & installation within time period.
- 11. Any change in statutory taxes, duties and levies during the contract period shall be borne by respective TP Odisha Discom. However, in case of delay in supply owing to reasons not attributable to TP Odisha Discom, any increase in total liability shall be passed on the Bidder, whereas any benefits arising owing to such statutory variation in taxes and duties shall be passed on TP Odisha Discom.

#### 14.2 Drawing Submission and Approval

As per SCC, Clause number 13.1

#### 14.3 Payment Terms

As per SCC, Clause number 13.1

## 15.0 Climate Change

Significant quantities of waste are generated during the execution of project and an integrated approach for effective handling, storage, transportation and disposal of the same shall be adopted. This would ensure the



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minimization of environmental and social impact in order to combat the climate change. Please refer attached Environment Policy and Sustainability Policy (Annexure–X).

#### 16.0 Ethics

TP DISCOMs are ethical organizations bound by Tata Code of Conduct. As a policy we lay emphasis on ethical practices across its entire domain. Bidder should ensure that they should abide by all the ethical norms and in no form either directly or indirectly be involved in unethical practice.

DISCOM work practices are governed by the Tata Code of Conduct which emphasizes on the following:

- We shall select our suppliers and service providers fairly and transparently.
- We seek to work with suppliers and service providers who can demonstrate that they share similar values. We expect them to adopt ethical standards comparable to our own.
- Our suppliers and service providers shall represent our company only with duly authorized written permission
  from our company. They are expected to abide by the Code in their interactions with, and on behalf of us,
  including respecting the confidentiality of information shared with them.
- We shall ensure that any gifts or hospitality received from, or given to, our suppliers or service providers comply with our company's gifts and hospitality policy.
- We respect our obligations on the use of third party intellectual property and data.

Bidder is advised to refer Tata Code of Conduct (TCOC) attached for more information. For details, refer link: <a href="https://www.tata.com/about-us/tata-code-of-conduct">https://www.tata.com/about-us/tata-code-of-conduct</a>

Any ethical concerns with respect to this tender can be reported to Mr. Pradip Sil (Chief - Central Contracts Group): pradip.sil@tpcentralodisha.com

17.0 Specification and standards: As per Annexure II

#### 18.0 General Condition of Contract:

Any condition not mentioned above shall be applicable as per GCC attached as Annexure VII along with this tender.

19.0 Safety Policy and Safety Terms & Conditions: Annexure VIII attached along with this tender.

**20.0 Tata Code of Conduct:** Annexure IX attached along with this tender.

21.0 Environment & Sustainability Policy: Annexure X attached along with this tender.



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## **ANNEXURE-I:**

#### **Price Schedule**

| Sr<br>No | Item Description                    | Unit | Quantity | HSN/<br>SAC<br>Code | Unit Ex-<br>Work<br>Price<br>(Rs. /<br>Unit) | GST<br>(Rs/<br>Unit) | All<br>Inclusive<br>Unit Rate<br>(Rs.) | Total All<br>Inclusive<br>Value (Rs.) |
|----------|-------------------------------------|------|----------|---------------------|--|----------------------|--|---------------------------------------|
| A        | В                                   | C    | D        | E                   | F  | G                    | H=F+G                                  | I=H*D                                 |
| 1        | SITC of Transformer Monitoring Unit | EA   | 130      |                     |  |                      |  |                                       |

## NOTE:

- The bids will be evaluated commercially on the line item Lowest Cost basis.
- The unit price to be entered in column "F" of above table is exclusive of GST.
- The prices mentioned above shall be on FOR basis for all the TP Odisha Discom locations.
- Issuance of Release Orders (RO) shall be done by respective Discoms as per their requirement.
- The material shall be delivered as per the location captured in the Release Order.
- The bidders are advised to quote prices strictly in the above format. Failing to do so, bids are liable for rejection.
- The bidder must fill each and every column of the above format. *Mentioning "extra/inclusive"/other conditions in any of the column may lead for rejection of the price bid.*
- No cutting/ overwriting in the prices is permissible.
- The quantity mentioned above are for evaluation purpose only and may vary as per actual site requirement.



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**ANNEXURE-II: Technical Specification** 

Attached separately with Tender



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## **ANNEXURE III: Schedule of Deviations**

Bidders are advised to refrain from taking any deviations on this TENDER. Still in case of any deviations, all such deviations from this tender document shall be set out by the Bidders, Clause by Clause in this schedule and submit the same as a part of the **Technical Bid.** 

Unless specifically mentioned in this schedule, the tender shall be deemed to confirm the specifications:

| S. No. | Clause No. | Tender Clause Details | Details of deviation with justifications |
|--------|------------|-----------------------|--|
|        |            |                       |  |
|        |            |                       |  |
|        |            |                       |  |
|        |            |                       |  |

| By signing this document we hereby withdraw all the deviations whatsoever taken anywhere in this bid docu | men   |
|---|-------|
| and comply to all the terms and conditions, technical specifications, scope of work etc. as mentioned in  | n the |
| standard document except those as mentioned above.  |       |

| Seal of the Bidder: |  |
|---------------------|--|
| Signature:          |  |
| Name                |  |



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Remarks

## **ANNEXURE IV: Schedule of Commercial Specifications**

(The bidders shall mandatorily fill in this schedule and enclose it with the offer Part I: Technical Bid. In the absence of all these details, the offer may not be acceptable.)

| 1.     | Prices firm or subject to variation         | Firm / Variable                            |
|--------|---|--|
|        | (If variable indicate the price variation   |  |
|        | clause with the ceiling if applicable)      |  |
| a.     | If variable price variation on clause given | Yes / No                                   |
| b.     | Ceiling                                     | %  |
| c.     | Inclusive of GST                            | Yes / No (If Yes, indicate % rate)         |
| d.     | Inclusive of transit insurance              | Yes / No                                   |
| 2.     | Delivery Clause acceptable                  | Yes / No                                   |
| 3.     | Guarantee clause acceptable                 | Yes / No                                   |
| 4.     | Terms of payment acceptable                 | Yes / No                                   |
| 5.     | Performance Bank Guarantee acceptable       | Yes / No                                   |
| 6.     | Liquidated damages clause acceptable        | Yes / No                                   |
| 7.     | Validity (180 days)                         | Yes / No                                   |
|        | (From the date of opening of bid)           |  |
| 8.     | Inspection during stage of manufacture      | Yes / No                                   |
| 9.     | Covered under Small Scale and Ancillary     | Yes / No (If Yes, indicate, SSI Reg'n No.) |
|        | Industrial Undertaking Act 1992             |  |
|        |   |  |
|        |   |  |
|        |   |  |
| Seal o | of the Bidder:                              |  |
| Signa  | ture:                                       |  |
| Name   | <b>:</b>                                    |  |



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## ANNEXURE V: Checklist of all the documents to be submitted with the Bid

Bidder has to mandatorily fill in the checklist mentioned below:

| S.<br>No. | Documents attached  | Yes / No /<br>Not Applicable |
|-----------|---|------------------------------|
| 1         | EMD of required value   |                              |
| 2         | Tender Fee as mentioned in this tender  |                              |
| 3         | Signed copy of this tender as an unconditional acceptance   |                              |
| 5         | Duly filled schedule of commercial specifications (Annexure IV)   |                              |
| 6         | Sheet of commercial/technical deviation if any (Annexure III)   |                              |
| 7         | Balance sheet for the last completed three financial years; mandatorily enclosing Profit & loss account statement |                              |
| 8         | Acknowledgement for Testing facilities if available (duly mentioned on bidder letter head)                        |                              |
| 9         | List of Machine/tools with updated calibration certificates if applicable   |                              |
| 10        | Details of order copy (duly mentioned on bidder letter head)  |                              |
| 11        | Order copies as a proof of quantity executed  |                              |
| 12        | Details of Type Tests if applicable (duly mentioned on bidder letter head)  |                              |
| 13        | All the relevant Type test certificates as per relevant IS/IEC (CPRI/ERDA/other certified agency) if applicable   |                              |
| 14        | Project/supply Completion certificates  |                              |
| 15        | Performance certificates  |                              |
| 16        | Client Testimonial/Performance Certificates   |                              |
| 17        | Credit rating/solvency certificate  |                              |
| 18        | Undertaking regarding non blacklisting (On company letter head)   |                              |
| 19        | List of trained/untrained Manpower  |                              |

| Signature: |  |
|------------|--|
| Name:      |  |

Seal of the Bidder:



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## ANNEXURE VI: Acceptance form for Participation in Reverse Auction Event

(To be signed and stamped by the bidder)

In a bid to make our entire procurement process more fair and transparent, CCG intends to use the reverse auctions as an integral part of the entire tendering process. All the bidders who are found as technically qualified based on the tender requirements shall be eligible to participate in the reverse auction event.

#### The following terms and conditions are deemed as accepted by the bidder on participation in the bid event:

- 1. CCG shall provide the user id and password to the authorized representative of the bidder. (*Authorization Letter in lieu of the same shall be submitted along with the signed and stamped Acceptance Form*).
- 2. CCG will make every effort to make the bid process transparent. However, the award decision by CCG would be final and binding on the supplier.
- 3. The bidder agrees to non-disclosure of trade information regarding the purchase, identity of CCG, bid process, bid technology, bid documentation and bid details.
- 4. The bidder is advised to understand the auto bid process to safeguard themselves against any possibility of non-participation in the auction event.
- 5. In case of bidding through Internet medium, bidders are further advised to ensure availability of the entire infrastructure as required at their end to participate in the auction event. Inability to bid due to telephone line glitch, internet response issues, software or hardware hangs, power failure or any other reason shall not be the responsibility of CCG.
- 6. In case of intranet medium, CCG shall provide the infrastructure to bidders. Further, CCG has sole discretion to extend or restart the auction event in case of any glitches in infrastructure observed which has restricted the bidders to submit the bids to ensure fair & transparent competitive bidding. In case of an auction event is restarted, the best bid as already available in the system shall become the start price for the new auction.
- 7. In case the bidder fails to participate in the auction event due any reason whatsoever, it shall be presumed that the bidder has no further discounts to offer and the initial bid as submitted by the bidder as a part of the tender shall be considered as the bidder's final no regret offer. Any offline price bids received from a bidder in lieu of non-participation in the auction event shall be out-rightly rejected.
- 8. The bidder shall be prepared with competitive price quotes on the day of the bidding event.
- 9. The prices as quoted by the bidder during the auction event shall be inclusive of all the applicable taxes, duties and levies and shall be FOR at Discom site / store.
- 10. The prices submitted by a bidder during the auction event shall be binding on the bidder.
- 11. No requests for event time extension of auction event shall be considered by CCG.
- 12. The original price bids of the bidders shall be reduced on pro-rata basis against each line item based on the final all-inclusive prices offered during conclusion of the auction event for arriving at Contract amount.

[Signature & Stamp of Bidder]



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## **ANNEXURE VII: General Conditions of Contract**

Attached Separately with Tender

## **ANNEXURE VIII: Safety Policy and Safety Terms & Conditions**

Attached Separately with Tender

**ANNEXURE IX: Tata Code of Conduct** 

Attached Separately with Tender

Also Refer: https://www.tata.com/about-us/tata-code-of-conduct

**ANNEXURE X: Environment & Sustainability Policy** 

Attached Separately with Tender



# **TPSODL**

## **TPWODL**

TP Central Odisha Distribution Limited

TP Nothern Odisha Distribution Limited

TP Southern Odisha Distribution Limited

**TP Western Odisha Distribution Limited** 

## **CENTRALIZED CONTRACTS GROUP**

NIT No.: TPCODL / CCG / 2024-25 / 1000000892 Dated. 02.08.2024

## **ANNEXURE XI: Authorization Letter Format**

| (To | be present | ted by | the au | thorized perso | n at the time | of openi | ng of Bid | on the | letter h | ead of | Bidder | and should |
|-----|------------|--------|--------|----------------|---------------|----------|-----------|--------|----------|--------|--------|------------|
| be  | signed     | by     | an     | Authorized     | Signatory     | with     | Name      | and    | Seal     | of     | the    | Company)   |
| Chi | ef - Centr | al Cor | ntract | s Group        |               |          |           |        |          |        |        |            |

| Tata Power Odisha DISCOMs   |           |
|---|-----------|
| Plot-29 Anuj Building   |           |
| Satya Nagar Bhubaneshwar  |           |
|   |           |
| SUB: Tender for   |           |
| Ref: Tender No  | dated     |
|   |           |
|   |           |
| Dear Sir,   |           |
| This has reference to your above Tender. Mr. / Miss / Mrs                       | is hereby |
| authorized to attend the bid opening of the above Tender on                     |           |
| The specimen signature is attested below:                                       |           |
|   |           |
|   |           |
|   |           |
| Specimen Signature of Representative  |           |
|   |           |
|   |           |
|   |           |
| Signature of Authorizing Authority  Name & Designation of Authorizing Authority |           |
|   |           |

NOTE: This Authorization letter is to be carried at the time of Bid Opening



## **TPSODL**

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## **ANNEXURE XII: Instructions to Bidder for participation in ARIBA System**

Bids are to be submitted only through online e-procurement platform, ARIBA. Any other form of bid submission will not be accepted. Online Link for submission of bid through ARIBA will be sent only after confirmation of payment of tender fee from bidder.

**Step 1:** The bidder can get primary information about the tender from the Newspaper advertisement. Tender documents can be downloaded from TP Odisha DISCOMs' websites:-

www.tpcentralodisha.com, www.tpnodl.com, www.tpsouthernodisha.com, www.tpwesternodisha.com

**Step 2:** Non-Refundable Tender Participation Fee, as indicated in tender document, to be submitted before last date of tender fee payment, in the form of direct deposit / NEFT / RTGS in the following bank account.

**Account Name: TP Central Odisha Distribution Limited** 

Bank Name: State Bank of India, IDCO Towers, Bhubaneswar Bank Account No.: 10835304915

IFSC Code: SBIN0007891

**Step 3**: Eligible and Interested bidder shall send an email to Package Owner (Ref. Clause 4.0 for details) attaching duly signed and stamped letter on Bidder's letterhead, with following details, expressing their intent to bid against above tender:

| Sr. No | Description   | Bidder's Response |
|--------|---|-------------------|
| i)     | Tender Enquiry No.  |                   |
| ii)    | Description of materials / Works Tendered                           |                   |
| iii)   | Name and address of the bidding company                             |                   |
| iv)    | Name of the authorized contact person                               |                   |
| v)     | Contact No. of authorized person                                    |                   |
| vi)    | E-mail Id to which online ARIBA link to be sent                     |                   |
| vii)   | Tender Fee details (Amount / NEFT-RTGS UTR No / Date) (Ref sec 1.2) |                   |
| viii)  | GST No. of bidder   |                   |
| ix)    | MSME Certificate (if applicable)                                    |                   |
| x)     | Postal address of bidder for return of EMD BG                       |                   |



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E-mail has to be sent to <a href="mailto:umesh.sahoo@tpnodl.com">umesh.sahoo@tpnodl.com</a> with copy to <a href="mailto:Umesh.Bhardwaj7@tpcentralodisha.com">umesh.sahoo@tpnodl.com</a> before "Last date and time for payment of Tender Participation Fee".

- **Step 4**: On receipt of the document as mentioned in Step 3 above and after due verification of the same, ARIBA link for participation in the tender will be sent to bidder's e-mail address from ARIBA system.
- Step 5: In this e-mail online link as "Click Here" shall be there to access the event & participate in the tender.
- **Step 6:** First time bidders need to **Sign Up** for accessing the event. Create User Name and password as mentioned in Sign Up page. A one-page registration screen will open for first time user. All \* mark mandatory field to be filled in.

Those who are already having User Name and password for accessing events, may LOGIN using same User Name and password. (Bidder's user name and password for their other customer shall not be applicable for TPCODL / TPWODL / TPNODL / TPSODL)

- Step 7: Post login, access the RFQ
- Step 8: After review and downloading of all documents click on "Review Pre-requisites"
- Step 9: Review and accept "Bidder Agreement".
- Step 10: Tender document (PDF) can be downloaded from relevant section in Ariba Portal
- **Step 11: Technical Bid Submission:** Bidder has to attach pdf version of technical bid in section relevant to technical bid submission. Uploading any price related information in this section shall lead to bidder rejection.
- **Step 12: Price Bid Submission:** Price schedule as attached in relevant section has to be downloaded. Price and tax details to be filled-in as per the format. PDF version of duly filled price bid to be uploaded in relevant section. Price bid to be mandatorily signature & sealed by authorized person on Company letter head. For Price Bid put all the unit price and taxes and duties in provided field. Put "NA" in not applicable field.
- Step 13: After successfully uploading Techno commercial offer and price part, click "Submit Entire Response"

# STANDARD TECHNICAL SPECIFICATION COVER SHEET

Specification No.: ENG-EHV-1053

Specification Name: TRANSFORMER MONITORING UNIT (TMU)

| Prepared by | Reviewed by  | Reviewed by | Reviewed by       | Approved by        | Released by |
|-------------|--------------|-------------|-------------------|--------------------|-------------|
| MILAN MAITY | SWARUP NAYAK | J DURAIRAJ  | Jyoti Ranjan Sahu | TAPAN KUMAR BEHERA | SANDIP PAL  |
| TPNODL      | TPCODL       | TPWODL      | TPSODL            | TPNODL             | TPNODL      |
| 25-09-2023  | 03-10-2023   | 16-10-2023  | 27-10-2023        | 01-11-2023         | 01-11-2023  |

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Specification Name:
TRANSFORMER MONITORING UNIT (TMU)

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- 1. SCOPE
- 2. APPLICABLE STANDARDS
- 3. CLIMATIC CONDITIONS OF INSTALLATION
- 4. GENERAL TECHNICAL REQUIREMENTS
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- 6. NAME PLATE AND MARKING
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- 16. MINIMUM TESTING FACILITIES
- 17. MANUFACTURING ACTIVITIES
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- 21. SCHEDULE OF DEVIATIONS



**Specification No:** 

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Specification Name:
TRANSFORMER MONITORING UNIT (TMU)

| 1.0  | Scope                    | The scope of this specification covers the technical requirements of design, manufacture, testing at manufacturer's works, packing, forwarding, supply and unloading as mentioned in the specification, at site/stores complete with all accessories including supply, installation, testing and commissioning of efficient and trouble-free TMU. The specific requirements are covered in the enclosed technical data sheet. |
|------|--------------------------|---|
| 2.0  | Applicable<br>Standards  | The equipment covered by this specification shall unless otherwise stated, be designed, constructed and tested in accordance with latest revisions of relevant Indian/IEC/other applicable standards shall confirm to the regulations of local statutory authorities.   |
| 2.1  | IS 9000                  | Basic Environmental testing procedure for electrical and electronic items   |
| 2.2  | IS 694-1990              | PVC insulated cables for working voltage up to and including 1100V  |
| 2.3  | IS 2629-1985             | Recommended practice for Hot Dip Galvanizing of iron & Steel.   |
| 2.4  | IS 2633-1986             | Test for uniformity of Zinc Coating   |
| 2.5  | IEC 60529                | Degrees of Protection provided by enclosures (IP-55 Code)   |
| 2.6  | IEC 62052-11             | Electricity metering equipment (A.C.) – General requirements, tests & test conditions   |
| 2.7  | IEC 62053-22             | Static meter for active energy (Class 0.2S and 0.5S)  |
| 2.8  | IEC 61850                | Communication networks and systems in substations (all parts including IEC 61850-8-1, IEC 61850-9-2)  |
| 2.9  | IEC 61869-9              | Digital Interface for Instrument Transformers   |
| 2.10 | IEC 61869-13             | Stand-alone Merging Units   |
| 2.11 | IEC 61588/IEEE<br>1588v2 | Precision clock synchronization protocol for networked measurement and control systems  |
| 2.12 | IEC 62351                | Power systems management and associated information exchange - Data and communications security   |





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| 3.0 | Climatic Conditions of Installation                 | The service condition shall be as follows   |
|-----|---|---|
| 1   | Maximum ambient temperature                         | 55 deg C  |
| 2   | Max. Daily average ambient temp                     | 35 deg C  |
| 3   | Min Ambient Temperature                             | -5 deg C  |
| 4   | Maximum Humidity                                    | 95%   |
| 5   | Average Annual Rainfall                             | 150cm   |
| 6   | Average No. of rainy days per annum                 | 120   |
| 7   | Altitude above MSL not exceeding                    | 1000m   |
| 8   | Wind Pressure                                       | 300 Km/hr   |
| 9   | Earthquakes of an intensity in horizontal direction | equivalent to seismic acceleration of 0.3g  |
| 10  | Earthquakes of an intensity in vertical direction   | equivalent to seismic acceleration of 0.15g (g being acceleration due to gravity) |
| 11  | Average Thunderstorms prevailing in the area        | 90 days per annum   |
| 12  | Average Dust storms prevailing in the area          | 150 days per annum  |

TPCODL/TPNODL/TPWODL/TPSODL service area has heavy saline conditions along the coast and High cyclonic Intensity winds with speed up to 300 Km ph. The atmosphere is generally laden with mild acid and dust in suspension during the dry months and is subjected to fog in cold months.



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## 4.0 General Technical Requirements

# 4.1 General Requirements

- The manufacturer, whose protection system is offered, should have experience of manufacturing, testing, installation and commissioning of such a system for any electricity transmission and distribution utility for at least three years. BA should produce at least two no. of performance copy for the same.
- The Bidder can offer an innovative and advanced system. The offer is subjected to an approval from TPNODL/TPCODL/TPWODL/TPSODL after a thorough discussion.
- ➤ A transformer monitoring cum automatic voltage regulator unit is to be provided for each power transformer with following functionalities: The TMU shall be Monitoring, Parallel operation & Tap changing provision 24V ±10 %,48V ±10 % DC SUPPLY & 4-20mAmps)
- Automatic voltage control shall be initiated by a voltage-regulating relay of an approved make and suitable for flush or DIN-rail mounting.
- The relay shall operate from the nominal reference voltage derived from a circuit mounted 1 phase / 3 phase Voltage transformer (VT).
- The Unit Shall Microprocessor based Numerical relay having LCD display
- ➤ The Relay shall have the programmable facility for rolling LCD screen so that user is not required to go through the menu driven programme, to see the important parameters like Voltage, Current, Tap position, Oil temp. Winding temp. etc.
- The CT / VT ratio shall be field programmable and Relay shall display the actual HV/LV Voltage and current instead of values normed to 110V & 1A
- ➤ It shall be possible to do tap changer control (Automatic / Manual voltage control) with the offered Relay and relay shall have facility for the selection of same by having a dedicated push button with LED on the front keyboard.
- ➤ The RELAY shall have facility to show the single line diagram of transformer feeders in the form of MIMIC diagram, which could facilitate the user in ascertaining the status of parallel operation like which transformer is running in parallel with which transformer.

The RELAY shall have facility to monitor or control the following parameters

 Control of cooling levels of transformer Fans, Used for above 10MVA PTR. (product range should different as compared to requirement). User should have scope for setting the high & low point temperature of winding so that relevant command can be send by the TMU to relay for operation of cooling fan. Status of fan should be indicated on TMU.



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| Forecas | st of  | Top oil temperature        |
|---------|--------|----------------------------|
| future  |        | Percent load               |
| temper  | atures | Cooling stage in operation |
|         |        | Ambient temperature        |
| Cooling | 3      |                            |
| Mainte  | nance  | Cooling stage in operation |
| Assista | nt     |                            |

## 2. Monitoring of operating hours of Tap changer

| on Load tap changer                                  | Tap position                         |
|--|--------------------------------------|
| operation time                                       | Tap changer in operation             |
|  | Tap position                         |
|  | Tap changer in operation             |
| <ul><li>OLTC motor torque</li></ul>                  | Tap changer motor current            |
|  | Tap changer motor voltage (optional) |
| A OLTC Maintenance                                   | Tap position                         |
| <ul><li>OLTC Maintenance</li><li>Assistant</li></ul> | Tap changer in operation             |
| Assistant  | Load current                         |

## 3. Recording of Hot spot temperature

|                         | Winding temperatures (hot-spot)  |
|-------------------------|----------------------------------|
| Insulation Loss of Life | Water content in paper (from the |
|                         | diagnostic module)               |

Monitoring of Temperature in Transformer (OTI & WTI)

## 4. Monitoring of oil Temperature in Tap changer

| <ul> <li>On Load tap changer temperature differential</li> </ul> | Top oil temperature         |
|--|-----------------------------|
|  | Tap changer oil temperature |
|  | Tap position                |

# 5. Monitoring of Dissolved Gas content (If DGA kit continue attached to Transformer Drain valve) - Optional

|                        | Hydrogen in oil concentration      |
|------------------------|------------------------------------|
| Gas in transformer oil | Concentration of combustible gases |
|                        | in oil (off-line or on-line)       |

6. Monitoring of Moisture content & Water in Oil and in Paper (If DGA kit continue attached to Transformer Drain valve) - Optional



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| <ul> <li>Free water formation temperature</li> </ul> | Percent relative water saturation in oil |
|--|--|
|  | Water content in oil in ppm              |
|  | Oil temperature at the point of          |
|  | measurement                              |
|  | Winding temperatures                     |
|  | Ambient temperature                      |
|  | Percent relative water saturation in     |
| Water in OLTC oil                                    | oil                                      |

- 7. Monitoring of life time consumption (Power Loss) of transformer refers to the amount of power it consumes over its operational lifespan, this consumption is influenced below said factors
- ❖ Temperature-OTI & WTI, abnormal temperature variations can indicate potential issues.
- ❖ Oil Level & Quality-level & quality of the insulating oil are crucial indicators & track of analyse dielectric strength & chemical composition
- Load Condition-monitor load of the transformer, helping to identify overloading or underutilization.
- ❖ Voltage & Current: -measures incoming & outgoing voltage & current to ensure they are within acceptable ranges.
- Gas Concentrations (Optional) -Analysing the concentration of gasses dissolved in the oil, units can identify faults such as overheating, arcing or partial discharge.
- **❖ Tap Changer Positions**-If the transformer has a tap changer, monitoring units track their positions to ensure proper voltage regulation.
- Alarm & Event Logs-Unit record alarms & event, providing a history of abnormal conditions.
- Communication Status-monitor communication link to ensure that data is being transmitted properly.
- ❖ Transformer Life Counters —monitoring units might have kept track of certain events or operating conditions that effect the transformer life span.
- 8. Relay shall have the facility to make online efficiency monitoring of Power Transformer
- Load Monitoring
- Temperature Monitoring
- Oil Analysis
- **❖ Losses Calculation**-based on current & voltage measurements, the monitoring can calculate the active & reactive power losses in the transformer.



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- ❖ Efficiency Calculation-By comparing the input power (Primary side) & the output power (Secondary side) of the transformer, the monitoring unit can calculate the efficiency
- Voltage Regulation-especially during load changes, can give insights into the efficiency
- Historical Data Analysis-By analysing historical data over time, the monitoring unit can identify trends in efficiency changes.
- Losses Decomposition-advance monitoring system Decompose losses into components like copper losses, iron losses & stray losses.
- Comparative Analysis-Comparing the efficiency of the transformer with its design specifications or with similar transformers can provide context for its performance.
- Real time alerts-trigger alerts if efficiency drops below a predefined threshold, allowing for swift intervention.
- The RELAY shall have facility to record at least 512 events (Event Recorder) like under voltage, over voltage, over current, Auto/ Manual, local/remote with date and time stamping including the events based on Binary inputs /output.
- 10. There should be minimum 12 LEDs freely configurable
- 11. All binary inputs and outputs shall be freely configurable The IED should have watchdog contact 1 no minimum.
- 12. The IED should have web HMI function (Online monitoring of the function blocks or remote access/engineering through the software is must)
- 13. The IED should have gateway configuration through which it can be accessed from remote location and any configuration can be changed or downloaded.
- 14. Bidder shall submit KEMA /TUV /any International Lab level A certification for IEC61850.
- 15. Compliant to IEC 61850-9-2LE Standard
- 16. The relay shall have sufficient selectable set point voltages.
- 17. All the modules/cards of the TMU must have conformal coating for protection against harsh environments.
- 18. The Unit should have at least the following methods as option for the compensation of voltage.
  - Active Current
  - o Reactive current
- 19. The relay bandwidth shall be adjustable between ±0.1% to ±9% of set point voltage/rated volatge.
- 20. The relay shall have following options regarding time behaviour with Time factor selectable from 1 to 60 (operating time 1 to 60 sec & command time shall be in millisecond).



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- 21. The relay shall incorporate an under voltage / over voltage blocking facility which shall make the control inoperative if voltage falls / rises by percentage value of set point value with automatic restoration of control when nominal voltage rises / falls to a particular value.
- 22. The T/F Monitoring unit shall have integrated features for the display of the parameters such as :- Integrated tap changer position display Nominal Voltage, Load Current, Bandwidth, Measuring values V, I, Active power, Reactive power, Apparent power, phase angle, Power factor, Reactive current and frequency
- 23. The unit shall have facility to compensate the VT and CT- errors.
- 24. (to rectify any errors arising due to ageing of VT and CT by setting offset value in the TMU.)
- 25. The unit shall have facility to register the tap-changer statistics. In the statistics mode, the relay shall display the no. of tap changing operations occurred on each tap.
- 26. The unit shall have facility to recode the voltage and current with respect to time. Each of voltage value shall be measured for 100ms and averaged for 1 second. The recorded values shall be presented in graphical format on the device.
- 27. The unit shall have integrated feature to make the parallel operation of 4 transformers working in parallel. The relay shall be self-sufficient and shall not require any additional devices like parallel balancing module etc. All industry standard principals for OLTC control should be available in the unit.
- 28. The Unit shall have facility to record specific events (Event-Recorder) like Under Voltage, Over Voltage, Over Current, Auto/ Manual, Local/Remote etc. with date and time stamping.
- 29. The Unit shall have facility to make selection of Auto/Manual and Local/Remote
- 30. The Unit shall have different LEDs to indicate Ready, Start & Trip condition.
- 31. It is preferred that sufficient nos. of freely programmable LEDs shall be available to indicate different Operations / Alarm / Faults condition
- 32. The Unit shall have freely programmable sufficient Binary Inputs, Binary outputs, Analog Inputs and Analog Outputs.
- 33. The Unit shall have software to make the parameter settings of the device and it shall also be possible to do the parameter setting through keyboard of unit.
- 34. The Unit shall have suitable interface to make communication with higher level SCADA system as per the protocol proposed as an integrated package solution
- 35. It shall have facility by which a customer specific software program can be written and incorporated as feature in the unit.
- 36. Minimum 3 communication Ethernet port (preferably RJ45) shall be available based on RSTP/PRP for Station Bus and the same ports should be compliant for Process Bus
- 37. This device should communicate on IEC 61850-8-1 Ed. 1 & Ed. 2, IEC 60870-5-104
- 38. The minimum IO & LED Capacity of TMU shall be



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|     |              |  | DI   | DO      | AI    | СТ     | LED     |  |  |  |
|-----|--------------|--|--|---------|-------|--------|---------|--|--|--|
|     |              |  | 38   | 11      | 05    | 02     | 12      |  |  |  |
|     |              | The device should be   | сара   | able o  | f tak | ing ta | p pos   | ition, oil temperature and winding           |  |  |
|     |              | temperature.   |  |         |       |        |         |  |  |  |
| 5.0 | General      | TMU shall have sepa  | TMU shall have separate Panel and shall complied to the following: |         |       |        |         |  |  |  |
|     | Construction | > TMU Panel shall have simplex dust proof design with front and rear door, front |  |         |       |        |         |  |  |  |
|     |              | door shall des   | door shall design with fiber glass.                                |         |       |        |         |  |  |  |
|     |              | TMU Panel shall have panel mounted arrangement.                                  |  |         |       |        |         |  |  |  |
|     |              | TMU Panel sh   | > TMU Panel shall be placed properly in Panel Room                 |         |       |        |         |  |  |  |
|     |              | Doors shall have   |  |         |       |        |         |  |  |  |
|     |              |  | with pad-lock.   |         |       |        |         |  |  |  |
| 6.0 | Name Plate & | A sticker shall be fixe  | d to   | each i  | mate  | rials  | TMU i   | n a visible position and shall carry all the |  |  |
|     | Marking      | information as specif  | ied ii   | n the s | stand | dards  | . The f | following information shall be               |  |  |
|     |              | mentioned on the Sti   | icker  |         |       |        |         |  |  |  |
|     |              | Serial number  |  |         |       |        |         |  |  |  |
|     |              | <ul><li>Warranty/guarantee details</li></ul>                                     |  |         |       |        |         |  |  |  |
|     |              | Purchase orde  |  |         |       |        |         |  |  |  |
|     |              | Property of "  | ΓΡΝΟ   | DL/TI   | COL   | L/TP   | wodi    | L/TPSODL"                                    |  |  |

#### 7.0 Tests

Factory Acceptance Test: The manufacturing phase of the TMU shall be concluded by the factory acceptance test (FAT). The purpose is to ensure that the Manufacturer as interpreted the specified requirements correctly and that the FAT includes checking to the degree required by the user. The general philosophy shall be to deliver a system to site only after it has been thoroughly tested and its specified performance has been verified, as far as site conditions can be simulated in a test lab. If the FAT comprises only a certain portion of the system for practical reason. An integrated-FAT shall be conducted as per the Owner. If the complete system consists of parts from various suppliers or some parts are already installed on site, in such case supplier will arrange the intra-communication between TMU and such IEDs to meet the requirement.

Hardware Integration Tests shall be performed on the specified systems to be used for Factory tests when the hardware has been installed in the factory. The operation of each item shall be verified as an integral part of system. Applicable hardware diagnostics shall be used to verify that each hardware component is completely operational and assembled into a configuration capable of supporting software integration and factory testing of the system. The equipment expansion capability shall also be verified during the hardware integration tests.



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**Integrated System Tests** shall verify the stability of the hardware and the software. During the tests all functions shall run concurrently, and all equipment shall operate a continuous 100 Hours period. The integrated system test shall ensure the IEDs is free of improper interactions between software and hardware while the system is operating as a whole.

## 8.0 Type Test Certificates

The Bidder shall furnish the type test certificates of the quoted item for the tests as mentioned above as per the corresponding standards. All the tests shall be conducted Internationally Accredited testing Laboratory, KEMA/TUV/International Lab as per the relevant standards. Type tests should have been conducted in certified Test laboratories during the period not exceeding time span as per Guideline 7 years from the date of opening the bid. In the event of any discrepancy in the test reports, i.e. any test report not acceptable, same shall be carried out without implication any cost to TPCODL/TPNODL/TPSODL/TPWODL.

| 8.1           | Insulation Test                   | S. No.  | Description                  | Standard   |   |  |  |
|---------------|-----------------------------------|---|------------------------------|--|---|--|--|
|               |                                   | 1   | Dielectric<br>Withstand Test | IEC 60255-5 ANSI/IEEE C37.90-1989 2kV RMS for 1 minute between all case terminals connected together and the case earth. 2kV RMS for 1 minute between all terminals of independent circuits with terminals on each independent circuit connected together. |   |  |  |
| Impulse Test, |                                   | IEC 60255-5 5kV peak; 1.2/50 μsec; 0.5J; 3 positive and 3 negative shots at intervals of 5s |                              |  |   |  |  |
| 8.2           | 8.2 Electrical S. No. Description |   | Description                  | Standard   |   |  |  |
|               | Tests                             | 1   | DC Supply<br>Interruption    | IEC 60255-11 The unit will withstand a 20ms interruption in the auxiliary supply, in its quiescent state, Without de-energizing.   |   |  |  |
|               |                                   | 2   | AC Ripple on<br>DC supply    | IEC 60255-11 The unit will withstand a 12% ac ripple on the dc supply.   |   |  |  |
|               |                                   | 3   | AC voltage dips and short    | IEC 61000-4-11 20ms interruptions/dips.  | Î |  |  |



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|  |  |  | _ |
|--|--|--|---|

| <br> |                                  |   |
|------|----------------------------------|---|
|      | Interruptions                    |   |
| 4    | High<br>Frequency<br>Disturbance | IEC 60255–22–1, class III At 1 MHZ for 2s with 200 Ω source impedance: 2.5kV peak; 1 MHz; T = 15 µsec; 400 shots/sec; duration 2 sec between independent circuits and independent circuits and case earth. 1.0kV peak across terminals of the same circuit. |
| 5    | Fast Transient<br>Disturbance    | IEC 60255-22-4, class IV<br>4kV, 2.5kHz applied directly to auxiliary supply<br>4kV, 2.5kHz applied to all inputs.  |
| 6    | Surge<br>Withstand<br>Capability | IEEE/ANSI C37.90.1 (1989) 4kV fast transient and 2.5kV oscillatory applied directly across each output contact, optically isolated input and power supply circuit.  |
| 7    | Radiated<br>Immunity             | C37.90.2: 1995 25MHz to 1000MHz, zero and 100% square wave modulated. Field strength of 35V/m.  |
| 8    | Electrostatic<br>Discharge       | IEC 60255-22-2 Class 4 15kV discharge in air to user interface, display and exposed metal work. IEC 60255-22-2 Class 3 8kV discharge in air to all communication ports. 6kV point contact discharge to any part of the front of the product.                |
| 9    | Surge<br>Immunity                | IEC 61000-4-5: 1995 Level 4 4kV peak, 1.2/50ms between all groups and case earth. 2kV peak, 1.2/50ms between terminals of each group.   |

# TPCØDL TPNØDL TPWØDL TPSØDL

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| <br>.5. |           |  |
|---------|-----------|--|
| 10      | Discharge | No change of state or any operation shall occur when a capacitor of capacitance shown below, charged to 1.5µVn volts, is connected between any combination of terminals and any combination of terminals and ground.  Master trip circuits - 10 µF  Other protection & control circuits - 2 µF  Carrier/channel interface - 0,2 µF |

| 8.3 | EMC Test | S. No. | Description   | Standard  |
|-----|----------|--------|---|---|
|     |          | 1      | Radiofrequency<br>Electromagnetic<br>Field, Non-<br>Modulated         |   |
|     |          | 2      | Radiofrequency<br>Electromagnetic<br>Field,<br>Amplitude<br>Modulated |   |
|     |          | 3      | Radiofrequency<br>Electromagnetic<br>Field, Pulse<br>Modulated        |   |
|     |          | 4      | Disturbances Induced by Radio Frequency fields, Amplitude Modulated   | ENV 50141, class III<br>30 A/m continuous; 300 A/m for 3 sec; 50 Hz   |
|     |          | 5      | Power<br>Frequency<br>Magnetic Field                                  | EN 61000-4-8, class IV<br>30 A/m continuous; 300 A/m for 3 sec; 50 Hz |



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|     |                     | 6      | Interference<br>Voltage, Aux.<br>Voltage            | EN 50081-*<br>150 kHz to 30 MHz   |  |  |
|-----|---------------------|--------|---|---|--|--|
|     |                     | 7      | Interference<br>Field Strength                      | EN 50081-*<br>30 MHz to 1000 MHz  |  |  |
| 8.4 | Atmospheric         | S. No. | Description   | Standard  |  |  |
|     | Environment<br>Test | 1      | Temperature   | IEC 60255-6 Operating -25°C to +55°C Storage and transit -25°C to +70°C IEC 60068-2-1 for Cold IEC 60068-2-2 for Dry heat |  |  |
|     |                     | 2      | Humidity  | IEC 60068-2-3<br>56 days at 93% RH and +40°C  |  |  |
| 8.5 | Mechanical          | S. No. | Description   | Standard  |  |  |
|     | Stress Test         | 1      | Vibration (during<br>Operation &<br>Transportation) | IEC 255-21-1; IEC 68-2-6<br>Response Class 2<br>Endurance Class 2   |  |  |
|     |                     | 2      | Shock (during<br>Operation and<br>Transportation)   | IEC 255-21-2, class 1, IEC 68-2-27 Shock response Class 2 Shock withstand Class 1 Bump Class 1                            |  |  |
|     |                     | 3      | Seismic Vibration (during Operation                 |   |  |  |
|     |                     |        | Continuous Shock (during Transportation)            | K IEC 255-21-2, class 1, IEC 68-2-27  |  |  |



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| 9.0  | Pre-Dispatch<br>Inspection               | Equipment shall be subject to inspection by a duly authorized representative of the TPNODL/TPCODL/TPWODL/TPSODL as detailed at Clause No.6.0. Inspection may be made at any stage of manufacture at the option of the Owner and the equipment if found unsatisfactory as to workmanship or material, the same is liable to rejection.  Bidder shall grant free access to the places of manufacture to TPNODL/TPCODL/TPWODL/TPSODL representatives at all times when the work is in progress. Inspection by the Owner or its authorized representatives shall not relieve the supplier of his obligation of furnishing equipment in accordance with the specifications Material shall be dispatched after specific MDCC (Material Dispatch Clearance Certificate) is issued by the TPNODL/TPCODL/TPWODL/TPSODL.  Following documents shall be sent along with material:  |
|------|--|---|
|      |  | a) Test reports b) MDCC issued by TPNODL/TPCODL/TPWODL/TPSODL c) Invoice in duplicate d) Packing list e) Drawings & catalogue f) Guarantee / Warranty card g) Delivery Challan h) Other Documents (as applicable)   |
| 10.0 | Inspection<br>after receipt<br>at Stores | Equipment/material received at store shall be inspected by Stores Department and shall be liable for rejection, if found different from Pre Dispatch Inspection Report.  One copy of the Inspection Report shall be sent to the Plant Engineering and Protection & Testing Departments.   |
| 11.0 | Guarantee/<br>Warranty<br>Details        | Bidder shall stand guarantee towards design, materials, workmanship & quality of process manufacturing of items under this contract for due and intended performance of the same, as an integrated product delivered under this contract. In the event any defect found within a period of 60 months from the date of handing over (after successful commissioning), Bidder shall be liable to replace/rectify such defects at their own costs, to the entire satisfaction of the TPNODL,TPCODL,TPWODL,TPSODL failing which the TPNODL,TPCODL,TPWODL,TPSODL will be at liberty to get it replaced/rectified at Bidder's risks & costs and recover all such expenses plus the TPNODL,TPCODL,TPWODL,TPSODL own charges, from the Bidder or from the "Performance Deposit" of the Bidder as the case may be.  For any 'Latent Defects' if noticed and reported by TPNODL,TPCODL,TPWODL,TPSODL, Bidder shall further be responsible for free replacement / rectification during such period mentioned in the Tender Document, from the end of the guarantee period. |



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| Bidder shall ensure that all equipment covered by this specification shall be prepared for rail/road transport (local equipment) and be packed in such a manner as to protect it from damage in transit.   |
|--|
| Sample Submission/Demonstration: TPNODL Reserves the right to seek samples and/or demonstration of offered equipment during Technical Evaluation. Samples/demonstration will be sought by Technical team doing Technical Evaluation. The same may have to submitted/arranged on urgent basis at TPNODL location at, Odisha. Bidder not able to submit sample/perform demonstration in time, may get technically rejected.  |
| Bidder personnel who are experienced instructors and who speak understandable English shall conduct training. The Bidder shall arrange on its own cost all hardware training platform required for successful training and understanding in India at manufacturer's work. The Bidder shall provide all necessary training material including configuration document in advance (before FAT or during FAT). Each trainee shall receive individual copies of all technical manuals and all other documents used for training. These materials shall be sent to TPNODL/TPCODL/TPWODL/TPSODL at least two months before the scheduled commencement of the particular training course. Class materials, including the documents sent before the training courses as well as class handouts, shall become the property of TPNODL/TPCODL/TPWODL/TPSODL. TPNODL/TPCODL/TPWODL/TPSODL reserves the right to copy such materials, but for in-house training and use only. Hands-on training shall utilize equipment identical to that being supplied to Employer. For all training courses, the travel (e.g., airfare) and per-diem expenses will have borne by the participants.  The schedule, location and detailed contents of each course will be finalized during Employer and Contractor discussions. |
| A computer system hardware course shall be offered, but at the system level only. The training course shall be designed to give Employer hardware personnel sufficient knowledge of the overall design and operation of the system so that they can correct obvious problems, configure the hardware, perform preventive maintenance, run diagnostic programs, and communicate with contract maintenance personnel. The following subjects shall be covered:  System Hardware Overview: Configuration of the system hardware.  Equipment Maintenance: Basic theory of operation, maintenance techniques and diagnostic procedures for each element of the computer system, e.g., processors, auxiliary memories, LANs, routers and printers. Configuration of all the hardware equipment.  System Expansion: Techniques and procedures to expand and add equipment such as loggers, monitors,  |
| Tender Sample  Training  |



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#### System Maintenance:

Theory of operation and maintenance of the redundant hardware configuration, failover hardware, configuration control panels, and failover switches. Maintenance of protective devices and power supplies.

#### Subsystem Maintenance:

Theory of design and operation, maintenance techniques and practices, diagnostic procedures, and (where applicable) expansion techniques and procedures. Classes shall include hands-on training for the specific subsystems that are part of Employer's equipment or part of similarly designed and configured subsystems. All interfaces to the computing equipment shall be taught in detail.

**Operational Training**: Practical training on preventive and corrective maintenance of all equipment, including use of special tools and instruments. This training shall be provided on Employer equipment, or on similarly configured systems.

#### System Software Course

The Contractor shall provide a computer system software course that covers the following subjects:

**System Programming**: Including all applicable programming languages and all standalone service and utility packages provided with the system. An introduction to software architecture, Effect of tuning parameters (OS software, Network software, database software etc.) on the performance of the system.

**Operating System**: Including the user aspects of the operating system, such as program loading and integrating procedures; scheduling, management, service, and utility functions; and system expansion techniques and procedures

System Initialization and Failover Including design, theory of operation, and practice **Diagnostics**: Including the execution of diagnostic procedures and the interpretation of diagnostic outputs,

**Software Documentation**: Orientation in the organization and use of system software documentation.

**Hands-on Training**: One week, with allocated computer time for trainee performance of unstructured exercises and with the course instructor available for assistance as necessary.

#### **Application Software Course**

The Contractor shall provide a comprehensive application software courses covering all applications including the database and display building course. The training shall include:

**Overview**: Block diagrams of the application software and data flows.

Programming standards and program interface conventions.

Application Functions: Functional capabilities, design, and major algorithms.

Associated maintenance and expansion techniques.

**Software Development**: Techniques and conventions to be used for the preparation and integration of new software functions. There should not be any extra cost



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|      | 1  |   |
|------|--|---|
|      |  | implication to TPNODL/TPWODL/TPCODL/TPSODL for software upgradation for life time. No AMC can be charged in ground of purchase of user id.  Software Generation: Generation of application software from source code and associated software configuration control procedures.  Software Documentation: Orientation in the organization and use of functional and detailed design documentation and of programmer and user manuals.  Hands-on Training: One week, with allocated computer time for trainee performance of unstructured exercises and with the course instructor available for assistance as necessary.  Requirement of Training |
|      |  | The contractor shall provide training for a batch (maximum of 10 people) for five days on the following courses.  Name of Course  System Hardware, System Software, Application Software  |
| 15.0 | Quality Control                                  | The bidder shall submit with the offer, quality assurance plan indicating the various stages of inspection, the tests and checks which will be carried out on the material of construction, components during manufacture and after finishing, bought out items and fully assembled component and equipment including drives. As part of the plan, a schedule for stage and final inspection within the parameters of the delivery schedule shall be furnished. The Owner's engineer or its nominated representative shall have free access to the manufacturer/sub-supplier's works to carry out inspections.                                  |
| 16.0 | Minimum<br>Testing<br>Facilities                 | The Bidder shall have in house testing facilities for carrying out all routine tests and acceptance tests as per relevant international/Indian standards.   |
| 17.0 | Manufacturing<br>Activities                      | The successful bidder will have to submit the bar chart for various manufacturing activities clearly elaborating each stage, with quantity. This bar chart shall be in line with the Quality assurance plan submitted with the offer. The bar chart will have to be submitted within 15 days from the release of the order.   |
| 18.0 | Services,<br>Spares,<br>Accessories<br>and Tools | BA should include connecting wire/leads, lugs, Transducer (optional) any kind of items that required for the installation of TMU as accessories.  |
| 18.1 | Support &<br>Services                            | Services to be included during guarantee period  Guarantee shall be for 60 months from the date of handing over ( after commissioning) 2, Vendor shall conform in a signed SLA to the following guidelines to mitigate major failure rate. To mitigate major failure, like Complete system failure, TMU system instability, loss or failure of any major subsystem or system component such as to cause a significant adverse impact to system availability, performance, or operational capability Vendor shall report to site within 48 hours of receipt of   |



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reporting of the failure occurrence.

Vendor shall provide replacement of the faulty equipment within 7 days after confirmation of the fact that the equipment can't be repaired at site. Failure to this clause may have some penalty reference on vendor.

Vendor always will provide detailed analysis report of the faulty equipment within 30 days from the date of the site visit

Any spare Equipment replacement, testing and its commissioning to be done by vendor only without any cost implications. Any equipment, any software or any hardware to test the IEDs/TMU to be borne by vendor only,

Any up gradation in application software and TMU (except hardware) will be informed to us and necessary up gradation to be carried out by vendor without any cost implications.

Services to be included during tender

Tri- party agreement to be made to have protection against quitting of executing vendor.

Vendor to share Spare parts cost for TMU which will be valid for next 10 years. Vendor need to provide life cycle support and supplies to ensure necessary support in terms of services and spares for next 15 years from date of Purchase Order. Vendor shall provide expected life of IEDs in writing.

#### 18.2 Spares

The bidder is required to list the spares, which may be required for ensuring the availability during the guaranteed availability period. The final list of spares shall form part of scope of supply and accordingly the price thereof shall be quoted by the bidder and shall be considered in the evaluation of the bids. During the guaranteed availability period, the spare parts supplied by the Contractor shall be made available to the Contractor for usage subject to replenishment at the earliest. Thus, at the end of availability period the inventory of spares with the Employer shall be fully replenished by the Contractor. However, any additional spares required to meet the availability of the system (which are not a part of the above spares supplied by the Contractor) would have to be supplied immediately by the Contractor free of cost to the Employer.

#### The list shall include the following:

- Item identification
- Recommended spares quantities
- Base price
- Procurement lead time Probability the required item is available given its MTBF based on recommended spares and procurement lead time.
- Quantity of item held in Local office by Supplier as emergency spare parts.
- Quantity of item held in head office as an emergency spare part .
- All spare parts shall be fully tested,
- Mandatory Spares (without any cost implication)



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| 19.0 | Drawings and | Following drawings and documents shall be prepared on  |  |  |  |  |  |  |  |  |  |
|------|--------------|--|--|--|--|--|--|--|--|--|--|
|      | Documents    | TPNODL/TPCODL/TPWODL/TPSODL specifications and statutory requirements and  |  |  |  |  |  |  |  |  |  |
|      |              | shall be submitted with the bid:   |  |  |  |  |  |  |  |  |  |
|      |              | Completely filled in Technical Particulars   |  |  |  |  |  |  |  |  |  |
|      |              | 2. General description of the equipment and all components including   |  |  |  |  |  |  |  |  |  |
|      |              | brochures  |  |  |  |  |  |  |  |  |  |
|      |              | 3. Bill of material  |  |  |  |  |  |  |  |  |  |
|      |              | 4. Type test certificates  |  |  |  |  |  |  |  |  |  |
|      |              | 5. Hardware Specification  |  |  |  |  |  |  |  |  |  |
|      |              | 6. Sizing Calculations of various component  |  |  |  |  |  |  |  |  |  |
|      |              | 7. Standard Drawings   |  |  |  |  |  |  |  |  |  |
|      |              | After the award of the contract four (4) copies of drawings, drawn to scale, describing  |  |  |  |  |  |  |  |  |  |
|      |              | the equipment in detail shall be forwarded for approval and shall subsequently   |  |  |  |  |  |  |  |  |  |
|      |              | provide four (4) complete sets of final drawings, one of which shall be auto positive  |  |  |  |  |  |  |  |  |  |
|      |              | suitable for reproduction, before the dispatch of the equipment. Soft copy (Compact  |  |  |  |  |  |  |  |  |  |
|      |              | Disk CD) of all the drawing, GTP, Test certificates shall be submitted after the final   |  |  |  |  |  |  |  |  |  |
|      |              | approval of the same to Owner.   |  |  |  |  |  |  |  |  |  |
|      |              | All the documents & drawings shall be in English language.   |  |  |  |  |  |  |  |  |  |
|      |              | Instruction Manuals: Bidder shall furnish two softcopies (CD) and four (4) hard copies of nicely bound manuals (in English language) covering erection and maintenance instructions and all relevant information and drawings pertaining to the main equipment as well as auxiliary devices. |  |  |  |  |  |  |  |  |  |
| 20.0 | Guaranteed   | Bidder shall submit separate sheet showing compliances on all other clauses of the   |  |  |  |  |  |  |  |  |  |
|      | Technical    | specification  |  |  |  |  |  |  |  |  |  |
|      | Particulars  |  |  |  |  |  |  |  |  |  |  |
| 21.0 | Schedule of  | (TO BE ENCLOSED WITH TECHNICAL BID)  |  |  |  |  |  |  |  |  |  |
|      | Deviations   | All deviations from this specification shall be set out by the Bidders, clause by Clause   |  |  |  |  |  |  |  |  |  |
|      |              | in this schedule. Unless specifically mentioned in this Schedule, the tender shall be  |  |  |  |  |  |  |  |  |  |
|      |              | deemed to confirm the Purchaser'sspecifications:   |  |  |  |  |  |  |  |  |  |
|      |              | S. No Clause No. Details of deviation with justifications  |  |  |  |  |  |  |  |  |  |
|      |              |  |  |  |  |  |  |  |  |  |  |
|      |              | We confirm that there are no deviations apart from those mentioned above.  |  |  |  |  |  |  |  |  |  |
|      |              | Seal of the Company Designation  |  |  |  |  |  |  |  |  |  |
|      |              | Signature  |  |  |  |  |  |  |  |  |  |





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### **ANNEXURE (IO LIST)**

|   | Substation- XXXXXX             |   |     | TRF1-TM                |                      | Date                        |     |                 |
|---|--------------------------------|---|-----|------------------------|----------------------|-----------------------------|-----|-----------------|
| SIGNAL  | Signal Type Signal Description |   | CDC | Data Set               | Status description   | Signal Address              |     | Test from SCADA |
| TCMYLTC TC POS                                    |                                | Tap Posititon Value Indication                          | MV  | TMU2LD0/LLN0.MeasFltA  |                      | MVGGIO1_AnIn.mag.f          | 252 |                 |
| WTI VALUE   | Al Signa                       | Oil Temperture Value Indication                         | MV  | TMU2LD0/LLN0.MeasFltA  |                      | LD0.MVGGIO2.AnIn(MX)        | 253 |                 |
| OTI VALUE   | <u>m</u>                       | Winding Temperture Value Indication                     | MV  | TMU2LD0/LLN0.MeasFltA  |                      | LD0.MVGGIO3.AnIn(MX)        | 254 |                 |
| 11KV R-PHASE CURRENT VALUE                        | 3                              | 11kV R Phase Cyurrent Value                             | MV  | TMU2LD0/LLN0.MeasFltA  |                      | LD0.VMMXU1.PPV(MX)          | 255 |                 |
| 11KV R-Y PHASE VOLTAGE VALUE                      |                                | 11kV R-Y Phase to Phase Voltage Value                   | MV  | TMU2LD0/LLN0.MeasFltA  |                      | LD0.CMMXU1.A(MX)            | 256 |                 |
| TMU PHYHEALTH                                     |                                | Physical Health Status Of TMU                           | SPS | TMU2LD0/LLN0.StatledA  | Healthy              | LD).LPHD1.PhyHealth(ST)     | 531 |                 |
| IED IN LOCAL                                      |                                | TMU in Local Mode                                       | SPS | TMU2LD0/LLN0.StatUrgA  | Local                | LD0.QCBAY1.Loc(ST)          | 532 |                 |
| IED IN REMOTE                                     |                                | TMU In Remote Mode                                      | SPS | TMU2LD0/LLN0.StatUrgA  | Remote               | LD0.QCBAY1.Rem(ST)          | 533 |                 |
| TEST MODE   |                                | TMU in Test Mode  | SPS | TMU2LD0/LLN0.StatNrmIA | Test                 | LD0.SP16GGIO2.Ind16(ST)     | 534 |                 |
| TR8ATCC HOUR HUNTING                              |                                | Hour Hunting  | SPS | TMU2LD0/LLN0.StatUrgA  | Hunting              | LD0.TR8ATCC1.HrHuntAlm(ST)  | 535 |                 |
| TR8ATCC DAY HUNTING                               | 7                              | Day Hunting   | SPS | TMU2LD0/LLN0.StatUrgA  | Hunting              | LD0.TR8ATCC1.DayHuntAlm(ST) | 536 |                 |
| TR8ATCC HUNTING                                   | 1                              | Hunting   | SPS | TMU2LD0/LLN0.StatUrgA  | Hunting              | LD0.TR8ATCC1.HuntAlm(ST)    | 537 |                 |
| TR8ATCC TIMER ON                                  | 7                              | Tap Change Command Timer On                             | SPS | TMU2LD0/LLN0.StatNrmIA | Timer On             | LD0.SP16GGIO3.Ind10(ST)     | 538 |                 |
| TR8ATCC AVR TOTALLY BLK                           | 1                              | TMU Totally Blocked                                     | SPS | TMU2LD0/LLN0.StatUrgA  | Blocked              | LD0.TR8ATCC1.TotBlock(ST)   | 539 |                 |
| TR8ATCC AVR AUTO BLK                              | 1                              | TMU Auto Mode Blocked                                   | SPS | TMU2LD0/LLN0.StatUrgA  | Blocked              | LD0.TR8ATCC1.AutoBlock(ST)  | 540 |                 |
| TR8ATCC VOLTAGE GREATER THAN HI DEAD BAND         | 1                              | Voltage Greater than Dead Band, Tap Lower Required      | SPS | TMU2LD0/LLN0.StatNrmIA | Tap Low Required     | LD0.SP16GGIO3.Ind6(ST)      | 541 |                 |
| TR8ATCC VOLTAGE LOWER THAN LOW DEAD BAND          | 7                              | Voltage Lower than Dead Band, Tap Higher Required       | SPS | TMU2LD0/LLN0.StatNrmIA | Tap High Required    | LD0.SP16GGIO3.Ind7(ST)      | 542 |                 |
| TCMYLTC U RAISE (>35KV)                           | 1                              | Tap Raise Command from SCADA and LHMI Feedback          | SPS | TMU2LD0/LLN0.StatNrmIA | Rise Success         | LD0.SP16GGIO3.Ind9(ST)      | 543 |                 |
| TCMYLTC U LOW (<29KV)                             | 1                              | Tap Lower Command from SCADA and LHMI Feedback          | SPS | TMU2LD0/LLN0.StatNrmIA | Lower Success        | LD0.SP16GGIO3.Ind8(ST)      | 544 |                 |
| TCMYLTC POS ERR ALARM                             | 1                              | OLTC Tap Position Error                                 | SPS | TMU2LD0/LLN0.StatUrgA  | Position Error       | LD0.TCMYLTC1.TapPosFlt(ST)  | 545 |                 |
| TCMYLTC CMD WITHOUT AN EXPECTED POS CHANGE ERR AL | 1                              | OLTC Tap Position no changed with Command               | SPS | TMU2LD0/LLN0.StatUrgA  | Position not Changed | LD0.TCMYLTC1.CmdFlt(ST)     | 546 |                 |
| TCMYLTC ILLIGAL TAP POSITION CHANGE               | 1                              | OLTC Illigel Tap Position Change Update                 | SPS | TMU2LD0/LLN0.StatNrmIA | Illigel Tap Change   | LD0.SP16GGIO3.Ind13(ST)     | 547 |                 |
| TCMYLTC TAP POSITION OUT (BELOW 1 - ABOVE 9)      | 6                              | OLTC Tap position Out of Defined Range                  | SPS | TMU2LD0/LLN0.StatNrmIA | Out of Range         | LD0.SP16GGIO3.Ind14(ST)     | 548 |                 |
| GEN TAPP POS CONVERSTION ERR                      | SPS                            | TPI Transducer Tap Conversion Error                     | SPS | TMU2LD0/LLN0.StatUrgA  | Taanducer Error      | LD0.TCMYLTC1.ConvFlt(ST)    | 549 |                 |
| NEW POS REPORTED                                  |                                | OLTC New Tap Position Achieved                          | SPS | TMU2LD0/LLN0.StatNrmIA | New position         | LD0.SP16GGIO3.Ind11(ST)     | 550 |                 |
| TAP POSITION CHANGED MORE THAN ONE POSITION       | +                              | OLTC Tap Position Changed more than One Position        | SPS | TMU2LD0/LLN0.StatNrmIA | More position        | LD0.SP16GGIO3.Ind12(ST)     | 551 |                 |
| LAST TAP POS WAS INVALID CHAGE                    | +                              | OLTC Tap Invalid Position                               | SPS | TMU2LD0/LLN0.StatUrgA  | Invalid Position     | LD0.TCMYLTC1.InvPosChg(ST)  | 552 |                 |
| TAP IN PROGRESS                                   | +                              | TAP IN PROGRESS   | SPS | TMU2LD0/LLN0.StatNrmIA | Progress             | LD0.SP16GGIO2.Ind4(ST)      | 553 |                 |
| TAP LOWER LIMIT REACH                             | +                              | TAP LOWER LIMIT REACH                                   | SPS | TMU2LD0/LLN0.StatNrmIA | Limit Reach          | LD0.SP16GGIO3.Ind4(ST)      | 554 |                 |
| TAP HIGHER LIMIT REACH                            | +                              | TAP HIGHER LIMIT REACH                                  | SPS | TMU2LD0/LLN0.StatNrmIA | Limit Reach          | LD0.SP16GGIO3.Ind5(ST)      | 555 |                 |
| TAP STUCK   | +                              | TAP STUCK   | SPS | TMU2LD0/LLN0.StatNrmIA |                      | LD0.SP16GGIO2.Ind6(ST)      | 556 |                 |
| OLTC IN REMOTE                                    | +                              | OLTC IN REMOTE  | SPS | TMU2LD0/LLN0.StatNrmIA | Remote               | LD0.SP16GGIO2.Ind0(ST)      | 557 |                 |
| 11KV LV CB CLOSE                                  | +                              | 11KV LV CB CLOSE  | SPS |                        |                      | LD0.SP16GGIO2.IIId2(ST)     | 558 |                 |
| 33KV HV CB CLOSE                                  | +                              | 33KV HV CB CLOSE  | SPS | TMU2LD0/LLN0.StatNrmIA | Close                |                             | 559 |                 |
| TAP RAISE LHMI COMMAND                            | 4                              |   | SPS | TMU2LD0/LLN0.StatNrmIA | Raise Command        | LD0.SP16GGIO2.Ind9(ST)      | 560 |                 |
|   | -                              | TAP RAISE LHMI COMMAND                                  | SPS | -                      |                      | LD0.SP16GGIO4.Ind16(ST)     | _   |                 |
| TAP LOWER LHMI COMMAND                            | +                              | TAP LOWER LHMI COMMAND                                  | SPS | TMU2LD0/LLN0.StatNrmIA | Lower Command        | LD0.SP16GGIO4.Ind15(ST)     | 561 |                 |
| OLTC ERROR  | -                              | OLTC Error Status                                       |     | TMU2LD0/LLN0.StatNrmIA | Error                | LD0.SP16GGIO3.Ind16(ST)     | 562 |                 |
|   | -                              | Tap Raise Permissive                                    | SPS | TMU2LD0/LLN0.StatNrmIA |                      | LD0.SP16GGIO4.Ind11(ST)     | 563 |                 |
|   | 4                              | Tap Lower Permissive                                    | SPS | TMU2LD0/LLN0.StatNrmIA | Permissive           | LD0.SP16GGIO4.Ind12(ST)     | 564 |                 |
|   | 4                              | OLTC PRV Trip   |     |                        | Trip                 | LD0.Sp16GGIO1.IND14(St      | 565 |                 |
|   | -                              | TMU2 Com fail   |     |                        | Com. fail            |                             | 566 |                 |
| TMU IN AUTO/MANUAL                                | DPS                            | TMU in Auto/Manual Mode                                 | DPS | TMU2LD0/LLN0.StatUrgA  |                      | LD0.VSGGIO70.DPCSO(ST)      | 1   |                 |
| TAP LOWER COMMAND                                 |                                | Tap Lower Command from SCADA                            | SPC | TMU2LD0/LLN0.StatUrgA  |                      | LD0.VSGGIO72.DPCSO(CF)      | 28  | Close & Direct  |
| TAP RAISE COMMAND                                 | 1                              | Tap Raise Command from SCADA                            | SPC | TMU2LD0/LLN0.StatUrgA  |                      | LD0.VSGGIO71.DPCSO(CF)      | 29  | Close & direct  |
|   | SPC                            |   | SPC |                        |                      |                             |     |                 |
| LED RESET COMMAND                                 | 1                              | Led Reset Command                                       | SPC | TMU2LD0/LLN0.StatUrgA  |                      | LD0.SPC8GGIO1.SPCSO5(CF)    | 31  | Close & Direct  |
| TAP COMMAND AND ERROR RESET CMD                   |                                | Tap Error and Command Reset                             | SPC | TMU2LD0/LLN0.StatUrgA  |                      | LD0.SPC6GGIO1.SPCSO6(CF)    | 32  | Close & Direct  |
| AVR AUTO/MANUAL COMMAND                           | DPC                            | Auto/Manual Mode Command from SCADA to TMU Trip- Manual | DPC | TMU2LD0/LLN0.StatUrgA  | Auto                 | LD0.VSGGIO70.DPCSO(CF)      | 30  | Close & Direct  |

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#### 1.0 ORGANIZATIONAL VALUES

The Tata Group has always been a value driven organization. These values continue to direct the Group's growth and businesses. The six core Tata Values underpinning the way we do business are:

**Integrity** - We must conduct our business fairly, with honesty and transparency. Everything we do must stand the test of public scrutiny.

**Understanding** - We must be caring, respectful, compassionate and humanitarian towards our colleagues and customers around the world and always work for the benefit of India.

**Excellence** - We must constantly strive to achieve the highest possible standards in our day to day work and in the quality of goods and services we provide.

**Unity** - We must work cohesively with our colleagues across the group and with our customers and partners around the world to build strong relationships based on tolerance, understanding and mutual co-operation.

**Responsibility** - We must continue to be responsible and sensitive to the countries, communities and environments in which we work, always ensuring that what comes from the people goes back to the people many times over.

**Agility -** We must work in a speedy and responsive manner and be proactive and innovative in our approach.

#### 2.0 ETHICS

In our effort towards Excellence and in Management of Business Ethics at TPCODL, an Ethics Management Team is constituted.

The main objective of the Ethics Management Team is to:

- Record, address and allay the issues and concerns on ethics raised by different stakeholders like employees, consumers, vendors, Associates etc. by initiating immediate corrective actions.
- 2. Ensure proper communication of the ethics policies and guidelines through prominent displays at all offices of TPCODL and through printed declarations in all concerned documents where external stakeholders are involved.
- 3. Ensure proper framework of policies as preventive measures against any ethics violation recorded by them.
- 4. Prepare and submit MIS of all issues and concerns, corrective and preventive actions on monthly basis to the top management for their information.

All Associates and Stakeholders are requested to register any grievance on ethics violation on our website www.tpcentralodisha.com.

#### 3.0 CONTRACT PARAMETERS

#### 3.1 Issue/Award of Contract

TPCODL awards the contract to the Associate in writing in the form of Purchase Order (PO) or Rate Contract (RC), hereafter referred as Contract, through in any or all of following modes physical handover / post / e-mail / web document / fax with all the attachments/enclosures which shall be part of the contract document.

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On receipt of the contract, the associate shall return to TPCODL copy of the contract document duly signed by legally authorized representative of associate, within two days of Effective Date of Contract for contracts having contract execution time less than 30 days and within five days for all other contracts.

#### 3.2 Contract Commencement Date

The date of issue/award of contract shall be the Effective Date of Contract or Contract Commencement date.

#### 3.3 Contract Completion Date

The date of expiry of Guarantee Period shall be deemed as the Contract Completion Date.

#### 3.4 Contract Period/Time

The period from Contract Commencement Date to Contract Completion Date shall be deemed as the Contract Period/Time.

#### 3.5 Contract Execution Completion Date

The stipulated date for completing the supply as per schedule of quantities shall be deemed as the Contract Execution Completion Date.

#### 3.6 Contract Price /Value

The total all inclusive price/value mentioned in the PO/RC is the Contract Price/Value and is based on the quantity, unit rates and prices quoted and awarded and shall be subject to adjustment based on actual quantities supplied and accepted and certified by the authorized representative of the company unless otherwise specified in schedule of quantities or in contract documents.

#### 3.7 Contract Document

The Contract Document shall mean and include but not limited to the following:

- NIT/Tender Enquiry, QR, Instruction to Bidders, Special Condition of Contract (SCC) of tender, GCC, Technical & Commercial Specifications including relevant annexure and attachments).
- Bids & Proposals Received from Associate including relevant annexure/attachments.
- RC/PO with agreed deviations from the tender/bid documents.
- All the Inspection and Test reports, Detailed Engineering Drawings.
- Material Dispatch Clearance Certificate (MDCC).
- Minutes of Meeting (MoM)

#### 3.8 Contract Language

All documents, instructions, catalogues, brochures, pamphlets, design data, norms and calculations, drawings, operation, maintenance and safety manuals, reports, labels, on deliveries and any other data shall be in English Language.

The Contract documents and all correspondence between the TPCODL, Third Parties associated with the contract, and the Associate shall be in English language.

However, all signboards required indicating "Danger" and/or security at site and otherwise statutory required shall be in English, Hindi, and local languages.

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#### 3.9 Reverse Auction

TPCODL reserves the right to conduct the reverse auction (instead of public opening of price bids) for the products / services being asked for in the tender. The terms and conditions for such reverse auction events shall be as per the Acceptance Form attached in Annexure F.

#### 4.0 SCOPE OF WORK

All the activities that are to be undertaken by the Associate to realize the contractual deliverables in completeness form Scope of Work. Following clauses list, but not limited to, major requirements of the scope of work.

The associate shall satisfy himself and undertake fully the technical/commercial requirements of items to be supplied as listed in the Schedule of Quantities together with the tests to be performed /test reports to be furnished before dispatch, arrangement of stage and final inspections during manufacturing as per terms and conditions of contract, technical parameters & delivery terms and conditions including transit insurance to be met in order to fully meet TPCODL's requirements.

<u>Completeness</u>: Any supplies and services which might have not been specifically mentioned in the Contract but are necessary for the scope mentioned in Special Terms & Conditions and/or completeness of the works at the highest possible level, including any royalties, license fees & compensation to be paid, whether incurred by the associates or by a third party for the work covered in the scope, regardless of when incurred, shall be supplied/provided by the associate without any extra cost and within the time schedule for efficient, smooth and satisfactory operation and maintenance of the works at the highest possible level under Indian conditions (but according to international standards for facility of this type), unless expressly excluded from the scope of supplies and services in this Contract.

TPCODL have the right, during the performance of the Contract, to change the scope and/or technical character of the Project and/or of the supplies and services stipulated in the Contract by submitting a request in writing to the Associate. The Associate shall, within fifteen days of receipt of such request from the TPCODL, provide Purchaser with a reasonably detailed estimate of the cost of the change outlined in the request.

In the event, TPCODL requests a change, the Contract price and time shall be adjusted upwards or downwards, as the case may be and shall be mutually agreed to. The associate shall not be entitled to any extension of time unless such changes adversely affect the time schedule.

The Associate shall not proceed with the changes as requested till adjustment of contract price and time schedule where so applicable in terms of or otherwise directed by the TPCODL.

#### 5.0 PRICES/RATES/TAXES

Unless specified elsewhere in the contract document, the prices/rates are inclusive of cost of finished product for which MDCC will be issued by TPCODL, packaging and forwarding charges, freight and transit insurance charges covering loading at Associate's works, transportation to TPCODL store/site & unloading & delivery at TPCODL stores/TPCODL site, cost of documentation including all the relevant test certificates and other supportive documents to be furnished.

The Prices/Rates are inclusive of all taxes, levies, cess and duties, particularly Goods and Services Tax as applicable. All government levy / taxes shall be paid only when the invoice is submitted according to the relevant act.

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The prices/rates shall remain firm till actual completion of entire supply of goods/material/equipment as per contract is achieved and shall remain valid till the completion of the contract.

The prices shall remain unchanged irrespective of TPCODL making changes in quantum in all or any of the schedules of items of contract.

#### 5.1 Changes in Statutory Tax Structure

If rate of any or all of the statutory taxes and duties applicable to the contract changes, such changes shall be incorporated by default if the changes occur within the contract execution time and shall be applicable if the contract is executed by the Associate within the Contract Execution Time.

For execution of contracts beyond contract execution time, where the delay is not attributable to TPCODL no upward revision in tax /duties shall be considered irrespective of changes in the statutory tax structure either within the contract execution time or beyond. However, in such cases, benefits due to any downward revisions in statutory tax rates shall be passed on to TPCODL.

#### **6.0 TERMS OF PAYMENT**

On delivery of the materials in good condition and certification of acceptance by TPCODL official, Associate shall submit the Bills/Invoices in original in the name of "TP Central Odisha Distribution Limited" to invoice desk, complete with all required documents as under:

- Test Reports (4 sets).
- MDCC issued by TPCODL.
- Packing List.
- Drawing and Catalogue.
- Guarantee/Warrantee Card.
- Delivery Challan.
- O&M Manual.
- Copy of Order.
- Minutes of Meeting.

Bills/ invoices shall mention Supplier's GST Number. TPCODL will make 100% payment within 30 days of submission of the Bill/Invoice complete in all respects and along with all the requisite documents mentioned above, subject to condition that Associate has furnished the requisite Security-cum-Performance Guarantee as stipulated in the contract.

#### 6.1 Quantity Variation

Payment will be made on the basis of actual quantity of supplies/actual measurement of works accepted by TPCODL and not on the basis of contract quantity.

#### 6.2 Full and Final Payment

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Full & Final Payment in all contracts shall be made subject to the associate submitting "No Demand Certificate" in the format as per Annexure-C.

#### 7.0 MODE OF PAYMENT

Payment shall be made through crossed Cheque or RTGS whichever of the two modes chosen by the Associate, in favour of Associate's Bank Account on TPCODL records, on whose name Contract has been issued. Those Associates opting for the RTGS mode shall submit the details of Bank Account and other details as per annexure G. Further, for any payments made, TPCODL is not responsible for any consequences/disputes Associate have among the owners channel partners, sub-Associates and all such dispute/concerns shall be settled solely by the Associate.

#### **8.0 SECURITY CUM PERFORMANCE DEPOSIT**

Associates shall submit within 15 days from the effective date of issue of PO/RC, Security Performance Bank Guarantee (SPBG) in the format as per Annexure B of this document from banks acceptable to TPCODL for:

- (a) 5% of the PO value if purchase order value is more than Rs 5 Crores.
- (b) 10% of the PO value if purchase order value is less than Rs 5 Crores.

This shall remain valid till the end of the Guarantee Period of contract, plus one month.

- (c) 5% of the RC value in case of Rate Contract. This shall remain valid till the Guarantee period plus one month.
- For PO/RC values less than Rs. 5 lacs, Associate may request for deduction of amount equivalent to SPBG value from their first invoice. Such amount shall be withheld by TPCODL while processing the invoice and shall be released after completion of Guarantee Period plus one month.
- For PO/RC values less than Rs. 3 lacs, the clause (8.0) for Security cum Performance Bank Guarantee (SPBG) shall not be applicable.
- In case of RC (Rate Contract) after the expiry of RC validity, Associate shall have to submit SPBG. However, the Associate has the option to re-submit the SPBG as per actual RO (Release Order) value issued against the RC, valid for Guarantee Period plus one month. The Guarantee Period shall be considered as per the last RO issued against the said RC. The original SPBG as submitted against the RC shall be released on submission of the new SPBG to TPCODL. Alternatively, Associate may extend the validity of original SPBG only till the requisite period, i.e. Guarantee Period plus one month.

#### 9.0 STATUTORY COMPLIANCE

#### 9.1 Compliance to Various Acts

Associate should ensure adherence to all applicable laws, rules and regulation applicable under this contract from time to time. In case of violation any risk, costs etc shall be in associates account and keep TDPPL indemnified always till completion of contracts.

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#### 9.2 SA 8000

TPCODL expects its Associates to follow guidelines of SA 8000:2014 on the following aspects

- 1. Child Labour
- 2. Forced or Compulsory Labour
- 3. Health & Safety
- 4. Freedom of Association & Right to Collective Bargaining
- 5. Discrimination
- 6. Disciplinary Practices
- 7. Working Hours
- 8. Remuneration
- 9. Management System

#### 9.3 Affirmative Action

TPCODL appreciate and welcome the engagement/employment of persons from SC/ST community or any other deprived section of society by their business associates.

## Relaxation in Contract Clauses under Affirmative Action for SC/ ST Business Associates\*\*

TPCODL believes that inclusive growth is the key to sustainable development, and to promote the same Policy on Affirmative Action for Scheduled Caste & Scheduled Tribe Communities has been adopted across the company.

Under the same pre-text, and to promote entrepreneurship among SC/ST community TPCODL has taken initiative by proposing relaxations in contract clauses as per below:

| S. No | Initiative                    | for SC/ ST BA's  | Guideline<br>Document        |
|-------|-------------------------------|--|------------------------------|
| 1     | Tender Fees                   | 100% waiver for SC/ST community  | All Open Tenders             |
| 2     | Earnest Money<br>Deposit      | 50 % relaxation of estimated EMD value                                   | All limited and Open Tenders |
| 3     | Performance<br>Bank Guarantee | 50% relaxation in PBG for order value above 50 lacs else 25% relaxation  | All limited and Open tenders |
| 4     | Turnover                      | 25% relaxation in company turnover under qualifying requirement criteria | All Open Tenders             |

#### \*\*Classification of BAs under SC/ST shall be governed under following guidelines:

- Proprietorship/ Single Ownership Firm: Proprietor of the firm should be from SC/ST community. Governing document shall be duly audited balance Sheet for the last FY bearing the name of proprietor.
- Partnership Firm: Only such firms shall qualify which have SC/ST partners holding equal to or more than 50% of the total ownership pattern of the firm. Governing document shall be Partnership Deed and audited balance sheet/ ITR for last FY.
- Private limited company: Only such firms shall qualify which have SC/ST directors holding equal to or more than 50% of the total ownership pattern of the firm. Governing document shall be Memorandum of Understanding (MoU) and/or Article of Association (AoA).

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Governing document shall be Memorandum of Understanding (MoU) and/or Article of Association (AoA).

Note: Certification from SC/ST commission shall be required for deciding upon SC/ST status of a person.

#### **10.0 QUALITY**

#### 10.1 Knowledge of Requirements

The Associate shall be deemed to have carefully examined and to have knowledge of the equipment, the general and other conditions, specifications, schedules, drawings, etc. forming part of the Contract and also to have satisfied himself as to the nature and character of the work to be executed and the type of the equipment and duties required including wherever necessary of the site conditions and relevant matters and details. Any information thus procured or otherwise obtained from TPCODL/Consultants shall not in any way relieve the Associate from his responsibility and executing the works in accordance with the terms of contract.

#### 10.2 Material/Equipment/Works Quality

The items / works under the scope of the Associate shall be of the best quality and workmanship according to the latest engineering practice and shall be manufactured from materials of best quality considering strength and durability for their best performance and, in any case, in accordance with the specifications set forth in this Contract. All material shall be new. Substitution of specified material or variation from the process of fabrication/ construction/ manufacture may be permitted but only with the prior written approval of the TPCODL.

#### 10.3 Adherence to Rules & Regulations

The Associate shall procure and/or fabricate/erect all materials and equipment in accordance with all requirements of Central and State enactment, rules and regulations governing such work in India and at site. This shall not be construed as relieving the Associate from complying with any requirement of TPCODL as enumerated in the Contract which may be more rigid than and not contrary to the above mentioned rules, nor providing such construction as may be required by the above mentioned rules and regulations. In case of variance of the Technical Specification from the laws, ordinance, rules and regulations governing the work, the Associate shall immediately notify the same to the TPCODL. It is the sole responsibility of the Associate, however, to determine that such variance exists. Wherever required by rules and regulations, the Associate shall also obtain the statutory authorities' approval for the plant, machinery and equipment to be supplied by the Associate.

#### 10.4 Specifications and Standards

The Associate shall follow all codes and standards referred in the Contract Document. Codes and standards of other may be followed by the Associate with the prior written approval of TPCODL, provided materials, supplies and equipment according to the standard are equal to or better than the corresponding standards specified in the Contract.

Brand names mentioned in the Contract documents are for the purpose of establishing the type and quality of products to be used. The Associate shall not change the brand name and qualities of the bought out items without the prior written approval of the TPCODL. All such products and equipment shall be used or installed in strict accordance with original manufacturer's recommendations, unless otherwise directed by the TPCODL. In any circumstances the codes, specimen and standards prescribed by any government agency should not be violated.

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#### 11.0 INSPECTION/PARTICIPATION

#### 11.1 Right to Carry Out Inspection

TPCODL reserves the right to send its representatives for inspection or participation at various stages of contract execution listed below, applicable as per contract construction.

- During basic design and detail engineering of material/ Equipment carried out by Associate /Outsourced Agencies.
- During manufacturing stages of the product at Associate's/Associate's Outsourced Agency's Plant/Facility.
- During Pre-dispatch Inspection and Testing of finished/manufactured product at Associate's/Associate's outsourced Agency's Plant/Facility.
- During Installation & Commissioning Activities/Stages.
- Prior to Clearing of the completed installation for commissioning.
- Any other stage as find appropriate by TPCODL during contract execution time.

All inspections and participations shall be carried out by TPCODL giving written intimation to the Associate or receiving appropriate advance written inspection call from the Associate, unless otherwise specified elsewhere in the contract document.

#### 11.2 Facilitating Inspection

The Associate shall provide all opportunities and information to TPCODL's engineers to get acquainted with the technical know-how and the methods and practices adopted by the Associate in basic and detail engineering. The Associate shall provide documents, drawings, calculations etc. as may be required by TPCODL's Engineers.

The Associate shall provide free of charge office accommodation, office facilities, secretarial services, communication facilities, general and drawing office stationary, etc. as may be reasonably required by the TPCODL's engineers. Similarly, facilities shall also be provided by Associate's outsource agencies/partners/authorized dealers (collectively termed as sub associates) if such basic and detail engineering activities are carried out in the design offices of sub-Associates.

The Associate shall be responsible for the safety of employees of TPCODL/Third Party Agency when they are at the Associate's /Associate's outsource agency's plant or facility for carrying out/witnessing inspection/testing. All statutory safety precautions as applicable shall be followed by the Associate during Inspection Testing. If TPCODL inspectors are not satisfied with the safety arrangements at the plant, TPCODL have the right to call off inspection till such time corrective action is taken by the Associate.

Before raising the call for pre-dispatch final inspection and testing, the Associate shall conduct all the tests—type tests, routine tests etc-as specified in the contract document and submit copies of the test certificates to TPCODL along with the inspection call, for scrutiny of TPCODL.

The Associate and TPCODL shall jointly document all the observations, comments and action points after completion of inspection and it shall be binding on the Associate to provide compliance on all the points requiring compliance and furnish the compliance report to the designated authority of TPCODL for receiving clearance for dispatch of materials

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#### 11.3 Third Party Nomination

TPCODL also may nominate a third party for the purpose of carrying out the inspection and such an agency shall be entitled to all the rights and privileges of TPCODL as far as conducting the inspection.

#### 11.4 Waiver of Inspections

TPCODL on its own discretion shall chose to waive off any inspection and ask the Associate to submit all the test reports as applicable as per contract specifications, related to inspection and testing of the goods ordered for scrutiny and clearance for dispatch.

#### 11.5 Incorrect Inspection Call

In case it is observed that the material offered for inspection is not ready at the time of TPCODL inspection visit rendering it as futile, all costs towards such inspection shall be recovered from the BA. Taxes as applicable on such recoveries shall be borne by the BA.

#### 12.0 MDCC & DELIVERY OF MATERIALS

#### 12.1 Material Dispatch Clearance Certificate

Associate shall deliver material/goods/equipment against Supply Contracts or Supply Part of Composite/Service Contracts only after receiving Material Dispatch Clearance Certificate (hereafter termed as MDCC) issued by designated authority of TPCODL. Material delivered at TPCODL stores or at project site without a valid MDCC issued by the designated official of TPCODL shall be rejected. MDCC shall be issued to associate furnishing compliance report on the action points documented during pre-dispatch inspection and testing at Associate's/ Sub Associate's plant/ facility. In case Pre-dispatch inspection is waived at the discretion of TPCODL, then, MDCC shall be issued on receiving all the test reports-routine& type-from the Associate and finding them in order.

The associate shall include and provide for securely protecting and packing the materials so as to avoid loss or damage during handling and transport by air, sea, rail and road or any other means.

All such packing shall allow to the extent possible for easy removal and checking at Site. The associate shall take special precautions to prevent rusting of steel and iron parts during transit by sea. Gas seals or other materials shall be utilized by the associate for protection against moisture during transit of all Plant and Equipment.

Each Equipment or parts of Equipment shall be tagged with reference to the assembly drawings and corresponding part numbers. Each bale or package shall contain a packing note quoting specifically the name of the associate, item description, quantity, item / package identification.

All packing cases, containers, packing and other similar materials shall be new and supplied free by the associate and it shall not be required to be returned to the associate.

Notwithstanding anything stated in this clause, the associate shall be entirely responsible for loss, damage or depreciation or deterioration to the materials and supplies due to faulty and/or insecure packing or otherwise during transportation to the Site until otherwise provided herein.

In case of the consignments dispatched by road, the associate shall ensure that it or its subcontractors:

i) Identify and obtain the correct type of trucks/trailers, keeping in view the nature of consignments to be dispatched.

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ii) Take such actions as may be necessary to avoid all possible chances of damages during transit and to ensure that all packages are firmly secured.

Timelines for inspection and MDCC is as below:

| S. No. | Inspection          | MDCC issuance time including Inspection time (max.) |
|--------|---------------------|---|
| 1      | Outside Bhubaneswar | 12 days   |
| 2      | Within Bhubaneswar  | 5 days  |
| 3      | Waiver*             | 3 working days                                      |

<sup>\*</sup> Associate is expected to raise the inspection call assuming that Inspection shall be carried out by TPCODL. The decision for waiver of inspection shall be on sole discretion of TPCODL.

#### 12.2 Right to Rejection on Receipt

Goods/Material/Equipment delivered in condition physically damaged & incomplete as a product ordered, or not packed and transported as per the terms and conditions of the contract is liable to be rejected. Such item shall be lifted back by Associates within 15 days from receipt of rejection note from TPCODL and have to supply back the material within next 30 days or within the timeframe mutually decided by Associate and TPCODL.

If delivery of the material is beyond the agreed time, Liquidated damage clause, mentioned in this GCC separately shall be applicable; but the period for levy of LD shall be considered as per the original delivery schedule and not from the agreed timelines for material rectification.

#### 12.3 Consignee

Unless otherwise specified in the Contract Document, Materials/Goods/Equipment shall be consigned to "Stores-In-Charge", TPCODL, Bhubaneswar.

#### 12.4 Submission of mandatory documents on Delivery

Following documents shall be mandatorily submitted by BA along with supply of material to TPCODL stores/site:

| S. No. | Documents  | Requisite                                    |
|--------|--|--|
| 1      | Invoice copy in original                             | With all consignments                        |
| 2      | LR copy  | Wherever required                            |
| 3      | Packing list   | With all consignments                        |
| 4      | MDCC   | With all consignments                        |
| 5      | Purchase order / Release order                       | Signed copy                                  |
| 6      | Test certificates                                    | With all consignments                        |
| 7      | Inspection/JVR report                                | In case pre-dispatch inspection is conducted |
| 8      | Device data in CD as per template for metering items | Wherever applicable                          |

#### 12.5 Dispatch and Delivery Instructions

| S. No. | Instructions  |
|--------|---|
| 1      | Purchase order/ Release order no. shall be mentioned on invoice and on material |

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| 2  | TPCODL material code and material description shall be mentioned in invoice and  |
|----|--|
|    | on material.   |
| 3  | "Property of TPCODL" shall be embossed on material.  |
| 4  | The material shall be properly sealed and packed in standard packing as per  |
| -  | purchase order terms & conditions.   |
| 5  | The weight and quantity of material shall be mentioned wherever applicable   |
| 6  | The material supplied shall be co-related with the packing list.   |
|    | The name plate detail on equipment shall include Material code, Material description,  |
| 7  | specification detail of material [as applicable], Serial No. Year of manufacturing,  |
| 7  | PO/RO no. and date, "PROPERTY OF TPCODL, Bhubaneswar", Guarantee period  |
|    | and Associate's name.  |
|    | In case of manual unloading, supplier / transporter shall deploy sufficient Labour for                                       |
| 8  | unloading the material at TPCODL central store.  For heavy item(s), crane will be provided by TPCODL [unloading cost will be |
|    |  |
|    | recovered from the associate].   |
| 9  | The driver should have valid License and one helper in truck. All the documents of   |
|    | truck like registration papers, PUC etc. should be available in Truck.   |
| 10 | BA representative should accompany the material and get it unloaded / stacked in   |
| 10 | his presence wherever possible.  |

#### 13.0 GUARANTEE

#### 13.1 Guarantee of Performance

Associates shall stand guarantee that the equipment and material supplied under the contract is free from design, manufacturing, material, construction, erection & installation and workmanship & quality defects and is capable of its due, rated and intended quality performance, as an integrated product delivered under the contract, for a specific period termed as Guarantee Period(as elaborated elsewhere in this clause). The Associate should also guarantee that the equipment/material is new and unused except for the usage required for the tests and checks required as part of quality assurance.

#### 13.2 Guarantee Period

The Guarantee Period will be equipment/service/work specific and shall be as specified in the Standard Specifications of TPCODL for the equipment/material/service/work and where standard specifications are not part of contract documents or guarantee period is not specified in the standard specifications,, the guarantee period shall be as per the Special Terms and Conditions of the Contract. In case of no mention of the guarantee period in standard specifications or SCC Guarantee Period will be 12 Months from the Date of Commissioning or 24 months from the date of delivery of final lot of supplies made, whichever is earlier.

#### 13.3 Failure in Guarantee Period (GP)

If the equipment and material supplied under the contract fails to perform its due, rated & intended quality performance, during the Guarantee period, the associate is liable to undertake repair/rectify/replace the equipment and material supplied within time frame specified in the SCC or elsewhere in the contract documents at associate's cost to make the equipment and material supplied/service or work rendered under the contract of performing its due, rated and intended quality performance. If Associate fails to repair/rectify/replace the equipment or material supplied rendered under the contract, failed in Guarantee Period, TPCODL will be at liberty to get the same done at Associate's risks and costs and recover all such expenses plus the TPCODL's own

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charges (@ 20% of expenses incurred), from the Associate or from the "Security cum Performance Deposit" as the case may be.

If during the Warranty/ Guarantee period some parts of the supplies are replaced owing to the defects/ damages under the Warranty, the Warranty period for such replaced parts shall be until the expiry of twelve months from the date of such replacement or renewal or until the end of original Guarantee period, whichever is later.

Any repairs during the Guarantee Period shall be carried out by the Associate within 30 days of reporting the issue to Associate by TPCODL. However, if replacement of the Equipment is required, Associate shall notify the same to TPCODL within 7 days of reporting the issue by TPCODL. Thereafter, the total time for supply of new equipment/ material shall be equal to the original delivery period of that equipment/ material as specified in the Contract. In case the Associate is not able to rectify/ replace the faulty equipment/ material within the stipulated timelines as mentioned above, penalty shall be levied as per the Liquidated Damages clause mentioned in this document. The penalty amount shall be recovered from the payment due to the vendor or by encashment of the SPBG as the case may be.

#### 13.4 Cost of repairs on failure in GP

The cost of repairs/rectification/replacement, required transportation, site inspection /mobilization/dismantling and re-installation costs as applicable, to be borne by Associate. The Associate has to ensure that the interruption in the usage of intended purpose of the equipment is minimized to the maximum extent In lieu of the time taken for repairs/rectification/replacement.

#### 13.5 Guarantee period for Goods Outsourced

If the Associate outsources partly equipment/materials/services from third party as mutually agreed upon at the pre award stage of contract, TPCODL shall have the benefit of any additional guarantee period if provided by the third party for the part supplied/executed by them.

#### 13.6 Latent Defect

Hidden defects in manufacturing or design of the product supplied and which could not be identified by the tests conducted but later manifested during operation of the equipment are termed as latent defects. Associates shall further be responsible for 'free replacement' for another period of THREE years from the end of the guarantee period for any 'Latent Defects' if noticed and reported by the Company.

#### 13.7 Support beyond the Guarantee Period

The Associate shall ensure availability of spares and necessary support for a period of atleast 10 years post completion of guarantee period of equipment supplied against the contract.

#### 14.0 LIQUIDATED DAMAGES

a) For supplies which are of standalone use, multiple in quantities and having a single final delivery schedule, Liquidated damages shall be levied without prejudice to any of the other contractual rights of TPCODL, as described below:

For delay of each week and part thereof from the delivery schedule specified in the contract, 1% of contract value corresponding to undelivered quantity, provided full quantity is supplied within 130% of the original contract time. If full contractual quantity is not delivered within 130% of contract time for delivery, TPCODL has the right to levy LD on the entire contract value, subject to a maximum of 10% of the total contract value.

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b) For Supplies having phased delivery schedule as per contract terms, standalone use and multiple in quantities, Liquidated damages shall be levied without prejudice to any of the other contractual rights of TPCODL, as described below:

For the purpose of calculating and applying LD, each delivery lot shall be considered separately. For delay of each week and part thereof, from the delivery schedule specified for the lot, 1% of the contract value corresponding to the undelivered quantity of the lot subject to a maximum of 10% of the total contract value of the subject lot. However, if full contractual quantity is not delivered within 130% of contract time for delivery, TPCODL has the right to levy LD on the entire contract value, subject to a maximum of 10% of the total contract value. Deduction of LD shall be on landed cost i.e contract value inclusive of taxes and in pursuant statutory compliance GST would be applicable at the stipulated rate and the same shall be borne by Business Associate. In case of LD deduction, a GST invoice shall be issued by TPCODL as a proof of deduction/recovery.

### 14.1 LD Waiver Request

Any request of LD waiver shall be submitted within thirty (30) days of deducting LD. Request submitted beyond the timeline shall not be entertained.

#### 15.0 UNLAWFUL ACTIVITIES

The Associate shall have to ensure that none of its employees are engaged in any unlawful activities (whether covered under the scope of the present GCC or not) subversive of the TPCODL's interest failing which appropriate action (legal or otherwise) may be taken against the Associate by the TPCODL, in accordance with the terms of the present GCC.

#### **16.0 CONFIDENTIALITY**

Associate and its employees or representatives thereof shall strictly maintain the confidentiality of various information they come across while executing the contract as detailed below.

#### 16.1 Documents

All maps, plans, drawings, specifications, schemes and other documents or information related to the Contract/Project and the subject matter contained therein and all other information given to the Associate by the TPCODL in connection with the performance of the contract shall be held confidential by the Associate and shall remain the property of the TPCODL and shall not be used or disclosed to third parties by the Associate for any purpose other than for which they have been supplied or prepared. The Associate may disclose to third parties, upon execution of confidentiality agreements, such part of the drawings, specifications or information if such disclosure is necessary for the performance of the Work provided such third parties agree in writing to keep such information confidential to the same extent and degree as provided herein, for the benefit of the TPCODL.

#### 16.2 Geographical Data

Maps, layouts and photographs of the unit/plant including its surrounding regions showing vital installation for national security of country or those of TPCODL shall not be published or disclosed to the third parties or taken out of the country without prior written approval of the TPCODL and upon execution of confidentiality agreements satisfactory to the TPCODL with such third parties prior to disclosure.

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#### 16.3 Associate's Processes

Title to secret processes if any developed by the Associate on an exclusive basis and employed in the design of the equipment shall remain with the Associate. TPCODL shall hold in confidence such processes and shall not disclose such processes to the third parties without prior approval of the Associate and execution by such third parties of secrecy agreements satisfactory to the Associate prior to disclosure. Upon completion of contract, such processes shall become the property of the TPCODL. Title to technical specifications, drawings, flow sheets, norms, calculations, diagrams, interpretations of test results, schematics, layouts and such other information, which the Associate has supplied to the TPCODL under the Contract shall be passed on to the TPCODL. The TPCODL shall have the right to use these for construction, erection, start-up, Trial Run, operation, maintenance, modifications and/or expansion of the works including for the manufacture of spare parts.

#### 16.4 Exclusions

The provision of Clauses 16.1 to 16.3 shall not apply to information:

- Which at the time of disclosure are in the public domain which later on become part of public domain through no fault of the party concerned, or
- Which were in the possession of the party concerned prior to disclosure to him by the other party, or
- Which were received by the party concerned after the time of disclosure without restriction on disclosure or use, from a third party who did not acquire such information directly or indirectly from the other party or has no obligation of confidentiality for such information.

#### 16.5 Violation

In case of violation of this clause, the Associate is liable to pay compensation and damages as may be determined by the competent authority of TPCODL.

#### 17.0 INTELLECTUAL PROPERTY RIGHTS

If, in the course of performance of its functions and duties as envisaged by the scope of the present GCC, the Associate acquires or develops, any unique knowledge or information which would be covered, or, is likely to be covered within the definition of a trademark, copyright, patent, business secret, geographical indication or any other form of intellectual property right, it shall be obliged, under the terms of this present GCC, to share such knowledge or information with the TPCODL. All rights, with respect to, or arising from such intellectual property, as afore mentioned, shall solely vest in TPCODL.

Moreover, the Associate undertakes not to breach any intellectual property right vesting in a third party/parties, whether by breach of statutory provision, passing off, or otherwise. In the event of any such breach, the Associate shall be wholly liable to compensate, indemnify or make good any loss suffered by such third party/parties, or any compensation/damages arising from any legal proceeding/s, or otherwise. No liability of TPCODL shall arise in this respect, and any costs, damages, expenses, compensation payable by TPCODL in this regard to a third party/parties, arising from a legal proceeding/s or otherwise, shall be recoverable from the Associate.

#### 18.0 INDEMNITY

The Associate shall at all times indemnify, keep indemnified and hold harmless the TPCODL and its officers, directors, employees, affiliates, agents, successors and assigns against all actions, claims, demands, costs, charges and expenses arising from or incurred by reason of any

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infringement of patent, trade mark, registered design, copy rights and/or industrial property rights by manufacture, sale or use of the equipment supplied by the Associate whether or not the TPCODL is held liable for by any court judgement. In this connection, the TPCODL shall pass on all claims made against him to the Associate for settlement.

The Associate assumes responsibility for and shall indemnify and save harmless the TPCODL from all liability, claims, costs, expenses, taxes and assessments including penalties, punitive damages, attorney's fees and court costs which are or may be required to be paid by the TPCODL and its officers, directors, employees, affiliates, agents, successors and assigns arising from any breach of the Associate's obligations under the Contract or for which the Associate has assumed responsibilities under the Contract including those imposed under any local or national law or laws, or in respect to all salaries, wages or other compensation for all persons employed by the Associate or his Sub-Associates or suppliers in connection with the performance of any work covered by the Contract. The Associate shall execute, deliver and shall cause his Sub-Associate and suppliers to execute and deliver, such other further instruments and to comply with all the requirements of such laws and regulation as may be necessary there under to conform and effectuate the Contract and to protect the TPCODL.

The TPCODL shall not be held responsible for any accident or damages incurred or claims arising, due to the Associate's error there from prior to completion of work. The Associate shall be liable for such accidents and after completion of work for such accidents as the case may be due to negligence on his part to carry out Work in accordance with Indian laws and regulations and the specifications set forth herein.

#### 19.0 LIABILITY & LIMITATIONS

#### 19.1 Liability

Except for any specific liability which may be identified in the Contract and which may be payable hereunder, Associate shall not be liable for any special, incidental, indirect, or consequential Damages or any loss of business Contracts, revenues or other financial loss (or equivalents thereof no matter how claimed, computed or characterized) arising out of or in connection with the Performance of the Work or supply of Goods *unless caused by Associate's negligence, willful misconduct or breach of contract.* 

If the Associate is a joint venture or consortium, all concerned parties shall be jointly and severally bound to the TPCODL for the fulfillment of the provisions of the Contract. The consortium or the joint venture shall designate one party as their leader, who will be the coordinator between the parties and TPCODL. The constituents & leader of the consortium or joint venture shall not be changed without the prior consent of TPCODL.

TPCODL shall have no liability or any special, incidental, indirect or consequential Damages for any loss of Business Contracts, revenues or other financial loss arising out of this Contract.

#### 19.2 Limitation of Liability

The total liability of Associate against any contract shall be limited to the Total All Inclusive Contract Value.

#### 20.0 FORCE MAJEURE

Force Majeure applies if the performance by either Party ("the Affected Party") of its obligations under Contract is materially and adversely affected.

"Force Majeure" shall mean any event or circumstance or combination of events or circumstances referred below and their consequences that wholly or partly prevents or unavoidably delays any

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Party in the performance of its obligations under this Agreement, but only and to the extent that such events and circumstances are not within the reasonable control, directly or indirectly, of the Affected Party and could not have been avoided even if the Affected Party had taken reasonable care:

- Act of war (whether declared or undeclared), invasion, armed conflict or act of foreign enemy, embargo, blockade, revolution, riot, bombs, religious strife or civil commotion, etc.
   Politically motivated sabotage, or terrorism, etc.
- Action or Act of Government or Governmental agency for which remedy is beyond the control of the affected parties.
   Any act of God.

Note: Causes like power breakdown/ shortages/fire/strikes, accidents etc do not fall under Force Majeure.

Time being the essence of the Contract, if either party is prevented from the performance of its obligations in whole or in part due to an event of Force Majeure, then provided Notice of happening of any event by the Affected Party is given to the other party within seven (7) days from the date of occurrence of such event, which DIRECTLY has impact on works and submitted details and quantum of resulting effect, but at the same time had made all possible efforts to mitigate and overcome effects thereof, the Affected Party's performance under this Contract shall be suspended until such event ceases and the Scheduled Completion shall be delayed accordingly.

If Force Majeure event(s) continue for a period of more than three months, the parties shall hold consultation to discuss the further course of action.

Neither party shall be considered to be in default or in breach of its obligation under the Contract to the extent that performance of such obligation by either party is prevented by any circumstances of Force Majeure which arise after effective date of Contract.

Neither party can claim any compensation from the other party on account of Force Majeure.

#### 21.0 SUSPENSION OF CONTRACT

#### 21.1 Suspension for Convenience

TPCODL may, at any time and at its sole option, suspend execution of all or any portions of the schedule of items of contract to be supplied/work to executed by Associate under the contract by providing to the Associate atleast two business days written notice for contracts having contract completion period less than sixty days and atleast seven business days' notice for all other contracts.

Upon receipt of any such notice, the Associate shall respond as follows as applicable as per contract construction.

- Immediately discontinue further supply of material/goods specified in the suspension notice for supply contracts
- Immediately discontinue further service/work and supply of materials of those services/materials/work specified in the suspension notice for service /composite contract
- Promptly make every reasonable effort to obtain suspension, upon terms satisfactory to TPCODL, of all orders, outsourcing arrangements, and rental Contracts to the extent that they relate to performance of the portion of Work suspended by the notice.

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- Protect and maintain the portion of the service/Work already completed, including the portion of the Work suspended hereunder, unless otherwise specifically stated in the notice.
- Continue delivering/carrying out the supply/service/work items as per contract conditions, which do not fall under purview of the suspension notice.

On receipt of resumption notice from TPCODL, the Associate shall resume execution of contract as specified in the resumption notice, within the time frame specified in the resumption notice.

#### 21.2 Suspension for Breach of Contract conditions.

TPCODL shall suspend execution of whole/or part thereof the contract till such time Associate complies with the conditions stipulated under section clause 22.1 for breach/default of contract conditions.

#### 21.3 Compensation in lieu of Suspension

If the suspension of the contract in whole or in part is for convenience of TPCODL and not due to any breach of contract conditions by the associate, TPCODL at its discretion shall consider compensating all reasonable additional costs incurred by Associate in lieu of suspension of whole or part of contract, on representation of the Associate providing justified estimates of such additional costs and such estimates are found acceptable and approved by competent authority of TPCODL.

If the suspension of contract in whole or part thereof is due to breach of contract conditions (refer clause 22.1) by the Associate, Associate shall not be entitled for any compensation for any cost incurred in lieu of suspension of whole or part of contract and also shall be liable for compensating all the losses arising to TPCODL in lieu of suspension of contract. Resumption notice shall be subject to the Associate taking corrective action for the breach of contract conditions within the time frame and as per the terms specified in the suspension notice.

#### 22 TERMINATION OF CONTRACT

#### 22.1 Termination for Default/Breach of Contract

The contract / PO /RC shall be subject to termination by TPCODL in case of breach of the contract by the Associate which shall include but not be limited to the following:

- a. Withdrawal or intimation by the Associate of its intent to withdraw or surrender the execution / completion of the contracted work /PO or failure in ensuring adherence to any delivery schedules, in deviation of the contract/PO.
- b. Refusal or neglect on the part of the Associate to supply material/equipment of quantity or quality as specified by TPCODL and within the timeframe as specified in the contract document or refusal or neglect to execute the services/work in terms of the agreed standards of quantity or quality and/or within the timeframe specified in the contract/PO.
- c. Failure in any respect to perform any portion of the Work contracted with promptness, diligence, or in accordance with the terms of the contract.
- d. Failure to furnish guarantees as specified and /or failure to comply with the terms thereof.
- e. Failure to furnish such relevant documents or information within the time specified which may be necessary for due execution / completion of the works and documentation.

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- f. Liquidation, bankruptcy either voluntary or involuntary OR entering into any composition or compromise with its creditors, or Insolvency.
- g. In case any reasonable information has been received by TPCODL that Associate has adopted/ or attempted to adopt any unethical conduct, action in award of the contract /PO or at any time thereafter.
- h. Failure to comply with applicable statutory provisions as contained in the contract or failure to comply with the applicable laws.
- i. Failure to comply with safety regulations/clauses stipulated in the contract or as may be generally instructed by TPCODL.

If the default or breach as specified under clause 22 (except sub clause g thereof) be committed by the associate for the first time, TPCODL shall issue, along the with notice of default or breach, a warning notice instructing the associate to take remedial/corrective action within the time frame stipulated in the warning notice and not to repeat the same in future. The timeframe for corrective action by the associate shall be specific to the nature of breach of contract and the same shall not be objected to by the Associate. If the Associate fails to comply with the instructions in the warning notice or in taking corrective action to the satisfaction of TPCODL then TPCODL may terminate the entire or part of contract at its discretion by issuing termination notice without incurring any liability on this ground.

In case the contract is terminated for any breach of the nature specified in clause 22 g stated above, TPCODL shall have the right to terminate all the contracts TPCODL is having with the Associate by issuing termination notice which shall be without prejudice to the other rights of TPCODL available to it under law.

Without prejudice to its right to terminate for breach of contract, TPCODL may, without assigning any reason, terminate the Contract in whole or in part at any time at its discretion while the contract is in force by serving a written notice of two weeks to the Associate.

In the event of TPCODL having proceeded with termination of the contract the associate shall comply and proceed further in the following manner:

- a) Associate shall discontinue the supply, on the expiry of the said period of two weeks.
- b) Associate shall ensure that no further steps are being taken towards discharge of the obligations, terms and conditions as contained in the contract/PO. This shall include initiation of actions not limited to discontinuation of other allied and associated arrangements which the associate might have entered into with third parties for due discharge of its obligations under the contract with TPCODL.
- c) The Associate shall perform thereafter such tasks as may be necessary to preserve and protect the terminated portion of the material/service/work in progress and the materials and equipment at TPCODL sites or in transit thereto. However the associate shall continue to fulfill its contractual obligations with regard to the part of contract not terminated.
- d) It shall be open for TPCODL to conduct a joint assessment with the associate of the material, supplies, equipment ,works or in general as to the subject matter of the contract in regard to which the associate claims having completed its obligations before or during such termination.

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e) It shall be open to TPCODL to seek invocation of the performance bank guarantee or any other guarantee or other security deposit by whatever name called submitted by the associate, which shall not be objected to or protested against by the associate.

In case of termination of the contract the parties agree to be governed inter alia by the following:

- a) In case TPCODL exercises its right of termination as stated above the associate shall not dispute or object to the same.
- b) The Associate shall be entitled to receive and claim only such payments OR sums of money from TPCODL as may be found payable to it in regard to works executed by it under the terms of the contract and no other claim of any nature whatsoever shall be made by the Associate.
- c) All such provisions which the parties have agreed to survive and prevail even after termination of the contract shall remain effective despite the termination.

In the event of such termination, TPCODL may finish the Work by whatever method it may deem expedient, including the hiring of services and /or purchase of material equipment from such third parties as TPCODL may deem fit or may itself provide any labor or materials and perform any part of the Work. The associate undertakes to bear the incremental costs if any paid by TPCODL in such a case attributable to failure on the part of the associate. The Associate in such a case shall not be entitled to receive any further payments and any sums found payable to it may be adjusted by TPCODL against the amount recoverable from him on this ground. The same shall be without prejudice to other rights available to TPCODL under law against the associate. Upon the termination of any of the contract due to occurrence of any circumstances provided in clauses stated above and constituting repeated breach or misconduct, TPCODL shall be entitled to bar the associates its agents, affiliates from undertaking any negotiation / tendering, bidding, participation activities concerning TPCODL for a period of two years from date of such termination. The same shall be without prejudice to other rights available to TPCODL.

#### 22.2 Termination for Convenience of Associate

Associate at its convenience may request for termination of contract, clearly assigning the reason for such request. TPCODL has full right to accept, reject or partially accept such request. However, associate shall continue its supply as per contract till final approval is given to associates for such termination.

#### 22.3 Termination for Convenience of TPCODL

TPCODL at its sole discretion may terminate the contract by giving 30 days prior notice in writing or through email to the Associate. TPCODL shall pay the Associate for all the supplies/ services rendered till the actual date of contract termination against submission of invoice by the Associate to that effect.

#### 23.0 DISPUTE RESOLUTION & ARBITRATION

In case of any dispute or difference the parties shall endeavour to resolve the same through conciliatory and amicable measures within 15 Days failing which the matter may be referred by either party for resolution by the sole arbitrator to be appointed mutually by both the parties. The arbitral proceedings shall be conducted in accordance with Arbitration and Conciliation Act 1996 and the place of arbitration shall be Bhubaneswar. The language to be used at proceedings shall be English and the award of the arbitrator shall be final and binding on the parties. The parties shall bear their respective costs of arbitration. The associate shall continue to discharge its obligations towards due performance of the works as per the terms of the contract during the

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arbitration proceedings unless otherwise directed in writing by TPCODL or suspended by the arbitrator. Further, TPCODL shall continue making such payments as may be found due and payable to the associate for such works.

#### 23.1 Governing Laws and Jurisdiction

The parties shall be subject to the jurisdiction of the courts of law in Bhubaneswar and any matter arising here from shall be subject to applicable law in force in India.

#### 24.0 ATTRIBUTES OF GCC

#### 24.1 Cancellation

The Company reserves the right to cancel, add, delete at its sole discretion, all or any terms of this GCC or any contract, order or terms agreed between the parties in pursuance without assigning any reasons and without any compensation to the Associates.

#### 24.2 Severability

If any portion of this GCC is held to be void, invalid, or otherwise unenforceable, in whole or part, the remaining portions of this GCC shall remain in effect.

#### 24.3 Order of Priority

In case of any discrepancies between the stipulations in General Conditions of the Contract (GCC) and Special Conditions of Contract (SCC), the GCC shall stand superseded by the SCC to the extent stipulated hereinabove while balance portion of respective clauses of GCC shall continue to be applicable.

#### 25.0 ERRORS AND OMISSIONS

The Associate shall be responsible for all discrepancies, errors and omissions in the drawings, documents or other information submitted by him, irrespective of whether these have been approved, reviewed or otherwise accepted by the TPCODL or not. However any error in design/drawing arising out of any incorrect data/written information from TPCODL will not be considered as error and omissions on part of the Associate.

#### 26.0 TRANSFER OF TITLES

The title of ownership and property to all equipment, materials, drawings & documents shall pass to the TPCODL on acceptance of material by store/site after Inspection.

However, such passing of title of ownership and property to the TPCODL shall not in any way absolve, dilute or diminish the responsibility and obligations of the Associate under this Contract including loss or damages and all risks, which shall vest with the Associate.

#### **27.0 INSURANCE**

The Contractor shall take out the Insurance Policies which shall cover all risks including the following, as applicable:-

- a) The value of the policy shall cover the total value of all the items till they are handed over to TPCODL.
- b) TPCODL shall be the principal holder of the policy. The Associate shall be the loss payee under the policy. Associate / Sub-contractor of the Associate shall not be holders or beneficiaries in the policy nor shall they be named in the policy. TPCODL reserves the exclusive right to assign the policy.

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- c) While the payment of premium may be phased in agreement with the insurance company, at no time shall goods and services required to be provided by the associate shall remain uninsured in accordance with (a) above.
- d) A copy of the Insurance policy shall be made available to TPCODL prior to first dispatch lot of any Equipment and policy shall be kept alive and valid at all times up to the stage of final acceptance.
- e) TPCODL reserves the right to take out whatever policy that is deemed necessary by him if the associate fails to keep the said policy alive and valid at all times and/or causes lapses in payment of premium thereby jeopardizing the said policy. The cost of such policy(s) shall be recovered / deducted from the amount payable to the associate.
- f) The policy shall ensure that the TPCODL's decision regarding replacement of goods damaged, lost or rendered unusable shall be final.

In all cases, the associate shall lodge the claims with the underwriters and also settle the claims and shall also notify TPCODL of any filed claims. However, the associate shall proceed with the repairs and/or replacement of the equipment/components without waiting for the settlement of the claims. In case of seizure of materials by concerned authorities, the associate shall arrange prompt release against bond, security or cash as required. TPCODL, upon request by the associate, will extend all reasonable assistance to the associate in such a case.

All the insurance claims shall be processed and settled by the associate and the missing/damaged items shall be replaced/repaired by them without any extra cost to TPCODL and without affecting the completion time.

#### 28.0 SUGGESTIONS & FEEDBACK

We welcome all our Business Associates to write to us about their experience with TPCODL; be it our Company, our services or our people. Each and every concern, issue, query and suggestion from you will help us to become a better company to work with and shall help us develop a strong bonding of trust and a long term relationship with you.

You may send your feedback by filling up our Business Associate Feedback Form enclosed herewith as *Annexure-E*. You can also log on to our website www.tpcentralodisha.com to provide your feedback.

- · Suggestions for us
- Feedback form
- Knowledge Sharing/ Experience with TPCODL
- Any issues with TPCODL.

Submission of feedback form is mandatory before the release of final payment to the BA.

#### 29.0 CONTACT POINTS

In case Business Associate needs information with respect to payments or has any grievances, same may be lodged by log on to our website www.tpcentralodisha.com

#### **30.0 LIST OF ANNEXURES**

| Subject | Annexure |
|---------|----------|
|         | Subject  |

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| 1. | Performa for Bid Security Bank Guarantee                              | А   |
|----|---|-----|
| 2. | Performa for Performance Bank Guarantee (CP cum EP)                   | В   |
| 3. | Performa for No Demand Certificate by Associate                       | С   |
| 4. | Performa For Application For Issuance of Consolidated TDS Certificate | D   |
| 5. | Business Associate Feedback Form                                      | E   |
| 6. | Acceptance Form For Participation In Reverse Auction Event            | F   |
| 7. | Form for RTGS Payment   | G   |
| 8. | Vendor Appraisal Form   | H   |
| 9. | Manufacturer Authorization Form                                       | 251 |

# ANNEXURE-A PROFORMA FOR BID SECURITY BANK GUARANTEE

The TP Central Odisha Distribution Limited Bhubaneswar

| WHEREAS, (Name of the Bidder)           |                         |                 |
|---|-------------------------|-----------------|
| (hereinafter called "the BIDDER") has s | submitted his bid dated | for the (Name   |
| of Contract)                            | (hereinafter cal        | lled "the BID") |

| Doc. Title                    | GENER                             | AL CONDIT                    | TIONS OF               | CONTRAC      | FOR SU                   | PPLY ORDERS   | 6                 |                         |
|-------------------------------|-----------------------------------|------------------------------|------------------------|--------------|--------------------------|---|-------------------|-------------------------|
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| Bank) _<br>Country            | )                                 |                              |                        |              | we<br>of                 | (Name<br>(Name<br>having our  | of<br>of<br>regis | the<br>the<br>tered     |
|                               |                                   |                              |                        |              |                          | he BANK) are  |                   |                         |
| for which pay<br>successors a | yment we<br>and assig             | ell and truly<br>Ins by thes | to be ma<br>e presen   | ade to the T | PCODL t                  | of<br>he Bank binds   | himself           | , his                   |
| SEALED with                   | n the Cor                         | nmon Seal                    | of the sa              | aid Bank thi | S                        | _ day of  | 2                 | 5                       |
| The CONDIT                    | TIONS of                          | this obligation              | tion are:              |              |                          |   |                   |                         |
| i) If the Bid<br>of Bid or    | der withd                         | lraws his B                  | id during              | the period   | of bid vali              | dity specified  | in the Pr         | oforma                  |
| period of                     | bid valid                         | dity fails or                | refuses t              | -            | e Contrac                | Bid by the TP<br>t Performance  |                   | uring the               |
| demand, pro                   | vided tha                         | at in its der                | nand the               | TPCODL v     | vill note th             | upon receipt<br>nat amount cla<br>ifying the occu                     | aimed by          | , it is due             |
| tender enqui<br>Bid or as ext | ry) days a<br>ended by<br>waived, | after the cl                 | osing da<br>/ time pri | te of submis | ssion of b<br>te, notice | te (No of days<br>ids as stated i<br>of which exte<br>Ild reach the B | n the Inv         | vitation to<br>the Bank |
| DATE                          |                                   |                              | SIG                    | NATURE C     | F THE B                  | ANK   |                   |                         |
| WITNESS<br>(Signature, N      | Jame & A                          | Address) ( A                 | SEA                    |              |                          | ••  |                   | ••••                    |
| CEL                           |                                   |                              |                        |              |                          |   |                   |                         |

| TPCØDL     | TP CENTRAL ODISHA DISTRIBUT            | ION LIMITED   |
|------------|--|---------------|
| IFCODE     | WORK INSTRUCTION /OPERATING GUIDELINES |               |
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## **ANNEXURE-B**

# PROFORMA FOR PERFORMANCE BANK GUARANTEE (CP cum EP)

(On Rs.100/- Stamp Paper) Note:

| a) | Format shall be followed in toto      |
|----|---------------------------------------|
| b) | Claim period of one month must be kep |

| )  | Format shall be followed in toto   |  |  |  |
|--|--|--|--|--|
| )  | Claim period of one month must be kept up  |  |  |  |
| )  | The guarantee to be accompanied by the covering letter from the bank confirming the  |  |  |  |
|  | signature to the guarantee   |  |  |  |
| _  |  |  |  |  |
| The TP Central Odisha Distribution Limited |  |  |  |  |
|  | 3hubaneswar  |  |  |  |
|  | CP cum EP BG No  |  |  |  |
|  | Order/Contract Nodated   |  |  |  |
| 1  | . You have entered into a Contract No with M/s   |  |  |  |
|  | (hereinafter referred to as "the Vendor") for the supply cum erection / civil work of (hereinafter referred to as "the said  |  |  |  |
| 2  | Equipment") for the price and on the terms and conditions contained in the said contract.  In accordance with the terms of the said contract, "the Vendor" agreed to furnish you with an irrevocable, unconditional and acceptable bank guarantee for 10% of the value of contract and to be valid till the end of Guarantee period plus one month towards "Contract cum Equipment performance". For this purpose you have agreed to accept the guarantee. |  |  |  |
| 3  | In consideration thereof, we, hereby irrevocably and unconditionally guarantee to pay to you on demand but in any case before the end of five working days from the date of the claim and without demur and without reference to "the Vendor" such amount or amounts not exceeding the sum of Rs only) being%  |  |  |  |
|  | ( percent) of the total value of the contract on receipt of your intimating that "the  |  |  |  |
|  | Vendor" has not fulfilled his contractual obligations. You shall be the sole judge for such non-fulfillment and "the Vendor" shall have no right to question such judgment.  |  |  |  |
| 4  | . You shall have the right to file / make your claim on us under the guarantee for a <b>further period of one month</b> from the date of expiry.   |  |  |  |
| 5  | This guarantee shall not be revoked without express consent and shall not be affected by your granting time or any other indulgence to "the Vendor", which shall include but not be limited to, postponement from time to time of the exercise the same in you or any right which you may have against "the Vendor" and to exercise the same in any covenant contained or  |  |  |  |

implied in the said contract or any other course or remedy or security available to you, and our Bank shall not be released from its obligations under this guarantee by

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your exercising any of your rights with reference to matters aforesaid or any of them or by reasons of any other act or forbearance or other acts of omission or commission on your part or any other indulgence shown by you or by any other matter or thing whatsoever which under the law would, but for this provision have the effect of relieving our bank from its obligation under this guarantee.

- 6. We also agree that you shall be entitled at your option to enforce this guarantee against our bank as a principal debtor, in the first instance, notwithstanding any other security or guarantee that you may have in relation to "the Vendor's" liabilities in respect of the premises
- 7. This guarantee shall not be affected by any change in the constitution of our Bank or "the Vendor" or for any other reason whatsoever.
- 8. Any claim / extension under the guarantee can be lodge-able at outstation banks or at Bhubaneswar branch and claim will also be payable at Bhubaneswar Branch (to be confirmed by Bhubaneswar Branch by a letter to that effect in case BG is from the branch outside Bhubaneswar).

| 9.  | Notwithstanding anything he Rs                                    |                          | oility under this g | guarantee is limited to |
|-----|---|--------------------------|---------------------|-------------------------|
|     | only and the guarantee will r<br>be extended from time to time    |                          |                     |                         |
| 10. | Unless a demand or claim months from end date), we shall be disch | (expiry date) i.e. on or | before              | (claim period           |
| Dat | red at  | _this                    | _ day of            | 20                      |
|     | .OA   | Bank's rubber sta        | mp                  |                         |
| 1.  |   |                          | Banks full a        | ddress                  |
|     |   |                          | Desi                | gnation of Signatory    |

Bank official number

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# **ANNEXURE-C**

# PROFORMA FOR "NO DEMAND CERTIFICATE" BY ASSOCIATE

(On Company's Letter head or with Company Seal)
(To be submitted by the Associate to TPCODL Accounts Department at the time of receipt of full and final payment)

(Certificate No. CCP/002)

| ~O,  |
|--|
|  |
| (Associate) do hereby  |
| the full and final payment due and payable der No dated                                |
| DL to our entire satisfaction and we further ing with TPCODL under the said contract / |
| s in any correspondence, documents, ive all our rights to lodge any claim or protest   |
| ence, misrepresentation, coercion etc.   |
| Name   |
| (Company Seal)   |
|  |

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# **ANNEXURE-D**

# $\frac{\text{PROFORMA FOR APPLICATION FOR ISSUANCE OF CONSOLIDATED TDS}}{\text{CERTIFICATE}}$

## To be printed on the letterhead

# ATTACH THE COPY OF PAN CARD

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# **ANNEXURE-E**

## **BUSINESS ASSOCIATE FEEDBACK FORM**

With an objective to improve our internal processes and systems, and serve you better, we solicit your valuable feedback & suggestions. It is estimated that it will take about 10 minutes to complete this survey. We assure you that your feedback shall be kept confidential. Please send the duly filled feedback form in the "TPCODL addressed - attached envelop"

| You are associated with us as   |
|---|
| ☐ OEMs ☐ Service Contractor ☐ Material Suppliers ☐ Material & Manpower Supplier |
|   |
| You are associated with us for  |
| ☐ Less than 1 year ☐ More than 1 year but less than 3 years ☐ More than 3 years |
|   |
| Your office is located at   |
| ☐ Bhubaneswar ☐ Within 200 kms from Bhubaneswar ☐ More than 200 kms from        |
| Bhubaneswar   |
| Your nearly turnover with TPCODL  |
| ☐ Less than 25 Lacs ☐ 25 Lacs to 1 Crore ☐ More than 1 Cr.                      |
| Additional Information  |
| Your Name   |
| Your Designation  |
| Your Organization   |
| Contact Nos.  |
| Email   |

We once again thank you for your participation in this survey. Please spare 10 minutes to give your feedback on following pages (Section A to E)

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# SECTION - A

(Please  $\sqrt{\phantom{}}$  mark in the relevant box and give your remarks / suggestions / information for our improvement).

| iiipiov   | ement).  |              |                          |                      |                        |             |                        |
|-----------|--|--------------|--------------------------|----------------------|------------------------|-------------|------------------------|
|           |  | 1            | 2                        | 3                    | 4                      | 5           |                        |
| S.<br>No. | Parameters   | Do Not Agree | Slightly in<br>Agreement | In Fair<br>Agreement | Mostly in<br>Agreement | Fully Agree | Remarks/<br>Suggestion |
| 1         | You receive all relevant queries / tenders from us in timely manner.   |              |                          |                      |                        |             |                        |
| 2         | We provide you enough lead time to respond to our queries / tenders.   |              |                          |                      |                        |             |                        |
| 3         | We provide you adequate support (drawings, documents, clarifications, briefing etc.) to enable you meet our requirements.      |              |                          |                      |                        | 3           |                        |
| 4         | All following elements of our contract / purchase order are rational:  |              |                          |                      |                        |             |                        |
| 4.1       | Scope of Work  |              |                          | <b>O</b>             |                        |             |                        |
| 4.2       | Delivery / Execution Schedule  |              | 5                        |                      |                        |             |                        |
| 4.3       | Payment Terms  |              |                          |                      |                        |             |                        |
| 4.4       | Liquidated Damages   |              |                          |                      |                        |             |                        |
| 4.5       | Performance Guarantee  |              |                          |                      |                        |             |                        |
| 5         | Our purchase orders / contracts are simple, specific & easy to understand  |              |                          |                      |                        |             |                        |
| 6         | TPCODL demonstrate willingness to be flexible in administration of Contract / Purchase Order                                   |              |                          |                      |                        |             |                        |
| 7         | We provide timely responses / clarifications to your queries   |              |                          |                      |                        |             |                        |
| 8         | TPCODL representative you interact / coordinate with is adequately empowered to support you in meeting contractual obligations |              |                          |                      |                        |             |                        |
| 9         | TPCODL provide you all necessary infrastructure support for timely and quality completion of work (including AMC)              |              |                          |                      |                        |             |                        |
| 10        | TPCODL Engineer-in-Charge timely certifies the jobs executed/ material supplied  |              |                          |                      |                        |             |                        |
| 11        | TPCODL Engineer-in-Charge efficiently supervises the job execution for timely completion of job                                |              |                          |                      |                        |             |                        |
| 12        | BIRD (Bill Inward Receipt Desk) initiative has improved payment disbursement process   |              |                          |                      |                        |             |                        |

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|           |  | 1            | 2                        | 3                    | 4                      | 5           |                        |
|-----------|--|--------------|--------------------------|----------------------|------------------------|-------------|------------------------|
| S.<br>No. | Parameters   | Do Not Agree | Slightly in<br>Agreement | In Fair<br>Agreement | Mostly in<br>Agreement | Fully Agree | Remarks/<br>Suggestion |
| 13        | Our approach for Inspection and Quality Assurance effective to expedite project completion?                |              |                          |                      |                        |             |                        |
| 14        | TPCODL never defaults on contractual terms   |              |                          |                      |                        |             |                        |
| 15        | In TPCODL Contracts closure is done within set time limit  |              |                          |                      |                        |             | 25                     |
| 16        | Our material receiving procedures are well defined and efficiently deployed to reduce mutual inconvenience |              |                          |                      |                        |             |                        |
| 17        | Bank Guarantees are released in time bound manner  |              |                          |                      |                        | )`          |                        |
| 18        | Our processes related to payment / account settlement are effective.                                       |              |                          |                      | )                      |             |                        |
| 19        | You get payments on time   |              |                          |                      |                        |             |                        |
| 20        | TPCODL Employees follow Ethical behaviour  | ,            | S                        |                      |                        |             |                        |
|           |  |              |                          |                      |                        |             |                        |
|           | ENERAL   |              |                          |                      |                        |             |                        |

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# SECTION - B

SECTION - B (Please rate the following parameters on a scale of 1 to 5, where 1 - Minimum; 5 - Maximum)

| S. No. | Parameters  | 1  | 2 | 3 | 4 | 5 | Remarks/<br>Suggestion |
|--------|---|----|---|---|---|---|------------------------|
| 1      | How do you rate courtesy/ empathy/ attitude level and warmth of TPCODL employees you interact with from following team?                                       |    |   |   |   |   |                        |
| 1.1    | Project Engineering   |    |   |   |   |   |                        |
| 1.2    | District / Zones  |    |   |   |   |   | ()                     |
| 1.3    | Projects/HOG (TS &P)  |    |   |   |   |   |                        |
| 1.4    | Inspection & Quality Assurance  |    |   |   |   |   |                        |
| 1.5    | Stores  |    |   |   |   |   |                        |
| 1.6    | Metering & Billing  |    |   | C | O |   |                        |
| 1.7    | Accounts / Finance  |    | < |   |   |   |                        |
| 1.8    | Administration  |    |   |   |   |   |                        |
| 1.9    | IT & Automation   | ,C |   |   |   |   |                        |
| 2      | How would you rate TPCODL in comparison to your other clients in terms of <b>fairness of treatment and transparency</b> with its Business Associates?         |    |   |   |   |   |                        |
| 3      | How would you rate TPCODL in comparison to your other clients in terms of <b>processes</b> and systems to manage partnership with its Business Associates     |    |   |   |   |   |                        |
| 4      | How would you rate TPCODL in comparison to your other clients in terms of <b>building long term &amp; mutually relations</b> hip with its Business Associates |    |   |   |   |   |                        |

# SECTION - C

Please  $\sqrt{\phantom{}}$  mark in the relevant box and give your remarks / suggestions / information for our improvement.

| S.<br>No. | Parameters  | Certainly<br>No | Probably<br>No | Certainly<br>Yes | Probably<br>Yes | Remarks/<br>Suggestion |
|-----------|---|-----------------|----------------|------------------|-----------------|------------------------|
| 1         | Based on your experience with TPCODL, would you like to continue your relationship with TPCODL? |                 |                |                  |                 |                        |
| 2         | If someone asks you about TPCODL, would you talk "positively" about                             |                 |                |                  |                 |                        |

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|   | TPCODL?   |  |  |  |
|---|---|--|--|--|
| 3 | Would you refer TPCODL name to others in your community, fraternity and society as a professional & dynamic organization? |  |  |  |

## **SECTION - D**

If we ask you to rate us on a scale of 1 to 10, how will you rate TPCODL, that truly represents your overall satisfaction with us (please tick appropriate box) -

| 1 | 2 | 3 | 4 | 5 | 6 | 7 8 | 9 | 10 |
|---|---|---|---|---|---|-----|---|----|
|---|---|---|---|---|---|-----|---|----|

### SECTION - E

Please  $\sqrt{}$  mark in the relevant box and give your remarks / suggestions / information for our improvement.

Please spare your thoughts for TPCODL's improvement in particular areas of weaknesses, particularly relating to some great practices, attitudes that you have seen elsewhere in Indian and International Organizations, which you recommend TPCODL to adopt. Please give your valuable salient recommendations.

Please spare your thoughts for TPCODL's improvement in particular areas of major concerns for you. We also welcome your suggestions to adopt any best practices, altitudes that you

| Recommendation  | Please tick ( $$ ) your top 5 expectations out of the following 10 points listed below - |  |  |
|---|--|--|--|
| (Please list down improvement you expect from TPCODL) | Timely payment   |  |  |
| 1   | Flexibility in Contracts/PO  |  |  |
|   | Clarity in PO,s & Contracts  |  |  |
| 2   | Timely response to quarries  |  |  |
|   | Timely certification of works executed   |  |  |
| 3   | Clarity in Specs, drawings, other docs etc.  |  |  |
|   | Adequate information provided on website for tender notification, parties qualified etc. |  |  |
| 4   | Timely receipt of material at site for execution   |  |  |
|   | Performance Guarantee/EMD released in time   |  |  |

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| 5 | Inspection & quality assurance support for |
|---|--|
| ) | timely job completion                      |

# We thank you for your time and courtesy!! ANNEXURE-F

# ACCEPTANCE FORM FOR PARTICIPATION IN REVERSE AUCTION EVENT

#### (To be signed and stamped by the bidder prior to participation in the auction event)

In a bid to make our entire procurement process more fair and transparent, TPCODL intends to use the reverse auctions through SAP-SRM tool as an integral part of the entire tendering process. All the bidders who are found as technically qualified based on the tender requirements shall be eligible to participate in the reverse auction event.

# The following terms and conditions are deemed as accepted by the bidder on participation in the bid event:

- TPCODL shall provide the user id and password to the authorized representative of the bidder. (Authorization Letter in lieu of the same shall be submitted along with the signed and stamped Acceptance Form).
- 2. TPCODL will make every effort to make the bid process transparent. However, the award decision by TPCODL would be final and binding on the supplier.
- 3. The bidder agrees to non-disclosure of trade information regarding the purchase, identity of TPCODL, bid process, bid technology, bid documentation and bid details.
- 4. The bidder is advised to understand the auto bid process to safeguard themselves against any possibility of non-participation in the auction event.
- 5. In case of bidding through Internet medium, bidders are further advised to ensure availability of the entire infrastructure as required at their end to participate in the auction event. Inability to bid due to telephone line glitch, internet response issues, software or hardware hangs, power failure or any other reason shall not be the responsibility of TPCODL.
- 6. In case of intranet medium, TPCODL shall provide the infrastructure to bidders. Further, TPCODL has sole discretion to extend or restart the auction event in case of any glitches in infrastructure observed which has restricted the bidders to submit the bids to ensure fair & transparent competitive bidding. In case an auction event is restarted, the best bid as already available in the system shall become the start price for the new auction.
- 7. In case the bidder fails to participate in the auction event due any reason whatsoever, it shall be presumed that the bidder has no further discounts to offer and the initial bid as submitted by the bidder as a part of the tender shall be considered as the bidder's final no regret offer. Any offline price bids received from a bidder in lieu of non-participation in the auction event shall be out rightly rejected by TPCODL.
- 8. The bidder shall be prepared with competitive price quotes on the day of the bidding event.
- 9. The prices as quoted by the bidder during the auction event shall be inclusive of all the applicable taxes, duties and levies and shall be FOR at TPCODL site.
- 10. The prices submitted by a bidder during the auction event shall be binding on the bidder.
- 11. No requests for time extension of the auction event shall be considered by TPCODL.
- 12. The original price bids of the bidders shall be reduced on pro-rata basis against each line item based on the final all inclusive prices offered during conclusion of the auction event for arriving at Contract amount.

Signature & Seal of the Bidder

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# **ANNEXURE-G**

| To,   |     |  |
|---|-----|--|
| DGM (Finance)<br>The TP Central Odisha Distribution Limit<br>Bhubaneswar  | ed  |  |
| Sub: e-Payments through National E<br>Gross Settlement System (RTG        |     | ctronic Fund Transfer (NEFT) OR Real Time                            |
| Dear Sir,   |     |  |
| We request and authorize you to affect e as per the details given below:- | -pa | ayment through NEFT/RTGS to our Bank Account                         |
| Vendor Code   | :   |  |
| Title of Account in the Bank  | :   |  |
| Account Type  | :   |  |
|   |     | (Please mention here whether account is Savings/Current/Cash Credit) |
| Bank Account Number   | :   |  |
|   |     | O,   |
| Name & Address of Bank  |     |  |
| Bank Contact Person's Names   | :   |  |
| Bank Tele Numbers with STD Code   | :   |  |
| Bank Branch MICR Code   | :   |  |
|   |     | (Please enclose a Xerox a copy of a cheque.                          |
|   |     | This cheque should not be a payable at par cheque)                   |
|   |     | cheque)  |
| Bank Branch IFSC Code   | :   |  |
|   |     | (You can obtain this from branch where you                           |
|   |     | have your account)   |
| Email Address of accounts person: (to send payment information)           | •   |  |

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Name of the Authorized Signatory:

Contact Person's Name:

Official Correspondence Address:

We confirm that we will bear the charges, if any, levied by our bank for the credit of NEFT/RTGS amounts in our account. Any change in above furnished information shall be informed to TPCODL well in time at our own. Further, we kept TPCODL indemnified for any loss incurred due to wrong furnishing of above information.

| <del>-</del> |       |        |
|--------------|-------|--------|
| Thank        | ana   | $\sim$ |
| HIIAHI       | MI IU | vou.   |

| _  |   |  |  |
|----|---|--|--|
| Fo | r |  |  |

(Authorised Signatory)

(Signature with Rubber Stamp)

#### **Certification from Bank:**

We confirm that we are enabled for receiving NEFT/RTGS credits and we further confirm that the account number (specify Bank a/c no.) of (Please mention here name of the account holder), the signature of the authorised signatory and the MICR and IFSC Code of our branch mentioned above are correct.

This also is certified that the above information is correct as per Bank record

(Manager's/ Officers Signature under Bank Stamp)

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# ANNEXURE-H VENDOR APPRAISAL FORM

| TO BE SUBMITTED BY VENDOR (To be filled as applicable) |      |   |   |  |
|--|------|---|---|--|
| VENDOR:  |      |   |   |  |
| 1.0  | DETA | AILS OF THE FIRM  |   |  |
|  | 1.1  | NAME (IN CAPITAL LETTERS)   | : |  |
|  | 1.2  | TYPE OF CONCERN (PROPRIETARY) Partnership, Pvt. Ltd., Public Ltd. etc.          | : |  |
|  | 1.3  | YEAR OF ESTABLISHMENT   |   |  |
|  | 1.4  | LOCATION OF OFFICE POSTAL ADDRESS TELEGRAPHIC ADDRESSES, TELEX NO. FAX NO.      |   |  |
|  | 1.5  | LOCATION OF MANUFACTURING UNITS   | : |  |
|  |      | i) UNITS 1  | : |  |
|  |      | ii) OTHER UNITS   | : |  |
| 2.0  | PROD | DUCTS MANUFACTURED  | : |  |
| 3.0  | VERI | IOVER DURING THE LAST 3 YEARS (TO BE FIED WITH THE LATEST PROFIT & LOSS EMENT). | : |  |
| 4.0  | VALU | IE OF FIXED ASSETS  | : |  |
| 5.0  | NAME | E & ADDRESS OF THE BANKERS  | : |  |
| 6.0  | BANK | C GUARANTEE LIMIT   | : |  |
| 7.0  | CRED | DIT LIMIT   | : |  |
| 8.0  | TECH | INICAL  |   |  |
|  | 8.1  | NO. OF DESIGN ENGINEERS (INDICATE NO. OF YEARS EXPERIENCE IN RELATED FIELDS)    | : |  |
|  | 8.2  | NO. OF DRAUGHTS MEN   | : |  |
|  | 8.3  | COLLABORATION DETAILS (IF ANY)  | : |  |
| 0  |      | 8.3.1 DATE OF COLLABORATION   | : |  |
|  |      | 8.3.2 NAME OF COLLABORATOR  | : |  |
|  |      | 8.3.3 RBI APPROVAL DETAILS  | : |  |
|  |      | 8.3.4 EXPERIENCE LIST OF COLLABORATOR   | : |  |
|  | _    | 8.3.5 DURATION OF AGREEMENT   | : |  |
|  | 8.4  | AVAILABILITY OF STANDARDS / DESIGN PROCEDURES / COLLABORATOR'S /                | : |  |

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|      |       | DOCUMENTS (CHECK WHETHER THESE ARE LATEST/CURRENT   |    |
|------|-------|---|----|
|      | 8.5   | TECHNICAL SUPPORT, BACK-UP GUARANTEE, SUPERVISION, QUALITY CONTROL BY COLLABORATOR (WHEREVER ESSENTIAL). (THIS CLAUSE IS RELEVANT WHEN VENDOR'S EXPERIENCE IS INADEQUATE) | :  |
|      | 8.6   | QUALITY OF DRAWINGS   | :  |
| 9.0  | MANU  | UFACTURE  |    |
|      | 9.1   | SHOP SPACE, LAYOUT LIGHTING, VENTILATION, ETC.  | :  |
|      | 9.2   | POWER (KVA)   |    |
|      |       | MAINS INSTALLED   | 1  |
|      |       | UTILIZED  | 7: |
|      |       | STANDBY POWER SOURCE  | :  |
|      | 9.3   | MANUFACTURING FACILITIES (ATTACH LIST OF EQUIPMENT AS APPLICABLE)   | :  |
|      |       | 9.3.1 MATERIAL HANDLING   | :  |
|      |       | 9.3.2 MACHINING   | :  |
|      |       | 9.3.3 FABRICATION   | :  |
|      |       | 9.3.4 HEAT TREATMENT  | :  |
|      |       | 9.3.5 BALANCING FACILITY  | :  |
|      |       | 9.3.6 SURFACE TREATMENT PRIOR TO PAINTING/ COATING, POLISHING, PICKLING, PASSIVATION, PAINTING, ETC.  | :  |
|      | 9.4   | SUPERVISORY STAFF   | :  |
|      | 9.5   | ADEQUACY OF SKILLED LABOURS (MACHINISTS, WELDERS, ETC.)   | :  |
|      | 9.6   | NO. OF SHIFTS   | :  |
|      | 9.7   | TYPE OF MATERIAL HANDLED (SUCH AS CS, SS, ETC.)   |    |
|      | 9.8   | WORKMANSHIP   | :  |
| 9    | 9.9   | MATERIAL IN STOCK AND VALUE   | :  |
|      | 9.10  | TRANSPORT FACILITIES  | :  |
|      | 9.11  | CARE IN HANDLING  | :  |
| 10.0 | INSPI | ECTION / QC / QA / TESTING  |    |
|      | 10.1  | NUMBER OF PERSONNEL (INDICATE NO. OF YEARS OF EXPERIENCE)   | :  |
|      | 10.2  | INDEPENDENCE FROM PRODUCTION  | :  |
|      |       |   |    |

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|        |                            |  | T     |
|--------|----------------------------|--|-------|
|        | 10.3                       | AVAILABILITY OF PROCEDURAL WRITE UP/QUALITY PLAN   | :     |
|        | 10.4                       | INCOMING MATERIAL CONTROL AND DOCUMENTATION  | :     |
|        | 10.5                       | RELIABILITY/REPUTATION OF SUPPLY SOURCES   | :     |
|        | 10.6                       | STAGE INSPECTION AND DOCUMENTATION   | :     |
|        | 10.7                       | SUB-ASSEMBLY & DOCUMENTATION   | :     |
|        | 10.8                       | FINAL INSPECTION AND DOCUMENTATION   | :     |
|        | 10.9                       | PREPARATION OF FINAL DOCUMENTATION PACKAGE   | : (0) |
|        | 10.10                      | TYPE TEST FACILITIES   | :01   |
|        | 10.11                      | ACCEPTANCE TEST FACILITIES   |       |
|        | 10.12                      | CALIBRATION OF INSTRUMENTS AND GAUGES (WITH TRACEABILITY TO NATIONAL STANDARDS) (ATTACH LIST)            | :     |
|        | 10.13                      | STATUTORY APPROVALS LIKE BIS, IBR, ETC.(AS APPLICABLE)   | :     |
|        | 10.14                      | SUB-VENDOR APPROVAL SYSTEM AND QUALITY CONTROL   | :     |
|        | 10.15                      | DETAILS OF TESTS CARRIED OUT AT INDEPENDENT RECOGNIZED LABORATORIES                                      | :     |
|        |                            | i) FURNISH LIST OF TESTS CARRIED OUT<br>AND THE NAME OF THE LABORATORY<br>WHERE THE TESTS WERE CONDUCTED | :     |
|        |                            | ii) CHECK AVAILABILITY OF CERTIFICATES<br>AND REVIEW THESE WHEREVER<br>POSSIBLE                          | :     |
| 11.0   | COM                        | RIENCE (INCLUDING CONSTRUCTION / ERECTION / MISSIONING) TO BE FURNISHED IN THE FORMAT CATED IN APPENDIX) | :     |
| 12.0   | SALE                       | S, SERVICE AND SITE ORGANIZATIONAL DETAILS   | :     |
| 13.0   |                            | TIFICATE FROM CUSTOMERS (ATTACH COPIES OF UMENTS)  | :     |
| 14.0   | POW                        | ER SITUATION   | :     |
| 15.0   | LABO                       | OUR SITUATION  | :     |
| 16.0 * |                            | ICABILITY OF SC/ST RELAXATION (Y/N) S, SUPPORTING DOCUMENTS TO BE ATTACHED                               |       |
|        | ORG                        | ANIZATIONAL DETAILS PENO   |       |
| 17.0   | 2. E<br>3. I<br>1.<br>4. E | ESI NO NSURANCE FOR WORK MAN COMPENSATION ACT NO ELECTRICAL CONTRACT LIC NO TCC / PAN NO                 | :     |
|        |                            | SALES TAX NO<br>NC TAX REG. NO   |       |
| 18.0   |                            | JMENTS TO BE ENCLOSED:   |       |
|        |                            |  |       |

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| FACTORY LICENSE                        |         |
|--|---------|
| 2. ANNUAL REPORT FOR LAST THREE YEAR   | RS      |
| 3. TYPE TEST REPORT FOR THE ITEM       |         |
| 4. PAST EXPERIENCE REPORTS             |         |
| 5. ISO CERTIFICATE –QMS, EMS, OHAS, SA |         |
| 6. REGISTRATION OF SALES TAX           |         |
| 7. COPY OF TIN NO.                     |         |
| 8. COPY OF SERVICE TAX NO.             |         |
| 9. REGISTRATION OF CENTRAL EXCISE      |         |
| 10. COPY OF INCOME TAX CLEARANCE.      |         |
| 11. COPY OF PF REGISTRATION            |         |
| 12. COPY OF ESI REGISTRATION           |         |
| 13. COPY OF INSURANCE FOR WORK MAN     |         |
| COMPENSATION ACT NO                    |         |
| 14. COPY OF ELECTRICAL CONTRACT LIC NO |         |
| 15. COPY OF PAN NO                     |         |
| 16. COPY OF WC TAX REGISTRATION        |         |
| 17. DOCUMENTS IN SUPPORT OF SC/ST REL  | AXATION |
| AT S.NO.16.0                           |         |
| 18. GSTN CERTIFICATE                   |         |

#### \* Classification of BA s under SC/ST shall be governed under following guidelines:

- Proprietorship/ Single Ownership Firm: Proprietor of the firm should be from SC/ST community. Governing document shall be Proprietorship Deed.
- Partnership Firm: Only such firms shall qualify which have SC/ST partners holding equal to or more than 50% of the total ownership pattern of the firm. Governing document shall be Partnership Deed.
- Private Limited Company: Only such firms shall qualify which have SC/ST directors holding equal to or more than 50% of the total ownership pattern of the firm. Governing document shall be Memorandum of Understanding (MoU) and/or Article of Association (AoA).

NOTE: Certification from SC/ST Commission shall be required for deciding upon SC/ST status of a person.

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# ANNEXURE-I MANUFACTURER AUTHORIZATION FORM

(To be submitted on OEM's Letter Head)

| •  | ,   |
|--|---|
| Date:  |   |
| Tender Enquiry No.:                                  |   |
|  |   |
| To,  |   |
| Chief (Procurement & Sto                             | res)  |
| The TP Central Odisha Di<br>Bhubaneswar              | stribution Limited,   |
| Sir,   |   |
| factories at [address of O                           |   |
| to subsequently negotiate                            | and sign the Contract.  |
| Conditions of Contract or a                          | full guarantee and warranty in accordance with the Specia as mentioned elsewhere in the Tender Document, with respect to above firm in reply to this Invitation for Bids.   |
| as per the Tender Docum<br>warranty on the materials | case, the channel partner fails to provide the necessary services nent referred above, M/s [name of OEM] shall provide standard supplied against the contract. The warranty period and inclusion warranty shall remain same as defined in the contract issued to not this tender enquiry. |
| Yours Sincerely,                                     |   |
| For  |   |
| Authorized Signatory                                 |   |

| TONICODI                                    | TP NORTHERN ODISHA DISTRIBUTION LTD   |                                 |  |  |
|---|---|---------------------------------|--|--|
| TPNØDL                                      | WORK INSTRUCTION /OPERATING GUIDELINES  |                                 |  |  |
| Doc. Title                                  | GENERAL CONDITIONS OF CONTRACT –SUPPLY ORDERS   |                                 |  |  |
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| Prepared By<br>Imran Ahmad/ Swetaraj Parida | Reviewed By Vipin Chauhan Vipin Chauhan Digitally signed by VIPIN CHAUHAN CHAUHAN Date: 2021.12.04 15:13:25 +05'30' | Approved By SUNIL Sunil Bhattar |  |  |

Digitally signed by SUNIL BHATTAR
DN: c=IN, o=Personal, postalCode=12201
st=Haryana,
serialNumber=F53CC668A7C5989A74C1
998C838A38E97C01F84A3FFE59E135B83
297F0F38, cn=SUNIL BHATTAR

| CONTENTS   |  |  |  |
|------------|--|--|--|
| CLAUSE NO. | DESCRIPTION                            |  |  |
| 1.0        | ORGANIZATIONAL VALUES                  |  |  |
| 2.0        | ETHICS                                 |  |  |
| 2.1        | Tata Code of Conduct                   |  |  |
| 3.0        | CONTRACT PARAMETERS                    |  |  |
| 3.1        | Issue/Award of Contract                |  |  |
| 3.2        | Contract Commencement Date             |  |  |
| 3.3        | Contract Completion Date               |  |  |
| 3.4        | Contract Period/ Time                  |  |  |
| 3.5        | Contract Execution Completion Date     |  |  |
| 3.6        | Contract Price /Value                  |  |  |
| 3.7        | Contract Document                      |  |  |
| 3.8        | Contract Language                      |  |  |
| 3.9        | Reverse Auction                        |  |  |
| 4.0        | SCOPE OF WORK                          |  |  |
| 4.1        | Bid Evaluation- Commercial & Technical |  |  |
| 5.0        | PRICES/RATES/TAXES                     |  |  |
| 5.1        | Changes in statutory Tax Structure     |  |  |
| 6.0        | TERMS OF PAYMENT                       |  |  |
| 6.1        | Quantity Variation                     |  |  |
| 6.2        | Full and Final Payment                 |  |  |
| 7.0        | MODE OF PAYMENT                        |  |  |
| 8.0        | SECURITY CUM PERFORMANCE DEPOSIT       |  |  |
| 9.0        | STATUTORY COMPLIANCE                   |  |  |
| 9.1        | Compliance to Various Acts             |  |  |
| 9.2        | SA 8000                                |  |  |
| 9.3        | Affirmative Action                     |  |  |
| 9.4        | MSME Development Act 2006              |  |  |
| 9.5        | ISO 14001                              |  |  |
| 10.0       | QUALITY                                |  |  |
| 10.1       | Knowledge of Requirements              |  |  |
| 10.2       | Material/Equipment/Works Quality       |  |  |
| 10.3       | Adherence to Rules & Regulations       |  |  |
| 10.4       | Specifications and Standards           |  |  |
| 11.0       | INSPECTION/PARTICIPATION               |  |  |

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|            | CONTENTS                                      |  |  |
|------------|---|--|--|
| CLAUSE NO. | DESCRIPTION                                   |  |  |
| 11.1       | Right to Carry Out Inspection                 |  |  |
| 11.2       | Facilitating Inspection                       |  |  |
| 11.3       | Third Party Nomination                        |  |  |
| 11.4       | Waiver of Inspections                         |  |  |
| 11.5       | Incorrect Inspection Call                     |  |  |
| 12.0       | MDCC & DELIVERY OF MATERIALS                  |  |  |
| 12.1       | Material Dispatch Clearance Certificate       |  |  |
| 12.2       | Right to Rejection on Receipt                 |  |  |
| 12.3       | Consignee                                     |  |  |
| 12.4       | Submission of Mandatory Documents on Delivery |  |  |
| 12.5       | Dispatch and Delivery Instructions            |  |  |
| 13.0       | GUARANTEE                                     |  |  |
| 13.1       | Guarantee of Performance                      |  |  |
| 13.2       | Guarantee period                              |  |  |
| 13.3       | Failure in Guarantee period (GP)              |  |  |
| 13.4       | Cost of repairs on failure in GP              |  |  |
| 13.5       | Guarantee Period for Goods Outsourced         |  |  |
| 13.6       | Latent Defect                                 |  |  |
| 13.7       | Support beyond the Guarantee Period           |  |  |
| 14.0       | LIQUIDATED DAMAGES                            |  |  |
| 14.1       | LD Waiver Request                             |  |  |
| 15.0       | UNLAWFUL ACTIVITIES                           |  |  |
| 16.0       | CONFIDENTIALITY                               |  |  |
| 16.1       | Documents                                     |  |  |
| 16.2       | Geographical Data                             |  |  |
| 16.3       | Associate's Processes                         |  |  |
| 16.4       | Exclusions                                    |  |  |
| 16.5       | Violation                                     |  |  |
| 17.0       | INTELLECTUAL PROPERTY RIGHTS                  |  |  |
| 18.0       | INDEMNITY                                     |  |  |
| 19.0       | LIABILITY & LIMITATIONS                       |  |  |
| 19.1       | Liability                                     |  |  |
| 19.2       | Limitation of Liability                       |  |  |
| 20.0       | FORCE MAJEURE                                 |  |  |
| 21.0       | SUSPENSION OF CONTRACT                        |  |  |
| 21.1       | Suspension for Convenience                    |  |  |

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| CLAUSE NO. DESCRIPTION  21.2 Suspension for Breach of Contract Conditions  21.3 Compensation in lieu of Suspension  22.0 TERMINATION OF CONTRACT  22.1 Termination for Default/Breach of Contract  22.2 Termination for Convenience of Associate  22.3 Termination for Convenience of TPNODL  23.0 DISPUTE RESOLUTION AND ARBITRATION  23.1 Governing Laws and jurisdiction  24.0 ATTRIBUTES OF GCC  24.1 Cancellation  24.2 Severability  24.3 Order of Priority  25.0 ERRORS AND OMISSIONS  26.0 TRANSFER OF TITLES  27.0 INSURANCE  28.0 SUGGESTIONS & FEEDBACK  29.0 CONTACT POINTS  30.0 LIST OF ANNEXURES  |            | CONTENTS                                     |
|--|------------|--|
| 21.3 Compensation in lieu of Suspension  22.0 TERMINATION OF CONTRACT  22.1 Termination for Default/Breach of Contract  22.2 Termination for Convenience of Associate  22.3 Termination for Convenience of TPNODL  23.0 DISPUTE RESOLUTION AND ARBITRATION  23.1 Governing Laws and jurisdiction  24.0 ATTRIBUTES OF GCC  24.1 Cancellation  24.2 Severability  24.3 Order of Priority  25.0 ERRORS AND OMISSIONS  26.0 TRANSFER OF TITLES  27.0 INSURANCE  28.0 SUGGESTIONS & FEEDBACK  29.0 CONTACT POINTS  30.0 LIST OF ANNEXURES   | CLAUSE NO. | DESCRIPTION                                  |
| 22.0 TERMINATION OF CONTRACT  22.1 Termination for Default/Breach of Contract  22.2 Termination for Convenience of Associate  22.3 Termination for Convenience of TPNODL  23.0 DISPUTE RESOLUTION AND ARBITRATION  23.1 Governing Laws and jurisdiction  24.0 ATTRIBUTES OF GCC  24.1 Cancellation  24.2 Severability  24.3 Order of Priority  25.0 ERRORS AND OMISSIONS  26.0 TRANSFER OF TITLES  27.0 INSURANCE  28.0 SUGGESTIONS & FEEDBACK  29.0 CONTACT POINTS  30.0 LIST OF ANNEXURES  | 21.2       | Suspension for Breach of Contract Conditions |
| 22.1 Termination for Default/Breach of Contract 22.2 Termination for Convenience of Associate 22.3 Termination for Convenience of TPNODL 23.0 DISPUTE RESOLUTION AND ARBITRATION 23.1 Governing Laws and jurisdiction 24.0 ATTRIBUTES OF GCC 24.1 Cancellation 24.2 Severability 24.3 Order of Priority 25.0 ERRORS AND OMISSIONS 26.0 TRANSFER OF TITLES 27.0 INSURANCE 28.0 SUGGESTIONS & FEEDBACK 29.0 CONTACT POINTS 30.0 LIST OF ANNEXURES  | 21.3       | Compensation in lieu of Suspension           |
| Termination for Convenience of Associate  22.3 Termination for Convenience of TPNODL  23.0 DISPUTE RESOLUTION AND ARBITRATION  23.1 Governing Laws and jurisdiction  24.0 ATTRIBUTES OF GCC  24.1 Cancellation  24.2 Severability  24.3 Order of Priority  25.0 ERRORS AND OMISSIONS  26.0 TRANSFER OF TITLES  27.0 INSURANCE  28.0 SUGGESTIONS & FEEDBACK  29.0 CONTACT POINTS  30.0 LIST OF ANNEXURES  | 22.0       | TERMINATION OF CONTRACT                      |
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| 24.0         ATTRIBUTES OF GCC           24.1         Cancellation           24.2         Severability           24.3         Order of Priority           25.0         ERRORS AND OMISSIONS           26.0         TRANSFER OF TITLES           27.0         INSURANCE           28.0         SUGGESTIONS & FEEDBACK           29.0         CONTACT POINTS           30.0         LIST OF ANNEXURES  | 23.0       | DISPUTE RESOLUTION AND ARBITRATION           |
| 24.1 Cancellation  24.2 Severability  24.3 Order of Priority  25.0 ERRORS AND OMISSIONS  26.0 TRANSFER OF TITLES  27.0 INSURANCE  28.0 SUGGESTIONS & FEEDBACK  29.0 CONTACT POINTS  30.0 LIST OF ANNEXURES   | 23.1       | Governing Laws and jurisdiction              |
| 24.2       Severability         24.3       Order of Priority         25.0       ERRORS AND OMISSIONS         26.0       TRANSFER OF TITLES         27.0       INSURANCE         28.0       SUGGESTIONS & FEEDBACK         29.0       CONTACT POINTS         30.0       LIST OF ANNEXURES   | 24.0       | ATTRIBUTES OF GCC                            |
| 24.3 Order of Priority 25.0 ERRORS AND OMISSIONS 26.0 TRANSFER OF TITLES 27.0 INSURANCE 28.0 SUGGESTIONS & FEEDBACK 29.0 CONTACT POINTS 30.0 LIST OF ANNEXURES   | 24.1       | Cancellation                                 |
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| 27.0 INSURANCE 28.0 SUGGESTIONS & FEEDBACK 29.0 CONTACT POINTS 30.0 LIST OF ANNEXURES  | 25.0       | ERRORS AND OMISSIONS                         |
| 28.0 SUGGESTIONS & FEEDBACK 29.0 CONTACT POINTS 30.0 LIST OF ANNEXURES   | 26.0       | TRANSFER OF TITLES                           |
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| 30.0 LIST OF ANNEXURES   | 28.0       | SUGGESTIONS & FEEDBACK                       |
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#### 1.0 ORGANIZATIONAL VALUES

The Tata Group has always been a value driven organization. These values continue to direct the Group's growth and businesses. The six core Tata Values underpinning the way we do business are:

**Integrity** - We must conduct our business fairly, with honesty and transparency. Everything we do must stand the test of public scrutiny.

**Understanding** - We must be caring, respectful, compassionate and humanitarian towards our colleagues and customers around the world and always work for the benefit of India.

**Excellence** - We must constantly strive to achieve the highest possible standards in our day to day work and in the quality of goods and services we provide.

**Unity** - We must work cohesively with our colleagues across the group and with our customers and partners around the world to build strong relationships based on tolerance, understanding and mutual co-operation.

**Responsibility** - We must continue to be responsible and sensitive to the countries, communities and environments in which we work, always ensuring that what comes from the people goes back to the people many times over.

**Agility -** We must work in a speedy and responsive manner and be proactive and innovative in our approach.

#### 2.0 Tata Code of Conduct

The Business Associate and TPNODL shall be bound by the provisions/ clauses mentioned in Tata Code of Conduct (TCoC) in all their dealings with stakeholders. The Associate is advised to go through the TCoC document available as Annexure-J.

#### 3.0 CONTRACT PARAMETERS

#### 3.1 Issue/Award of Contract

TPNODL awards the contract to the Associate in writing in the form of Purchase Order (PO) or Rate Contract (RC), hereafter referred as Contract, through in any or all of following modes physical handover / post / e-mail / web document / fax with all the attachments/enclosures which shall be part of the contract document.

On receipt of the contract, the associate shall return to TPNODL copy of the contract document duly signed by legally authorized representative of associate, within two days of Effective Date of Contract for contracts having contract execution time less than 30 days and within five days for all other contracts.

Note- In case of RC though, further Release Orders (RO) shall be issued by TPNODL on RC rates and terms & Conditions as per the requirement of TPNODL.

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#### 3.2 Contract Commencement Date

The date of issue/award of contract shall be the Effective Date of Contract or Contract Commencement date.

#### 3.3 Contract Completion Date

The date of expiry of Guarantee Period shall be deemed as the Contract Completion Date.

#### 3.4 Contract Period/Time

The period from Contract Commencement Date to Contract Completion Date shall be deemed as the Contract Period/Time.

#### 3.5 Contract Execution Completion Date

The stipulated date for completing the supply as per schedule of quantities shall be deemed as the Contract Execution Completion Date.

#### 3.6 Contract Price /Value

The total all-inclusive price/value mentioned in the PO/RC is the Contract Price/Value and is based on the quantity, unit rates and prices quoted and awarded and shall be subject to adjustment based on actual quantities supplied and accepted and certified by the authorized representative of the company unless otherwise specified in schedule of quantities or in contract documents.

#### 3.7 Contract Document

The Contract Document shall mean and include but not limited to the following:

- NIT/Tender Enquiry, QR, Instruction to Bidders, Special Condition of Contract (SCC) of tender, GCC, Technical & Commercial Specifications including relevant annexure and attachments).
- Bids & Proposals Received from Associate including relevant annexure/attachments.
- RC/PO with agreed deviations from the tender/bid documents.
- All the Inspection and Test reports, Detailed Engineering Drawings.
- Material Dispatch Clearance Certificate (MDCC).
- Minutes of Meeting (MoM)

#### 3.8 Contract Language

All documents, instructions, catalogues, brochures, pamphlets, design data, norms and calculations, drawings, operation, maintenance and safety manuals, reports, labels, on deliveries and any other data shall be in English Language.

The Contract documents and all correspondence between the TPNODL, Third Parties associated with the contract, and the Associate shall be in English language.

However, all signboards required indicating "Danger" and/or security at site and otherwise statutory required shall be in English, Hindi, and local languages.

#### 3.9 Reverse Auction

TPNODL reserves the right to conduct the reverse auction (instead of public opening of price bids) for the products / services being asked for in the tender. The terms and conditions for such reverse auction events shall be as per the Acceptance Form attached in Annexure F. The

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bidders along with the tender document shall mandatorily submit a duly signed copy of the Acceptance Form as mentioned in the Annexure J as a token of acceptance for the same.

#### 4.0 SCOPE OF WORK

All the activities that are to be undertaken by the Associate to realize the contractual deliverables in completeness form Scope of Work. Following clauses list, but not limited to, major requirements of the scope of work.

The associate shall satisfy himself and undertake fully the technical/commercial requirements of items to be supplied as listed in the Schedule of Quantities together with the tests to be performed /test reports to be furnished before dispatch, arrangement of stage and final inspections during manufacturing as per terms and conditions of contract, technical parameters & delivery terms and conditions including transit insurance to be met in order to fully meet TPNODL's requirements.

<u>Completeness</u>: Any supplies and services which might have not been specifically mentioned in the Contract but are necessary for the scope mentioned in Special Terms & Conditions and/or completeness of the works at the highest possible level, including any royalties, license fees & compensation to be paid, whether incurred by the associates or by a third party for the work covered in the scope, regardless of when incurred, shall be supplied/provided by the associate without any extra cost and within the time schedule for efficient, smooth and satisfactory operation and maintenance of the works at the highest possible level under Indian conditions (but according to international standards for facility of this type), unless expressly excluded from the scope of supplies and services in this Contract.

TPNODL have the right, during the performance of the Contract, to change the scope and/or technical character of the Project and/or of the supplies and services stipulated in the Contract by submitting a request in writing to the Associate. The Associate shall, within fifteen days of receipt of such request from the TPNODL, provide Purchaser with a reasonably detailed estimate of the cost of the change outlined in the request.

In the event, TPNODL requests a change, the Contract price and time shall be adjusted upwards or downwards, as the case may be and shall be mutually agreed to. The associate shall not be entitled to any extension of time unless such changes adversely affect the time schedule.

The Associate shall not proceed with the changes as requested till adjustment of contract price and time schedule where so applicable in terms of or otherwise directed by the TPNODL.

#### 4.1 Bid Evaluation- Commercial & Technical

TPNODL reserves the right to evaluate the bid on below parameters as per the requirement:

**Commercial Evaluation:** The bid shall be evaluated on the basis of Qualifying Requirement parameters and other commercial parameters as mentioned in tender.

**Technical Evaluation:** The bid shall be evaluated on the parameters and not limited to Bidder Experience, Bidder Performance with other utility/company, internal performance feedback, Technical Specification, General Technical Parameters (GTP), Layout, Drawings etc.

TPNODL reserves the right to carry out Factory Evaluation of Manufacturer along with the Visit to executed Sites for further evaluation to ascertain bidder's manufacturing capability, quality procedures & Performance of executed works.

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#### 5.0 PRICES/RATES/TAXES

Unless specified elsewhere in the contract document, the prices/rates are inclusive of cost of finished product for which MDCC will be issued by TPNODL, packaging and forwarding charges, freight and transit insurance charges covering loading at Associate's works, transportation to TPNODL store/site & unloading & delivery at TPNODL stores/TPNODL site, cost of documentation including all the relevant test certificates and other supportive documents to be furnished.

The Prices/Rates are inclusive of all taxes, levies, cess and duties, particularly Goods and Services Tax as applicable. All government levy / taxes shall be paid only when the invoice is submitted according to the relevant act.

The prices/rates shall remain firm till actual completion of entire supply of goods/material/equipment as per contract is achieved and shall remain valid till the completion of the contract.

The prices shall remain unchanged irrespective of TPNODL making changes in quantum in all or any of the schedules of items of contract.

#### 5.1 Changes in Statutory Tax Structure

If rate of any or all of the statutory taxes and duties applicable to the contract changes, such changes shall be incorporated by default if the changes occur within the contract execution time and shall be applicable if the contract is executed by the Associate within the Contract Execution Time.

For execution of contracts beyond contract execution time, where the delay is not attributable to TPNODL no upward revision in tax /duties shall be considered irrespective of changes in the statutory tax structure either within the contract execution time or beyond. However, in such cases, benefits due to any downward revisions in statutory tax rates shall be passed on to TPNODL.

#### **6.0 TERMS OF PAYMENT**

On delivery of the materials in good condition and certification of acceptance by TPNODL official, Associate shall submit the Bills/Invoices in original in the name of "TPNODL" to invoice desk, complete with all required documents as under:

- Test Reports (4 sets).
- MDCC issued by TPNODL.
- Packing List.
- Drawing and Catalogue.
- Guarantee/Warrantee Card.
- Delivery Challan.
- O&M Manual.
- Copy of Order.
- Minutes of Meeting.

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#### E-Way challan (if applicable)

Bills/ invoices shall mention Supplier's GST Number. TPNODL will make 100% payment within 45 days of submission of the Bill/Invoice complete in all respects and along with all the requisite documents mentioned above, subject to condition that Associate has furnished the requisite Security-cum-Performance Guarantee as stipulated in the contract.

#### 6.1 Quantity Variation

Payment will be made on the basis of actual quantity of supplies/actual measurement of works accepted by TPNODL and not on the basis of contract quantity.

#### 6.2 Full and Final Payment

Full & Final Payment in all contracts shall be made subject to the associate submitting "No Demand Certificate" in the format as per Annexure-C.

#### 7.0 MODE OF PAYMENT

Payment shall be made through crossed RTGS/ NEFT/ Online Net banking mode whichever of the two modes chosen by the Associate, in favour of Associate's Bank Account on TPNODL records, on whose name Contract has been issued. Those Associates opting for the RTGS mode shall submit the details of Bank Account and other details as per annexure G. Further, for any payments made, TPNODL is not responsible for any consequences/disputes Associate have among the owners channel partners, sub-Associates and all such dispute/concerns shall be settled solely by the Associate.

#### 8.0 SECURITY CUM PERFORMANCE DEPOSIT

Associates shall submit within 21 days from the effective date of issue of PO/RC, Security Performance Bank Guarantee (SPBG) in the format as per Annexure B of this document from banks acceptable to TPNODL for:

- (a) 5% of the PO value if purchase order value is more than Rs 5 Crores.
- (b) 10% of the PO value if purchase order value is less than Rs 5 Crores.
- (c) 5% of the RC value in case of Rate Contract. This shall remain valid till the Guarantee period plus one month.

In case, PBG will not submitted by BA within 21 days post awarding the contract, TPNODL will reserve the right to take any appropriate action. However, in case of non-submission of PBG till the date of first bill submission, the amounts towards PBG shall be retained by TPNODL from Bills.

The validity of PBG shall be Guarantee Period of contract, plus one month.

- For PO/RC values less than Rs. 5 lacs, Associate may request for deduction of amount equivalent to SPBG value from their first invoice. Such amount shall be withheld by TPNODL while processing the invoice and shall be released after completion of Guarantee Period plus one month.
- For PO/RC values less than Rs. 3 lacs, the clause (8.0) for Security cum Performance Bank Guarantee (SPBG) shall not be applicable.

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 In case of RC (Rate Contract) after the expiry of RC validity, Associate shall have to submit SPBG. However, the Associate has the option to re-submit the SPBG as per actual RO

(Release Order) value issued against the RC, valid for Guarantee Period plus one month. The Guarantee Period shall be considered as per the last RO issued against the said RC. The original SPBG as submitted against the RC shall be released on submission of the new SPBG to TPNODL. Alternatively, Associate may extend the validity of original SPBG only till the requisite period, i.e. Guarantee Period plus one month.

#### 9.0 STATUTORY COMPLIANCE

#### 9.1 Compliance to Various Acts

Associate should ensure adherence to all applicable laws, rules and regulation applicable under this contract from time to time. In case of violation any risk, costs etc shall be in associates account and keep TDPPL indemnified always till completion of contracts.

#### 9.2 SA 8000

As TPNODL/ Tata Power is SA 8000 compliant, it expects its Associates to follow guidelines of SA 8000:2014 on the following aspects

- 1. Child Labour
- 2. Forced or Compulsory Labour
- 3. Health & Safety
- 4. Freedom of Association & Right to Collective Bargaining
- 5. Discrimination
- 6. Disciplinary Practices
- 7. Working Hours
- 8. Remuneration
- 9. Management System

#### 9.3 Affirmative Action

TPNODL appreciate and welcome the engagement/employment of persons from SC/ST community or any other deprived section of society by their business associates.

# Relaxation in Contract Clauses under Affirmative Action for SC/ ST Business Associates\*\*

TPNODL believes that inclusive growth is the key to sustainable development, and to promote the same Policy on Affirmative Action for Scheduled Caste & Scheduled Tribe Communities has been adopted across the company.

Under the same pre-text, and to promote entrepreneurship among SC/ST community TPNODL has taken initiative by proposing relaxations in contract clauses as per below:

| S. No | Initiative  | for SC/ ST BA's                 | Guideline<br>Document |
|-------|-------------|---------------------------------|-----------------------|
| 1     | Tender Fees | 100% waiver for SC/ST community | All Open Tenders      |

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| 2 | Earnest Money<br>Deposit      | 50 % relaxation of estimated EMD value                                   | All limited and Open Tenders |
|---|-------------------------------|--|------------------------------|
| 3 | Performance<br>Bank Guarantee | 50% relaxation in PBG for order value above 50 lacs else 25% relaxation  | All limited and Open tenders |
| 4 | Turnover                      | 25% relaxation in company turnover under qualifying requirement criteria | All Open Tenders             |

#### \*\*Classification of BAs under SC/ST shall be governed under following guidelines:

- Proprietorship/ Single Ownership Firm: Proprietor of the firm should be from SC/ST community. Governing document shall be duly audited balance Sheet for the last FY bearing the name of proprietor.
- Partnership Firm: Only such firms shall qualify which have SC/ST partners holding equal to or more than 50% of the total ownership pattern of the firm. Governing document shall be Partnership Deed and audited balance sheet/ ITR for last FY.
- Private limited company: Only such firms shall qualify which have SC/ST directors holding equal to or more than 50% of the total ownership pattern of the firm. Governing document shall be Memorandum of Understanding (MoU) and/or Article of Association (AoA).

Governing document shall be Memorandum of Understanding (MoU) and/or Article of Association (AoA).

Note: Certification from SC/ST commission shall be required for deciding upon SC/ST status of a person.

#### 9.4 MSME Development ACT 2006

Provisions for Firms falling in The Micro, Small and Medium Enterprise Development Act 2006:-

- Business Associate is requested to inform the TPNODL if they fall under provisions of The Micro, Small and Medium Enterprises Development Act, 2006 legislation, and provide necessary documents to TPNODL. The Associate also needs to mention the relevant details on their invoice/ bill.
- Business Associate shall submit the self-undertaking of registration in MSME category at the time of bidding as well as on an annual basis to TPNODL, enabling them to avail the consequent benefits, failing which TPNODL may take appropriate action against such defaults.
- Business Associates falling in MSME category can avail the following benefits
  - **a. Tender Fees:** To participate in the tender, MSMEs registered in the State of Odisha shall pay Rs.1,000/- including GST towards cost of tender paper.
  - **b.** Earnest Money Deposit (EMD): EMD shall be exempted for MSME registered in the State of Odisha. However, Bidder shall be barred to participate in the tendering process for a period of 2 years in case it backs out post award of the contract.
  - c. Qualification Requirement for Open Tenders: Qualification Requirement of Financial Turnover for MSME registered in the State of Odisha shall be reduced to 20% of the existing criteria. For past experience, instead of relying on the volumes / value of earlier Supplies / Projects, assessment of the Bidder shall be done on the basis of feedback from Customers. Past performance experience at Approved Copy of GCC (TPNODL)-Rev01

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Tata Power/ TPNODL and its Group Companies shall supersede feedback from other Customers.

- d. Reservation for MSME: TPNODL reserve the rights to procure at least 20% of the total volume of the procurement from MSME registered in the State of Odisha (however, it shall not apply where goods/services are not available with the MSME), subject to matching L1 discovered prices and meeting technical specifications including quality requirements.
- **e. Performance Bank Guarantees:** Performance Bank Guarantee for MSME registered in the State of Odisha shall be 25% of the value normally prescribed.

#### 9.5 ISO 14001

The vendor to confirm whether their organization is ISO 14001 certified. If not, the Vendor must certify that the handling, use and disposal of their product/ by-products conform to practices consistent with sound environment management and local statues. The Vendor shall ensure that all the wastes are disposal in environmental friendly way with strict compliance to applicable laws including adherence to MoEF guidelines with respect to the disposal of batteries, lead waste, copper cables, ash, waste oil, e-waste etc. which shall be disposed through MoEF approved parties only. The vendor shall also dispose off the e-waste generated at the end of the product life cycle at its own costs and risk as per the MoEF guidelines/ Orders

#### **10.0 QUALITY**

#### 10.1 Knowledge of Requirements

The Associate shall be deemed to have carefully examined and to have knowledge of the equipment, the general and other conditions, specifications, schedules, drawings, etc. forming part of the Contract and also to have satisfied himself as to the nature and character of the work to be executed and the type of the equipment and duties required including wherever necessary of the site conditions and relevant matters and details. Any information thus procured or otherwise obtained from TPNODL/Consultants shall not in any way relieve the Associate from his responsibility and executing the works in accordance with the terms of contract.

#### 10.2 Material/Equipment/Works Quality

The items / works under the scope of the Associate shall be of the best quality and workmanship according to the latest engineering practice and shall be manufactured from materials of best quality considering strength and durability for their best performance and, in any case, in accordance with the specifications set forth in this Contract. All material shall be new. Substitution of specified material or variation from the process of fabrication/construction/ manufacture may be permitted but only with the prior written approval of the TPNODL.

#### 10.3 Adherence to Rules & Regulations

The Associate shall procure and/or fabricate/erect all materials and equipment in accordance with all requirements of Central and State enactment, rules and regulations governing such work in India and at site. This shall not be construed as relieving the Associate from complying with any requirement of TPNODL as enumerated in the Contract which may be more rigid than and not contrary to the above mentioned rules, nor providing such construction as may be required by the above mentioned rules and regulations. In case of variance of the Technical

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Specification from the laws, ordinance, rules and regulations governing the work, the Associate shall immediately notify the same to the TPNODL. It is the sole responsibility of the Associate, however, to determine that such variance exists. Wherever required by rules and regulations, the Associate shall also obtain the statutory authorities' approval for the plant, machinery and equipment to be supplied by the Associate.

#### 10.4 Specifications and Standards

The Associate shall follow all codes and standards referred in the Contract Document. Codes and standards of other may be followed by the Associate with the prior written approval of TPNODL, provided materials, supplies and equipment according to the standard are equal to or better than the corresponding standards specified in the Contract.

Brand names mentioned in the Contract documents are for the purpose of establishing the type and quality of products to be used. The Associate shall not change the brand name and qualities of the bought out items without the prior written approval of the TPNODL. All such products and equipment shall be used or installed in strict accordance with original manufacturer's recommendations, unless otherwise directed by the TPNODL. In any circumstances the codes, specimen and standards prescribed by any government agency should not be violated.

#### 11.0 INSPECTION/PARTICIPATION

#### 11.1 Right to Carry Out Inspection

TPNODL reserves the right to send its representatives for inspection or participation at various stages of contract execution listed below, applicable as per contract construction.

- During basic design and detail engineering of material/ Equipment carried out by Associate /Outsourced Agencies.
- During manufacturing stages of the product at Associate's/Associate's Outsourced Agency's Plant/Facility.
- During Pre-dispatch Inspection and Testing of finished/manufactured product at Associate's/Associate's outsourced Agency's Plant/Facility.
- During Installation & Commissioning Activities/Stages.
- Prior to Clearing of the completed installation for commissioning.
- Any other stage as find appropriate by TPNODL during contract execution time.

All inspections and participations shall be carried out by TPNODL giving written intimation to the Associate or receiving appropriate advance written inspection call from the Associate, unless otherwise specified elsewhere in the contract document.

MDCC request shall be submitted by BA to TPNODL at least 7 days before inspection date.

#### 11.2 Facilitating Inspection

The Associate shall provide all opportunities and information to TPNODL's engineers to get acquainted with the technical know-how and the methods and practices adopted by the Associate in basic and detail engineering. The Associate shall provide documents, drawings, calculations etc. as may be required by TPNODL's Engineers.

The Associate shall provide free of charge office accommodation, office facilities, secretarial services, communication facilities, general and drawing office stationary, etc. as may be

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reasonably required by the TPNODL's engineers. Similarly, facilities shall also be provided by Associate's outsource agencies/partners/authorized dealers (collectively termed as sub associates) if such basic and detail engineering activities are carried out in the design offices of sub-Associates.

The Associate shall be responsible for the safety of employees of TPNODL/Third Party Agency when they are at the Associate's /Associate's outsource agency's plant or facility for carrying out/witnessing inspection/testing. All statutory safety precautions as applicable shall be followed by the Associate during Inspection Testing. If TPNODL inspectors are not satisfied with the safety arrangements at the plant, TPNODL have the right to call off inspection till such time corrective action is taken by the Associate.

Before raising the call for pre-dispatch final inspection and testing, the Associate shall conduct all the tests—type tests, routine tests etc-as specified in the contract document and submit copies of the test certificates to TPNODL along with the inspection call, for scrutiny of TPNODL.

The Associate and TPNODL shall jointly document all the observations, comments and action points after completion of inspection and it shall be binding on the Associate to provide compliance on all the points requiring compliance and furnish the compliance report to the designated authority of TPNODL for receiving clearance for dispatch of materials

#### 11.3 Third Party Nomination

TPNODL also may nominate a third party for the purpose of carrying out the inspection and such an agency shall be entitled to all the rights and privileges of TPNODL as far as conducting the inspection.

#### 11.4 Waiver of Inspections

TPNODL on its own discretion shall chose to waive off any inspection and ask the Associate to submit all the test reports as applicable as per contract specifications, related to inspection and testing of the goods ordered for scrutiny and clearance for dispatch.

#### 11.5 Incorrect Inspection Call

In case it is observed that the material offered for inspection is not ready at the time of TPNODL inspection visit rendering it as futile, all costs towards such inspection shall be recovered from the BA. Taxes as applicable on such recoveries shall be borne by the BA.

#### 12.0 MDCC & DELIVERY OF MATERIALS

#### **12.1 Material Dispatch Clearance Certificate**

Associate shall deliver material/goods/equipment against Supply Contracts or Supply Part of Composite/Service Contracts only after receiving Material Dispatch Clearance Certificate (hereafter termed as MDCC) issued by designated authority of TPNODL. Material delivered at TPNODL stores or at project site without a valid MDCC issued by the designated official of TPNODL shall be rejected. MDCC shall be issued to associate furnishing compliance report on the action points documented during pre-dispatch inspection and testing at Associate's/ Sub Associate's plant/ facility. In case Pre-dispatch inspection is waived at the discretion of TPNODL, then, MDCC shall be issued on receiving all the test reports-routine& type-from the Associate and finding them in order.

The associate shall include and provide for securely protecting and packing the materials so as to avoid loss or damage during handling and transport by air, sea, rail and road or any other means.

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All such packing shall allow to the extent possible for easy removal and checking at Site. The associate shall take special precautions to prevent rusting of steel and iron parts during transit by sea. Gas seals or other materials shall be utilized by the associate for protection against moisture during transit of all Plant and Equipment.

Each Equipment or parts of Equipment shall be tagged with reference to the assembly drawings and corresponding part numbers. Each bale or package shall contain a packing note quoting specifically the name of the associate, item description, quantity, item / package identification.

All packing cases, containers, packing and other similar materials shall be new and supplied free by the associate and it shall not be required to be returned to the associate.

Notwithstanding anything stated in this clause, the associate shall be entirely responsible for loss, damage or depreciation or deterioration to the materials and supplies due to faulty and/or insecure packing or otherwise during transportation to the Site until otherwise provided herein.

In case of the consignments dispatched by road, the associate shall ensure that it or its subcontractors:

- i) Identify and obtain the correct type of trucks/trailers, keeping in view the nature of consignments to be dispatched.
- ii) Take such actions as may be necessary to avoid all possible chances of damages during transit and to ensure that all packages are firmly secured.

Timelines for inspection and MDCC is as below:

| S. No. | Inspection     | MDCC issuance time including Inspection time (max.) |
|--------|----------------|---|
| 1      | Outside Odisha | 12 days   |
| 2      | Within Odisha  | 5 days  |
| 3      | Waiver*        | 3 working days                                      |

<sup>\*</sup> Associate is expected to raise the inspection call assuming that Inspection shall be carried out by TPNODL. The decision for waiver of inspection shall be on sole discretion of TPNODL.

#### 12.2 Right to Rejection on Receipt

Goods/Material/Equipment delivered in condition physically damaged & incomplete as a product ordered, or not packed and transported as per the terms and conditions of the contract is liable to be rejected. Such item shall be lifted back by Associates within 15 days from receipt of rejection note from TPNODL and have to supply back the material within next 30 days or within the timeframe mutually decided by Associate and TPNODL.

If delivery of the material is beyond the agreed time, Liquidated damage clause, mentioned in this GCC separately shall be applicable; but the period for levy of LD shall be considered as per the original delivery schedule and not from the agreed timelines for material rectification.

#### 12.3 Consignee

Unless otherwise specified in the Contract Document, Materials/Goods/Equipment shall be consigned to "Stores-In-Charge", TPNODL, Balasore/ Jajpur/ others.

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#### 12.4 Submission of mandatory documents on Delivery

Following documents shall be mandatorily submitted by BA along with supply of material to TPNODL stores/site:

| S. No. | Documents  | Requisite                                    |
|--------|--|--|
| 1      | Invoice copy in original                             | With all consignments                        |
| 2      | LR copy  | Wherever required                            |
| 3      | Packing list   | With all consignments                        |
| 4      | MDCC   | With all consignments                        |
| 5      | Purchase order / Release order                       | Signed copy                                  |
| 6      | Test certificates                                    | With all consignments                        |
| 7      | Inspection/JVR report                                | In case pre-dispatch inspection is conducted |
| 8      | Device data in CD as per template for metering items | Wherever applicable                          |

## 12.5 Dispatch and Delivery Instructions

| S. No. | Instructions   |
|--------|--|
| 1      | Purchase order/ Release order no. shall be mentioned on invoice and on material  |
| 2      | TPNODL material code and material description shall be mentioned in invoice and on material.   |
| 3      | "Property of TPNODL" shall be embossed on material.  |
| 4      | The material shall be properly sealed and packed in standard packing as per purchase order terms & conditions.   |
| 5      | The weight and quantity of material shall be mentioned wherever applicable   |
| 6      | The material supplied shall be co-related with the packing list.   |
| 7      | The name plate detail on equipment shall include Material code, Material description, specification detail of material [as applicable], Serial No. Year of manufacturing, PO/RO no. and date, "PROPERTY OF TPNODL", Guarantee period and Associate's name.   |
| 8      | In case of manual unloading, supplier / transporter shall deploy sufficient Labour for unloading the material at TPNODL central store.  For heavy item(s), crane shall be arrange by the BA. However, in case, BA is not able to arrange the Crane, then TPNODL reserve the rights to hire the crane from market/ within internal resources and all expenditure/ unloading shall be recovered from BA. |
| 9      | The driver should have valid License and one helper in truck. All the documents of truck like registration papers, PUC etc. should be available in Truck.  |
| 10     | BA representative should accompany the material and get it unloaded / stacked in his presence wherever possible.   |

## 13.0 GUARANTEE

#### 13.1 Guarantee of Performance

Associates shall stand guarantee that the equipment and material supplied under the contract is free from design, manufacturing, material, construction, erection & installation and workmanship & quality defects and is capable of its due, rated and intended quality <u>Approved Copy of GCC (TPNODL)-Rev01</u>

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performance, as an integrated product delivered under the contract, for a specific period termed as Guarantee Period(as elaborated elsewhere in this clause). The Associate should also guarantee that the equipment/material is new and unused except for the usage required for the tests and checks required as part of quality assurance.

#### 13.2 Guarantee Period

The Guarantee Period will be equipment/service/work specific and shall be as specified in the Standard Specifications of TPNODL for the equipment/material/service/work and where standard specifications are not part of contract documents or guarantee period is not specified in the standard specifications,, the guarantee period shall be as per the Special Terms and Conditions of the Contract. In case of no mention of the guarantee period in standard specifications or SCC Guarantee Period will be 12 Months from the Date of Commissioning or 24 months from the date of delivery of final lot of supplies made, whichever is earlier.

#### 13.3 Failure in Guarantee Period (GP)

If the equipment and material supplied under the contract fails to perform its due, rated & intended quality performance, during the Guarantee period, the associate is liable to undertake repair/rectify/replace the equipment and material supplied within time frame specified in the SCC or elsewhere in the contract documents at associate's cost to make the equipment and material supplied/service or work rendered under the contract of performing its due, rated and intended quality performance. If Associate fails to repair/rectify/replace the equipment or material supplied rendered under the contract, failed in Guarantee Period, TPNODL will be at liberty to get the same done at Associate's risks and costs and recover all such expenses plus the TPNODL's own charges (@ 20% of expenses incurred), from the Associate or from the "Security cum Performance Deposit" as the case may be.

If during the Warranty/ Guarantee period some parts of the supplies are replaced owing to the defects/ damages under the Warranty, the Warranty period for such replaced parts shall be until the expiry of twelve months from the date of such replacement or renewal or until the end of original Guarantee period, whichever is later.

Any repairs during the Guarantee Period shall be carried out by the Associate within 30 days of reporting the issue to Associate by TPNODL. However, if replacement of the Equipment is required, Associate shall notify the same to TPNODL within 7 days of reporting the issue by TPNODL. Thereafter, the total time for supply of new equipment/ material shall be equal to the original delivery period of that equipment/ material as specified in the Contract. In case the Associate is not able to rectify/ replace the faulty equipment/ material within the stipulated timelines as mentioned above, penalty shall be levied as per the Liquidated Damages clause mentioned in this document. The penalty amount shall be recovered from the payment due to the vendor or by encashment of the SPBG as the case may be.

#### 13.4 Cost of repairs on failure in GP

The cost of repairs/rectification/replacement, required transportation, site inspection /mobilization/dismantling and re-installation costs as applicable, to be borne by Associate. The Associate has to ensure that the interruption in the usage of intended purpose of the equipment is minimized to the maximum extent In lieu of the time taken for repairs/rectification/replacement.

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## 13.5 Guarantee period for Goods Outsourced

If the Associate outsources partly equipment/materials/services from third party as mutually agreed upon at the pre award stage of contract, TPNODL shall have the benefit of any additional guarantee period if provided by the third party for the part supplied/executed by them.

#### 13.6 Latent Defect

Hidden defects in manufacturing or design of the product supplied and which could not be identified by the tests conducted but later manifested during operation of the equipment are termed as latent defects. Associates shall further be responsible for 'free replacement' for another period of THREE years from the end of the guarantee period for any 'Latent Defects' if noticed and reported by the Company.

## 13.7 Support beyond the Guarantee Period

The Associate shall ensure availability of spares and necessary support for a period of atleast 10 years post completion of guarantee period of equipment supplied against the contract.

## 14.0 LIQUIDATED DAMAGES

- a) For supplies which are of standalone use, multiple in quantities and having a single final delivery schedule, Liquidated damages shall be levied without prejudice to any of the other contractual rights of TPNODL, as described below:
  - For delay of each week and part thereof from the delivery schedule specified in the contract, 1% of contract value corresponding to undelivered quantity, provided full quantity is supplied within 130% of the original contract time. If full contractual quantity is not delivered within 130% of contract time for delivery, TPNODL has the right to levy LD on the entire contract value, subject to a maximum of 10% of the total contract value.
- b) For Supplies having phased delivery schedule as per contract terms, standalone use and multiple in quantities, Liquidated damages shall be levied without prejudice to any of the other contractual rights of TPNODL, as described below:

For the purpose of calculating and applying LD, each delivery lot shall be considered separately. For delay of each week and part thereof, from the delivery schedule specified for the lot, 1% of the contract value corresponding to the undelivered quantity of the lot subject to a maximum of 10% of the total contract value of the subject lot. However, if full contractual quantity is not delivered within 130% of contract time for delivery, TPNODL has the right to levy LD on the entire contract value, subject to a maximum of 10% of the total contract value. Deduction of LD shall be on landed cost i.e contract value inclusive of taxes and in pursuant statutory compliance GST would be applicable at the stipulated rate and the same shall be borne by Business Associate. In case of LD deduction, a GST invoice shall be issued by TPNODL as a proof of deduction/recovery.

## 14.1 LD Waiver Request

Any request of LD waiver shall be submitted within thirty (30) days of deducting LD. Request submitted beyond the timeline shall not be entertained.

## 15.0 UNLAWFUL ACTIVITIES

The Associate shall have to ensure that none of its employees are engaged in any unlawful activities (whether covered under the scope of the present GCC or not) subversive of the

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TPNODL's interest failing which appropriate action (legal or otherwise) may be taken against the Associate by the TPNODL, in accordance with the terms of the present GCC.

## **16.0 CONFIDENTIALITY**

Associate and its employees or representatives thereof shall strictly maintain the confidentiality of various information they come across while executing the contract as detailed below.

## 16.1 Documents

All maps, plans, drawings, specifications, schemes and other documents or information related to the Contract/Project and the subject matter contained therein and all other information given to the Associate by the TPNODL in connection with the performance of the contract shall be held confidential by the Associate and shall remain the property of the TPNODL and shall not be used or disclosed to third parties by the Associate for any purpose other than for which they have been supplied or prepared. The Associate may disclose to third parties, upon execution of confidentiality agreements, such part of the drawings, specifications or information if such disclosure is necessary for the performance of the Work provided such third parties agree in writing to keep such information confidential to the same extent and degree as provided herein, for the benefit of the TPNODL.

## 16.2 Geographical Data

Maps, layouts and photographs of the unit/plant including its surrounding regions showing vital installation for national security of country or those of TPNODL shall not be published or disclosed to the third parties or taken out of the country without prior written approval of the TPNODL and upon execution of confidentiality agreements satisfactory to the TPNODL with such third parties prior to disclosure.

#### 16.3 Associate's Processes

Title to secret processes if any developed by the Associate on an exclusive basis and employed in the design of the equipment shall remain with the Associate. TPNODL shall hold in confidence such processes and shall not disclose such processes to the third parties without prior approval of the Associate and execution by such third parties of secrecy agreements satisfactory to the Associate prior to disclosure. Upon completion of contract, such processes shall become the property of the TPNODL. Title to technical specifications, drawings, flow sheets, norms, calculations, diagrams, interpretations of test results, schematics, layouts and such other information, which the Associate has supplied to the TPNODL under the Contract shall be passed on to the TPNODL. The TPNODL shall have the right to use these for construction, erection, start-up, Trial Run, operation, maintenance, modifications and/or expansion of the works including for the manufacture of spare parts.

## 16.4 Exclusions

The provision of Clauses 16.1 to 16.3 shall not apply to information:

- Which at the time of disclosure are in the public domain which later on become part of public domain through no fault of the party concerned, or
- Which were in the possession of the party concerned prior to disclosure to him by the other party, or
- Which were received by the party concerned after the time of disclosure without restriction on disclosure or use, from a third party who did not acquire such information Approved Copy of GCC (TPNODL)-Rev01

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directly or indirectly from the other party or has no obligation of confidentiality for such information.

## 16.5 Violation

In case of violation of this clause, the Associate is liable to pay compensation and damages as may be determined by the competent authority of TPNODL.

## 17.0 INTELLECTUAL PROPERTY RIGHTS

If, in the course of performance of its functions and duties as envisaged by the scope of the present GCC, the Associate acquires or develops, any unique knowledge or information which would be covered, or, is likely to be covered within the definition of a trademark, copyright, patent, business secret, geographical indication or any other form of intellectual property right, it shall be obliged, under the terms of this present GCC, to share such knowledge or information with the TPNODL. All rights, with respect to, or arising from such intellectual property, as afore mentioned, shall solely vest in TPNODL.

Moreover, the Associate undertakes not to breach any intellectual property right vesting in a third party/parties, whether by breach of statutory provision, passing off, or otherwise. In the event of any such breach, the Associate shall be wholly liable to compensate, indemnify or make good any loss suffered by such third party/parties, or any compensation/damages arising from any legal proceeding/s, or otherwise. No liability of TPNODL shall arise in this respect, and any costs, damages, expenses, compensation payable by TPNODL in this regard to a third party/parties, arising from a legal proceeding/s or otherwise, shall be recoverable from the Associate.

#### 18.0 INDEMNITY

The Associate shall at all times indemnify, keep indemnified and hold harmless the TPNODL and its officers, directors, employees, affiliates, agents, successors and assigns against all actions, claims, demands, costs, charges and expenses arising from or incurred by reason of any infringement of patent, trade mark, registered design, copy rights and/or industrial property rights by manufacture, sale or use of the equipment supplied by the Associate whether or not the TPNODL is held liable for by any court judgement. In this connection, the TPNODL shall pass on all claims made against him to the Associate for settlement.

The Associate assumes responsibility for and shall indemnify and save harmless the TPNODL from all liability, claims, costs, expenses, taxes and assessments including penalties, punitive damages, attorney's fees and court costs which are or may be required to be paid by the TPNODL and its officers, directors, employees, affiliates, agents, successors and assigns arising from any breach of the Associate's obligations under the Contract or for which the Associate has assumed responsibilities under the Contract including those imposed under any local or national law or laws, or in respect to all salaries, wages or other compensation for all persons employed by the Associate or his Sub-Associates or suppliers in connection with the performance of any work covered by the Contract. The Associate shall execute, deliver and shall cause his Sub-Associate and suppliers to execute and deliver, such other further instruments and to comply with all the requirements of such laws and regulation as may be necessary there under to conform and effectuate the Contract and to protect the TPNODL.

The TPNODL shall not be held responsible for any accident or damages incurred or claims arising, due to the Associate's error there from prior to completion of work. The Associate shall be liable for such accidents and after completion of work for such accidents as the case may be

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due to negligence on his part to carry out Work in accordance with Indian laws and regulations and the specifications set forth herein.

## 19.0 LIABILITY & LIMITATIONS

## 19.1 Liability

Except for any specific liability which may be identified in the Contract and which may be payable hereunder, Associate shall not be liable for any special, incidental, indirect, or consequential Damages or any loss of business Contracts, revenues or other financial loss (or equivalents thereof no matter how claimed, computed or characterized) arising out of or in connection with the Performance of the Work or supply of Goods *unless caused by Associate's negligence, willful misconduct or breach of contract.* 

If the Associate is a joint venture or consortium, all concerned parties shall be jointly and severally bound to the TPNODL for the fulfillment of the provisions of the Contract. The consortium or the joint venture shall designate one party as their leader, who will be the coordinator between the parties and TPNODL. The constituents & leader of the consortium or joint venture shall not be changed without the prior consent of TPNODL.

TPNODL shall have no liability or any special, incidental, indirect or consequential Damages for any loss of Business Contracts, revenues or other financial loss arising out of this Contract.

## **19.2 Limitation of Liability**

The total liability of Associate against any contract shall be limited to the Total All Inclusive Contract Value.

## 20.0 FORCE MAJEURE

Force Majeure applies if the performance by either Party ("the Affected Party") of its obligations under Contract is materially and adversely affected.

"Force Majeure" shall mean any event or circumstance or combination of events or circumstances referred below and their consequences that wholly or partly prevents or unavoidably delays any Party in the performance of its obligations under this Agreement, but only and to the extent that such events and circumstances are not within the reasonable control, directly or indirectly, of the Affected Party and could not have been avoided even if the Affected Party had taken reasonable care:

- Act of war (whether declared or undeclared), invasion, armed conflict or act of foreign enemy, embargo, blockade, revolution, riot, bombs, religious strife or civil commotion, etc.
   Politically motivated sabotage, or terrorism, etc.
- Action or Act of Government or Governmental agency for which remedy is beyond the control of the affected parties.
   Any act of God.

Note: Causes like power breakdown/ shortages/fire/strikes, accidents etc do not fall under Force Majeure.

Time being the essence of the Contract, if either party is prevented from the performance of its obligations in whole or in part due to an event of Force Majeure, then provided Notice of happening of any event by the Affected Party is given to the other party within seven (7) days from the date of occurrence of such event, which DIRECTLY has impact on works and submitted details and quantum of resulting effect, but at the same time had made all possible efforts to mitigate and overcome effects thereof, the Affected Party's performance under this

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Contract shall be suspended until such event ceases and the Scheduled Completion shall be delayed accordingly.

If Force Majeure event(s) continue for a period of more than three months, the parties shall hold consultation to discuss the further course of action.

Neither party shall be considered to be in default or in breach of its obligation under the Contract to the extent that performance of such obligation by either party is prevented by any circumstances of Force Majeure which arise after effective date of Contract.

Neither party can claim any compensation from the other party on account of Force Majeure.

## 21.0 SUSPENSION OF CONTRACT

## 21.1 Suspension for Convenience

TPNODL may, at any time and at its sole option, suspend execution of all or any portions of the schedule of items of contract to be supplied/work to executed by Associate under the contract by providing to the Associate atleast two business days written notice for contracts having contract completion period less than sixty days and atleast seven business days' notice for all other contracts.

Upon receipt of any such notice, the Associate shall respond as follows as applicable as per contract construction.

- Immediately discontinue further supply of material/goods specified in the suspension notice for supply contracts
- Immediately discontinue further service/work and supply of materials of those services/materials/work specified in the suspension notice for service /composite contract
- Promptly make every reasonable effort to obtain suspension, upon terms satisfactory to TPNODL, of all orders, outsourcing arrangements, and rental Contracts to the extent that they relate to performance of the portion of Work suspended by the notice.
- Protect and maintain the portion of the service/Work already completed, including the portion of the Work suspended hereunder, unless otherwise specifically stated in the notice.
- Continue delivering/carrying out the supply/service/work items as per contract conditions, which do not fall under purview of the suspension notice.

On receipt of resumption notice from TPNODL, the Associate shall resume execution of contract as specified in the resumption notice, within the time frame specified in the resumption notice.

## 21.2 Suspension for Breach of Contract conditions.

TPNODL shall suspend execution of whole/or part thereof the contract till such time Associate complies with the conditions stipulated under section clause 22.1 for breach/default of contract conditions.

## 21.3 Compensation in lieu of Suspension

If the suspension of the contract in whole or in part is for convenience of TPNODL and not due to any breach of contract conditions by the associate, TPNODL at its discretion shall consider compensating all reasonable additional costs incurred by Associate in lieu of suspension of

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whole or part of contract, on representation of the Associate providing justified estimates of such additional costs and such estimates are found acceptable and approved by competent authority of TPNODL.

If the suspension of contract in whole or part thereof is due to breach of contract conditions (refer clause 22.1) by the Associate, Associate shall not be entitled for any compensation for any cost incurred in lieu of suspension of whole or part of contract and also shall be liable for compensating all the losses arising to TPNODL in lieu of suspension of contract. Resumption notice shall be subject to the Associate taking corrective action for the breach of contract conditions within the time frame and as per the terms specified in the suspension notice.

## 22 TERMINATION OF CONTRACT

## 22.1 Termination for Default/Breach of Contract

The contract / PO /RC shall be subject to termination by TPNODL in case of breach of the contract by the Associate which shall include but not be limited to the following:

- a. Withdrawal or intimation by the Associate of its intent to withdraw or surrender the execution / completion of the contracted work /PO or failure in ensuring adherence to any delivery schedules, in deviation of the contract/PO.
- b. Refusal or neglect on the part of the Associate to supply material/equipment of quantity or quality as specified by TPNODL and within the timeframe as specified in the contract document or refusal or neglect to execute the services/work in terms of the agreed standards of quantity or quality and/or within the timeframe specified in the contract/PO.
- c. Failure in any respect to perform any portion of the Work contracted with promptness, diligence, or in accordance with the terms of the contract.
- d. Failure to furnish guarantees as specified and /or failure to comply with the terms thereof.
- e. Failure to furnish such relevant documents or information within the time specified which may be necessary for due execution / completion of the works and documentation.
- f. Liquidation, bankruptcy either voluntary or involuntary OR entering into any composition or compromise with its creditors, or Insolvency.
- g. In case any reasonable information has been received by TPNODL that Associate has adopted/ or attempted to adopt any unethical conduct, action in award of the contract /PO or at any time thereafter.
- h. Failure to comply with applicable statutory provisions as contained in the contract or failure to comply with the applicable laws.
- i. Failure to comply with safety regulations/clauses stipulated in the contract or as may be generally instructed by TPNODL.

If the default or breach as specified under clause 22 (except sub clause g thereof) be committed by the associate for the first time, TPNODL shall issue, along the with notice of default or breach, a warning notice instructing the associate to take remedial/corrective action within the time frame stipulated in the warning notice and not to repeat the same in future. The timeframe for corrective action by the associate shall be specific to the nature of breach of contract and the same shall not be objected to by the Associate. If the Associate fails to comply with the instructions in the warning notice or in taking corrective action to the satisfaction of

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TPNODL then TPNODL may terminate the entire or part of contract at its discretion by issuing termination notice without incurring any liability on this ground.

In case the contract is terminated for any breach of the nature specified in clause 22 g stated above, TPNODL shall have the right to terminate all the contracts TPNODL is having with the Associate by issuing termination notice which shall be without prejudice to the other rights of TPNODL available to it under law.

Without prejudice to its right to terminate for breach of contract, TPNODL may, without assigning any reason, terminate the Contract in whole or in part at any time at its discretion while the contract is in force by serving a written notice of two weeks to the Associate.

In the event of TPNODL having proceeded with termination of the contract the associate shall comply and proceed further in the following manner:

- a) Associate shall discontinue the supply, on the expiry of the said period of two weeks.
- b) Associate shall ensure that no further steps are being taken towards discharge of the obligations, terms and conditions as contained in the contract/PO. This shall include initiation of actions not limited to discontinuation of other allied and associated arrangements which the associate might have entered into with third parties for due discharge of its obligations under the contract with TPNODL.
- c) The Associate shall perform thereafter such tasks as may be necessary to preserve and protect the terminated portion of the material/service/work in progress and the materials and equipment at TPNODL sites or in transit thereto. However the associate shall continue to fulfill its contractual obligations with regard to the part of contract not terminated.
- d) It shall be open for TPNODL to conduct a joint assessment with the associate of the material, supplies, equipment ,works or in general as to the subject matter of the contract in regard to which the associate claims having completed its obligations before or during such termination.
- e) It shall be open to TPNODL to seek invocation of the performance bank guarantee or any other guarantee or other security deposit by whatever name called submitted by the associate, which shall not be objected to or protested against by the associate.

In case of termination of the contract the parties agree to be governed inter alia by the following:

- a) In case TPNODL exercises its right of termination as stated above the associate shall not dispute or object to the same.
- b) The Associate shall be entitled to receive and claim only such payments OR sums of money from TPNODL as may be found payable to it in regard to works executed by it under the terms of the contract and no other claim of any nature whatsoever shall be made by the Associate.
- c) All such provisions which the parties have agreed to survive and prevail even after termination of the contract shall remain effective despite the termination.

In the event of such termination, TPNODL may finish the Work by whatever method it may deem expedient, including the hiring of services and /or purchase of material equipment from such third parties as TPNODL may deem fit or may itself provide any labor or materials and <a href="https://example.com/approved/example.com/app

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perform any part of the Work. The associate undertakes to bear the incremental costs if any paid by TPNODL in such a case attributable to failure on the part of the associate. The Associate in such a case shall not be entitled to receive any further payments and any sums found payable to it may be adjusted by TPNODL against the amount recoverable from him on this ground. The same shall be without prejudice to other rights available to TPNODL under law against the associate.

Upon the termination of any of the contract due to occurrence of any circumstances provided in clauses stated above and constituting repeated breach or misconduct, TPNODL shall be entitled to bar the associates its agents, affiliates from undertaking any negotiation / tendering, bidding, participation activities concerning TPNODL for a period of two years from date of such termination. The same shall be without prejudice to other rights available to TPNODL.

## 22.2 Termination for Convenience of Associate

Associate at its convenience may request for termination of contract, clearly assigning the reason for such request. TPNODL has full right to accept, reject or partially accept such request. However, associate shall continue its supply as per contract till final approval is given to associates for such termination.

#### 22.3 Termination for Convenience of TPNODL

TPNODL at its sole discretion may terminate the contract by giving 30 days prior notice in writing or through email to the Associate. TPNODL shall pay the Associate for all the supplies/ services rendered till the actual date of contract termination against submission of invoice by the Associate to that effect.

#### 23.0 DISPUTE RESOLUTION & ARBITRATION

In case of any dispute or difference the parties shall endeavour to resolve the same through conciliatory and amicable measures within 15 Days failing which the matter may be referred by either party for resolution by the sole arbitrator to be appointed mutually by both the parties. The arbitral proceedings shall be conducted in accordance with Arbitration and Conciliation Act 1996 and the place of arbitration shall be Bhubaneswar. The language to be used at proceedings shall be English and the award of the arbitrator shall be final and binding on the parties. The parties shall bear their respective costs of arbitration. The associate shall continue to discharge its obligations towards due performance of the works as per the terms of the contract during the arbitration proceedings unless otherwise directed in writing by TPNODL or suspended by the arbitrator. Further, TPNODL shall continue making such payments as may be found due and payable to the associate for such works.

## 23.1 Governing Laws and Jurisdiction

The parties shall be subject to the jurisdiction of the courts of law in Bhubaneswar and any matter arising here from shall be subject to applicable law in force in India.

## 24.0 ATTRIBUTES OF GCC

#### 24.1 Cancellation

The Company reserves the right to cancel, add, delete at its sole discretion, all or any terms of this GCC or any contract, order or terms agreed between the parties in pursuance without assigning any reasons and without any compensation to the Associates.

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## 24.2 Severability

If any portion of this GCC is held to be void, invalid, or otherwise unenforceable, in whole or part, the remaining portions of this GCC shall remain in effect.

## 24.3 Order of Priority

In case of any discrepancies between the stipulations in General Conditions of the Contract (GCC) and Special Conditions of Contract (SCC), the GCC shall stand superseded by the SCC to the extent stipulated hereinabove while balance portion of respective clauses of GCC shall continue to be applicable.

#### 25.0 ERRORS AND OMISSIONS

The Associate shall be responsible for all discrepancies, errors and omissions in the drawings, documents or other information submitted by him, irrespective of whether these have been approved, reviewed or otherwise accepted by the TPNODL or not. However any error in design/drawing arising out of any incorrect data/written information from TPNODL will not be considered as error and omissions on part of the Associate.

## 26.0 TRANSFER OF TITLES

The title of ownership and property to all equipment, materials, drawings & documents shall pass to the TPNODL on acceptance of material by store/site after Inspection.

However, such passing of title of ownership and property to the TPNODL shall not in any way absolve, dilute or diminish the responsibility and obligations of the Associate under this Contract including loss or damages and all risks, which shall vest with the Associate.

## **27.0 INSURANCE**

The Contractor shall take out the Insurance Policies which shall cover all risks including the following, as applicable:-

- a) The value of the policy shall cover the total value of all the items till they are handed over to TPNODL.
- b) TPNODL shall be the principal holder of the policy. The Associate shall be the loss payee under the policy. Associate / Sub-contractor of the Associate shall not be holders or beneficiaries in the policy nor shall they be named in the policy. TPNODL reserves the exclusive right to assign the policy.
- c) While the payment of premium may be phased in agreement with the insurance company, at no time shall goods and services required to be provided by the associate shall remain uninsured in accordance with (a) above.
- d) A copy of the Insurance policy shall be made available to TPNODL prior to first dispatch lot of any Equipment and policy shall be kept alive and valid at all times up to the stage of final acceptance.
- e) TPNODL reserves the right to take out whatever policy that is deemed necessary by him if the associate fails to keep the said policy alive and valid at all times and/or causes lapses in payment of premium thereby jeopardizing the said policy. The cost of such policy(s) shall be recovered / deducted from the amount payable to the associate.

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f) The policy shall ensure that the TPNODL's decision regarding replacement of goods damaged, lost or rendered unusable shall be final.

In all cases, the associate shall lodge the claims with the underwriters and also settle the claims and shall also notify TPNODL of any filed claims. However, the associate shall proceed with the repairs and/or replacement of the equipment/components without waiting for the settlement of the claims. In case of seizure of materials by concerned authorities, the associate shall arrange prompt release against bond, security or cash as required. TPNODL, upon request by the associate, will extend all reasonable assistance to the associate in such a case.

All the insurance claims shall be processed and settled by the associate and the missing/damaged items shall be replaced/repaired by them without any extra cost to TPNODL and without affecting the completion time.

#### 28.0 SUGGESTIONS & FEEDBACK

We welcome all our Business Associates to write to us about their experience with TPNODL; be it our Company, our services or our people. Each and every concern, issue, query and suggestion from you will help us to become a better company to work with and shall help us develop a strong bonding of trust and a long term relationship with you.

You may send your feedback to HOD Contracts by filling up our Business Associate Feedback Form enclosed herewith as *Annexure-I*.

## 29.0 CONTACT POINTS

In case Business Associate needs information with respect to payments or has any grievances, he may contact to HoD-Contracts and Finance.

## **30.0 LIST OF ANNEXURES**

| S. No. | Subject   | Annexure |
|--------|---|----------|
| 1.     | Performa for Bid Security Bank Guarantee                              | А        |
| 2.     | Performa for Performance Bank Guarantee (CP cum EP)                   | В        |
| 3.     | Performa for No Demand Certificate by Associate                       | С        |
| 4.     | Performa For Application For Issuance of Consolidated TDS Certificate | D        |
| 5.     | Business Associate Feedback Form                                      | E        |
| 6.     | Acceptance Form For Participation In Reverse Auction Event            | F        |
| 7.     | Form for RTGS Payment   | G        |
| 8.     | Vendor Appraisal Form   | Н        |
| 9.     | Manufacturer Authorization Form                                       | I        |
| 10.    | Tata Code of Conduct  | I        |

#### **ANNEXURE-A**

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## PROFORMA FOR BID SECURITY BANK GUARANTEE

## **TP Northern Odisha Distribution Limited Balasore**

| WHEREAS, (Name of the Bidder)   |   |
|---|---|
| (hereinafter called "the BIDDER") has submitted (Tender No. & Name of Contract) called "the BID").  | d his bid dated for the   |
| KNOW ALL men by these presents  Bank) Country) office at(hereinaf  TPNODL in the sum of made to the TPNODL the Bank binds himself, his s presents.  | of (Name of the having our registered ter called "the BANK) are bound unto for which payment well and truly to be |
| SEALED with the Common Seal of the said Bank to   | his day of 20   |
| The CONDITIONS of this obligation are:  |   |
| i) If the Bidder withdraws his Bid during the period of Bid or  | d of bid validity specified in the Proforma   |
| ii) If the Bidder having been notified of the accepta<br>period of bid validity fails or refuses to furnish to<br>Guarantee, in accordance with the Instructions  | he Contract Performance Bank  |
| We undertake to pay the TPNODL upto the above demand, provided that in its demand the TPNODL to it owing to the occurrence of one or both conditions.   | will note that amount claimed by it is due  |
| This Guarantee will remain in force upto and include tender enquiry) days after the closing date of submitted or as extended by you at any time prior to the Bank being hereby waived, and any demand in relater than the above date. | nission of bids as stated in the Invitation to<br>his date, notice of which extension to the                      |
| DATE SIGNATURE WITNESS SEAL (Signature, Name & Address) ( At least 2 witnesses  | <b>OF THE BANK</b> s)   |

## **ANNEXURE-B**

## PROFORMA FOR PERFORMANCE BANK GUARANTEE (CP cum EP)

(On Rs.100/- Stamp Paper) Note:

- a) Format shall be followed in toto
- b) Claim period of six months must be kept up

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|            |  |               |

| c) | The guarantee to be accompanied by the covering letter from the bank confirming the signature to the guarantee  |
|----|---|
|    | TP Northern Odisha Distribution Ltd.  |
|    | Balasore  |
|    | CP cum EP BG No   |
|    | Order/Contract Nodated  |
| 1  | . You have entered into a Contract No with M/s (hereinafter referred to as "the Vendor") for the supply cum erection / civil work of (hereinafter referred to as" the said  |
| 2  | Equipment") for the price and on the terms and conditions contained in the said contract.  2. In accordance with the terms of the said contract, "the Vendor" agreed to furnish you with an irrevocable, unconditional and acceptable bank guarantee for 10% of the value of contract and to be valid till the end of Guarantee period plus one month towards "Contract cum Equipment performance". For this purpose you have agreed to accept the guarantee.   |
| 3  | B. In consideration thereof, we,  |
| 2  | <ol> <li>You shall have the right to file / make your claim on us under the guarantee for a further<br/>period of one month from the date of expiry.</li> </ol>   |
| ξ  | 5. This guarantee shall not be revoked without express consent and shall not be affected by your granting time or any other indulgence to "the Vendor", which shall include but not be limited to, postponement from time to time of the exercise the same in you or any right which you may have against "the Vendor" and to exercise the same in any covenant contained or implied in the said contract or any other course or remedy or security available to you, and our Bank shall not be released from its obligations under this guarantee by |

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your exercising any of your rights with reference to matters aforesaid or any of them or by reasons of any other act or forbearance or other acts of omission or commission on your part or any other indulgence shown by you or by any other matter or thing whatsoever which under the law would, but for this provision have the effect of relieving our bank from its obligation under this guarantee.

- 6. We also agree that you shall be entitled at your option to enforce this guarantee against our bank as a principal debtor, in the first instance, notwithstanding any other security or guarantee that you may have in relation to "the Vendor's" liabilities in respect of the premises
- 7. This guarantee shall not be affected by any change in the constitution of our Bank or "the Vendor" or for any other reason whatsoever.
- 8. Any claim / extension under the guarantee can be lodge-able at outstation banks or at Balasore branch and claim will also be payable at Balasore Branch (to be confirmed by Balasore Branch by a letter to that effect in case BG is from the branch outside Balasore).

| 9.  | Notwithstanding anything herein contained, our liability under this guarantee is limited to Rs (Rupees  |
|-----|---|
|     | only and the guarantee will remain in force upto and including(Date) and shall be extended from time to time for such period or period as may be desired by "the Vendor".   |
| 10. | . Unless a demand or claim under this guarantee is received by us in writing within six months from (expiry date) i.e. on or before (claim period end date), we shall be discharged from all liabilities under this guarantee thereafter. |
| Da  | ted at this day of 20   |
|     | PA  |
|     | Bank's rubber stamp   |
| 1.  | Banks full address  |

**Designation of Signatory** 

Bank official number

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## **ANNEXURE-C**

## PROFORMA FOR "NO DEMAND CERTIFICATE" BY ASSOCIATE

(On Company's Letter head or with Company Seal)
(To be submitted by the Associate to TPNODL Accounts Department at the time of receipt of full and final payment)

(Certificate No. CCP/002)

| Name of the Project Order/   |  |
|--|--|
| Contract No.   |  |
| Dated  |  |
| Name of the Associate Scheme   | 60,  |
| No. / Job No.  | 7,0  |
| We, M/sacknowledge and confirm that we have received the form to us from TPNODL, in respect of our aform dated including amendments, if any, satisfaction and we further confirm that we have no claunder the said contract / W.O.  Notwithstanding any protest recorded by us in measurement books and / or final bills etc., we waive protest in future under this contract. | issued by TPNODL to our entire aim whatsoever pending with TPNODL any correspondence, documents, |
| We are issuing this "NO DEMAND CERTIFICATE" in f and with our free consent without any undue influence,  |  |
| Place  | Name   |
|  | (Company Seal)   |

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## **ANNEXURE-D**

# $\frac{\text{PROFORMA FOR APPLICATION FOR ISSUANCE OF CONSOLIDATED TDS}}{\text{CERTIFICATE}}$

To be printed on the letterhead

| To,  |               |
|--|---------------|
| TPNODL,  |               |
| Balasore   | J'            |
| Sub: Application for issuance of Consolidated TDS Certificate for the FY   |               |
| Dear Sir,  |               |
| I / we hereby request / authorize you to issue me / us a consolidate TDS Certif financial year against tax deducted at source by you from my / our pay during the said year from time to time under Chapter XVII – B of the Income Ta For and on behalf of Signature | ments / bills |
| Name   |               |
| Address  |               |
| Contact No. (Land Line)  |               |
| (Mobile)   |               |
| PAN#   |               |
| Assessing authority  |               |

ATTACH THE COPY OF PAN CARD

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## **ANNEXURE-E**

## **BUSINESS ASSOCIATE FEEDBACK FORM**

With an objective to improve our internal processes and systems, and serve you better, we solicit your valuable feedback & suggestions. It is estimated that it will take about 10 minutes to complete this survey. We assure you that your feedback shall be kept confidential. Please send the duly filled feedback form in the "TPNODL addressed - attached envelop"

| You are associated with us as                |  |
|--|--|
| ☐ OEMs ☐ Service Contractor ☐ Material S     | Suppliers   Material & Manpower Supplier |
|  | .0.4                                     |
| You are associated with us for               |  |
| ☐ Less than 1 year ☐ More than 1 year but le | less than 3 years   More than 3 years    |
|  | 69                                       |
| Your office is located at                    |  |
| ☐ Balsore ☐ Within 200 kms from Bal          |  |
|  | Balsore                                  |
| Your nearly turnover with TPNODL             |  |
| ☐ Less than 25 Lacs ☐ 25 Lacs to 1 Crore     | ☐ More than 1 Cr.                        |
| Additional Information                       |  |
| Your Name                                    |  |
| Your Designation                             |  |
| Your Organization                            |  |
| Contact Nos.                                 |  |
| Email  |  |

We once again thank you for your participation in this survey. Please spare 10 minutes to give your feedback on following pages (Section A to E)

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## SECTION - A

(Please  $\sqrt{\phantom{}}$  mark in the relevant box and give your remarks / suggestions / information for our improvement).

|           | vernent).  |   |                          |                      |                        |             |                        |
|-----------|--|---|--------------------------|----------------------|------------------------|-------------|------------------------|
|           |  | 1 | 2                        | 3                    | 4                      | 5           |                        |
| S.<br>No. | Parameters   |   | Slightly in<br>Agreement | In Fair<br>Agreement | Mostly in<br>Agreement | Fully Agree | Remarks/<br>Suggestion |
| 1         | You receive all relevant queries / tenders from us in timely manner.   |   |                          |                      |                        |             |                        |
| 2         | We provide you enough lead time to respond to our queries / tenders.   |   |                          |                      |                        |             |                        |
| 3         | We provide you adequate support (drawings, documents, clarifications, briefing etc.) to enable you meet our requirements.      |   |                          |                      |                        | 5           |                        |
| 4         | All following elements of our contract / purchase order are rational:  |   |                          |                      |                        |             |                        |
| 4.1       | Scope of Work  |   |                          | O                    |                        |             |                        |
| 4.2       | Delivery / Execution Schedule  |   |                          |                      |                        |             |                        |
| 4.3       | Payment Terms  |   |                          |                      |                        |             |                        |
| 4.4       | Liquidated Damages   |   |                          |                      |                        |             |                        |
| 4.5       | Performance Guarantee  |   |                          |                      |                        |             |                        |
| 5         | Our purchase orders / contracts are simple, specific & easy to understand  |   |                          |                      |                        |             |                        |
| 6         | TPNODL demonstrate willingness to be flexible in administration of Contract / Purchase Order                                   |   |                          |                      |                        |             |                        |
| 7         | We provide timely responses / clarifications to your queries   |   |                          |                      |                        |             |                        |
| 8         | TPNODL representative you interact / coordinate with is adequately empowered to support you in meeting contractual obligations |   |                          |                      |                        |             |                        |
| 9         | TPNODL provide you all necessary infrastructure support for timely and quality completion of work (including AMC)              |   |                          |                      |                        |             |                        |
| 10        | TPNODL Engineer-in-Charge timely certifies the jobs executed/ material supplied  |   |                          |                      |                        |             |                        |
| 11        | TPNODL Engineer-in-Charge efficiently supervises the job execution for timely completion of job                                |   |                          |                      |                        |             |                        |
| 12        | BIRD (Bill Inward Receipt Desk) initiative has improved payment disbursement process   |   |                          |                      |                        |             |                        |

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|           |  | 1            | 2                        | 3                    | 4                      | 5           |                        |
|-----------|--|--------------|--------------------------|----------------------|------------------------|-------------|------------------------|
| S.<br>No. | Parameters   | Do Not Agree | Slightly in<br>Agreement | In Fair<br>Agreement | Mostly in<br>Agreement | Fully Agree | Remarks/<br>Suggestion |
| 13        | Our approach for Inspection and Quality Assurance effective to expedite project completion?                |              |                          |                      |                        |             |                        |
| 14        | TPNODL never defaults on contractual terms   |              |                          |                      |                        |             | 20.                    |
| 15        | In TPNODL Contracts closure is done within set time limit  |              |                          |                      |                        |             | 01                     |
| 16        | Our material receiving procedures are well defined and efficiently deployed to reduce mutual inconvenience |              |                          |                      |                        |             |                        |
| 17        | Bank Guarantees are released in time bound manner  |              |                          |                      |                        | Э,          |                        |
| 18        | Our processes related to payment / account settlement are effective.                                       |              |                          |                      |                        |             |                        |
| 19        | You get payments on time   |              |                          |                      |                        |             |                        |
| 20        | TPNODL Employees follow Ethical behaviour  |              | C                        |                      |                        |             |                        |
|           | SENERAL.   |              | )`                       |                      |                        |             |                        |
|           |  |              |                          |                      |                        |             |                        |

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## SECTION - B

SECTION - B (Please rate the following parameters on a scale of 1 to 5, where 1 - Minimum; 5 - Maximum)

| S. No. | Parameters  | 1  | 2      | 3 | 4 | 5 | Remarks/<br>Suggestion |
|--------|---|----|--------|---|---|---|------------------------|
| 1      | How do you rate courtesy/ empathy/ attitude level and warmth of TPNODL employees you interact with from following team?                                       |    |        |   |   |   |                        |
| 1.1    | Project Engineering   |    |        |   |   |   |                        |
| 1.2    | District / Zones  |    |        |   |   |   | .()                    |
| 1.3    | Projects/HOG (TS &P)  |    |        |   |   |   |                        |
| 1.4    | Inspection & Quality Assurance  |    |        |   |   |   |                        |
| 1.5    | Stores  |    |        |   |   |   |                        |
| 1.6    | Metering & Billing  |    |        |   |   |   |                        |
| 1.7    | Accounts / Finance  |    |        |   |   |   |                        |
| 1.8    | Administration  |    |        |   |   |   |                        |
| 1.9    | IT & Automation   |    | )<br>( |   |   |   |                        |
| 2      | How would you rate TPNODL in comparison to your other clients in terms of <b>fairness of treatment and transparency</b> with its Business Associates?         | 58 |        |   |   |   |                        |
| 3      | How would you rate TPNODL in comparison to your other clients in terms of <b>processes</b> and systems to manage partnership with its Business Associates     |    |        |   |   |   |                        |
| 4      | How would you rate TPNODL in comparison to your other clients in terms of <b>building long term &amp; mutually relations</b> hip with its Business Associates |    |        |   |   |   |                        |

## SECTION - C

Please  $\sqrt{\phantom{}}$  mark in the relevant box and give your remarks / suggestions / information for our improvement.

| S.<br>No. | Parameters  | Certainly<br>No | Probably<br>No | Certainly<br>Yes | Probably<br>Yes | Remarks/<br>Suggestion |
|-----------|---|-----------------|----------------|------------------|-----------------|------------------------|
| 1         | Based on your experience with TPNODL, would you like to continue your relationship with TPNODL? |                 |                |                  |                 |                        |
| 2         | If someone asks you about TPNODL, would you talk "positively" about                             |                 |                |                  |                 |                        |

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|   | TPNODL?   |  |  |  |
|---|---|--|--|--|
| 3 | Would you refer TPNODL name to others in your community, fraternity and society as a professional & dynamic organization? |  |  |  |

## **SECTION - D**

If we ask you to rate us on a scale of 1 to 10, how will you rate TPNODL, that truly represents your overall satisfaction with us (please tick appropriate box) -

| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
|---|---|---|---|---|---|---|---|---|----|
|---|---|---|---|---|---|---|---|---|----|

## SECTION - E

Please  $\sqrt{}$  mark in the relevant box and give your remarks / suggestions / information for our improvement.

Please spare your thoughts for TPNODL's improvement in particular areas of weaknesses, particularly relating to some great practices, attitudes that you have seen elsewhere in Indian and International Organizations, which you recommend TPNODL to adopt. Please give your valuable salient recommendations.

Please spare your thoughts for TPNODL's improvement in particular areas of major concerns for you. We also welcome your suggestions to adopt any best practices, altitudes that you

| Recommendation  | Please tick ( $$ ) your top 5 expectations out o listed below -                          | f the following 10 points |
|---|--|---------------------------|
| (Please list down improvement you expect from TPNODL) | Timely payment   |                           |
| 1   | Flexibility in Contracts/PO  |                           |
|   | Clarity in PO,s & Contracts  |                           |
| 2   | Timely response to quarries  |                           |
|   | Timely certification of works executed   |                           |
| 3   | Clarity in Specs, drawings, other docs etc.  |                           |
|   | Adequate information provided on website for tender notification, parties qualified etc. |                           |
| 4   | Timely receipt of material at site for execution   |                           |
|   | Performance Guarantee/EMD released in time   |                           |

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| 5 | Inspection & quality assurance support for |
|---|--|
| 5 | timely job completion                      |

## We thank you for your time and courtesy!! ANNEXURE-F

## ACCEPTANCE FORM FOR PARTICIPATION IN REVERSE AUCTION EVENT

## (To be signed and stamped by the bidder prior to participation in the auction event)

In a bid to make our entire procurement process more fair and transparent, TPNODL intends to use the reverse auctions through ARIBA tool as an integral part of the entire tendering process. All the bidders who are found as technically qualified based on the tender requirements shall be eligible to participate in the reverse auction event.

# The following terms and conditions are deemed as accepted by the bidder on participation in the bid event:

- 1. TPNODL shall provide the user id and password to the authorized representative of the bidder. (Authorization Letter in lieu of the same shall be submitted along with the signed and stamped Acceptance Form).
- 2. TPNODL will make every effort to make the bid process transparent. However, the award decision by TPNODL would be final and binding on the supplier.
- 3. The bidder agrees to non-disclosure of trade information regarding the purchase, identity of TPNODL, bid process, bid technology, bid documentation and bid details.
- 4. The bidder is advised to understand the auto bid process to safeguard themselves against any possibility of non-participation in the auction event.
- 5. In case of bidding through Internet medium, bidders are further advised to ensure availability of the entire infrastructure as required at their end to participate in the auction event. Inability to bid due to telephone line glitch, internet response issues, software or hardware hangs, power failure or any other reason shall not be the responsibility of TPNODL.
- 6. In case of intranet medium, TPNODL shall provide the infrastructure to bidders. Further, TPNODL has sole discretion to extend or restart the auction event in case of any glitches in infrastructure observed which has restricted the bidders to submit the bids to ensure fair & transparent competitive bidding. In case an auction event is restarted, the best bid as already available in the system shall become the start price for the new auction.
- 7. In case the bidder fails to participate in the auction event due any reason whatsoever, it shall be presumed that the bidder has no further discounts to offer and the initial bid as submitted by the bidder as a part of the tender shall be considered as the bidder's final no regret offer. Any offline price bids received from a bidder in lieu of non-participation in the auction event shall be out rightly rejected by TPNODL.
- 8. The bidder shall be prepared with competitive price quotes on the day of the bidding event.
- 9. The prices as quoted by the bidder during the auction event shall be inclusive of all the applicable taxes, duties and levies and shall be FOR at TPNODL site.
- 10. The prices submitted by a bidder during the auction event shall be binding on the bidder.
- 11. No requests for time extension of the auction event shall be considered by TPNODL.
- 12. The original price bids of the bidders shall be reduced on pro-rata basis against each line item based on the final all inclusive prices offered during conclusion of the auction event for arriving at Contract amount.

Signature & Seal of the Bidder

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## **ANNEXURE-G**

| To,   |      |  |
|---|------|--|
| DGM (Finance)<br>TPNODL<br>Balasore                                     |      |  |
| Sub: e-Payments through National I Gross Settlement System (RTC         |      | ectronic Fund Transfer (NEFT) OR Real Time   |
| Dear Sir,   |      |  |
| We request and authorize you to affect as per the details given below:- | э-ра | eayment through NEFT/RTGS to our Bank Account  |
| Vendor Code   | :    |  |
| Title of Account in the Bank  | :    |  |
| Account Type  | :    |  |
|   |      | (Please mention here whether account is Savings/Current/Cash Credit)                   |
| Bank Account Number   | :    |  |
|   |      |  |
| Name & Address of Bank  | :    |  |
| Bank Contact Person's Names   | :    |  |
| Bank Tele Numbers with STD Code   | :    |  |
| Bank Branch MICR Code   | :[   |  |
|   |      | (Please enclose a Xerox a copy of a cheque. This cheque should not be a payable at par |
|   |      | cheque)  |
| Bank Branch IFSC Code   | : [  |  |
|   | Ĺ    | (Value and abtain this from branch where you   |
|   |      | (You can obtain this from branch where you have your account)                          |
| Email Address of accounts person: (to send payment information)         | :    |  |

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Name of the Authorized Signatory:

Contact Person's Name:

Official Correspondence Address:

We confirm that we will bear the charges, if any, levied by our bank for the credit of NEFT/RTGS amounts in our account. Any change in above furnished information shall be informed to TPNODL well in time at our own. Further, we kept TPNODL indemnified for any loss incurred due to wrong furnishing of above information.

| Iha   | nkına | MOLL |
|-------|-------|------|
| 11111 | nking | VUL  |
|       |       | ,,   |

| Fc | )[ |  |  |  |
|----|----|--|--|--|

(Authorised Signatory)

(Signature with Rubber Stamp)

## **Certification from Bank:**

We confirm that we are enabled for receiving NEFT/RTGS credits and we further confirm that the account number (specify Bank a/c no.) of (Please mention here name of the account holder), the signature of the authorised signatory and the MICR and IFSC Code of our branch mentioned above are correct.

This also is certified that the above information is correct as per Bank record

(Manager's/ Officers Signature under Bank Stamp)

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# ANNEXURE-H VENDOR APPRAISAL FORM

|     |                | Part A   |     |
|-----|----------------|--|-----|
| 1.0 | DETAII         | _S OF THE FIRM   |     |
|     | 1.1            | NAME (IN CAPITAL LETTERS)  |     |
|     | 1.2            | TYPE OF CONCERN (PROPRIETORY) PARTNERSHIP PVT.LTD., PUBLIC LTD. ETC.         | (PA |
|     | 1.3            | YEAR OF ESTABLISHMENT  |     |
|     | 1.4            | LOCATION OF OFFICE POSTAL ADRESS   |     |
|     | 1.5            | CONTACT DETAIL OF BA'S REPRESENTATIVE  NAME  E-MAIL ID  CELL NO.             |     |
|     | 1.6            | LOCATION OF MANUFACTURING UNITS  | :   |
|     |                | i) UNITS 1   | :   |
|     |                | ii) OTHER UNITS  | :   |
| 2.0 | PRODI          | JCTS / SERVICES BEING OFFERED  | :   |
| 3.0 | VERIF          | OVER DURING THE LAST 3 YEARS (TO BE LED WITH THE LATEST PROFIT & LOSS MENT). | :   |
| 4.0 | AVALA<br>PAN C | BILITY OF STATUTORY DOCUMENTS I.E. COPY OF ARD                               | :   |
| 5.0 |                | BILITY OF STATUTORY DOCUMENTS I.E. COPY OF EGISTRATION                       | ÷   |
| 6.0 | APPLIC         | CABILITY UNDER MSME CERTIFICATION  | ÷   |
| 7.0 | BA BEI         | LONGS TO AA COMMUNITY (SC/ST)  | ÷   |
| 8.0 |                | MENTS VERIFYING ADDRESS PROOF ORTED BY ANY GOVT. ISSUED DOCUMENT)            | ÷   |

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| 9.0  | TECHN | IICAL   |     |
|------|-------|---|-----|
|      | 9.1   | NO.OF DESIGN ENGINEERS (INDICATE NO.OF YEARS EXPERIENCE IN RELATED FIELDS)  | · · |
|      | 9.2   | NO.OF DRAUGHTSMEN   | :   |
|      | 9.3   | COLLABORATION DETAILS (IF ANY)  | :   |
|      |       | 9.3.1 DATE OF COLLABORATION   | :   |
|      |       | 9.3.2 NAME OF COLLABORATOR  | :   |
|      |       | 9.3.3 RBI APPROVAL DETAILS  |     |
|      |       | 9.3.4 EXPERIENCE LIST OF COLLABORATOR   |     |
|      |       | 9.3.5 DURATION OF AGREEMENT   | :   |
|      | 9.4   | AVAILABILITY OF STANDARODS / DESIGN PROCEDURES / COLLA-BORATOR'S / DOCUMENTS (CHECK WHETHER THESE ARE LATEST/CURRENT  | :   |
|      | 9.5   | TECHNICAL SUPPORT, BACK-UP GUARANTEE, SUPERVISION, QUALITY CONTROL BY COLLABORATOR (WHEREVER ESSENTIAL). (THIS CLAUSE IS RELEVANT WHEN VENDOR'S EXPERIENCE IS INADEQUATE) |     |
|      | 9.6   | QUALITY OF DRAWINGS   | :   |
| 10.0 | MANUI | FACTURE   |     |
|      | 10.1  | SHOP SPACE, LAYOUT LIGHTING, VENTILATION, ETC.  | :   |
|      | 10.2  | POWER (KVA)   | :   |
|      |       | MAINS INSTALLED   | :   |
|      |       | UTILISED  | :   |
|      |       | STANDBY POWER SOURCE  | :   |
|      | 10.3  | MANUFACTURING FACILITIES (ATTACH LIST OF EQUIPMENTS AS APPLICABLE)  | :   |
|      |       | 10.3.1 MATERIAL HANDLING  | :   |
|      |       | 10.3.2 MACHINING  | :   |
|      |       | 10.3.3 FABRICATION  | :   |

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|      |       | 10.3.4 HEAT TREATMENT   | : |
|------|-------|---|---|
|      |       | 10.3.5 BALANCING FACILITY   | : |
|      |       | 10.3.6 SURFACE TREATMENT PRIOR TO PAINTING/ COATING, POLISHING, PICKLING, PASSIVATION, PAINTING, ETC. | : |
|      | 10.4  | SUPERVISORY STAFF   | : |
|      | 10.5  | ADEQUACY OF SKILLED LABOURS (MACHINISTS, WELDERS, ETC.)   |   |
|      | 10.6  | NO. OF SHIFTS   |   |
|      | 10.7  | TYPE OF MATERIAL HANDLED (SUCH AS CS, SS, ETC.)   |   |
|      | 10.8  | WORKMANSHIP   | : |
|      | 10.9  | MATERIAL IN STOCK AND VALUE   | : |
|      | 10.10 | TRANSPORT FACILITIES  | : |
|      | 10.11 | CARE IN HANDLING  | : |
| 11.0 | INSPE | CTION / QC / QA / TESTING   |   |
|      | 11.1  | NUMBER OF PERSONNEL (INDICATE NO.OF YEARS OF EXPERIENCE)  | : |
|      | 11.2  | INDEPENDENCE FROM PRODUCTION  | : |
|      | 11.3  | AVAILABILITY OF PROCEDURAL WRITE UP/QUALITY PLAN  | : |
|      | 11.4  | INCOMING MATERIAL CONTROL AND DOCUMENTATION   | : |
|      | 11.5  | RELIABILITY/REPUTATION OF SUPPLY SOURCES  | : |
|      | 11.6  | STAGE INSPECTION AND DOCUMENTATION  | : |
| (6)  | 11.7  | SUB-ASSEMBLY & DOCUMENTATION  | : |
|      | 11.8  | FINAL INSPECTION AND DOCUMENTATION  | : |
|      | 11.9  | PREPARATION OF FINAL DOCUMENTATION PACKAGE  | : |
|      | 11.10 | TYPE TEST FACILITIES  | : |
|      | 11.11 | ACCEPTANCE TEST FACILITIES  | : |
|      | ı     | <u> </u>  |   |

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|      |   | OALIDDATION OF BIOTRIBLETTS AND SALES  |   |
|------|---|--|---|
|      | 11.12   | CALIBRATION OF INSTRUMENTS AND GAUGES (WITH TRACEABILITY TO NATIONAL STANDARDS) (ATTACH LIST)      | : |
|      | 11.13   | STATUTORY APPROVALS LIKE BIS, IBR, ETC.(AS APPLICABLE)   | : |
|      | 11.14   | SUB-VENDOR APPROVAL SYSTEM AND QUALITY CONTROL   | : |
|      | 11.15   | DETAILS OF TESTS CARRIED OUT AT INDEPENDENT RECOGNISED LABORATORIES                                |   |
|      |   | i) FURNISH LIST OF TESTS CARRIED OUT AND THE NAME OF THE LABORATORY WHERE THE TESTS WERE CONDUCTED |   |
|      |   | ii) CHECK AVAILABILITY OF CERTIFICATES AND REVIEW THESE WHEREVER POSSIBLE                          | : |
| 12.0 | EXPERIENCE (INCLUDING CONSTRUCTION / ERECTION / COMMISSIONING) TO BE FURNISHED IN THE FORMAT INDICATED IN APPENDIX) |  | : |
| 13.0 | SALES   | , SERVICE AND SITE ORGANISATIONAL DETAILS  | : |
| 14.0 | CERTIFICATE FROM CUSTOMERS (ATTACH COPIES OF DOCUMENTS)   |  | : |
| 15.0 | POWE  | R SITUATION  | : |
| 16.0 | LABOUR SITUATION  |  | : |
| 17.0 | APPLIC  | CABILITY OF SC/ST RELAXATION (Y/N)   |   |
|      | IF YES  |  |   |
|      |   | Part C Supporting Documents  |   |
| G    |   |  |   |

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|      | DOCUMENTS TO BE ENCLOSED:   |      |
|------|---|------|
| 18.0 | 1. Factory License 2. ISO Certificate 3. Registration of Central Excise 4. Income Tax Clearance. 5. PF Registration 6. ESI Registration 7. Insurance for Workman Compensation Act No. 8. Electrical Contract LIC No. 9. PAN No. 10. GST Registration 11. MSME Certification 12. WC Tax Registration 13. Organogram of Co. having organogram of Design, safety, quality, production and other teams. 14. Details of subscription of BIS, IEC, IEE, ASTM or other. 15. Details of the team in Design, Quality, Safety, Production. 16. List of manufacturing equipment as per Part C. 17. List of calibrated equipment as per Part C. 18. List of clients and order executed in past two years. 19. Complaint escalation matrix. 20. Performance Certificates of same product from Minimum two utilities. 21. e-Payment Form as per enclosed Annexure-G | RACI |

## \* Classification of BA s under SC/ST shall be governed under following guidelines:

- Proprietorship/ Single Ownership Firm: Proprietor of the firm should be from SC/ST community. Governing document shall be Proprietorship Deed.
- Partnership Firm: Only such firms shall qualify which have SC/ST partners holding equal to or more than 50% of the total ownership pattern of the firm. Governing document shall be Partnership Deed.
- Private Limited Company: Only such firms shall qualify which have SC/ST directors holding equal to or more than 50% of the total ownership pattern of the firm. Governing document shall be Memorandum of Understanding (MoU) and/or Article of Association (AoA).
- The relaxation available for BAs under SC / STs shall be as per GCC for Tender Fees, EMD, PBG and Turnover criteria.

NOTE: Certification from SC/ST Commission shall be required for deciding upon SC/ST status of a person.

Annexure-G (e-Payment detail form) must be filled by Associate along with this form.

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# ANNEXURE-I MANUFACTURER AUTHORIZATION FORM

(To be submitted on OEM's Letter Head)

| ·   | •  |
|---|--|
| Date:   |  |
| Tender Enquiry No.:   |  |
|   |  |
| To,   |  |
| Chief (Contracts & MM)  |  |
| TPNODL,<br>Balasore   |  |
| Sir,  |  |
| factories at [address of O  |  |
| to subsequently negotiate   | and sign the Contract.   |
| Conditions of Contract or   | full guarantee and warranty in accordance with the Special as mentioned elsewhere in the Tender Document, with respect ne above firm in reply to this Invitation for Bids.   |
| services as per the Tend<br>standard warranty on the<br>inclusion / exclusion of pa | in case, the channel partner fails to provide the necessary er Document referred above, M/s <i>[name of OEM]</i> shall provide materials supplied against the contract. The warranty period and arts in the warranty shall remain same as defined in the contract rtner against this tender enquiry. |
| Yours Sincerely,  |  |
| For   |  |
| Authorized Signatory  |  |

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## **Annexure-J**

## TATA CODE OF CONDUCT (TCoC)

Introducing Tata Code of Conduct (TCoC) in GCC, the following clause is proposed for inclusion as per suggestions from Chief Ethics Counsellor -

"TCoC is the overarching policy framework that applies to all TATA Group companies including TPNODL. TCoC provides for stakeholder-wise approach in each of the seven chapters.

The chapter "Our Value Chain Partners" states the policy as follows:

- 1. We shall select our suppliers and service providers fairly and transparently.
- We seek to work with suppliers and service providers who can demonstrate that they share similar values. We expect them to adopt ethical standards comparable to our own.
- 3. Our suppliers and service providers shall represent our company only with duly authorized written permission from our company. They are expected to abide by the Code in their interactions with, and on behalf of us, including respecting the confidentiality of information shared with them.
- 4. We shall ensure that any gifts or hospitality received from, or given to, our suppliers or service providers comply with our company's gifts and hospitality policy.
- 5. We respect our obligations on the use of third party intellectual property and data.

In case any Ethical Concern is faced during the course of your business dealings BA can write to Chief- Contracts & MM and CEO.

TPNODL is committed to follow Core Values and Core Principles mentioned in TCoC, cited below, in carrying out various activities as well as in discharge of bi-lateral and multi-lateral obligations involving other entities/organizations:

## **Core Values:**

All six core values are already mentioned in GCC.

## **Core Principles:**

- 1. Zero tolerance to bribery or corruption in any form.
- 2. Committed to good corporate citizenship
- 3. Contribute to the **economic development of the communities** of the countries & regions we operate in.
- 4. No compromise on Safety
- 5. Our conduct shall be fair & transparent
- 6. Respect the **human rights & dignity** of our stakeholders
- 7. No unfair discrimination of any kind
- 8. Statements made to stakeholders shall be truthful & made in good faith
- 9. Not engage in any restrictive or unfair trade practice
- 10. Provide avenues for our stakeholders to raise concerns in good faith
- 11. Environment free from fear of retribution to deal with concerns that are raised
- 12. Expect the leaders to be **role model**

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## 13. **Comply with the laws** of the countries in which we operate

## **Gift Policy:**

## Principles for acceptance of gifts/benefits -

A gift or benefit may be accepted only if it complies with all of the following principles:

- ✓ it does not influence,
- ✓ does not have the potential to influence, an employee in such a way as to compromise or appear to compromise integrity and impartiality
- √ does not create a conflict of interest or perception of conflict of interest;

## Principles for non-acceptance of gifts/benefits -

The gift or benefit may not be accepted or given if any of the following principles apply:

- ✓ causes the recipient or donor to act in partial manner in the course of duty
- ✓ apprehension of the recipient becoming obligated to the donor
- ✓ it is not offered openly
- ✓ if is an offer of money or something readily convertible to money (e.g. Shares)

#### Violation -

- Not abiding with this policy would constitute violation of "Our Employees" Stakeholder group Clause "Gifts and Hospitality" of the Tata Code of Conduct (TCoC) 2015. Prompt action will be taken against violations.
- 2. Any deviation from this policy must be supported by appropriate rationale and must be duly approved by CEO who is also the Principal Ethics Officer. In any case, in dealing with such deviations, the spirit of the TCoC should in no case be compromised.
- 2. If it is determined that an employee / associate has violated this policy, appropriate action including termination of the employee's / associate's employment or association with TPNODL may be decided upon.

| TPSODL  TP SOUTHERN ODISHA DISTRIBUTION LIMIT  WORK INSTRUCTION / OPERATING GUIDELINE |  |          |            |              |
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| 1.0        | ORGANIZATIONAL VALUES   |  |  |
| 2.0        | ETHICS  |  |  |
| 3.0        | CONTRACT PARAMETERS   |  |  |
| 3.1        | Issue/Award of Contract   |  |  |
| 3.2        | Contract Commencement Date  |  |  |
| 3.3        | Contract Completion Date  |  |  |
| 3.4        | Contract Period/ Time   |  |  |
| 3.5        | Contract Execution Completion Date  |  |  |
| 3.6        | Contract Price /Value   |  |  |
| 3.7        | Contract Document   |  |  |
| 3.8        | Contract Language   |  |  |
| 3.9        | Reverse Auction   |  |  |
| 4.0        | SCOPE OF WORK   |  |  |
| 5.0        | PRICES/RATES/TAXES  |  |  |
| 5.1        | Changes in statutory Tax Structure  |  |  |
| 6.0        | TERMS OF PAYMENT  |  |  |
| 6.1        | Quantity Variation  |  |  |
| 6.2        | Full and Final Payment  |  |  |
| 7.0        | MODE OF PAYMENT   |  |  |
| 8.0        | SECURITY CUM PERFORMANCE DEPOSIT  |  |  |
| 9.0        | STATUTORY COMPLIANCE  |  |  |
| 9.1        | Compliance to Various Acts  |  |  |
| 9.2        | SA 8000   |  |  |
| 9.3        | Affirmative Action  |  |  |
| 9.4        | Preferential norms for procurement from MSMEs registered in the State of Odisha |  |  |
| 10.0       | QUALITY   |  |  |
| 10.1       | Knowledge of Requirements   |  |  |
| 10.2       | Material/Equipment/Works Quality  |  |  |

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| CLAUSE NO. | DESCRIPTION                                   |  |  |
| 10.3       | Adherence to Rules & Regulations              |  |  |
| 10.4       | Specifications and Standards                  |  |  |
| 11.0       | INSPECTION/PARTICIPATION                      |  |  |
| 11.1       | Right to Carry Out Inspection                 |  |  |
| 11.2       | Facilitating Inspection                       |  |  |
| 11.3       | Third Party Nomination                        |  |  |
| 11.4       | Waiver of Inspections                         |  |  |
| 11.5       | Incorrect Inspection Call                     |  |  |
| 12.0       | MDCC & DELIVERY OF MATERIALS                  |  |  |
| 12.1       | Material Dispatch Clearance Certificate       |  |  |
| 12.2       | Right to Rejection on Receipt                 |  |  |
| 12.3       | Consignee                                     |  |  |
| 12.4       | Submission of Mandatory Documents on Delivery |  |  |
| 12.5       | Dispatch and Delivery Instructions            |  |  |
| 13.0       | GUARANTEE                                     |  |  |
| 13.1       | Guarantee of Performance                      |  |  |
| 13.2       | Guarantee period                              |  |  |
| 13.3       | Failure in Guarantee period (GP)              |  |  |
| 13.4       | Cost of repairs on failure in GP              |  |  |
| 13.5       | Guarantee Period for Goods Outsourced         |  |  |
| 13.6       | Latent Defect                                 |  |  |
| 13.7       | Support beyond the Guarantee Period           |  |  |
| 14.0       | LIQUIDATED DAMAGES                            |  |  |
| 14.1       | LD Waiver Request                             |  |  |
| 15.0       | UNLAWFUL ACTIVITIES                           |  |  |
| 16.0       | CONFIDENTIALITY                               |  |  |
| 16.1       | Documents                                     |  |  |
| 16.2       | Geographical Data                             |  |  |
| 16.3       | Associate's Processes                         |  |  |
| 16.4       | Exclusions                                    |  |  |
| 16.5       | Violation                                     |  |  |

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| 17.0       | INTELLECTUAL PROPERTY RIGHTS                 |  |  |
| 18.0       | INDEMNITY                                    |  |  |
| 19.0       | LIABILITY & LIMITATIONS                      |  |  |
| 19.1       | Liability                                    |  |  |
| 19.2       | Limitation of Liability                      |  |  |
| 20.0       | FORCE MAJEURE                                |  |  |
| 21.0       | SUSPENSION OF CONTRACT                       |  |  |
| 21.1       | Suspension for Convenience                   |  |  |
| 21.2       | Suspension for Breach of Contract Conditions |  |  |
| 21.3       | Compensation in lieu of Suspension           |  |  |
| 22.0       | TERMINATION OF CONTRACT                      |  |  |
| 22.1       | Termination for Default/Breach of Contract   |  |  |
| 22.2       | Termination for Convenience of Associate     |  |  |
| 22.3       | Termination for Convenience of TPSODL        |  |  |
| 23.0       | DISPUTE RESOLUTION AND ARBITRATION           |  |  |
| 23.1       | Governing Laws and jurisdiction              |  |  |
| 24.0       | ATTRIBUTES OF GCC                            |  |  |
| 24.1       | Cancellation                                 |  |  |
| 24.2       | Severability                                 |  |  |
| 24.3       | Order of Priority                            |  |  |
| 25.0       | ERRORS AND OMISSIONS                         |  |  |
| 26.0       | TRANSFER OF TITLES                           |  |  |
| 27.0       | INSURANCE                                    |  |  |
| 28.0       | SUGGESTIONS & FEEDBACK                       |  |  |
| 29.0       | CONTACT POINTS                               |  |  |
| 30.0       | LIST OF ANNEXURES                            |  |  |

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#### 1.0 ORGANIZATIONAL VALUES

The Tata Group has always been a value driven organization. These values continue to direct the Group's growth and businesses. The six core Tata Values underpinning the way we do business are:

**Integrity** - We must conduct our business fairly, with honesty and transparency. Everything we do must stand the test of public scrutiny.

**Understanding** - We must be caring, respectful, compassionate and humanitarian towards our colleagues and customers around the world and always work for the benefit of India.

**Excellence** - We must constantly strive to achieve the highest possible standards in our day to day work and in the quality of goods and services we provide.

**Unity** - We must work cohesively with our colleagues across the group and with our customers and partners around the world to build strong relationships based on tolerance, understanding and mutual co-operation.

**Responsibility** - We must continue to be responsible and sensitive to the countries, communities and environments in which we work, always ensuring that what comes from the people goes back to the people many times over.

**Agility -** We must work in a speedy and responsive manner and be proactive and innovative in our approach.

#### 2.0 ETHICS

In our effort towards Excellence and in Management of Business Ethics at TPSODL, an Ethics Management Team is constituted.

The main objective of the Ethics Management Team is to:

- 1. Record, address and allay the issues and concerns on ethics raised by different stakeholders like employees, consumers, vendors, Associates etc. by initiating immediate corrective actions.
- Ensure proper communication of the ethics policies and guidelines through prominent displays at all offices of TPSODL and through printed declarations in all concerned documents where external stakeholders are involved.
- 3. Ensure proper framework of policies as preventive measures against any ethics violation recorded by them.

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4. Prepare and submit MIS of all issues and concerns, corrective and preventive actions on monthly basis to the top management for their information.

All Associates and Stakeholders are requested to register any grievance on ethics violation on our website <a href="https://www.tpsouthernodisha.com">www.tpsouthernodisha.com</a>

#### 3.0 CONTRACT PARAMETERS

#### 3.1 Issue/Award of Contract

TPSODL awards the contract to the Associate in writing in the form of Purchase Order (PO) or Rate Contract (RC), hereafter referred as Contract, through in any or all of following modes physical handover / post / e-mail / web document / fax with all the attachments/enclosures which shall be part of the contract document.

On receipt of the contract, the associate shall return to TPSODL copy of the contract document duly signed by legally authorized representative of associate, within two days of Effective Date of Contract for contracts having contract execution time less than 30 days and within five days for all other contracts.

## 3.2 Contract Commencement Date

The date of issue/award of contract shall be the Effective Date of Contract or Contract Commencement date.

## 3.3 Contract Completion Date

The date of expiry of Guarantee Period shall be deemed as the Contract Completion Date.

#### 3.4 Contract Period/Time

The period from Contract Commencement Date to Contract Completion Date shall be deemed as the Contract Period/Time.

## 3.5 Contract Execution Completion Date

The stipulated date for completing the supply as per schedule of quantities shall be deemed as the Contract Execution Completion Date.

## 3.6 Contract Price /Value

The total all inclusive price/value mentioned in the PO/RC is the Contract Price/Value and is based on the quantity, unit rates and prices quoted and awarded and shall be subject to adjustment based on actual quantities supplied and accepted and certified by the authorized representative of the company unless otherwise specified in schedule of quantities or in contract documents.

#### 3.7 Contract Document

The Contract Document shall mean and include but not limited to the following:

 NIT/Tender Enquiry, QR, Instruction to Bidders, Special Condition of Contract (SCC) of tender, GCC, Technical & Commercial Specifications including relevant annexure and attachments).

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- Bids & Proposals Received from Associate including relevant annexure/attachments.
- RC/PO with agreed deviations from the tender/bid documents.
- All the Inspection and Test reports, Detailed Engineering Drawings.
- Material Dispatch Clearance Certificate (MDCC).
- Minutes of Meeting (MoM)

#### 3.8 Contract Language

All documents, instructions, catalogues, brochures, pamphlets, design data, norms and calculations, drawings, operation, maintenance and safety manuals, reports, labels, on deliveries and any other data shall be in English Language.

The Contract documents and all correspondence between the TPSODL, Third Parties associated with the contract, and the Associate shall be in English language.

However, all signboards required indicating "Danger" and/or security at site and otherwise statutory required shall be in English, Hindi, and local languages.

#### 3.9 Reverse Auction

TPSODL reserves the right to conduct the reverse auction (instead of public opening of price bids) for the products / services being asked for in the tender. The terms and conditions for such reverse auction events shall be as per the Acceptance Form attached in Annexure F.

Bid validity will stand get automatically extended from the date of latest Negotiation event i.e. Reverse Auction or Manual Negotiation and accordingly bid shall be valid further

- i. For minimum 45 days if original bid validity duration is lesser than 45 days at latest negotiation date.
- ii. For actual bid validity duration if original bid validity is more than 45 days at latest negotiation date.

#### 4.0 SCOPE OF WORK

All the activities that are to be undertaken by the Associate to realize the contractual deliverables in completeness form Scope of Work. Following clauses list, but not limited to, major requirements of the scope of work.

The associate shall satisfy himself and undertake fully the technical/commercial requirements of items to be supplied as listed in the Schedule of Quantities together with the tests to be performed /test reports to be furnished before dispatch, arrangement of stage and final inspections during manufacturing as per terms and conditions of contract, technical parameters & delivery terms and conditions including transit insurance to be met in order to fully meet TPSODL's requirements.

<u>Completeness</u>: Any supplies and services which might have not been specifically mentioned in the Contract but are necessary for the scope mentioned in Special Terms & Conditions and/or completeness of the works at the highest possible level, including any royalties, license fees & compensation to be paid, whether incurred by the associates or by a third party for the work covered in the scope, regardless of when incurred, shall be supplied/provided by the associate

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without any extra cost and within the time schedule for efficient, smooth and satisfactory operation and maintenance of the works at the highest possible level under Indian conditions (but according to international standards for facility of this type), unless expressly excluded from the scope of supplies and services in this Contract.

TPSODL have the right, during the performance of the Contract, to change the scope and/or technical character of the Project and/or of the supplies and services stipulated in the Contract by submitting a request in writing to the Associate. The Associate shall, within fifteen days of receipt of such request from the TPSODL, provide Purchaser with a reasonably detailed estimate of the cost of the change outlined in the request.

In the event, TPSODL requests a change, the Contract price and time shall be adjusted upwards or downwards, as the case may be and shall be mutually agreed to. The associate shall not be entitled to any extension of time unless such changes adversely affect the time schedule.

The Associate shall not proceed with the changes as requested till adjustment of contract price and time schedule where so applicable in terms of or otherwise directed by the TPSODL.

#### 5.0 PRICES/RATES/TAXES

Unless specified elsewhere in the contract document, the prices/rates are inclusive of cost of finished product for which MDCC will be issued by TPSODL, packaging and forwarding charges, freight and transit insurance charges covering loading at Associate's works, transportation to TPSODL store/site & unloading & delivery at TPSODL stores/TPSODL site, cost of documentation including all the relevant test certificates and other supportive documents to be furnished.

The Prices/Rates are inclusive of all taxes, levies, cess and duties, particularly Goods and Services Tax as applicable. All government levy / taxes shall be paid only when the invoice is submitted according to the relevant act.

The prices/rates shall remain firm till actual completion of entire supply of goods/material/equipment as per contract is achieved and shall remain valid till the completion of the contract.

The prices shall remain unchanged irrespective of TPSODL making changes in quantum in all or any of the schedules of items of contract.

#### 5.1 Changes in Statutory Tax Structure

If rate of any or all of the statutory taxes and duties applicable to the contract changes, such changes shall be incorporated by default if the changes occur within the contract execution time and shall be applicable if the contract is executed by the Associate within the Contract Execution Time.

For execution of contracts beyond contract execution time, where the delay is not attributable to TPSODL no upward revision in tax /duties shall be considered irrespective of changes in the statutory tax structure either within the contract execution time or beyond. However, in such cases, benefits due to any downward revisions in statutory tax rates shall be passed on to TPSODL.

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#### **6.0 TERMS OF PAYMENT**

On delivery of the materials in good condition and certification of acceptance by TPSODL official, Associate shall submit the Bills/Invoices in original in the name of "The TP Southern Odisha Distribution Limited" to invoice desk, complete with all required documents as under:

- Test Reports (4 sets).
- MDCC issued by TPSODL.
- Packing List.
- Drawing and Catalogue.
- Guarantee/Warrantee Card.
- Delivery Challan.
- O&M Manual.
- Copy of Order.
- Minutes of Meeting.

Bills/ invoices shall mention Supplier's GST Number. TPSODL will make 100% payment within 30 days of submission of the Bill/Invoice complete in all respects and along with all the requisite documents mentioned above, subject to condition that Associate has furnished the requisite Security-cum-Performance Guarantee as stipulated in the contract.

#### **6.1 Quantity Variation**

Payment will be made on the basis of actual quantity of supplies/actual measurement of works accepted by TPSODL and not on the basis of contract quantity.

#### 6.2 Full and Final Payment

Full & Final Payment in all contracts shall be made subject to the associate submitting "No Demand Certificate" in the format as per Annexure-C.

#### 7.0 MODE OF PAYMENT

Payment shall be made through crossed Cheque or RTGS whichever of the two modes chosen by the Associate, in favour of Associate's Bank Account on TPSODL records, on whose name Contract has been issued. Those Associates opting for the RTGS mode shall submit the details of Bank Account and other details as per annexure G. Further, for any payments made, TPSODL is not responsible for any consequences/disputes Associate have among the owners channel partners, sub-Associates and all such dispute/concerns shall be settled solely by the Associate.

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#### **8.0 SECURITY CUM PERFORMANCE DEPOSIT**

Associates shall submit within 15 days from the effective date of issue of PO/RC, Security Performance Bank Guarantee (SPBG) in the format as per Annexure B of this document from banks acceptable to TPSODL for:

- (a) 5% of the PO value if purchase order value is more than Rs 5 Crores.
- (b) 10% of the PO value if purchase order value is less than Rs 5 Crores.

This shall remain valid till the end of the Guarantee Period of contract, plus one month.

- (c) 5% of the RC value in case of Rate Contract. This shall remain valid till the Guarantee period plus one month.
- For PO/RC values less than Rs. 5 lacs, Associate may request for deduction of amount equivalent to SPBG value from their first invoice. Such amount shall be withheld by TPSODL while processing the invoice and shall be released after completion of Guarantee Period plus one month.
- For PO/RC values less than Rs. 3 lacs, the clause (8.0) for Security cum Performance Bank Guarantee (SPBG) shall not be applicable.
- In case of RC (Rate Contract) after the expiry of RC validity, Associate shall have to submit SPBG. However, the Associate has the option to re-submit the SPBG as per actual RO (Release Order) value issued against the RC, valid for Guarantee Period plus one month. The Guarantee Period shall be considered as per the last RO issued against the said RC. The original SPBG as submitted against the RC shall be released on submission of the new SPBG to TPSODL. Alternatively, Associate may extend the validity of original SPBG only till the requisite period, i.e. Guarantee Period plus one month.

#### 9.0 STATUTORY COMPLIANCE

#### 9.1 Compliance to Various Acts

Associate should ensure adherence to all applicable laws, rules and regulation applicable under this contract from time to time. In case of violation any risk, costs etc shall be in associates account and keep TPSODL indemnified always till completion of contracts.

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#### 9.2 SA 8000

TPSODL expects its Associates to follow guidelines of SA 8000:2014 on the following aspects

- 1. Child Labour
- 2. Forced or Compulsory Labour
- 3. Health & Safety
- 4. Freedom of Association & Right to Collective Bargaining
- 5. Discrimination
- 6. Disciplinary Practices
- 7. Working Hours
- 8. Remuneration
- 9. Management System

#### 9.3 Affirmative Action

TPSODL appreciate and welcome the engagement/employment of persons from SC/ST community or any other deprived section of society by their business associates.

#### Relaxation in Contract Clauses under Affirmative Action for SC/ ST Business Associates\*\*

TPSODL believes that inclusive growth is the key to sustainable development, and to promote the same Policy on Affirmative Action for Scheduled Caste & Scheduled Tribe Communities has been adopted across the company.

Under the same pre-text, and to promote entrepreneurship among SC/ST community TPSODL has taken initiative by proposing relaxations in contract clauses as per below:

| S. No | Initiative                    | for SC/ ST BA's  | Guideline<br>Document        |
|-------|-------------------------------|--|------------------------------|
| 1     | Tender Fees                   | 100% waiver for SC/ST community  | All Open Tenders             |
| 2     | Earnest Money<br>Deposit      | 50 % relaxation of estimated EMD value                                   | All limited and Open Tenders |
| 3     | Performance<br>Bank Guarantee | 50% relaxation in PBG for order value above 50 lacs else 25% relaxation  | All limited and Open tenders |
| 4     | Turnover                      | 25% relaxation in company turnover under qualifying requirement criteria | All Open Tenders             |

#### \*\*Classification of BAs under SC/ST shall be governed under following guidelines:

 Proprietorship/ Single Ownership Firm: Proprietor of the firm should be from SC/ST community. Governing document shall be duly audited balance Sheet for the last FY bearing the name of proprietor.

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- Partnership Firm: Only such firms shall qualify which have SC/ST partners holding equal to or more than 50% of the total ownership pattern of the firm. Governing document shall be Partnership Deed and audited balance sheet/ ITR for last FY.
- Private limited company: Only such firms shall qualify which have SC/ST directors holding equal to or more than 50% of the total ownership pattern of the firm. Governing document shall be Memorandum of Understanding (MoU) and/or Article of Association (AoA).

Governing document shall be Memorandum of Understanding (MoU) and/or Article of Association (AoA).

Note: Certification from SC/ST commission shall be required for deciding upon SC/ST status of a person.

#### 9.4 Preferential norms for procurement from MSMEs registered in the State of Odisha

- i. MSME Business Associate registered in the State of Odisha is requested to inform the TPSODL if they fall under provisions of the Micro, Small and Medium Enterprises (MSME) Category and provide necessary documents to TPSODL. The Associate also needs to mention the relevant details on their invoice / bill.
- ii. MSME Business Associate registered in the State of Odisha shall submit the self-undertaking of registration in MSME category at the time of bidding as well as on an annual basis to TPSODL, enabling them to avail the consequent benefits, failing which TPSODL may take appropriate action against such defaults.
- iii. **Tender Fees -** To participate in the tender, MSMEs registered in the State of Odisha shall pay Rs.1,000/- including GST towards cost of tender paper.
- iv. **Earnest Money Deposit (EMD) -** EMD shall be exempted for MSME registered in the State of Odisha. However, Bidder shall be barred to participate in the tendering process for a period of 2 years in case it backs out post award of the contract.

#### v. Qualification Requirement for Open Tenders

Qualification Requirement of Financial Turnover for MSME registered in the State of Odisha shall be reduced to 20% of the existing criteria.

For Technical Qualification, instead of relying on the volumes / value of earlier Supplies / Projects, assessment of the Bidder shall be done on the basis of feedback from Customers. Past performance experience at Tata Power and its Group Companies shall supersede feedback from other Customers.

vi. Performance Bank Guarantees- Performance Bank Guarantee for MSME registered in the State of Odisha shall be 25% of the value normally prescribed.

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#### 10.0 QUALITY

#### 10.1 Knowledge of Requirements

The Associate shall be deemed to have carefully examined and to have knowledge of the equipment, the general and other conditions, specifications, schedules, drawings, etc. forming part of the Contract and also to have satisfied himself as to the nature and character of the work to be executed and the type of the equipment and duties required including wherever necessary of the site conditions and relevant matters and details. Any information thus procured or otherwise obtained from TPSODL/Consultants shall not in any way relieve the Associate from his responsibility and executing the works in accordance with the terms of contract.

## 10.2 Material/Equipment/Works Quality

The items / works under the scope of the Associate shall be of the best quality and workmanship according to the latest engineering practice and shall be manufactured from materials of best quality considering strength and durability for their best performance and, in any case, in accordance with the specifications set forth in this Contract. All material shall be new. Substitution of specified material or variation from the process of fabrication/ construction/ manufacture may be permitted but only with the prior written approval of the TPSODL.

#### 10.3 Adherence to Rules & Regulations

The Associate shall procure and/or fabricate/erect all materials and equipment in accordance with all requirements of Central and State enactment, rules and regulations governing such work in India and at site. This shall not be construed as relieving the Associate from complying with any requirement of TPSODL as enumerated in the Contract which may be more rigid than and not contrary to the above mentioned rules, nor providing such construction as may be required by the above mentioned rules and regulations. In case of variance of the Technical Specification from the laws, ordinance, rules and regulations governing the work, the Associate shall immediately notify the same to the TPSODL. It is the sole responsibility of the Associate, however, to determine that such variance exists. Wherever required by rules and regulations, the Associate shall also obtain the statutory authorities' approval for the plant, machinery and equipment to be supplied by the Associate.

### 10.4 Specifications and Standards

The Associate shall follow all codes and standards referred in the Contract Document. Codes and standards of other may be followed by the Associate with the prior written approval of TPSODL, provided materials, supplies and equipment according to the standard are equal to or better than the corresponding standards specified in the Contract.

Brand names mentioned in the Contract documents are for the purpose of establishing the type and quality of products to be used. The Associate shall not change the brand name and qualities of the bought out items without the prior written approval of the TPSODL. All such products and equipment shall be used or installed in strict accordance with original manufacturer's recommendations, unless

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otherwise directed by the TPSODL. In any circumstances the codes, specimen and standards prescribed by any government agency should not be violated.

#### 11.0 INSPECTION/PARTICIPATION

#### 11.1 Right to Carry Out Inspection

TPSODL reserves the right to send its representatives for inspection or participation at various stages of contract execution listed below, applicable as per contract construction.

- During basic design and detail engineering of material/ Equipment carried out by Associate /Outsourced Agencies.
- During manufacturing stages of the product at Associate's/Associate's Outsourced Agency's Plant/Facility.
- During Pre-dispatch Inspection and Testing of finished/manufactured product at Associate's/Associate's outsourced Agency's Plant/Facility.
- During Installation & Commissioning Activities/Stages.
- Prior to Clearing of the completed installation for commissioning.
- Any other stage as find appropriate by TPSODL during contract execution time.

All inspections and participations shall be carried out by TPSODL giving written intimation to the Associate or receiving appropriate advance written inspection call from the Associate, unless otherwise specified elsewhere in the contract document.

### 11.2 Facilitating Inspection

The Associate shall provide all opportunities and information to TPSODL's engineers to get acquainted with the technical know-how and the methods and practices adopted by the Associate in basic and detail engineering. The Associate shall provide documents, drawings, calculations etc. as may be required by TPSODL's Engineers.

The Associate shall provide free of charge office accommodation, office facilities, secretarial services, communication facilities, general and drawing office stationary, etc. as may be reasonably required by the TPSODL's engineers. Similarly, facilities shall also be provided by Associate's outsource agencies/ partners/ authorized dealers (collectively termed as sub associates) if such basic and detail engineering activities are carried out in the design offices of sub-Associates.

The Associate shall be responsible for the safety of employees of TPSODL/Third Party Agency when they are at the Associate's /Associate's outsource agency's plant or facility for carrying out/witnessing inspection/testing. All statutory safety precautions as applicable shall be followed by the Associate during Inspection Testing. If TPSODL inspectors are not satisfied with the safety arrangements at the plant, TPSODL have the right to call off inspection till such time corrective action is taken by the Associate.

Before raising the call for pre-dispatch final inspection and testing, the Associate shall conduct all the tests—type tests, routine tests etc-as specified in the contract document and submit copies of the test certificates to TPSODL along with the inspection call, for scrutiny of TPSODL.

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The Associate and TPSODL shall jointly document all the observations, comments and action points after completion of inspection and it shall be binding on the Associate to provide compliance on all the points requiring compliance and furnish the compliance report to the designated authority of TPSODL for receiving clearance for dispatch of materials

#### 11.3 Third Party Nomination

TPSODL also may nominate a third party for the purpose of carrying out the inspection and such an agency shall be entitled to all the rights and privileges of TPSODL as far as conducting the inspection.

#### 11.4 Waiver of Inspections

TPSODL on its own discretion shall chose to waive off any inspection and ask the Associate to submit all the test reports as applicable as per contract specifications, related to inspection and testing of the goods ordered for scrutiny and clearance for dispatch.

#### 11.5 Incorrect Inspection Call

In case it is observed that the material offered for inspection is not ready at the time of TPSODL inspection visit rendering it as futile, all costs towards such inspection shall be recovered from the BA. Taxes as applicable on such recoveries shall be borne by the BA.

#### 12.0 MDCC & DELIVERY OF MATERIALS

#### 12.1 Material Dispatch Clearance Certificate

Associate shall deliver material/goods/equipment against Supply Contracts or Supply Part of Composite/Service Contracts only after receiving Material Dispatch Clearance Certificate (hereafter termed as MDCC) issued by designated authority of TPSODL. Material delivered at TPSODL stores or at project site without a valid MDCC issued by the designated official of TPSODL shall be rejected. MDCC shall be issued to associate furnishing compliance report on the action points documented during pre-dispatch inspection and testing at Associate's/ Sub Associate's plant/facility. In case Pre-dispatch inspection is waived at the discretion of TPSODL, then, MDCC shall be issued on receiving all the test reports-routine& type-from the Associate and finding them in order.

The associate shall include and provide for securely protecting and packing the materials so as to avoid loss or damage during handling and transport by air, sea, rail and road or any other means.

All such packing shall allow to the extent possible for easy removal and checking at Site. The associate shall take special precautions to prevent rusting of steel and iron parts during transit by sea. Gas seals or other materials shall be utilized by the associate for protection against moisture during transit of all Plant and Equipment.

Each Equipment or parts of Equipment shall be tagged with reference to the assembly drawings and corresponding part numbers. Each bale or package shall contain a packing note quoting specifically the name of the associate, item description, quantity, item / package identification.

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All packing cases, containers, packing and other similar materials shall be new and supplied free by the associate and it shall not be required to be returned to the associate.

Notwithstanding anything stated in this clause, the associate shall be entirely responsible for loss, damage or depreciation or deterioration to the materials and supplies due to faulty and/or insecure packing or otherwise during transportation to the Site until otherwise provided herein.

In case of the consignments dispatched by road, the associate shall ensure that it or its subcontractors:

- i) Identify and obtain the correct type of trucks/trailers, keeping in view the nature of consignments to be dispatched.
- ii) Take such actions as may be necessary to avoid all possible chances of damages during transit and to ensure that all packages are firmly secured.

Timelines for inspection and MDCC is as below:

| S. No. | Inspection        | MDCC issuance time including Inspection time (max.) |
|--------|-------------------|---|
| 1      | Outside Berhampur | 12 days   |
| 2      | Within Berhampur  | 5 days  |
| 3      | Waiver*           | 3 working days                                      |

<sup>\*</sup> Associate is expected to raise the inspection call assuming that Inspection shall be carried out by TPSODL. The decision for waiver of inspection shall be on sole discretion of TPSODL.

#### 12.2 Right to Rejection on Receipt

Goods/Material/Equipment delivered in condition physically damaged & incomplete as a product ordered, or not packed and transported as per the terms and conditions of the contract is liable to be rejected. Such item shall be lifted back by Associates within 15 days from receipt of rejection note from TPSODL and have to supply back the material within next 30 days or within the timeframe mutually decided by Associate and TPSODL.

If delivery of the material is beyond the agreed time, Liquidated damage clause, mentioned in this GCC separately shall be applicable; but the period for levy of LD shall be considered as per the original delivery schedule and not from the agreed timelines for material rectification.

#### 12.3 Consignee

Unless otherwise specified in the Contract Document/ Purchase Order/ Release Order, Materials/ Goods/ Equipment shall be consigned to "Stores-In-Charge", TPSODL, Berhampur

#### 12.4 Submission of mandatory documents on Delivery

Following documents shall be mandatorily submitted by BA along with supply of material to TPSODL stores/site:

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| S. No. | Documents  | Requisite                                    |
|--------|--|--|
| 1      | Invoice copy in original                             | With all consignments                        |
| 2      | LR copy  | Wherever required                            |
| 3      | Packing list   | With all consignments                        |
| 4      | MDCC   | With all consignments                        |
| 5      | Purchase order / Release order                       | Signed copy                                  |
| 6      | Test certificates                                    | With all consignments                        |
| 7      | Inspection/JVR report                                | In case pre-dispatch inspection is conducted |
| 8      | Device data in CD as per template for metering items | Wherever applicable                          |

# 12.5 Dispatch and Delivery Instructions

| S. No. | Instructions   |
|--------|--|
| 1      | Purchase order/ Release order no. shall be mentioned on invoice and on material  |
| 2      | TPSODL material code and material description shall be mentioned in invoice and on material.   |
| 3      | "Property of TPSODL" shall be embossed on material.  |
| 4      | The material shall be properly sealed and packed in standard packing as per purchase order terms & conditions.   |
| 5      | The weight and quantity of material shall be mentioned wherever applicable   |
| 6      | The material supplied shall be co-related with the packing list.   |
| 7      | The name plate detail on equipment shall include Material code, Material description, specification detail of material [as applicable], Serial No. Year of manufacturing, PO/ RO no. and date, "PROPERTY OF TPSODL, Berhampur", Guarantee period and Associate's name. |
| 8      | In case of manual unloading, supplier / transporter shall deploy sufficient Labour for unloading the material at TPSODL central store.  For heavy item(s), crane will be provided by TPSODL [unloading cost will be recovered from the associate].                     |
| 9      | The driver should have valid License and one helper in truck. All the documents of truck like registration papers, PUC etc. should be available in Truck.  |
| 10     | BA representative should accompany the material and get it unloaded / stacked in his presence wherever possible.   |

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#### 13.0 GUARANTEE

#### 13.1 Guarantee of Performance

Associates shall stand guarantee that the equipment and material supplied under the contract is free from design, manufacturing, material, construction, erection & installation and workmanship & quality defects and is capable of its due, rated and intended quality performance, as an integrated product delivered under the contract, for a specific period termed as Guarantee Period(as elaborated elsewhere in this clause). The Associate should also guarantee that the equipment/material is new and unused except for the usage required for the tests and checks required as part of quality assurance.

#### 13.2 Guarantee Period

The Guarantee Period will be equipment/service/work specific and shall be as specified in the Standard Specifications of TPSODL for the equipment/material/service/work and where standard specifications are not part of contract documents or guarantee period is not specified in the standard specifications,, the guarantee period shall be as per the Special Terms and Conditions of the Contract. In case of no mention of the guarantee period in standard specifications or SCC Guarantee Period will be 12 Months from the Date of Commissioning or 24 months from the date of delivery of final lot of supplies made, whichever is earlier.

#### 13.3 Failure in Guarantee Period (GP)

If the equipment and material supplied under the contract fails to perform its due, rated & intended quality performance, during the Guarantee period, the associate is liable to undertake repair/rectify/replace the equipment and material supplied within time frame specified in the SCC or elsewhere in the contract documents at associate's cost to make the equipment and material supplied/service or work rendered under the contract of performing its due, rated and intended quality performance. If Associate fails to repair/rectify/replace the equipment or material supplied rendered under the contract, failed in Guarantee Period, TPSODL will be at liberty to get the same done at Associate's risks and costs and recover all such expenses plus the TPSODL's own charges (@ 20% of expenses incurred), from the Associate or from the "Security cum Performance Deposit" as the case may be.

If during the Warranty/ Guarantee period some parts of the supplies are replaced owing to the defects/ damages under the Warranty, the Warranty period for such replaced parts shall be until the expiry of twelve months from the date of such replacement or renewal or until the end of original Guarantee period, whichever is later.

Any repairs during the Guarantee Period shall be carried out by the Associate within 30 days of reporting the issue to Associate by TPSODL. However, if replacement of the Equipment is required, Associate shall notify the same to TPSODL within 7 days of reporting the issue by TPSODL. Thereafter, the total time for supply of new equipment/ material shall be equal to the original delivery period of that equipment/ material as specified in the Contract. In case the Associate is not able to

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rectify/ replace the faulty equipment/ material within the stipulated timelines as mentioned above, penalty shall be levied as per the Liquidated Damages clause mentioned in this document. The penalty amount shall be recovered from the payment due to the vendor or by encashment of the SPBG as the case may be.

#### 13.4 Cost of repairs on failure in GP

The cost of repairs/rectification/replacement, required transportation, site inspection /mobilization/dismantling and re-installation costs as applicable, to be borne by Associate. The Associate has to ensure that the interruption in the usage of intended purpose of the equipment is minimized to the maximum extent In lieu of the time taken for repairs/rectification/replacement.

#### 13.5 Guarantee period for Goods Outsourced

If the Associate outsources partly equipment/materials/services from third party as mutually agreed upon at the pre award stage of contract, TPSODL shall have the benefit of any additional guarantee period if provided by the third party for the part supplied/executed by them.

#### 13.6 Latent Defect

Hidden defects in manufacturing or design of the product supplied and which could not be identified by the tests conducted but later manifested during operation of the equipment are termed as latent defects. Associates shall further be responsible for 'free replacement' for another period of THREE years from the end of the guarantee period for any 'Latent Defects' if noticed and reported by the Company.

#### 13.7 Support beyond the Guarantee Period

The Associate shall ensure availability of spares and necessary support for a period of atleast 10 years post completion of guarantee period of equipment supplied against the contract.

#### 14.0 LIQUIDATED DAMAGES

- a) For supplies which are of standalone use, multiple in quantities and having a single final delivery schedule, Liquidated damages shall be levied without prejudice to any of the other contractual rights of TPSODL, as described below:
  - For delay of each week and part thereof from the delivery schedule specified in the contract, 1% of contract value corresponding to undelivered quantity, provided full quantity is supplied within 130% of the original contract time. If full contractual quantity is not delivered within 130% of contract time for delivery, TPSODL has the right to levy LD on the entire contract value, subject to a maximum of 10% of the total contract value.
- b) For Supplies having phased delivery schedule as per contract terms, standalone use and multiple in quantities, Liquidated damages shall be levied without prejudice to any of the other contractual rights of TPSODL, as described below:

For the purpose of calculating and applying LD, each delivery lot shall be considered separately. For delay of each week and part thereof, from the delivery schedule specified for the lot, 1% of the

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contract value corresponding to the undelivered quantity of the lot subject to a maximum of 10% of the total contract value of the subject lot. However, if full contractual quantity is not delivered within 130% of contract time for delivery, TPSODL has the right to levy LD on the entire contract value, subject to a maximum of 10% of the total contract value. Deduction of LD shall be on landed cost i.e contract value inclusive of taxes and in pursuant statutory compliance GST would be applicable at the stipulated rate and the same shall be borne by Business Associate. In case of LD deduction, a GST invoice shall be issued by TPSODL as a proof of deduction/ recovery.

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# 14.1 LD Waiver Request

Any request of LD waiver shall be submitted within thirty (30) days of deducting LD. Request submitted beyond the timeline shall not be entertained.

#### 15.0 UNLAWFUL ACTIVITIES

The Associate shall have to ensure that none of its employees are engaged in any unlawful activities (whether covered under the scope of the present GCC or not) subversive of the TPSODL's interest failing which appropriate action (legal or otherwise) may be taken against the Associate by the TPSODL, in accordance with the terms of the present GCC.

#### **16.0 CONFIDENTIALITY**

Associate and its employees or representatives thereof shall strictly maintain the confidentiality of various information they come across while executing the contract as detailed below.

#### 16.1 Documents

All maps, plans, drawings, specifications, schemes and other documents or information related to the Contract/Project and the subject matter contained therein and all other information given to the Associate by the TPSODL in connection with the performance of the contract shall be held confidential by the Associate and shall remain the property of the TPSODL and shall not be used or disclosed to third parties by the Associate for any purpose other than for which they have been supplied or prepared. The Associate may disclose to third parties, upon execution of confidentiality agreements, such part of the drawings, specifications or information if such disclosure is necessary for the performance of the Work provided such third parties agree in writing to keep such information confidential to the same extent and degree as provided herein, for the benefit of the TPSODL.

#### 16.2 Geographical Data

Maps, layouts and photographs of the unit/plant including its surrounding regions showing vital installation for national security of country or those of TPSODL shall not be published or disclosed to the third parties or taken out of the country without prior written approval of the TPSODL and upon execution of confidentiality agreements satisfactory to the TPSODL with such third parties prior to disclosure.

## 16.3 Associate's Processes

Title to secret processes if any developed by the Associate on an exclusive basis and employed in the design of the equipment shall remain with the Associate. TPSODL shall hold in confidence such processes and shall not disclose such processes to the third parties without prior approval of the Associate and execution by such third parties of secrecy agreements satisfactory to the Associate prior to disclosure. Upon completion of contract, such processes shall become the property of the TPSODL. Title to technical specifications, drawings, flow sheets, norms, calculations, diagrams, interpretations of test results, schematics, layouts and such other information, which the Associate has supplied to the TPSODL under the Contract shall be passed on to the TPSODL. The TPSODL

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shall have the right to use these for construction, erection, start-up, Trial Run, operation, maintenance, modifications and/or expansion of the works including for the manufacture of spare parts.

#### 16.4 Exclusions

The provision of Clauses 16.1 to 16.3 shall not apply to information:

- Which at the time of disclosure are in the public domain which later on become part of public domain through no fault of the party concerned, or
- Which were in the possession of the party concerned prior to disclosure to him by the party, or
- Which were received by the party concerned after the time of disclosure without restriction on disclosure or use, from a third party who did not acquire such information directly or indirectly from the other party or has no obligation of confidentiality for such information.

#### 16.5 Violation

In case of violation of this clause, the Associate is liable to pay compensation and damages as may be determined by the competent authority of TPSODL.

#### 17.0 INTELLECTUAL PROPERTY RIGHTS

If, in the course of performance of its functions and duties as envisaged by the scope of the present GCC, the Associate acquires or develops, any unique knowledge or information which would be covered, or, is likely to be covered within the definition of a trademark, copyright, patent, business secret, geographical indication or any other form of intellectual property right, it shall be obliged, under the terms of this present GCC, to share such knowledge or information with the TPSODL. All rights, with respect to, or arising from such intellectual property, as afore mentioned, shall solely vest in TPSODL.

Moreover, the Associate undertakes not to breach any intellectual property right vesting in a third party/parties, whether by breach of statutory provision, passing off, or otherwise. In the event of any such breach, the Associate shall be wholly liable to compensate, indemnify or make good any loss suffered by such third party/parties, or any compensation/damages arising from any legal proceeding/s, or otherwise. No liability of TPSODL shall arise in this respect, and any costs, damages, expenses, compensation payable by TPSODL in this regard to a third party/parties, arising from a legal proceeding/s or otherwise, shall be recoverable from the Associate.

#### 18.0 INDEMNITY

The Associate shall at all times indemnify, keep indemnified and hold harmless the TPSODL and its officers, directors, employees, affiliates, agents, successors and assigns against all actions, claims, demands, costs, charges and expenses arising from or incurred by reason of any infringement of patent, trade mark, registered design, copy rights and/or industrial property rights by manufacture, sale or use of the equipment supplied by the Associate whether or not the TPSODL is held liable for

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by any court judgement. In this connection, the TPSODL shall pass on all claims made against him to the Associate for settlement.

The Associate assumes responsibility for and shall indemnify and save harmless the TPSODL from all liability, claims, costs, expenses, taxes and assessments including penalties, punitive damages, attorney's fees and court costs which are or may be required to be paid by the TPSODL and its officers, directors, employees, affiliates, agents, successors and assigns arising from any breach of the Associate's obligations under the Contract or for which the Associate has assumed responsibilities under the Contract including those imposed under any local or national law or laws, or in respect to all salaries, wages or other compensation for all persons employed by the Associate or his Sub-Associates or suppliers in connection with the performance of any work covered by the Contract. The Associate shall execute, deliver and shall cause his Sub-Associate and suppliers to execute and deliver, such other further instruments and to comply with all the requirements of such laws and regulation as may be necessary there under to conform and effectuate the Contract and to protect the TPSODL.

The TPSODL shall not be held responsible for any accident or damages incurred or claims arising, due to the Associate's error there from prior to completion of work. The Associate shall be liable for such accidents and after completion of work for such accidents as the case may be due to negligence on his part to carry out Work in accordance with Indian laws and regulations and the specifications set forth herein.

#### 19.0 LIABILITY & LIMITATIONS

#### 19.1 Liability

Except for any specific liability which may be identified in the Contract and which may be payable hereunder, Associate shall not be liable for any special, incidental, indirect, or consequential Damages or any loss of business Contracts, revenues or other financial loss (or equivalents thereof no matter how claimed, computed or characterized) arising out of or in connection with the Performance of the Work or supply of Goods *unless caused by Associate's negligence, willful misconduct or breach of contract.* 

If the Associate is a joint venture or consortium, all concerned parties shall be jointly and severally bound to the TPSODL for the fulfillment of the provisions of the Contract. The consortium or the joint venture shall designate one party as their leader, who will be the coordinator between the parties and TPSODL. The constituents & leader of the consortium or joint venture shall not be changed without the prior consent of TPSODL.

TPSODL shall have no liability or any special, incidental, indirect or consequential Damages for any loss of Business Contracts, revenues or other financial loss arising out of this Contract.

#### 19.2 Limitation of Liability

The total liability of Associate against any contract shall be limited to the Total All Inclusive Contract Value.

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#### 20.0 FORCE MAJEURE

Force Majeure applies if the performance by either Party ("the Affected Party") of its obligations under Contract is materially and adversely affected.

"Force Majeure" shall mean any event or circumstance or combination of events or circumstances referred below and their consequences that wholly or partly prevents or unavoidably delays any Party in the performance of its obligations under this Agreement, but only and to the extent that such events and circumstances are not within the reasonable control, directly or indirectly, of the Affected Party and could not have been avoided even if the Affected Party had taken reasonable care:

- Act of war (whether declared or undeclared), invasion, armed conflict or act of foreign enemy, embargo, blockade, revolution, riot, bombs, religious strife or civil commotion, etc.
- Politically motivated sabotage, or terrorism, etc.
- Action or Act of Government or Governmental agency for which remedy is beyond the control of the affected parties.
- Any act of God.

Note: Causes like power breakdown/ shortages/fire/strikes, accidents etc do not fall under Force Majeure.

Time being the essence of the Contract, if either party is prevented from the performance of its obligations in whole or in part due to an event of Force Majeure, then provided Notice of happening of any event by the Affected Party is given to the other party within seven (7) days from the date of occurrence of such event, which DIRECTLY has impact on works and submitted details and quantum of resulting effect, but at the same time had made all possible efforts to mitigate and overcome effects thereof, the Affected Party's performance under this Contract shall be suspended until such event ceases and the Scheduled Completion shall be delayed accordingly.

If Force Majeure event(s) continue for a period of more than three months, the parties shall hold consultation to discuss the further course of action.

Neither party shall be considered to be in default or in breach of its obligation under the Contract to the extent that performance of such obligation by either party is prevented by any circumstances of Force Majeure which arise after effective date of Contract.

Neither party can claim any compensation from the other party on account of Force Majeure.

#### 21.0 SUSPENSION OF CONTRACT

#### 21.1 Suspension for Convenience

TPSODL may, at any time and at its sole option, suspend execution of all or any portions of the schedule of items of contract to be supplied/work to executed by Associate under the contract by providing to the Associate at least two business days written notice for contracts having contract

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completion period less than sixty days and at least seven business days' notice for all other contracts.

Upon receipt of any such notice, the Associate shall respond as follows as applicable as per contract construction.

- Immediately discontinue further supply of material/goods specified in the suspension notice for supply contracts
- Immediately discontinue further service/work and supply of materials of those services/materials/work specified in the suspension notice for service /composite contract
- Promptly make every reasonable effort to obtain suspension, upon terms satisfactory to TPSODL, of all orders, outsourcing arrangements, and rental Contracts to the extent that they relate to performance of the portion of Work suspended by the notice.
- Protect and maintain the portion of the service/Work already completed, including the portion of the Work suspended hereunder, unless otherwise specifically stated in the notice.
- Continue delivering/carrying out the supply/service/work items as per contract conditions, which do not fall under purview of the suspension notice.

On receipt of resumption notice from TPSODL, the Associate shall resume execution of contract as specified in the resumption notice, within the time frame specified in the resumption notice.

#### 21.2 Suspension for Breach of Contract conditions.

TPSODL shall suspend execution of whole/or part thereof the contract till such time Associate complies with the conditions stipulated under section clause 22.1 for breach/default of contract conditions.

#### 21.3 Compensation in lieu of Suspension

If the suspension of the contract in whole or in part is for convenience of TPSODL and not due to any breach of contract conditions by the associate, TPSODL at its discretion shall consider compensating all reasonable additional costs incurred by Associate in lieu of suspension of whole or part of contract, on representation of the Associate providing justified estimates of such additional costs and such estimates are found acceptable and approved by competent authority of TPSODL.

If the suspension of contract in whole or part thereof is due to breach of contract conditions (refer clause 22.1) by the Associate, Associate shall not be entitled for any compensation for any cost incurred in lieu of suspension of whole or part of contract and also shall be liable for compensating all the losses arising to TPSODL in lieu of suspension of contract. Resumption notice shall be subject to the Associate taking corrective action for the breach of contract conditions within the time frame and as per the terms specified in the suspension notice.

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#### 22 TERMINATION OF CONTRACT

#### 22.1 Termination for Default/Breach of Contract

The contract / PO /RC shall be subject to termination by TPSODL in case of breach of the contract by the Associate which shall include but not be limited to the following:

- a. Withdrawal or intimation by the Associate of its intent to withdraw or surrender the execution / completion of the contracted work /PO or failure in ensuring adherence to any delivery schedules, in deviation of the contract/PO.
- b. Refusal or neglect on the part of the Associate to supply material/equipment of quantity or quality as specified by TPSODL and within the timeframe as specified in the contract document or refusal or neglect to execute the services/work in terms of the agreed standards of quantity or quality and/or within the timeframe specified in the contract/PO.
- c. Failure in any respect to perform any portion of the Work contracted with promptness, diligence, or in accordance with the terms of the contract.
- d. Failure to furnish guarantees as specified and /or failure to comply with the terms thereof.
- e. Failure to furnish such relevant documents or information within the time specified which may be necessary for due execution / completion of the works and documentation.
- f. Liquidation, bankruptcy either voluntary or involuntary OR entering into any composition or compromise with its creditors, or Insolvency.
- g. In case any reasonable information has been received by TPSODL that Associate has adopted/ or attempted to adopt any unethical conduct, action in award of the contract /PO or at any time thereafter.
- h. Failure to comply with applicable statutory provisions as contained in the contract or failure to comply with the applicable laws.
- Failure to comply with safety regulations/clauses stipulated in the contract or as may be generally instructed by TPSODL.

If the default or breach as specified under clause 22 (except sub clause g thereof) be committed by the associate for the first time, TPSODL shall issue, along the with notice of default or breach, a warning notice instructing the associate to take remedial/corrective action within the time frame stipulated in the warning notice and not to repeat the same in future. The timeframe for corrective action by the associate shall be specific to the nature of breach of contract and the same shall not be objected to by the Associate. If the Associate fails to comply with the instructions in the warning notice or in taking corrective action to the satisfaction of TPSODL then TPSODL may terminate the entire or part of contract at its discretion by issuing termination notice without incurring any liability on this ground.

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In case the contract is terminated for any breach of the nature specified in clause 22 g stated above, TPSODL shall have the right to terminate all the contracts TPSODL is having with the Associate by issuing termination notice which shall be without prejudice to the other rights of TPSODL available to it under law.

Without prejudice to its right to terminate for breach of contract, TPSODL may, without assigning any reason, terminate the Contract in whole or in part at any time at its discretion while the contract is in force by serving a written notice of two weeks to the Associate.

In the event of TPSODL having proceeded with termination of the contract the associate shall comply and proceed further in the following manner:

- a) Associate shall discontinue the supply, on the expiry of the said period of two weeks.
- b) Associate shall ensure that no further steps are being taken towards discharge of the obligations, terms and conditions as contained in the contract/PO. This shall include initiation of actions not limited to discontinuation of other allied and associated arrangements which the associate might have entered into with third parties for due discharge of its obligations under the contract with TPSODL.
- c) The Associate shall perform thereafter such tasks as may be necessary to preserve and protect the terminated portion of the material/service/work in progress and the materials and equipment at TPSODL sites or in transit thereto. However the associate shall continue to fulfill its contractual obligations with regard to the part of contract not terminated.
- d) It shall be open for TPSODL to conduct a joint assessment with the associate of the material, supplies, equipment ,works or in general as to the subject matter of the contract in regard to which the associate claims having completed its obligations before or during such termination.
- e) It shall be open to TPSODL to seek invocation of the performance bank guarantee or any other guarantee or other security deposit by whatever name called submitted by the associate, which shall not be objected to or protested against by the associate.

In case of termination of the contract the parties agree to be governed inter alia by the following:

- a) In case TPSODL exercises its right of termination as stated above the associate shall not dispute or object to the same.
- b) The Associate shall be entitled to receive and claim only such payments OR sums of money from TPSODL as may be found payable to it in regard to works executed by it under the terms of the contract and no other claim of any nature whatsoever shall be made by the Associate.
- c) All such provisions which the parties have agreed to survive and prevail even after termination of the contract shall remain effective despite the termination.

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In the event of such termination, TPSODL may finish the Work by whatever method it may deem expedient, including the hiring of services and /or purchase of material equipment from such third parties as TPSODL may deem fit or may itself provide any labor or materials and perform any part of the Work. The associate undertakes to bear the incremental costs if any paid by TPSODL in such a case attributable to failure on the part of the associate. The Associate in such a case shall not be entitled to receive any further payments and any sums found payable to it may be adjusted by TPSODL against the amount recoverable from him on this ground. The same shall be without prejudice to other rights available to TPSODL under law against the associate.

Upon the termination of any of the contract due to occurrence of any circumstances provided in clauses stated above and constituting repeated breach or misconduct, TPSODL shall be entitled to bar the associates its agents, affiliates from undertaking any negotiation / tendering, bidding, participation activities concerning TPSODL for a period of two years from date of such termination. The same shall be without prejudice to other rights available to TPSODL.

#### 22.2 Termination for Convenience of Associate

Associate at its convenience may request for termination of contract, clearly assigning the reason for such request. TPSODL has full right to accept, reject or partially accept such request. However, associate shall continue its supply as per contract till final approval is given to associates for such termination.

#### 22.3 Termination for Convenience of TPSODL

TPSODL at its sole discretion may terminate the contract by giving 30 days prior notice in writing or through email to the Associate. TPSODL shall pay the Associate for all the supplies/ services rendered till the actual date of contract termination against submission of invoice by the Associate to that effect.

#### 23.0 DISPUTE RESOLUTION & ARBITRATION

In case of any dispute or difference the parties shall endeavour to resolve the same through conciliatory and amicable measures within 15 Days failing which the matter may be referred by either party for resolution by the sole arbitrator to be appointed mutually by both the parties. The arbitral proceedings shall be conducted in accordance with Arbitration and Conciliation Act 1996 and the place of arbitration shall be Bhubaneswar. The language to be used at proceedings shall be English and the award of the arbitrator shall be final and binding on the parties. The parties shall bear their respective costs of arbitration. The associate shall continue to discharge its obligations towards due performance of the works as per the terms of the contract during the arbitration proceedings unless otherwise directed in writing by TPSODL or suspended by the arbitrator. Further, TPSODL shall continue making such payments as may be found due and payable to the associate for such works.

#### 23.1 Governing Laws and Jurisdiction

The parties shall be subject to the jurisdiction of the courts of law in Berhampur and any matter arising here from shall be subject to applicable law in force in India.

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#### 24.0 ATTRIBUTES OF GCC

#### 24.1 Cancellation

The Company reserves the right to cancel, add, delete at its sole discretion, all or any terms of this GCC or any contract, order or terms agreed between the parties in pursuance without assigning any reasons and without any compensation to the Associates.

#### 24.2 Severability

If any portion of this GCC is held to be void, invalid, or otherwise unenforceable, in whole or part, the remaining portions of this GCC shall remain in effect.

#### 24.3 Order of Priority

In case of any discrepancies between the stipulations in General Conditions of the Contract (GCC) and Special Conditions of Contract (SCC), the GCC shall stand superseded by the SCC to the extent stipulated hereinabove while balance portion of respective clauses of GCC shall continue to be applicable.

#### 25.0 ERRORS AND OMISSIONS

The Associate shall be responsible for all discrepancies, errors and omissions in the drawings, documents or other information submitted by him, irrespective of whether these have been approved, reviewed or otherwise accepted by the TPSODL or not. However any error in design/drawing arising out of any incorrect data/written information from TPSODL will not be considered as error and omissions on part of the Associate.

#### 26.0 TRANSFER OF TITLES

The title of ownership and property to all equipment, materials, drawings & documents shall pass to the TPSODL on acceptance of material by store/site after Inspection.

However, such passing of title of ownership and property to the TPSODL shall not in any way absolve, dilute or diminish the responsibility and obligations of the Associate under this Contract including loss or damages and all risks, which shall vest with the Associate.

#### **27.0 INSURANCE**

The Contractor (BA) shall take out the Insurance Policies which shall cover all risks including the following, as applicable:-

- a) The value of the policy shall cover the total value of all the items till they are handed over to TPSODL.
- b) TPSODL shall be the principal holder of the policy. The Associate shall be the loss payee under the policy. Associate / Sub-contractor of the Associate shall not be holders or beneficiaries in the policy nor shall they be named in the policy. TPSODL reserves the exclusive right to assign the policy.

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- c) While the payment of premium may be phased in agreement with the insurance company, at no time shall goods and services required to be provided by the associate shall remain uninsured in accordance with (a) above.
- d) A copy of the Insurance policy shall be made available to TPSODL prior to first dispatch lot of any Equipment and policy shall be kept alive and valid at all times up to the stage of final acceptance.
- e) TPSODL reserves the right to take out whatever policy that is deemed necessary by him if the associate fails to keep the said policy alive and valid at all times and/or causes lapses in payment of premium thereby jeopardizing the said policy. The cost of such policy(s) shall be recovered / deducted from the amount payable to the associate.
- f) The policy shall ensure that the TPSODL's decision regarding replacement of goods damaged, lost or rendered unusable shall be final.

In all cases, the associate shall lodge the claims with the underwriters and also settle the claims and shall also notify TPSODL of any filed claims. However, the associate shall proceed with the repairs and/or replacement of the equipment/components without waiting for the settlement of the claims. In case of seizure of materials by concerned authorities, the associate shall arrange prompt release against bond, security or cash as required. TPSODL, upon request by the associate, will extend all reasonable assistance to the associate in such a case.

All the insurance claims shall be processed and settled by the associate and the missing/damaged items shall be replaced/repaired by them without any extra cost to TPSODL and without affecting the completion time.

#### 28.0 SUGGESTIONS & FEEDBACK

We welcome all our Business Associates to write to us about their experience with TPSODL; be it our Company, our services or our people. Each and every concern, issue, query and suggestion from you will help us to become a better company to work with and shall help us develop a strong bonding of trust and a long term relationship with you.

You may send your feedback by filling up our Business Associate Feedback Form enclosed herewith as *Annexure-E*. You can also log on to our website <a href="www.tpsouthernodisha.com">www.tpsouthernodisha.com</a> to provide your feedback.

- · Suggestions for us
- Feedback form
- Knowledge Sharing/ Experience with TPSODL
- Any issues with TPSODL.

Submission of feedback form is mandatory before the release of final payment to the BA.

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#### 29.0 CONTACT POINTS

In case Business Associate needs information with respect to payments or has any grievances, same may be lodged by log on to our website <a href="https://www.tpsouthernodisha.com">www.tpsouthernodisha.com</a>

#### **30.0 LIST OF ANNEXURES**

| S. No. | Subject   | Annexure |
|--------|---|----------|
| 1.     | Performa for Bid Security Bank Guarantee                              | A        |
| 2.     | Performa for Performance Bank Guarantee (CP cum EP)                   | В        |
| 3.     | Performa for No Demand Certificate by Associate                       | С        |
| 4.     | Performa For Application For Issuance of Consolidated TDS Certificate | D        |
| 5.     | Business Associate Feedback Form                                      | Е        |
| 6.     | Acceptance Form For Participation In Reverse Auction Event            | F        |
| 7.     | Form for RTGS Payment   | G        |
| 8.     | Vendor Appraisal Form   | Н        |
| 9.     | Manufacturer Authorization Form                                       | I        |
| C.     |   |          |

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# **ANNEXURE-A**

# PROFORMA FOR BID SECURITY BANK GUARANTEE

# The TP Southern Odisha Distribution Limited Berhampur

| WHEREAS, (Name of the Bidder)  |                                    |                           |                             |  |
|--|------------------------------------|---------------------------|-----------------------------|--|
| (hereinafter called "the BIDDER") has Contract)  |                                    |                           |                             |  |
| KNOW ALL men by thes   | <u> </u>                           | of                        | (Name<br>(Name              | of the of the                                  |
| Country) office at Southern Odisha Distribution Limited (which payment well and truly to be mainly and assigns by these presents.  | (hereinafter of TPSODL) in the     | called "the<br>sum of     |                             | bound unto The TP for                          |
| SEALED with the Common Seal of the   | e said Bank this                   | <b>)</b> c                | lay of                      | 20   |
| The CONDITIONS of this obligation ar   | e:                                 |                           |                             |  |
| i) If the Bidder withdraws his Bid dur or  | ing the period of                  | bid validit               | y specified i               | n the Proforma of Bid                          |
| ii) If the Bidder having been notified of the acceptance of his Bid by the TPSODL during the period of bid validity fails or refuses to furnish the Contract Performance Bank Guarantee, in accordance with the Instructions to Bidders. |                                    |                           |                             |  |
| We undertake to pay the TPSODL upt<br>provided that in its demand the TPSO<br>the occurrence of one or both condition  | DL will note tha                   | t amount                  | claimed by                  | it is due to it owing to                       |
| This Guarantee will remain in force tender enquiry) days after the closing or as extended by you at any time pri hereby waived, and any demand in above date.  | date of submiss or to this date, n | ion of bids<br>otice of w | s as stated in thich extens | in the Invitation to Bid ion to the Bank being |
| DATE   | SIGNATURE OF                       | THE BAN                   | ικ                          |  |
| ••••••   | SEAL                               |                           |                             |  |
| (Signature, Name & Address) ( At least   | st 2 witnesses)                    |                           |                             |  |

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#### **ANNEXURE-B**

### PROFORMA FOR PERFORMANCE BANK GUARANTEE (CP cum EP)

(On Rs.100/- Stamp Paper) Note:

| a)<br>b)<br>c) | Format shall be followed in toto Claim period of one month must be kept up The guarantee to be accompanied by the covering letter from the bank confirming the signature to the guarantee   |
|----------------|---|
|                | The TP Central Odisha Distribution Limited Berhampur  |
|                | CP cum EP BG No   |
|                | Order/Contract Nodated  |
|                | . You have entered into a Contract No with M/s (hereinafter referred to as "the Vendor"/ 'BA')) for the supply of (hereinafter referred to as" the said Equipment") for the price and on the terms and conditions contained in the said contract.  In accordance with the terms of the said contract, "the Vendor" agreed to furnish you with an irrevocable, unconditional and acceptable bank guarantee for% of the value of contract and to be valid till the end of Guarantee period plus one month towards "Contract cum Equipment performance". For this purpose you have agreed to accept the guarantee. |
| 3              | irrevocably and unconditionally guarantee to pay to you on demand but in any case before the end of five working days from the date of the claim and without demur and without reference to "the Vendor" such amount or amounts not exceeding the sum of  Rs  |
| 4              | . You shall have the right to file / make your claim on us under the guarantee for a <b>further period of one month</b> from the date of expiry.  |

5. This guarantee shall not be revoked without express consent and shall not be affected by your granting time or any other indulgence to "the Vendor", which shall include but not be limited to, postponement from time to time of the exercise the same in you or any right which you may have against "the Vendor" and to exercise the same in any covenant contained or implied in the said contract or any other course or remedy or security available to you, and our Bank shall not be released from its obligations under this guarantee by your exercising any of your rights with

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reference to matters aforesaid or any of them or by reasons of any other act or forbearance or other acts of omission or commission on your part or any other indulgence shown by you or by any other matter or thing whatsoever which under the law would, but for this provision have the effect of relieving our bank from its obligation under this guarantee.

- 6. We also agree that you shall be entitled at your option to enforce this guarantee against our bank as a principal debtor, in the first instance, notwithstanding any other security or guarantee that you may have in relation to "the Vendor's" liabilities in respect of the premises
- 7. This guarantee shall not be affected by any change in the constitution of our Bank or "the Vendor" or for any other reason whatsoever.
- 8. Any claim / extension under the guarantee can be lodge-able at Berhampur branch of the bank. However, in specific scenario, where Treasury Branch of the bank is not available at Berhampur, then any claim / extension under the guarantee can be lodge-able at Bhubaneswar branch of the bank.

| branch    | n of the bank.        |  |                     |   |   |
|-----------|-----------------------|--|---------------------|---|---|
| 9. Notwit | hstanding anything    | nerein contained, our l                | iability under this | s guarantee is limited to               | ) |
| Rs        |                       | (Rupees                                |                     | only                                    | y |
|           | ~                     | main in force upto and for such period |                     | (Date) and shall be ed by "the Vendor". | 9 |
| 10. Unl   | ess a demand or cl    | aim under this guarante                | ee is received by   | / us in writing within one              | 9 |
| month     | s from                | (expiry date) i.e. on or               | r before            | (claim period end                       | t |
| date),    | we shall be discharge | ed from all liabilities unde           | er this guarantee t | hereafter.                              |   |
|           |                       | .0                                     |                     |   |   |
| Date      | ed at                 | this                                   | day of              | 20                                      |   |
|           |                       | OMDIII.                                |                     |   |   |
|           |                       | Bank's rubb                            | er stamp            |   |   |
| 1.        | Banks full addres     | S                                      |                     | 5 1 1 (0)                               |   |
|           |                       |  |                     |   |   |

Designation of Signatory

2. Bank official number

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# **ANNEXURE-C**

# PROFORMA FOR "NO DEMAND CERTIFICATE" BY ASSOCIATE

(On Company's Letter head or with Company Seal)
(To be submitted by the Associate to TPSODL Accounts Department at the time of receipt of full and final payment)

(Certificate No. CCP/002)

| Name of the Project Order/   |   |
|--|---|
| Contract No.   |   |
| Dated  |   |
| Name of the Associate Scheme   | ~O'   |
| No. / Job No.  |   |
| to us from TPSODL, in respect of dated including amendments, satisfaction and we further confirm that we haunder the said contract / W.O.  Notwithstanding any protest recorded by | (Associate) do hereby yed the full and final payment due and payable our aforesaid Order No if any, issued by TPSODL to our entire we no claim whatsoever pending with TPSODL ye us in any correspondence, documents, we waive all our rights to lodge any claim or |
| We are issuing this "NO DEMAND CERTIFICATION and with our free consent without any undue in  | ATE" in favour of TPSODL, with full knowledge nfluence, misrepresentation, coercion etc.  |
| Place  | Name  |
| .4   | (Company Seal)  |

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# **ANNEXURE-D**

# $\frac{\text{PROFORMA FOR APPLICATION FOR ISSUANCE OF CONSOLIDATED TDS}}{\text{CERTIFICATE}}$

## To be printed on the letterhead

| To,  |
|--|
| The TP Southern Odisha Distribution Limited,   |
| Berhampur  |
| Sub: Application for issuance of Consolidated TDS Certificate for the FY   |
| Dear Sir,  |
| I / we hereby request / authorize you to issue me / us a consolidate TDS Certificate for the financial year against tax deducted at source by you from my / our payments / bills during the said year from time to time under Chapter XVII – B of the Income Tax Act, 1961. For and on behalf of |
| Signature  |
| Name   |
| Address  |
| Contact No. (Land Line)  |
| (Mobile)   |
| PAN#   |
| Assessing authority  |

# ATTACH THE COPY OF PAN CARD

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# **ANNEXURE-E**

# **BUSINESS ASSOCIATE FEEDBACK FORM**

With an objective to improve our internal processes and systems, and serve you better, we solicit your valuable feedback & suggestions. It is estimated that it will take about 10 minutes to complete this survey. We assure you that your feedback shall be kept confidential. Please send the duly filled feedback form in the "TPSODL addressed - attached envelop"

| You are associated with us as                |           |                                    |      |
|--|-----------|------------------------------------|------|
| ☐ OEMs ☐ Service Contractor ☐ Material S     | Suppliers | ☐ Material & Manpower Supplier     | •    |
|  |           | ,0,1                               |      |
| You are associated with us for               |           |                                    |      |
| ☐ Less than 1 year ☐ More than 1 year but le | ess than  | 3 years ☐ More than 3 years        |      |
|  |           |                                    |      |
| Your office is located at                    |           | 4                                  |      |
| ☐ Berhampur ☐ Within 200 kms from Berham     | mpur      | ☐ More than 200 kms t<br>Berhampur | from |
| Your nearly turnover with TPSODL             | 7         |                                    |      |
| ☐ Less than 25 Lacs ☐ 25 Lacs to 1 Crore     |           | ☐ More than 1 Cr.                  |      |
| Additional Information                       |           |                                    |      |
| Your Name                                    |           |                                    |      |
| Your Designation                             |           |                                    |      |
| Your Organization                            |           |                                    |      |
| Contact Nos.                                 |           |                                    |      |
| Email  |           |                                    |      |

We once again thank you for your participation in this survey. Please spare 10 minutes to give your feedback on following pages (Section A to E)

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# SECTION - A

(Please  $\sqrt{\mbox{ mark in the relevant box and give your remarks / suggestions / information for our improvement).$ 

|           | vement).   |                 |                          |                      |                        |             |                        |
|-----------|--|-----------------|--------------------------|----------------------|------------------------|-------------|------------------------|
|           |  | 1               | 2                        | 3                    | 4                      | 5           |                        |
| S.<br>No. | Parameters   | Do Not<br>Agree | Slightly in<br>Agreement | In Fair<br>Agreement | Mostly in<br>Agreement | Fully Agree | Remarks/<br>Suggestion |
| 1         | You receive all relevant queries / tenders from us in timely manner.   |                 |                          |                      |                        |             |                        |
| 2         | We provide you enough lead time to respond to our queries / tenders.   |                 |                          |                      |                        |             |                        |
| 3         | We provide you adequate support (drawings, documents, clarifications, briefing etc.) to enable you meet our requirements.      |                 |                          |                      |                        |             |                        |
| 4         | All following elements of our contract / purchase order are rational :   |                 |                          |                      |                        |             |                        |
| 4.1       | Scope of Work  |                 |                          |                      |                        |             |                        |
| 4.2       | Delivery / Execution Schedule  |                 | C                        |                      |                        |             |                        |
| 4.3       | Payment Terms  |                 |                          |                      |                        |             |                        |
| 4.4       | Liquidated Damages   |                 |                          |                      |                        |             |                        |
| 4.5       | Performance Guarantee  |                 |                          |                      |                        |             |                        |
| 5         | Our purchase orders / contracts are simple, specific & easy to understand  |                 |                          |                      |                        |             |                        |
| 6         | TPSODL demonstrate willingness to be flexible in administration of Contract / Purchase Order                                   |                 |                          |                      |                        |             |                        |
| 7         | We provide timely responses / clarifications to your queries   |                 |                          |                      |                        |             |                        |
| 8         | TPSODL representative you interact / coordinate with is adequately empowered to support you in meeting contractual obligations |                 |                          |                      |                        |             |                        |
| 9         | TPSODL provide you all necessary infrastructure support for timely and quality completion of work (including AMC)              |                 |                          |                      |                        |             |                        |
| 10        | TPSODL Engineer-in-Charge timely certifies the jobs executed/ material supplied  |                 |                          |                      |                        |             |                        |
| 11        | TPSODL Engineer-in-Charge efficiently supervises the job execution for timely completion of job                                |                 |                          |                      |                        |             |                        |
| 12        | BIRD (Bill Inward Receipt Desk) initiative has improved payment disbursement process* (under development)                      |                 |                          |                      |                        |             |                        |

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|           |  | 1               | 2                        | 3                    | 4                      | 5           |                        |
|-----------|--|-----------------|--------------------------|----------------------|------------------------|-------------|------------------------|
| S.<br>No. | Parameters   | Do Not<br>Agree | Slightly in<br>Agreement | In Fair<br>Agreement | Mostly in<br>Agreement | Fully Agree | Remarks/<br>Suggestion |
| 13        | Our approach for Inspection and Quality Assurance effective to expedite project completion?                |                 |                          |                      |                        |             |                        |
| 14        | TPSODL never defaults on contractual terms   |                 |                          |                      |                        |             |                        |
| 15        | In TPSODL Contracts closure is done within set time limit  |                 |                          |                      |                        |             |                        |
| 16        | Our material receiving procedures are well defined and efficiently deployed to reduce mutual inconvenience |                 |                          |                      |                        | 11.         |                        |
| 17        | Bank Guarantees are released in time bound manner  |                 |                          |                      |                        |             |                        |
| 18        | Our processes related to payment / account settlement are effective.                                       |                 |                          |                      |                        |             |                        |
| 19        | You get payments on time   |                 |                          |                      |                        |             |                        |
| 20        | TPSODL Employees follow Ethical behaviour  |                 | C                        |                      |                        |             |                        |

# SECTION - B

SECTION - B (Please rate the following parameters on a scale of 1 to 5, where 1 - Minimum; 5 - Maximum)

| S. No. | Parameters  | 1 | 2 | 3 | 4 | 5 | Remarks/<br>Suggestion |
|--------|---|---|---|---|---|---|------------------------|
| 1      | How do you rate courtesy/ empathy/ attitude level and warmth of TPSODL employees you interact with from following team? |   |   |   |   |   |                        |
| 1.1    | Project Engineering   |   |   |   |   |   |                        |
| 1.2    | District / Zones  |   |   |   |   |   |                        |
| 1.3    | Projects/HOG (TS &P)  |   |   |   |   |   |                        |
| 1.4    | Inspection & Quality Assurance  |   |   |   |   |   |                        |
| 1.5    | Stores  |   |   |   |   |   |                        |
| 1.6    | Metering & Billing  |   |   |   |   |   |                        |
| 1.7    | Accounts / Finance  |   |   |   |   |   |                        |
| 1.8    | Administration  |   |   |   |   |   |                        |
| 1.9    | IT & Automation   |   |   |   |   |   |                        |
| 2      | How would you rate TPSODL in comparison   |   |   |   |   |   |                        |

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|   | to your other clients in terms of <b>fairness of treatment and transparency</b> with its Business Associates?   |  |  |  |
|---|---|--|--|--|
| 3 | How would you rate TPSODL in comparison to your other clients in terms of <b>processes</b> and systems to manage partnership with its Business Associates     |  |  |  |
| 4 | How would you rate TPSODL in comparison to your other clients in terms of <b>building long term &amp; mutually relations</b> hip with its Business Associates |  |  |  |

# SECTION - C

Please  $\sqrt{\ }$  mark in the relevant box and give your remarks / suggestions / information for our improvement.

| S.  | B   | Certainly | Probably | Certainly | Probably | Remarks/   |
|-----|---|-----------|----------|-----------|----------|------------|
| No. | Parameters  | No        | No       | Yes       | Yes      | Suggestion |
| 1   | Based on your experience with TPSODL, would you like to continue your relationship with TPSODL?                           |           |          | 5         |          |            |
| 2   | If someone asks you about TPSODL, would you talk "positively" about TPSODL?   |           | 58       |           |          |            |
| 3   | Would you refer TPSODL name to others in your community, fraternity and society as a professional & dynamic organization? |           |          |           |          |            |

# **SECTION - D**

If we ask you to rate us on a scale of 1 to 10, how will you rate TPSODL, that truly represents your overall satisfaction with us (please tick appropriate box) -

| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
|---|---|---|---|---|---|---|---|---|----|
|---|---|---|---|---|---|---|---|---|----|

## SECTION - E

Please  $\sqrt{}$  mark in the relevant box and give your remarks / suggestions / information for our improvement.

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Please spare your thoughts for TPSODL's improvement in particular areas of weaknesses, particularly relating to some great practices, attitudes that you have seen elsewhere in Indian and International Organizations, which you recommend TPSODL to adopt. Please give your valuable salient recommendations.

Please spare your thoughts for TPSODL's improvement in particular areas of major concerns for you. We also welcome your suggestions to adopt any best practices, altitudes that you

| Recommendation  | Please tick ( $$ ) your top 5 expectations out of listed below -                         | of the following 10 points |
|---|--|----------------------------|
| (Please list down improvement you expect from TPSODL) | Timely payment   |                            |
| 1   | Flexibility in Contracts/PO  |                            |
|   | Clarity in PO,s & Contracts  |                            |
| 2   | Timely response to quarries  |                            |
|   | Timely certification of works executed   |                            |
| 3   | Clarity in Specs, drawings, other docs etc.  |                            |
|   | Adequate information provided on website for tender notification, parties qualified etc. |                            |
| 4   | Timely receipt of material at site for execution   |                            |
|   | Performance Guarantee/EMD released in time   |                            |
| 5   | Inspection & quality assurance support for timely job completion                         |                            |

We thank you for your time and courtesy!!

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## **ANNEXURE-F**

### ACCEPTANCE FORM FOR PARTICIPATION IN REVERSE AUCTION EVENT

# (To be signed and stamped by the bidder prior to participation in the auction event)

In a bid to make our entire procurement process more fair and transparent, TPSODL intends to use the reverse auctions through SAP-SRM tool as an integral part of the entire tendering process. All the bidders who are found as technically qualified based on the tender requirements shall be eligible to participate in the reverse auction event.

# The following terms and conditions are deemed as accepted by the bidder on participation in the bid event:

- 1. TPSODL shall provide the user id and password to the authorized representative of the bidder. (Authorization Letter in lieu of the same shall be submitted along with the signed and stamped Acceptance Form).
- 2. TPSODL will make every effort to make the bid process transparent. However, the award decision by TPSODL would be final and binding on the supplier.
- 3. The bidder agrees to non-disclosure of trade information regarding the purchase, identity of TPSODL, bid process, bid technology, bid documentation and bid details.
- 4. The bidder is advised to understand the auto bid process to safeguard themselves against any possibility of non-participation in the auction event.
- 5. In case of bidding through Internet medium, bidders are further advised to ensure availability of the entire infrastructure as required at their end to participate in the auction event. Inability to bid due to telephone line glitch, internet response issues, software or hardware hangs, power failure or any other reason shall not be the responsibility of TPSODL.
- 6. In case of intranet medium, TPSODL shall provide the infrastructure to bidders. Further, TPSODL has sole discretion to extend or restart the auction event in case of any glitches in infrastructure observed which has restricted the bidders to submit the bids to ensure fair & transparent competitive bidding. In case an auction event is restarted, the best bid as already available in the system shall become the start price for the new auction.
- 7. In case the bidder fails to participate in the auction event due any reason whatsoever, it shall be presumed that the bidder has no further discounts to offer and the initial bid as submitted by the bidder as a part of the tender shall be considered as the bidder's final no regret offer. Any offline price bids received from a bidder in lieu of non-participation in the auction event shall be out rightly rejected by TPSODL.
- 8. The bidder shall be prepared with competitive price quotes on the day of the bidding event.
- 9. The prices as quoted by the bidder during the auction event shall be inclusive of all the applicable taxes, duties and levies and shall be FOR at TPSODL site.
- 10. The prices submitted by a bidder during the auction event shall be binding on the bidder.
- 11. No requests for time extension of the auction event shall be considered by TPSODL.
- 12. The original price bids of the bidders shall be reduced on pro-rata basis against each line item based on the final all inclusive prices offered during conclusion of the auction event for arriving at Contract amount.

Signature & Seal of the Bidder

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# **ANNEXURE-G**

| To,  |      |  |
|--|------|--|
| DGM (Finance)<br>The TP Southern Odisha Distribution Lir<br>Berhampur      | mite | ed   |
| Sub: e-Payments through National  <br>Gross Settlement System (RTC         |      | ectronic Fund Transfer (NEFT) OR Real Time   |
| Dear Sir,  |      |  |
| We request and authorize you to affect of as per the details given below:- | e-p  | ayment through NEFT/RTGS to our Bank Account   |
| Vendor Code  | :    |  |
| Title of Account in the Bank   | :    |  |
| Account Type   | :    |  |
|  |      | (Please mention here whether account is Savings/Current/Cash Credit)                           |
| Bank Account Number  | :    |  |
|  | _    | O,   |
| Name & Address of Bank   | •    |  |
| Bank Contact Person's Names  | :    |  |
| Bank Tele Numbers with STD Code  | :    |  |
| Bank Branch MICR Code  | :    |  |
| ALP-IA   |      | (Please enclose a Xerox a copy of a cheque. This cheque should not be a payable at par cheque) |
|  | ĺ    |  |
| Bank Branch IFSC Code  | :    |  |
|  |      | (You can obtain this from branch where you have your account)                                  |
| Email Address of accounts person: (to send payment information)            | :    |  |

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Name of the Authorized Signatory:

Contact Person's Name:

Official Correspondence Address:

We confirm that we will bear the charges, if any, levied by our bank for the credit of NEFT/RTGS amounts in our account. Any change in above furnished information shall be informed to TPSODL well in time at our own. Further, we kept TPSODL indemnified for any loss incurred due to wrong furnishing of above information.

| For _ |  |  | _ |
|-------|--|--|---|
|       |  |  |   |

(Authorised Signatory)

Thanking you,

(Signature with Rubber Stamp)

# **Certification from Bank:**

We confirm that we are enabled for receiving NEFT/RTGS credits and we further confirm that the account number (specify Bank a/c no.) of (Please mention here name of the account holder), the signature of the authorised signatory and the MICR and IFSC Code of our branch mentioned above are correct.

This also is certified that the above information is correct as per Bank record

(Manager's/ Officers Signature under Bank Stamp)

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# ANNEXURE-H VENDOR APPRAISAL FORM

| TO DE | OUDMITT | FED DVV/FNDOD (To be Cilled as a serificable)                                    |      |
|-------|---------|--|------|
|       | NDOR:   | TED BY VENDOR (To be filled as applicable)                                       |      |
| 1.0   | DETA    |  |      |
|       | 1.1     | NAME (IN CAPITAL LETTERS)  | :    |
|       | 1.2     | TYPE OF CONCERN (PROPRIETARY) Partnership, Pvt. Ltd., Public Ltd. etc.           | : (1 |
|       | 1.3     | YEAR OF ESTABLISHMENT  | : 5  |
|       | 1.4     | LOCATION OF OFFICE POSTAL ADDRESS TELEGRAPHIC ADDRESSES, TELEX NO. FAX NO.       |      |
|       | 1.5     | LOCATION OF MANUFACTURING UNITS  | :    |
|       |         | i) UNITS 1   | :    |
|       |         | ii) OTHER UNITS  | :    |
| 2.0   | PROD    | DUCTS MANUFACTURED   | :    |
| 3.0   | VERI    | NOVER DURING THE LAST 3 YEARS (TO BE FIED WITH THE LATEST PROFIT & LOSS TEMENT). | :    |
| 4.0   |         | JE OF FIXED ASSETS   | :    |
| 5.0   | NAMI    | E & ADDRESS OF THE BANKERS   | :    |
| 6.0   | BANK    | K GUARANTEE LIMIT  | :    |
| 7.0   | CREE    | DIT LIMIT  | :    |
| 8.0   | TECH    | INICAL   |      |
|       | 8.1     | NO. OF DESIGN ENGINEERS (INDICATE NO. OF YEARS EXPERIENCE IN RELATED FIELDS)     | :    |
|       | 8.2     | NO. OF DRAUGHTS MEN  | :    |
|       | 8.3     | COLLABORATION DETAILS (IF ANY)   | :    |
| O     |         | 8.3.1 DATE OF COLLABORATION  | :    |
|       |         | 8.3.2 NAME OF COLLABORATOR   | :    |
|       |         | 8.3.3 RBI APPROVAL DETAILS   | :    |
|       |         | 8.3.4 EXPERIENCE LIST OF COLLABORATOR  | :    |
|       |         | 8.3.5 DURATION OF AGREEMENT  | :    |
|       | 8.4     | AVAILABILITY OF STANDARDS / DESIGN PROCEDURES / COLLABORATOR'S /                 | :    |

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|      | 1     |   |   |
|------|-------|---|---|
|      |       | DOCUMENTS (CHECK WHETHER THESE ARE LATEST/CURRENT   |   |
|      | 8.5   | TECHNICAL SUPPORT, BACK-UP GUARANTEE, SUPERVISION, QUALITY CONTROL BY COLLABORATOR (WHEREVER ESSENTIAL). (THIS CLAUSE IS RELEVANT WHEN VENDOR'S EXPERIENCE IS INADEQUATE) | : |
|      | 8.6   | QUALITY OF DRAWINGS   | : |
| 9.0  | MAN   | UFACTURE  |   |
|      | 9.1   | SHOP SPACE, LAYOUT LIGHTING, VENTILATION, ETC.  | : |
|      | 9.2   | POWER (KVA)   |   |
|      |       | MAINS INSTALLED   |   |
|      |       | UTILIZED  |   |
|      |       | STANDBY POWER SOURCE  | : |
|      | 9.3   | MANUFACTURING FACILITIES (ATTACH LIST OF EQUIPMENT AS APPLICABLE)   | : |
|      |       | 9.3.1 MATERIAL HANDLING   | : |
|      |       | 9.3.2 MACHINING   | : |
|      |       | 9.3.3 FABRICATION   | : |
|      |       | 9.3.4 HEAT TREATMENT  | : |
|      |       | 9.3.5 BALANCING FACILITY  | : |
|      |       | 9.3.6 SURFACE TREATMENT PRIOR TO PAINTING/ COATING, POLISHING, PICKLING, PASSIVATION, PAINTING, ETC.  | : |
|      | 9.4   | SUPERVISORY STAFF   | : |
|      | 9.5   | ADEQUACY OF SKILLED LABOURS (MACHINISTS, WELDERS, ETC.)   | : |
|      | 9.6   | NO. OF SHIFTS   | : |
|      | 9.7   | TYPE OF MATERIAL HANDLED (SUCH AS CS, SS, ETC.)   |   |
|      | 9.8   | WORKMANSHIP   | : |
| S    | 9.9   | MATERIAL IN STOCK AND VALUE   | : |
|      | 9.10  | TRANSPORT FACILITIES  | : |
|      | 9.11  | CARE IN HANDLING  | : |
| 10.0 | INSPI | ECTION / QC / QA / TESTING  |   |
|      | 10.1  | NUMBER OF PERSONNEL (INDICATE NO. OF YEARS OF EXPERIENCE)   | : |
|      | 10.2  | INDEPENDENCE FROM PRODUCTION  | : |
|      |       |   |   |

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| 10.3 UPQUALITY DEAN  10.4 INCOMING MATERIAL CONTROL AND DOCUMENTATION  10.5 RELIABILITY/REPUTATION OF SUPPLY SOURCES  10.6 STAGE INSPECTION AND DOCUMENTATION  10.7 SUB-ASSEMBLY & DOCUMENTATION  10.8 FINAL INSPECTION AND DOCUMENTATION  10.9 PREPARATION OF FINAL DOCUMENTATION  10.0 PREPARATION OF FINAL DOCUMENTATION PACKAGE  10.10 TYPE TEST FACILITIES  10.11 ACCEPTANCE TEST FACILITIES  10.12 (WITH TRACEABILITY TO NATIONAL STANDARDS) (ATTACH LIST)  10.13 STATUTORY APPROVALS LIKE BIS, IBR, ETC. (AS APPLICABLE)  10.14 QUALITY CONTROL  10.15 DETAILS OF TESTS CARRIED OUT AT INDEPENDENT RECOGNIZED LABORATORY WHERE THE TESTS WERE CONDUCTED  10 THE NAME OF THE LABORATORY WHERE THE TESTS WERE CONDUCTED  10 CHECK AVAILABILITY OF CERTIFICATES AND REVIEW THESE WHERE THE SETS WERE CONDUCTED  11.0 SALES, SERVICE AND SITE ORGANIZATIONAL DETAILS  12.0 SALES, SERVICE AND SITE ORGANIZATIONAL DETAILS  13.0 CERTIFICATE FROM CUSTOMERS (ATTACH COPIES OF DOCUMENTS)  14.0 POWER SITUATION  15.0 LABOUR SITUATION  15.0 LABOUR SITUATION  16.0 APPLICABILITY OF SC/ST RELAXATION (YN) IF YES, SUPPORTING DOCUMENTS TO BE ATTACHED  ORGANIZATIONAL DETAILS  1. PF NO  2. ESI NO  3. INSURANCE FOR WORK MAN COMPENSATION ACT NO  4. ELECTRICAL CONTRACT LIC NO  5. ITCC / PAN NO  6. SALES TAX NO  7. WC TAX REG. NO   |        |                      |  | T     |
|--|--------|----------------------|--|-------|
| 10.4 DOCUMENTATION 10.5 RELIABILITY/REPUTATION OF SUPPLY SOURCES 10.6 STAGE INSPECTION AND DOCUMENTATION 10.7 SUB-ASSEMBLY & DOCUMENTATION 10.8 FINAL INSPECTION AND DOCUMENTATION 10.9 PREPARATION OF FINAL DOCUMENTATION 10.10 TYPE TEST FACILITIES 10.11 ACCEPTANCE TEST FACILITIES 10.12 (WITH TRACEABILITY TO NATIONAL STANDARDS) (ATTACH LIST) 10.13 STATUTORY APPROVAL SLIKE BIS, IBR. ETC.(AS APPLICABLE) 10.14 SUB-VENDOR APPROVAL SYSTEM AND QUALITY CONTROL 10.15 INDEPENDENT RECOGNIZED LABORATORIES 1) FURNISH LIST OF TESTS CARRIED OUT AT INDEPENDENT RECOGNIZED LABORATORY WHERE THE TESTS WERE CONDUCTED 10 CHECK AVAILABILITY OF CERTIFICATES AND REVIEW THESE WHEREVER POSSIBLE  EXPERIENCE (INCLUDING CONSTRUCTION / ERECTION / COMMISSIONING) TO BE FURNISHED IN THE FORMAT INDICATED IN APPENDIX) 12.0 SALES, SERVICE AND SITE ORGANIZATIONAL DETAILS 13.0 CERTIFICATE FROM CUSTOMERS (ATTACH COPIES OF DOCUMENTS) 14.0 POWER SITUATION 15.0 LABOUR SITUATION 16.0 APPLICABILITY OF SC/ST RELAXATION (Y/N) IF YES, SUPPORTING DOCUMENTS TO BE ATTACHED ORGANIZATIONAL DETAILS 1. PF NO 2. ESI NO 3. INSURANCE FOR WORK MAN COMPENSATION ACT NO 4. ELECTRICAL CONTRACT LIC NO 5. ITCC / PAN NO 6. SALES TAX NO 7. WC TAX REG. NO  |        | 10.3                 |  | :     |
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| 10.11 ACCEPTANCE TEST FACILITIES  CALIBRATION OF INSTRUMENTS AND GAUGES (WITH TRACEABILITY TO NATIONAL STANDARDS) (ATTACH LIST)  10.13 STATUTORY APPROVALS LIKE BIS, IBR, ETC. (AS APPLICABLE)  10.14 SUB-VENDOR APPROVAL SYSTEM AND QUALITY CONTROL  10.15 DETAILS OF TESTS CARRIED OUT AT INDEPENDENT RECOGNIZED LABORATORIES  i) FURNISH LIST OF TESTS CARRIED OUT AND THE NAME OF THE LABORATORY WHERE THE TESTS WERE CONDUCTED  ii) CHECK AVAILABILITY OF CERTIFICATES AND REVIEW THESE WHEREVER POSSIBLE  EXPERIENCE (INCLUDING CONSTRUCTION / ERECTION / COMMISSIONING) TO BE FURNISHED IN THE FORMAT INDICATED IN APPENDIX)  12.0 SALES, SERVICE AND SITE ORGANIZATIONAL DETAILS:  13.0 CERTIFICATE FROM CUSTOMERS (ATTACH COPIES OF DOCUMENTS)  14.0 POWER SITUATION  15.0 LABOUR SITUATION  16.0* APPLICABILITY OF SC/ST RELAXATION (Y/N) IF YES, SUPPORTING DOCUMENTS TO BE ATTACHED  ORGANIZATIONAL DETAILS  1. PF NO  2. ESI NO  3. INSURANCE FOR WORK MAN COMPENSATION ACT NO  4. ELECTRICAL CONTRACT LIC NO  5. ITCC / PAN NO  6. SALES TAX NO  7. WC TAX REG. NO   |        | 10.9                 |  | : (0) |
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| 10.12 (WITH TRACEABILITY TO NATIONAL STANDARDS) (ATTACH LIST)  10.13 STATUTORY APPROVALS LIKE BIS, IBR, ETC. (AS APPLICABLE)  10.14 SUB-VENDOR APPROVAL SYSTEM AND QUALITY CONTROL  10.15 DETAILS OF TESTS CARRIED OUT AT INDEPENDENT RECOGNIZED LABORATORIES  i) FURNISH LIST OF TESTS CARRIED OUT AND THE NAME OF THE LABORATORY WHERE THE TESTS WERE CONDUCTED  ii) CHECK AVAILABILITY OF CERTIFICATES AND REVIEW THESE WHEREVER POSSIBLE  EXPERIENCE (INCLUDING CONSTRUCTION / ERECTION / COMMISSIONING) TO BE FURNISHED IN THE FORMAT INDICATED IN APPENDIX)  12.0 SALES, SERVICE AND SITE ORGANIZATIONAL DETAILS  13.0 CERTIFICATE FROM CUSTOMERS (ATTACH COPIES OF DOCUMENTS)  14.0 POWER SITUATION  15.0 LABOUR SITUATION  16.0 APPLICABILITY OF SC/ST RELAXATION (Y/N) IF YES, SUPPORTING DOCUMENTS TO BE ATTACHED  ORGANIZATIONAL DETAILS  1. PF NO  2. ESI NO  3. INSURANCE FOR WORK MAN COMPENSATION ACT NO  4. ELECTRICAL CONTRACT LIC NO  5. ITCC / PAN NO  6. SALES TAX NO  7. WC TAX REG. NO   |        | 10.11                |  |       |
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| 10.14 QUALITY CONTROL  10.15 DETAILS OF TESTS CARRIED OUT AT INDEPENDENT RECOGNIZED LABORATORIES  i) FURNISH LIST OF TESTS CARRIED OUT AND THE NAME OF THE LABORATORY WHERE THE TESTS WERE CONDUCTED  ii) CHECK AVAILABILITY OF CERTIFICATES AND REVIEW THESE WHEREVER POSSIBLE  EXPERIENCE (INCLUDING CONSTRUCTION / ERECTION / COMMISSIONING) TO BE FURNISHED IN THE FORMAT INDICATED IN APPENDIX)  12.0 SALES, SERVICE AND SITE ORGANIZATIONAL DETAILS  13.0 CERTIFICATE FROM CUSTOMERS (ATTACH COPIES OF DOCUMENTS)  14.0 POWER SITUATION  15.0 LABOUR SITUATION  16.0 APPLICABILITY OF SC/ST RELAXATION (Y/N) IF YES, SUPPORTING DOCUMENTS TO BE ATTACHED  ORGANIZATIONAL DETAILS  1. PF NO 2. ESI NO 3. INSURANCE FOR WORK MAN COMPENSATION ACT NO 4. ELECTRICAL CONTRACT LIC NO 5. ITCC / PAN NO 6. SALES TAX NO 7. WC TAX REG. NO  |        | 10.13                |  | :     |
| 10.15 DETAILS OF TESTS CARRIED OUT AT INDEPENDENT RECOGNIZED LABORATORIES  i) FURNISH LIST OF TESTS CARRIED OUT AND THE NAME OF THE LABORATORY WHERE THE TESTS WERE CONDUCTED  ii) CHECK AVAILABILITY OF CERTIFICATES AND REVIEW THESE WHEREVER POSSIBLE  EXPERIENCE (INCLUDING CONSTRUCTION / ERECTION / COMMISSIONING) TO BE FURNISHED IN THE FORMAT INDICATED IN APPENDIX)  12.0 SALES, SERVICE AND SITE ORGANIZATIONAL DETAILS:  13.0 CERTIFICATE FROM CUSTOMERS (ATTACH COPIES OF DOCUMENTS)  14.0 POWER SITUATION  15.0 LABOUR SITUATION  16.0 * APPLICABILITY OF SC/ST RELAXATION (Y/N) IF YES, SUPPORTING DOCUMENTS TO BE ATTACHED ORGANIZATIONAL DETAILS  1. PF NO 2. ESI NO 3. INSURANCE FOR WORK MAN COMPENSATION ACT NO 4. ELECTRICAL CONTRACT LIC NO 5. ITCC / PAN NO 6. SALES TAX NO 7. WC TAX REG. NO   |        | 10.14                |  | :     |
| AND THE NAME OF THE LABORATORY WHERE THE TESTS WERE CONDUCTED  ii) CHECK AVAILABILITY OF CERTIFICATES AND REVIEW THESE WHEREVER POSSIBLE  EXPERIENCE (INCLUDING CONSTRUCTION / ERECTION / COMMISSIONING) TO BE FURNISHED IN THE FORMAT INDICATED IN APPENDIX)  12.0 SALES, SERVICE AND SITE ORGANIZATIONAL DETAILS:  13.0 CERTIFICATE FROM CUSTOMERS (ATTACH COPIES OF DOCUMENTS)  14.0 POWER SITUATION  15.0 LABOUR SITUATION  16.0 * APPLICABILITY OF SC/ST RELAXATION (Y/N) IF YES, SUPPORTING DOCUMENTS TO BE ATTACHED  ORGANIZATIONAL DETAILS  1. PF NO 2. ESI NO 3. INSURANCE FOR WORK MAN COMPENSATION ACT NO 4. ELECTRICAL CONTRACT LIC NO 5. ITCC / PAN NO 6. SALES TAX NO 7. WC TAX REG. NO  |        | 10.15                | DETAILS OF TESTS CARRIED OUT AT                                  | :     |
| AND REVIEW THESE WHEREVER POSSIBLE  EXPERIENCE (INCLUDING CONSTRUCTION / ERECTION / COMMISSIONING) TO BE FURNISHED IN THE FORMAT INDICATED IN APPENDIX)  12.0 SALES, SERVICE AND SITE ORGANIZATIONAL DETAILS:  13.0 CERTIFICATE FROM CUSTOMERS (ATTACH COPIES OF DOCUMENTS)  14.0 POWER SITUATION:  15.0 LABOUR SITUATION:  16.0* APPLICABILITY OF SC/ST RELAXATION (Y/N) IF YES, SUPPORTING DOCUMENTS TO BE ATTACHED  ORGANIZATIONAL DETAILS:  1. PF NO 2. ESI NO 3. INSURANCE FOR WORK MAN COMPENSATION ACT NO 4. ELECTRICAL CONTRACT LIC NO 5. ITCC / PAN NO 6. SALES TAX NO 7. WC TAX REG. NO  |        |                      | AND THE NAME OF THE LABORATORY                                   | :     |
| 11.0 / COMMISSIONING) TO BE FURNISHED IN THE FORMAT INDICATED IN APPENDIX)  12.0 SALES, SERVICE AND SITE ORGANIZATIONAL DETAILS:  13.0 CERTIFICATE FROM CUSTOMERS (ATTACH COPIES OF DOCUMENTS)  14.0 POWER SITUATION:  15.0 LABOUR SITUATION:  16.0 * APPLICABILITY OF SC/ST RELAXATION (Y/N) IF YES, SUPPORTING DOCUMENTS TO BE ATTACHED  ORGANIZATIONAL DETAILS:  1. PF NO 2. ESI NO 3. INSURANCE FOR WORK MAN COMPENSATION ACT NO 4. ELECTRICAL CONTRACT LIC NO 5. ITCC / PAN NO 6. SALES TAX NO 7. WC TAX REG. NO  |        |                      | AND REVIEW THESE WHEREVER  | :     |
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| 15.0 LABOUR SITUATION :  16.0 * APPLICABILITY OF SC/ST RELAXATION (Y/N) IF YES, SUPPORTING DOCUMENTS TO BE ATTACHED  ORGANIZATIONAL DETAILS  1. PF NO 2. ESI NO 3. INSURANCE FOR WORK MAN COMPENSATION ACT NO 4. ELECTRICAL CONTRACT LIC NO 5. ITCC / PAN NO 6. SALES TAX NO 7. WC TAX REG. NO   | 13.0   |                      | ·  | :     |
| 16.0 * APPLICABILITY OF SC/ST RELAXATION (Y/N) IF YES, SUPPORTING DOCUMENTS TO BE ATTACHED  ORGANIZATIONAL DETAILS  1. PF NO 2. ESI NO 3. INSURANCE FOR WORK MAN COMPENSATION ACT NO 4. ELECTRICAL CONTRACT LIC NO 5. ITCC / PAN NO 6. SALES TAX NO 7. WC TAX REG. NO  | 14.0   | POW                  | ER SITUATION   | :     |
| IF YES, SUPPORTING DOCUMENTS TO BE ATTACHED  ORGANIZATIONAL DETAILS  1. PF NO 2. ESI NO 3. INSURANCE FOR WORK MAN COMPENSATION ACT NO 17.0 4. ELECTRICAL CONTRACT LIC NO 5. ITCC / PAN NO 6. SALES TAX NO 7. WC TAX REG. NO  | 15.0   |                      |  | :     |
| ORGANIZATIONAL DETAILS  1. PF NO 2. ESI NO 3. INSURANCE FOR WORK MAN COMPENSATION ACT NO 4. ELECTRICAL CONTRACT LIC NO 5. ITCC / PAN NO 6. SALES TAX NO 7. WC TAX REG. NO  | 16.0 * |                      |  |       |
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| 40.0 DOCUMENTO TO BE ENOUGOED.   | 17.0   | 4. E<br>5. I<br>6. S | NO<br>ELECTRICAL CONTRACT LIC NO<br>TCC / PAN NO<br>SALES TAX NO | :     |
| 18.0 DOCUMENTS TO BE ENCLOSED:   | 18.0   | DOC                  | JMENTS TO BE ENCLOSED:   |       |

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| 1. 1  | FACTORY LICENSE                          |     |
|-------|--|-----|
| 2. /  | ANNUAL REPORT FOR LAST THREE YEARS       |     |
| 3.    | TYPE TEST REPORT FOR THE ITEM            |     |
| 4. 1  | PAST EXPERIENCE REPORTS                  |     |
| 5. 1  | ISO CERTIFICATE –QMS, EMS, OHAS, SA      |     |
| 6. 1  | REGISTRATION OF SALES TAX                |     |
| 7. (  | COPY OF TIN NO.                          |     |
| 8. (  | COPY OF SERVICE TAX NO.                  |     |
| 9. 1  | REGISTRATION OF CENTRAL EXCISE           |     |
| 10. ( | COPY OF INCOME TAX CLEARANCE.            |     |
| 11. ( | COPY OF PF REGISTRATION                  |     |
| 12. ( | COPY OF ESI REGISTRATION                 |     |
| 13. ( | COPY OF INSURANCE FOR WORK MAN           | ( ) |
|       | COMPENSATION ACT NO                      |     |
| 14. ( | COPY OF ELECTRICAL CONTRACT LIC NO       |     |
| 15. ( | COPY OF PAN NO                           |     |
| 16. 0 | COPY OF WC TAX REGISTRATION              |     |
| 17. 1 | DOCUMENTS IN SUPPORT OF SC/ST RELAXATION |     |
|       | AT S.NO.16.0                             |     |
| 18. ( | GSTN CERTIFICATE                         |     |

# \* Classification of BA s under SC/ST shall be governed under following guidelines:

- Proprietorship/ Single Ownership Firm: Proprietor of the firm should be from SC/ST community. Governing document shall be Proprietorship Deed.
- Partnership Firm: Only such firms shall qualify which have SC/ST partners holding equal to or more than 50% of the total ownership pattern of the firm. Governing document shall be Partnership Deed.
- Private Limited Company: Only such firms shall qualify which have SC/ST directors holding equal to or more than 50% of the total ownership pattern of the firm. Governing document shall be Memorandum of Understanding (MoU) and/or Article of Association (AoA).

NOTE: Certification from SC/ST Commission shall be required for deciding upon SC/ST status of a person.

| Doc. Title | GENERAL CONDITIONS OF CONTRACT FOR SUPPLY ORDERS |               |
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# ANNEXURE-I

# $\underline{\textbf{MANUFACTURER AUTHORIZATION FORM}}$

(To be submitted on OEM's Letter Head)

| Date:  |  |  |
|--|--|--|
| Tender Enquiry No.:  |  |  |
| То,  |  |  |
| Chief (Contracts & Stores)   |  |  |
| The TP Southern Odisha [Berhampur.   | Distribution Limited,  | 2 RO   |
| Sir,   |  |  |
| factories at [address of Ol  | of OEM], who are official manusem. I who are official manusem. I want of the purpose of the purp | ne of bidder] to submit a Bid in<br>ose of which is to provide the |
| to subsequently negotiate  | and sign the Contract.   | and  |
| Conditions of Contract or  | full guarantee and warranty in a as mentioned elsewhere in the Te e above firm in reply to this Invitat  | ender Document, with respect                                       |
| services as per the Tende standard warranty on the r inclusion / exclusion of pa | in case, the channel partner fa<br>er Document referred above, M/s<br>materials supplied against the con<br>rts in the warranty shall remain sa<br>ther against this tender enquiry.   | <i>[name of OEM]</i> shall provide tract. The warranty period and  |
| Yours Sincerely,   |  |  |
| For  |  |  |
| Authorized Signatory   |  |  |

|            | TP WESTERN ODISHA DISTRIBUT            | ION LIMITED  |
|------------|--|--------------|
| TATA       | WORK INSTRUCTION /OPERATING            | GUIDELINES   |
| Doc. Title | GENERAL CONDITIONS OF CONTRACT -SUPPLY | Y ORDERS     |
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| 2.0        | ETHICS                             |  |
| 3.0        | CONTRACT PARAMETERS                |  |
| 3.1        | Issue/Award of Contract            |  |
| 3.2        | Contract Commencement Date         |  |
| 3.3        | Contract Completion Date           |  |
| 3.4        | Contract Period/ Time              |  |
| 3.5        | Contract Execution Completion Date |  |
| 3.6        | Contract Price /Value              |  |
| 3.7        | Contract Document                  |  |
| 3.8        | Contract Language                  |  |
| 3.9        | Reverse Auction                    |  |
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| 9.0        | STATUTORY COMPLIANCE               |  |
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# 1.0 ORGANIZATIONAL VALUES

The Tata Group has always been a value driven organization. These values continue to direct the Group's growth and businesses. The six core Tata Values underpinning the way we do business are:

**Integrity** - We must conduct our business fairly, with honesty and transparency. Everything we do must stand the test of public scrutiny.

**Understanding** - We must be caring, respectful, compassionate and humanitarian towards our colleagues and customers around the world and always work for the benefit of India.

**Excellence** - We must constantly strive to achieve the highest possible standards in our day to day work and in the quality of goods and services we provide.

**Unity** - We must work cohesively with our colleagues across the group and with our customers and partners around the world to build strong relationships based on tolerance, understanding and mutual co-operation.

**Responsibility** - We must continue to be responsible and sensitive to the countries, communities and environments in which we work, always ensuring that what comes from the people goes back to the people many times over.

**Agility -** We must work in a speedy and responsive manner and be proactive and innovative in our approach.

#### 2.0 ETHICS

In our effort towards Excellence and in Management of Business Ethics at TPWODL, an Ethics Management Team is constituted.

The main objective of the Ethics Management Team is to:

- 1. Record, address and allay the issues and concerns on ethics raised by different stakeholders like employees, consumers, vendors, Associates etc. by initiating immediate corrective actions.
- 2. Ensure proper communication of the ethics policies and guidelines through prominent displays at all offices of TPWODL and through printed declarations in all concerned documents where external stakeholders are involved.
- 3. Ensure proper framework of policies as preventive measures against any ethics violation recorded by them.
- 4. Prepare and submit MIS of all issues and concerns, corrective and preventive actions on monthly basis to the top management for their information.

All Associates and Stakeholders are requested to register any grievance on ethics violation on our website <a href="https://www.tatapower.com">www.tatapower.com</a>

# 3.0 CONTRACT PARAMETERS

#### 3.1 Issue/Award of Contract

TPWODL awards the contract to the Associate in writing in the form of Purchase Order (PO) or Rate Contract (RC), hereafter referred as Contract, through in any or all of following modes physical handover / post / e-mail / web document / fax with all the attachments/enclosures which shall be part of the contract document.

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On receipt of the contract, the associate shall return to TPWODL copy of the contract document duly signed by legally authorized representative of associate, within two days of Effective Date of Contract for contracts having contract execution time less than 30 days and within five days for all other contracts.

#### 3.2 Contract Commencement Date

The date of issue/award of contract shall be the Effective Date of Contract or Contract Commencement date.

# 3.3 Contract Completion Date

The date of expiry of Guarantee Period shall be deemed as the Contract Completion Date.

#### 3.4 Contract Period/Time

The period from Contract Commencement Date to Contract Completion Date shall be deemed as the Contract Period/Time.

# 3.5 Contract Execution Completion Date

The stipulated date for completing the supply as per schedule of quantities shall be deemed as the Contract Execution Completion Date.

#### 3.6 Contract Price /Value

The total all inclusive price/value mentioned in the PO/RC is the Contract Price/Value and is based on the quantity, unit rates and prices quoted and awarded and shall be subject to adjustment based on actual quantities supplied and accepted and certified by the authorized representative of the company unless otherwise specified in schedule of quantities or in contract documents.

#### 3.7 Contract Document

The Contract Document shall mean and include but not limited to the following:

- NIT/Tender Enquiry, QR, Instruction to Bidders, Special Condition of Contract (SCC) of tender, GCC, Technical & Commercial Specifications including relevant annexure and attachments).
- Bids & Proposals Received from Associate including relevant annexure/attachments.
- RC/PO with agreed deviations from the tender/bid documents.
- All the Inspection and Test reports, Detailed Engineering Drawings.
- Material Dispatch Clearance Certificate (MDCC).
- Minutes of Meeting (MoM)

# 3.8 Contract Language

All documents, instructions, catalogues, brochures, pamphlets, design data, norms and calculations, drawings, operation, maintenance and safety manuals, reports, labels, on deliveries and any other data shall be in English Language.

The Contract documents and all correspondence between the TPWODL, Third Parties associated with the contract, and the Associate shall be in English language.

However, all signboards required indicating "Danger" and/or security at site and otherwise statutory required shall be in English, Hindi, and local languages.

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#### 3.9 Reverse Auction

TPWODL reserves the right to conduct the reverse auction (instead of public opening of price bids) for the products / services being asked for in the tender. The terms and conditions for such reverse auction events shall be as per the Acceptance Form attached in Annexure F. The bidders along with the tender document shall mandatorily submit a duly signed copy of the Acceptance Form as mentioned in the Annexure J as a token of acceptance for the same.

#### 4.0 SCOPE OF WORK

All the activities that are to be undertaken by the Associate to realize the contractual deliverables in completeness form Scope of Work. Following clauses list, but not limited to, major requirements of the scope of work.

The associate shall satisfy himself and undertake fully the technical/commercial requirements of items to be supplied as listed in the Schedule of Quantities together with the tests to be performed /test reports to be furnished before dispatch, arrangement of stage and final inspections during manufacturing as per terms and conditions of contract, technical parameters & delivery terms and conditions including transit insurance to be met in order to fully meet TPWODL's requirements.

<u>Completeness</u>: Any supplies and services which might have not been specifically mentioned in the Contract but are necessary for the scope mentioned in Special Terms & Conditions and/or completeness of the works at the highest possible level, including any royalties, license fees & compensation to be paid, whether incurred by the associates or by a third party for the work covered in the scope, regardless of when incurred, shall be supplied/provided by the associate without any extra cost and within the time schedule for efficient, smooth and satisfactory operation and maintenance of the works at the highest possible level under Indian conditions (but according to international standards for facility of this type), unless expressly excluded from the scope of supplies and services in this Contract.

TPWODL have the right, during the performance of the Contract, to change the scope and/or technical character of the Project and/or of the supplies and services stipulated in the Contract by submitting a request in writing to the Associate. The Associate shall, within fifteen days of receipt of such request from the TPWODL, provide Purchaser with a reasonably detailed estimate of the cost of the change outlined in the request.

In the event, TPWODL requests a change, the Contract price and time shall be adjusted upwards or downwards, as the case may be and shall be mutually agreed to. The associate shall not be entitled to any extension of time unless such changes adversely affect the time schedule.

The Associate shall not proceed with the changes as requested till adjustment of contract price and time schedule where so applicable in terms of or otherwise directed by the TPWODL.

# 5.0 PRICES/RATES/TAXES

Unless specified elsewhere in the contract document, the prices/rates are inclusive of cost of finished product for which MDCC will be issued by TPWODL, packaging and forwarding charges, freight and transit insurance charges covering loading at Associate's works, transportation to TPWODL store/site & unloading & delivery at TPWODL stores/TPWODL site, cost of documentation including all the relevant test certificates and other supportive documents to be furnished.

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The Prices/Rates are inclusive of all taxes, levies, cess and duties, particularly Goods and Services Tax as applicable. All government levy / taxes shall be paid only when the invoice is submitted according to the relevant act.

The prices/rates shall remain firm till actual completion of entire supply of goods/material/equipment as per contract is achieved and shall remain valid till the completion of the contract.

The prices shall remain unchanged irrespective of TPWODL making changes in quantum in all or any of the schedules of items of contract.

# 5.1 Changes in Statutory Tax Structure

If rate of any or all of the statutory taxes and duties applicable to the contract changes, such changes shall be incorporated by default if the changes occur within the contract execution time and shall be applicable if the contract is executed by the Associate within the Contract Execution Time.

For execution of contracts beyond contract execution time, where the delay is not attributable to TPWODL no upward revision in tax /duties shall be considered irrespective of changes in the statutory tax structure either within the contract execution time or beyond. However, in such cases, benefits due to any downward revisions in statutory tax rates shall be passed on to TPWODL.

#### **6.0 TERMS OF PAYMENT**

On delivery of the materials in good condition and certification of acceptance by TPWODL official, Associate shall submit the Bills/Invoices in original in the name of "TP Western Odisha Distribution Ltd" to invoice desk, complete with all required documents as under:

- Test Reports (4 sets).
- MDCC issued by TPWODL.
- Packing List.
- Drawing and Catalogue.
- Guarantee/Warrantee Card.
- Delivery Challan.
- O&M Manual.
- Copy of Order.
- Minutes of Meeting.

Bills/ invoices shall mention Supplier's GST Number. TPWODL will make 100% payment within 30 days of submission of the Bill/Invoice complete in all respects and along with all the requisite documents mentioned above, subject to condition that Associate has furnished the requisite Security-cum-Performance Guarantee as stipulated in the contract.

# 6.1 Quantity Variation

Payment will be made on the basis of actual quantity of supplies/actual measurement of works accepted by TPWODL and not on the basis of contract quantity.

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# 6.2 Full and Final Payment

Full & Final Payment in all contracts shall be made subject to the associate submitting "No Demand Certificate" in the format as per Annexure-C.

#### 7.0 MODE OF PAYMENT

Payment shall be made through crossed Cheque or RTGS whichever of the two modes chosen by the Associate, in favour of Associate's Bank Account on TPWODL records, on whose name Contract has been issued. Those Associates opting for the RTGS mode shall submit the details of Bank Account and other details as per annexure G. Further, for any payments made, TPWODL is not responsible for any consequences/disputes Associate have among the owners channel partners, sub-Associates and all such dispute/concerns shall be settled solely by the Associate.

#### **8.0 SECURITY CUM PERFORMANCE DEPOSIT**

Associates shall submit within 15 days from the effective date of issue of PO/RC, Security Performance Bank Guarantee (SPBG) in the format as per Annexure B of this document from banks acceptable to TPWODL for:

- (a) 5% of the PO value if purchase order value is more than Rs 5 Crores.
- (b) 10% of the PO value if purchase order value is less than Rs 5 Crores.

This shall remain valid till the end of the Guarantee Period of contract, plus one month.

- (c) 5% of the RC value in case of Rate Contract. This shall remain valid till the Guarantee period plus one month.
- For PO/RC values less than Rs. 5 lacs, Associate may request for deduction of amount equivalent to SPBG value from their first invoice. Such amount shall be withheld by TPWODL while processing the invoice and shall be released after completion of Guarantee Period plus one month.
- For PO/RC values less than Rs. 3 lacs, the clause (8.0) for Security cum Performance Bank Guarantee (SPBG) shall not be applicable.
- In case of RC (Rate Contract) after the expiry of RC validity, Associate shall have to submit SPBG. However, the Associate has the option to re-submit the SPBG as per actual RO

(Release Order) value issued against the RC, valid for Guarantee Period plus one month. The Guarantee Period shall be considered as per the last RO issued against the said RC. The original SPBG as submitted against the RC shall be released on submission of the new SPBG to TPWODL. Alternatively, Associate may extend the validity of original SPBG only till the requisite period, i.e. Guarantee Period plus one month.

# 9.0 STATUTORY COMPLIANCE

# 9.1 Compliance to Various Acts

Associate should ensure adherence to all applicable laws, rules and regulation applicable under this contract from time to time. In case of violation any risk, costs etc shall be in associates account and keep TPWODL indemnified always till completion of contracts.

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# 9.2 SA 8000

As TPWODL is SA 8000 compliant, it expects its Associates to follow guidelines of SA 8000:2014 on the following aspects

- 1. Child Labour
- 2. Forced or Compulsory Labour
- 3. Health & Safety
- 4. Freedom of Association & Right to Collective Bargaining
- 5. Discrimination
- 6. Disciplinary Practices
- 7. Working Hours
- 8. Remuneration
- 9. Management System

#### 9.3 Affirmative Action

TPWODL appreciate and welcome the engagement/employment of persons from SC/ST community or any other deprived section of society by their business associates.

# Relaxation in Contract Clauses under Affirmative Action for SC/ ST Business Associates\*\*

TPWODL believes that inclusive growth is the key to sustainable development, and to promote the same Policy on Affirmative Action for Scheduled Caste & Scheduled Tribe Communities has been adopted across the company.

Under the same pre-text, and to promote entrepreneurship among SC/ST community TPWODL has taken initiative by proposing relaxations in contract clauses as per below:

| S. No | Initiative                    | for SC/ ST BA's  | Guideline<br>Document        |
|-------|-------------------------------|--|------------------------------|
| 1     | Tender Fees                   | 100% waiver for SC/ST community  | All Open Tenders             |
| 2     | Earnest Money<br>Deposit      | 50 % relaxation of estimated EMD value                                   | All limited and Open Tenders |
| 3     | Performance<br>Bank Guarantee | 50% relaxation in PBG for order value above 50 lacs else 25% relaxation  | All limited and Open tenders |
| 4     | Turnover                      | 25% relaxation in company turnover under qualifying requirement criteria | All Open Tenders             |

# \*\*Classification of BAs under SC/ST shall be governed under following guidelines:

- Proprietorship/ Single Ownership Firm: Proprietor of the firm should be from SC/ST community. Governing document shall be duly audited balance Sheet for the last FY bearing the name of proprietor.
- Partnership Firm: Only such firms shall qualify which have SC/ST partners holding equal to or more than 50% of the total ownership pattern of the firm. Governing document shall be Partnership Deed and audited balance sheet/ ITR for last FY.
- Private limited company: Only such firms shall qualify which have SC/ST directors holding equal to or more than 50% of the total ownership pattern of the firm. Governing

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document shall be Memorandum of Understanding (MoU) and/or Article of Association (AoA).

Governing document shall be Memorandum of Understanding (MoU) and/or Article of Association (AoA).

Note: Certification from SC/ST commission shall be required for deciding upon SC/ST status of a person.

#### 10.0 QUALITY

# 10.1 Knowledge of Requirements

The Associate shall be deemed to have carefully examined and to have knowledge of the equipment, the general and other conditions, specifications, schedules, drawings, etc. forming part of the Contract and also to have satisfied himself as to the nature and character of the work to be executed and the type of the equipment and duties required including wherever necessary of the site conditions and relevant matters and details. Any information thus procured or otherwise obtained from TPWODL/Consultants shall not in any way relieve the Associate from his responsibility and executing the works in accordance with the terms of contract.

# 10.2 Material/Equipment/Works Quality

The items / works under the scope of the Associate shall be of the best quality and workmanship according to the latest engineering practice and shall be manufactured from materials of best quality considering strength and durability for their best performance and, in any case, in accordance with the specifications set forth in this Contract. All material shall be new. Substitution of specified material or variation from the process of fabrication/construction/ manufacture may be permitted but only with the prior written approval of the TPWODL.

# 10.3 Adherence to Rules & Regulations

The Associate shall procure and/or fabricate/erect all materials and equipment in accordance with all requirements of Central and State enactment, rules and regulations governing such work in India and at site. This shall not be construed as relieving the Associate from complying with any requirement of TPWODL as enumerated in the Contract which may be more rigid than and not contrary to the above mentioned rules, nor providing such construction as may be required by the above mentioned rules and regulations. In case of variance of the Technical Specification from the laws, ordinance, rules and regulations governing the work, the Associate shall immediately notify the same to the TPWODL. It is the sole responsibility of the Associate, however, to determine that such variance exists. Wherever required by rules and regulations, the Associate shall also obtain the statutory authorities' approval for the plant, machinery and equipment to be supplied by the Associate.

### 10.4 Specifications and Standards

The Associate shall follow all codes and standards referred in the Contract Document. Codes and standards of other may be followed by the Associate with the prior written approval of TPWODL, provided materials, supplies and equipment according to the standard are equal to or better than the corresponding standards specified in the Contract.

Brand names mentioned in the Contract documents are for the purpose of establishing the type and quality of products to be used. The Associate shall not change the brand name and

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qualities of the bought out items without the prior written approval of the TPWODL. All such products and equipment shall be used or installed in strict accordance with original manufacturer's recommendations, unless otherwise directed by the TPWODL. In any circumstances the codes, specimen and standards prescribed by any government agency should not be violated.

#### 11.0 INSPECTION/PARTICIPATION

# 11.1 Right to Carry Out Inspection

TPWODL reserves the right to send its representatives for inspection or participation at various stages of contract execution listed below, applicable as per contract construction.

- During basic design and detail engineering of material/ Equipment carried out by Associate /Outsourced Agencies.
- During manufacturing stages of the product at Associate's/Associate's Outsourced Agency's Plant/Facility.
- During Pre-dispatch Inspection and Testing of finished/manufactured product at Associate's/Associate's outsourced Agency's Plant/Facility.
- During Installation & Commissioning Activities/Stages.
- Prior to Clearing of the completed installation for commissioning.
- Any other stage as find appropriate by TPWODL during contract execution time.

All inspections and participations shall be carried out by TPWODL giving written intimation to the Associate or receiving appropriate advance written inspection call from the Associate, unless otherwise specified elsewhere in the contract document.

### 11.2 Facilitating Inspection

The Associate shall provide all opportunities and information to TPWODL's engineers to get acquainted with the technical know-how and the methods and practices adopted by the Associate in basic and detail engineering. The Associate shall provide documents, drawings, calculations etc. as may be required by TPWODL's Engineers.

The Associate shall provide free of charge office accommodation, office facilities, secretarial services, communication facilities, general and drawing office stationary, etc. as may be reasonably required by the TPWODL's engineers. Similarly, facilities shall also be provided by Associate's outsource agencies/partners/authorized dealers (collectively termed as sub associates) if such basic and detail engineering activities are carried out in the design offices of sub-Associates.

The Associate shall be responsible for the safety of employees of TPWODL/Third Party Agency when they are at the Associate's /Associate's outsource agency's plant or facility for carrying out/witnessing inspection/testing. All statutory safety precautions as applicable shall be followed by the Associate during Inspection Testing. If TPWODL inspectors are not satisfied with the safety arrangements at the plant, TPWODL have the right to call off inspection till such time corrective action is taken by the Associate.

Before raising the call for pre-dispatch final inspection and testing, the Associate shall conduct all the tests—type tests, routine tests etc-as specified in the contract document and submit copies of the test certificates to TPWODL along with the inspection call, for scrutiny of TPWODL.

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The Associate and TPWODL shall jointly document all the observations, comments and action points after completion of inspection and it shall be binding on the Associate to provide compliance on all the points requiring compliance and furnish the compliance report to the designated authority of TPWODL for receiving clearance for dispatch of materials

# 11.3 Third Party Nomination

TPWODL also may nominate a third party for the purpose of carrying out the inspection and such an agency shall be entitled to all the rights and privileges of TPWODL as far as conducting the inspection.

# 11.4 Waiver of Inspections

TPWODL on its own discretion shall chose to waive off any inspection and ask the Associate to submit all the test reports as applicable as per contract specifications, related to inspection and testing of the goods ordered for scrutiny and clearance for dispatch.

# 11.5 Incorrect Inspection Call

In case it is observed that the material offered for inspection is not ready at the time of TPWODL inspection visit rendering it as futile, all costs towards such inspection shall be recovered from the BA. Taxes as applicable on such recoveries shall be borne by the BA.

# 12.0 MDCC & DELIVERY OF MATERIALS

# 12.1 Material Dispatch Clearance Certificate

Associate shall deliver material/goods/equipment against Supply Contracts or Supply Part of Composite/Service Contracts only after receiving Material Dispatch Clearance Certificate (hereafter termed as MDCC) issued by designated authority of TPWODL. Material delivered at TPWODL stores or at project site without a valid MDCC issued by the designated official of TPWODL shall be rejected. MDCC shall be issued to associate furnishing compliance report on the action points documented during pre-dispatch inspection and testing at Associate's/ Sub Associate's plant/ facility. In case Pre-dispatch inspection is waived at the discretion of TPWODL, then, MDCC shall be issued on receiving all the test reports-routine& type-from the Associate and finding them in order.

The associate shall include and provide for securely protecting and packing the materials so as to avoid loss or damage during handling and transport by air, sea, rail and road or any other means.

All such packing shall allow to the extent possible for easy removal and checking at Site. The associate shall take special precautions to prevent rusting of steel and iron parts during transit by sea. Gas seals or other materials shall be utilized by the associate for protection against moisture during transit of all Plant and Equipment.

Each Equipment or parts of Equipment shall be tagged with reference to the assembly drawings and corresponding part numbers. Each bale or package shall contain a packing note quoting specifically the name of the associate, item description, quantity, item / package identification.

All packing cases, containers, packing and other similar materials shall be new and supplied free by the associate and it shall not be required to be returned to the associate.

Notwithstanding anything stated in this clause, the associate shall be entirely responsible for loss, damage or depreciation or deterioration to the materials and supplies due to faulty and/or insecure packing or otherwise during transportation to the Site until otherwise provided herein.

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In case of the consignments dispatched by road, the associate shall ensure that it or its subcontractors:

- i) Identify and obtain the correct type of trucks/trailers, keeping in view the nature of consignments to be dispatched.
- ii) Take such actions as may be necessary to avoid all possible chances of damages during transit and to ensure that all packages are firmly secured.

Timelines for inspection and MDCC is as below:

| S. No. | Inspection        | MDCC issuance time including Inspection time (max.) |
|--------|-------------------|---|
| 1      | Outside Sambalpur | 12 days   |
| 2      | Within Sambalpur  | 5 days  |
| 3      | Waiver*           | 3 working days                                      |

<sup>\*</sup> Associate is expected to raise the inspection call assuming that Inspection shall be carried out by TPWODL. The decision for waiver of inspection shall be on sole discretion of TPWODL.

# 12.2 Right to Rejection on Receipt

Goods/Material/Equipment delivered in condition physically damaged & incomplete as a product ordered, or not packed and transported as per the terms and conditions of the contract is liable to be rejected. Such item shall be lifted back by Associates within 15 days from receipt of rejection note from TPWODL and have to supply back the material within next 30 days or within the timeframe mutually decided by Associate and TPWODL.

If delivery of the material is beyond the agreed time, Liquidated damage clause, mentioned in this GCC separately shall be applicable; but the period for levy of LD shall be considered as per the original delivery schedule and not from the agreed timelines for material rectification.

# 12.3 Consignee

Unless otherwise specified in the Contract Document, Materials/Goods/Equipment shall be consigned to "Stores-In-Charge", TPWODL, Burla.

# 12.4 Submission of mandatory documents on Delivery

Following documents shall be mandatorily submitted by BA along with supply of material to TPWODL stores/site:

| S. No. | Documents  | Requisite                                    |
|--------|--|--|
| 1      | Invoice copy in original                             | With all consignments                        |
| 2      | LR copy  | Wherever required                            |
| 3      | Packing list   | With all consignments                        |
| 4      | MDCC   | With all consignments                        |
| 5      | Purchase order / Release order                       | Signed copy                                  |
| 6      | Test certificates                                    | With all consignments                        |
| 7      | Inspection/JVR report                                | In case pre-dispatch inspection is conducted |
| 8      | Device data in CD as per template for metering items | Wherever applicable                          |

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# 12.5 Dispatch and Delivery Instructions

| S. No. | Instructions  |  |
|--------|---|--|
| 1      | Purchase order/ Release order no. shall be mentioned on invoice and on material   |  |
| 2      | TPWODL material code and material description shall be mentioned in invoice and on material.  |  |
| 3      | "Property of TPWODL" shall be embossed on material.   |  |
| 4      | The material shall be properly sealed and packed in standard packing as per purchase order terms & conditions.  |  |
| 5      | The weight and quantity of material shall be mentioned wherever applicable  |  |
| 6      | The material supplied shall be co-related with the packing list.  |  |
| 7      | The name plate detail on equipment shall include Material code, Material description, specification detail of material [as applicable], Serial No. Year of manufacturing, PO/RO no. and date, "PROPERTY OF TPWODL, Burla", Guarantee period and Associate's name. |  |
| 8      | In case of manual unloading, supplier / transporter shall deploy sufficient Labour for unloading the material at TPWODL central store.  For heavy item(s), crane will be provided by TPWODL [unloading cost will be recovered from the associate].                |  |
| 9      | The driver should have valid License and one helper in truck. All the documents of  |  |
|        | truck like registration papers, PUC etc. should be available in Truck.  |  |
| 10     | BA representative should accompany the material and get it unloaded / stacked in  |  |
|        | his presence wherever possible.   |  |

#### 13.0 GUARANTEE

# 13.1 Guarantee of Performance

Associates shall stand guarantee that the equipment and material supplied under the contract is free from design, manufacturing, material, construction, erection & installation and workmanship & quality defects and is capable of its due, rated and intended quality performance, as an integrated product delivered under the contract, for a specific period termed as Guarantee Period(as elaborated elsewhere in this clause). The Associate should also guarantee that the equipment/material is new and unused except for the usage required for the tests and checks required as part of quality assurance.

#### 13.2 Guarantee Period

The Guarantee Period will be equipment/service/work specific and shall be as specified in the Standard Specifications of TPWODL for the equipment/material/service/work and where standard specifications are not part of contract documents or guarantee period is not specified in the standard specifications,, the guarantee period shall be as per the Special Terms and Conditions of the Contract. In case of no mention of the guarantee period in standard specifications or SCC Guarantee Period will be 12 Months from the Date of Commissioning or 24 months from the date of delivery of final lot of supplies made, whichever is earlier.

# 13.3 Failure in Guarantee Period (GP)

If the equipment and material supplied under the contract fails to perform its due, rated & intended quality performance, during the Guarantee period, the associate is liable to undertake repair/rectify/replace the equipment and material supplied within time frame specified in the SCC or elsewhere in the contract documents at associate's cost to make the equipment and material supplied/service or work rendered under the contract of performing its due, rated and

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intended quality performance. If Associate fails to repair/rectify/replace the equipment or material supplied rendered under the contract, failed in Guarantee Period, TPWODL will be at liberty to get the same done at Associate's risks and costs and recover all such expenses plus the TPWODL's own charges (@ 20% of expenses incurred), from the Associate or from the "Security cum Performance Deposit" as the case may be.

If during the Warranty/ Guarantee period some parts of the supplies are replaced owing to the defects/ damages under the Warranty, the Warranty period for such replaced parts shall be until the expiry of twelve months from the date of such replacement or renewal or until the end of original Guarantee period, whichever is later.

Any repairs during the Guarantee Period shall be carried out by the Associate within 30 days of reporting the issue to Associate by TPWODL. However, if replacement of the Equipment is required, Associate shall notify the same to TPWODL within 7 days of reporting the issue by TPWODL. Thereafter, the total time for supply of new equipment/ material shall be equal to the original delivery period of that equipment/ material as specified in the Contract. In case the Associate is not able to rectify/ replace the faulty equipment/ material within the stipulated timelines as mentioned above, penalty shall be levied as per the Liquidated Damages clause mentioned in this document. The penalty amount shall be recovered from the payment due to the vendor or by encashment of the SPBG as the case may be.

# 13.4 Cost of repairs on failure in GP

The cost of repairs/rectification/replacement, required transportation, site inspection /mobilization/dismantling and re-installation costs as applicable, to be borne by Associate. The Associate has to ensure that the interruption in the usage of intended purpose of the equipment is minimized to the maximum extent In lieu of the time taken for repairs/rectification/replacement.

# 13.5 Guarantee period for Goods Outsourced

If the Associate outsources partly equipment/materials/services from third party as mutually agreed upon at the pre award stage of contract, TPWODL shall have the benefit of any additional guarantee period if provided by the third party for the part supplied/executed by them.

# 13.6 Latent Defect

Hidden defects in manufacturing or design of the product supplied and which could not be identified by the tests conducted but later manifested during operation of the equipment are termed as latent defects. Associates shall further be responsible for 'free replacement' for another period of THREE years from the end of the guarantee period for any 'Latent Defects' if noticed and reported by the Company.

# 13.7 Support beyond the Guarantee Period

The Associate shall ensure availability of spares and necessary support for a period of atleast 10 years post completion of guarantee period of equipment supplied against the contract.

#### 14.0 LIQUIDATED DAMAGES

a) For supplies which are of standalone use, multiple in quantities and having a single final delivery schedule, Liquidated damages shall be levied without prejudice to any of the other contractual rights of TPWODL, as described below:

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For delay of each week and part thereof from the delivery schedule specified in the contract, 1% of contract value corresponding to undelivered quantity, provided full quantity is supplied within 130% of the original contract time. If full contractual quantity is not delivered within 130% of contract time for delivery, TPWODL has the right to levy LD on the entire contract value, subject to a maximum of 10% of the total contract value.

b) For Supplies having phased delivery schedule as per contract terms, standalone use and multiple in quantities, Liquidated damages shall be levied without prejudice to any of the other contractual rights of TPWODL, as described below:

For the purpose of calculating and applying LD, each delivery lot shall be considered separately. For delay of each week and part thereof, from the delivery schedule specified for the lot, 1% of the contract value corresponding to the undelivered quantity of the lot subject to a maximum of 10% of the total contract value of the subject lot. However, if full contractual quantity is not delivered within 130% of contract time for delivery, TPWODL has the right to levy LD on the entire contract value, subject to a maximum of 10% of the total contract value. Deduction of LD shall be on landed cost i.e contract value inclusive of taxes and in pursuant statutory compliance GST would be applicable at the stipulated rate and the same shall be borne by Business Associate. In case of LD deduction, a GST invoice shall be issued by TPWODL as a proof of deduction/ recovery.

# 14.1 LD Waiver Request

Any request of LD waiver shall be submitted within thirty (30) days of deducting LD. Request submitted beyond the timeline shall not be entertained.

#### 15.0 UNLAWFUL ACTIVITIES

The Associate shall have to ensure that none of its employees are engaged in any unlawful activities (whether covered under the scope of the present GCC or not) subversive of the TPWODL's interest failing which appropriate action (legal or otherwise) may be taken against the Associate by the TPWODL, in accordance with the terms of the present GCC.

# 16.0 CONFIDENTIALITY

Associate and its employees or representatives thereof shall strictly maintain the confidentiality of various information they come across while executing the contract as detailed below.

# 16.1 Documents

All maps, plans, drawings, specifications, schemes and other documents or information related to the Contract/Project and the subject matter contained therein and all other information given to the Associate by the TPWODL in connection with the performance of the contract shall be held confidential by the Associate and shall remain the property of the TPWODL and shall not be used or disclosed to third parties by the Associate for any purpose other than for which they have been supplied or prepared. The Associate may disclose to third parties, upon execution of confidentiality agreements, such part of the drawings, specifications or information if such disclosure is necessary for the performance of the Work provided such third parties agree in writing to keep such information confidential to the same extent and degree as provided herein, for the benefit of the TPWODL.

# 16.2 Geographical Data

Maps, layouts and photographs of the unit/plant including its surrounding regions showing vital installation for national security of country or those of TPWODL shall not be published or

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disclosed to the third parties or taken out of the country without prior written approval of the TPWODL and upon execution of confidentiality agreements satisfactory to the TPWODL with such third parties prior to disclosure.

#### 16.3 Associate's Processes

Title to secret processes if any developed by the Associate on an exclusive basis and employed in the design of the equipment shall remain with the Associate. TPWODL shall hold in confidence such processes and shall not disclose such processes to the third parties without prior approval of the Associate and execution by such third parties of secrecy agreements satisfactory to the Associate prior to disclosure. Upon completion of contract, such processes shall become the property of the TPWODL. Title to technical specifications, drawings, flow sheets, norms, calculations, diagrams, interpretations of test results, schematics, layouts and such other information, which the Associate has supplied to the TPWODL under the Contract shall be passed on to the TPWODL. The TPWODL shall have the right to use these for construction, erection, start-up, Trial Run, operation, maintenance, modifications and/or expansion of the works including for the manufacture of spare parts.

#### 16.4 Exclusions

The provision of Clauses 16.1 to 16.3 shall not apply to information:

- Which at the time of disclosure are in the public domain which later on become part of public domain through no fault of the party concerned, or
- Which were in the possession of the party concerned prior to disclosure to him by the other party, or
- Which were received by the party concerned after the time of disclosure without restriction on disclosure or use, from a third party who did not acquire such information directly or indirectly from the other party or has no obligation of confidentiality for such information.

#### 16.5 Violation

In case of violation of this clause, the Associate is liable to pay compensation and damages as may be determined by the competent authority of TPWODL.

#### 17.0 INTELLECTUAL PROPERTY RIGHTS

If, in the course of performance of its functions and duties as envisaged by the scope of the present GCC, the Associate acquires or develops, any unique knowledge or information which would be covered, or, is likely to be covered within the definition of a trademark, copyright, patent, business secret, geographical indication or any other form of intellectual property right, it shall be obliged, under the terms of this present GCC, to share such knowledge or information with the TPWODL. All rights, with respect to, or arising from such intellectual property, as afore mentioned, shall solely vest in TPWODL.

Moreover, the Associate undertakes not to breach any intellectual property right vesting in a third party/parties, whether by breach of statutory provision, passing off, or otherwise. In the event of any such breach, the Associate shall be wholly liable to compensate, indemnify or make good any loss suffered by such third party/parties, or any compensation/damages arising from any legal proceeding/s, or otherwise. No liability of TPWODL shall arise in this respect, and any costs, damages, expenses, compensation payable by TPWODL in this regard to a third party/parties, arising from a legal proceeding/s or otherwise, shall be recoverable from the Associate.

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# 18.0 INDEMNITY

The Associate shall at all times indemnify, keep indemnified and hold harmless the TPWODL and its officers, directors, employees, affiliates, agents, successors and assigns against all actions, claims, demands, costs, charges and expenses arising from or incurred by reason of any infringement of patent, trade mark, registered design, copy rights and/or industrial property rights by manufacture, sale or use of the equipment supplied by the Associate whether or not the TPWODL is held liable for by any court judgement. In this connection, the TPWODL shall pass on all claims made against him to the Associate for settlement.

The Associate assumes responsibility for and shall indemnify and save harmless the TPWODL from all liability, claims, costs, expenses, taxes and assessments including penalties, punitive damages, attorney's fees and court costs which are or may be required to be paid by the TPWODL and its officers, directors, employees, affiliates, agents, successors and assigns arising from any breach of the Associate's obligations under the Contract or for which the Associate has assumed responsibilities under the Contract including those imposed under any local or national law or laws, or in respect to all salaries, wages or other compensation for all persons employed by the Associate or his Sub-Associates or suppliers in connection with the performance of any work covered by the Contract. The Associate shall execute, deliver and shall cause his Sub-Associate and suppliers to execute and deliver, such other further instruments and to comply with all the requirements of such laws and regulation as may be necessary there under to conform and effectuate the Contract and to protect the TPWODL.

The TPWODL shall not be held responsible for any accident or damages incurred or claims arising, due to the Associate's error there from prior to completion of work. The Associate shall be liable for such accidents and after completion of work for such accidents as the case may be due to negligence on his part to carry out Work in accordance with Indian laws and regulations and the specifications set forth herein.

#### 19.0 LIABILITY & LIMITATIONS

# 19.1 Liability

Except for any specific liability which may be identified in the Contract and which may be payable hereunder, Associate shall not be liable for any special, incidental, indirect, or consequential Damages or any loss of business Contracts, revenues or other financial loss (or equivalents thereof no matter how claimed, computed or characterized) arising out of or in connection with the Performance of the Work or supply of Goods *unless caused by Associate's negligence, willful misconduct or breach of contract.* 

If the Associate is a joint venture or consortium, all concerned parties shall be jointly and severally bound to the TPWODL for the fulfillment of the provisions of the Contract. The consortium or the joint venture shall designate one party as their leader, who will be the coordinator between the parties and TPWODL. The constituents & leader of the consortium or joint venture shall not be changed without the prior consent of TPWODL.

TPWODL shall have no liability or any special, incidental, indirect or consequential Damages for any loss of Business Contracts, revenues or other financial loss arising out of this Contract.

#### 19.2 Limitation of Liability

The total liability of Associate against any contract shall be limited to the Total All Inclusive Contract Value.

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# 20.0 FORCE MAJEURE

Force Majeure applies if the performance by either Party ("the Affected Party") of its obligations under Contract is materially and adversely affected.

"Force Majeure" shall mean any event or circumstance or combination of events or circumstances referred below and their consequences that wholly or partly prevents or unavoidably delays any Party in the performance of its obligations under this Agreement, but only and to the extent that such events and circumstances are not within the reasonable control, directly or indirectly, of the Affected Party and could not have been avoided even if the Affected Party had taken reasonable care:

- Act of war (whether declared or undeclared), invasion, armed conflict or act of foreign enemy, embargo, blockade, revolution, riot, bombs, religious strife or civil commotion, etc. Politically motivated sabotage, or terrorism, etc.
- Action or Act of Government or Governmental agency for which remedy is beyond the control of the affected parties.
   Any act of God.

Note: Causes like power breakdown/ shortages/fire/strikes, accidents etc do not fall under Force Maieure.

Time being the essence of the Contract, if either party is prevented from the performance of its obligations in whole or in part due to an event of Force Majeure, then provided Notice of happening of any event by the Affected Party is given to the other party within seven (7) days from the date of occurrence of such event, which DIRECTLY has impact on works and submitted details and quantum of resulting effect, but at the same time had made all possible efforts to mitigate and overcome effects thereof, the Affected Party's performance under this Contract shall be suspended until such event ceases and the Scheduled Completion shall be delayed accordingly.

If Force Majeure event(s) continue for a period of more than three months, the parties shall hold consultation to discuss the further course of action.

Neither party shall be considered to be in default or in breach of its obligation under the Contract to the extent that performance of such obligation by either party is prevented by any circumstances of Force Majeure which arise after effective date of Contract.

Neither party can claim any compensation from the other party on account of Force Majeure.

# 21.0 SUSPENSION OF CONTRACT

#### 21.1 Suspension for Convenience

TPWODL may, at any time and at its sole option, suspend execution of all or any portions of the schedule of items of contract to be supplied/work to executed by Associate under the contract by providing to the Associate atleast two business days written notice for contracts having contract completion period less than sixty days and atleast seven business days' notice for all other contracts.

Upon receipt of any such notice, the Associate shall respond as follows as applicable as per contract construction.

 Immediately discontinue further supply of material/goods specified in the suspension notice for supply contracts

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- Immediately discontinue further service/work and supply of materials of those services/materials/work specified in the suspension notice for service /composite contract
- Promptly make every reasonable effort to obtain suspension, upon terms satisfactory to TPWODL, of all orders, outsourcing arrangements, and rental Contracts to the extent that they relate to performance of the portion of Work suspended by the notice.
- Protect and maintain the portion of the service/Work already completed, including the portion of the Work suspended hereunder, unless otherwise specifically stated in the notice.
- Continue delivering/carrying out the supply/service/work items as per contract conditions, which do not fall under purview of the suspension notice.

On receipt of resumption notice from TPWODL, the Associate shall resume execution of contract as specified in the resumption notice, within the time frame specified in the resumption notice.

# 21.2 Suspension for Breach of Contract conditions.

TPWODL shall suspend execution of whole/or part thereof the contract till such time Associate complies with the conditions stipulated under section clause 22.1 for breach/default of contract conditions.

# 21.3 Compensation in lieu of Suspension

If the suspension of the contract in whole or in part is for convenience of TPWODL and not due to any breach of contract conditions by the associate, TPWODL at its discretion shall consider compensating all reasonable additional costs incurred by Associate in lieu of suspension of whole or part of contract, on representation of the Associate providing justified estimates of such additional costs and such estimates are found acceptable and approved by competent authority of TPWODL.

If the suspension of contract in whole or part thereof is due to breach of contract conditions (refer clause 22.1) by the Associate, Associate shall not be entitled for any compensation for any cost incurred in lieu of suspension of whole or part of contract and also shall be liable for compensating all the losses arising to TPWODL in lieu of suspension of contract. Resumption notice shall be subject to the Associate taking corrective action for the breach of contract conditions within the time frame and as per the terms specified in the suspension notice.

#### 22 TERMINATION OF CONTRACT

#### 22.1 Termination for Default/Breach of Contract

The contract / PO /RC shall be subject to termination by TPWODL in case of breach of the contract by the Associate which shall include but not be limited to the following:

- a. Withdrawal or intimation by the Associate of its intent to withdraw or surrender the execution / completion of the contracted work /PO or failure in ensuring adherence to any delivery schedules, in deviation of the contract/PO.
- b. Refusal or neglect on the part of the Associate to supply material/equipment of quantity or quality as specified by TPWODL and within the timeframe as specified in the contract document or refusal or neglect to execute the services/work in terms of the agreed standards of quantity or quality and/or within the timeframe specified in the contract/PO.

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- c. Failure in any respect to perform any portion of the Work contracted with promptness, diligence, or in accordance with the terms of the contract.
- d. Failure to furnish guarantees as specified and /or failure to comply with the terms thereof.
- e. Failure to furnish such relevant documents or information within the time specified which may be necessary for due execution / completion of the works and documentation.
- f. Liquidation, bankruptcy either voluntary or involuntary OR entering into any composition or compromise with its creditors, or Insolvency.
- g. In case any reasonable information has been received by TPWODL that Associate has adopted/ or attempted to adopt any unethical conduct, action in award of the contract /PO or at any time thereafter.
- h. Failure to comply with applicable statutory provisions as contained in the contract or failure to comply with the applicable laws.
- i. Failure to comply with safety regulations/clauses stipulated in the contract or as may be generally instructed by TPWODL.

If the default or breach as specified under clause 22 (except sub clause g thereof) be committed by the associate for the first time, TPWODL shall issue, along the with notice of default or breach, a warning notice instructing the associate to take remedial/corrective action within the time frame stipulated in the warning notice and not to repeat the same in future. The timeframe for corrective action by the associate shall be specific to the nature of breach of contract and the same shall not be objected to by the Associate. If the Associate fails to comply with the instructions in the warning notice or in taking corrective action to the satisfaction of TPWODL then TPWODL may terminate the entire or part of contract at its discretion by issuing termination notice without incurring any liability on this ground.

In case the contract is terminated for any breach of the nature specified in clause 22 g stated above, TPWODL shall have the right to terminate all the contracts TPWODL is having with the Associate by issuing termination notice which shall be without prejudice to the other rights of TPWODL available to it under law.

Without prejudice to its right to terminate for breach of contract, TPWODL may, without assigning any reason, terminate the Contract in whole or in part at any time at its discretion while the contract is in force by serving a written notice of two weeks to the Associate.

In the event of TPWODL having proceeded with termination of the contract the associate shall comply and proceed further in the following manner:

- a) Associate shall discontinue the supply, on the expiry of the said period of two weeks.
- b) Associate shall ensure that no further steps are being taken towards discharge of the obligations, terms and conditions as contained in the contract/PO. This shall include initiation of actions not limited to discontinuation of other allied and associated arrangements which the associate might have entered into with third parties for due discharge of its obligations under the contract with TPWODL.
- c) The Associate shall perform thereafter such tasks as may be necessary to preserve and protect the terminated portion of the material/service/work in progress and the materials and equipment at TPWODL sites or in transit thereto. However the associate shall continue to fulfill its contractual obligations with regard to the part of contract not terminated.

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- d) It shall be open for TPWODL to conduct a joint assessment with the associate of the material, supplies, equipment, works or in general as to the subject matter of the contract in regard to which the associate claims having completed its obligations before or during such termination.
- e) It shall be open to TPWODL to seek invocation of the performance bank guarantee or any other guarantee or other security deposit by whatever name called submitted by the associate, which shall not be objected to or protested against by the associate.

In case of termination of the contract the parties agree to be governed inter alia by the following:

- a) In case TPWODL exercises its right of termination as stated above the associate shall not dispute or object to the same.
- b) The Associate shall be entitled to receive and claim only such payments OR sums of money from TPWODL as may be found payable to it in regard to works executed by it under the terms of the contract and no other claim of any nature whatsoever shall be made by the Associate.
- c) All such provisions which the parties have agreed to survive and prevail even after termination of the contract shall remain effective despite the termination.

In the event of such termination, TPWODL may finish the Work by whatever method it may deem expedient, including the hiring of services and /or purchase of material equipment from such third parties as TPWODL may deem fit or may itself provide any labor or materials and perform any part of the Work. The associate undertakes to bear the incremental costs if any paid by TPWODL in such a case attributable to failure on the part of the associate. The Associate in such a case shall not be entitled to receive any further payments and any sums found payable to it may be adjusted by TPWODL against the amount recoverable from him on this ground. The same shall be without prejudice to other rights available to TPWODL under law against the associate.

Upon the termination of any of the contract due to occurrence of any circumstances provided in clauses stated above and constituting repeated breach or misconduct, TPWODL shall be entitled to bar the associates its agents, affiliates from undertaking any negotiation / tendering, bidding, participation activities concerning TPWODL for a period of two years from date of such termination. The same shall be without prejudice to other rights available to TPWODL.

#### 22.2 Termination for Convenience of Associate

Associate at its convenience may request for termination of contract, clearly assigning the reason for such request. TPWODL has full right to accept, reject or partially accept such request. However, associate shall continue its supply as per contract till final approval is given to associates for such termination.

# 22.3 Termination for Convenience of TPWODL

TPWODL at its sole discretion may terminate the contract by giving 30 days prior notice in writing or through email to the Associate. TPWODL shall pay the Associate for all the supplies/services rendered till the actual date of contract termination against submission of invoice by the Associate to that effect.

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#### 23.0 DISPUTE RESOLUTION & ARBITRATION

In case of any dispute or difference the parties shall endeavor to resolve the same through conciliatory and amicable measures within 15 Days failing which the matter may be referred by either party for resolution by the sole arbitrator to be appointed mutually by both the parties. The arbitral proceedings shall be conducted in accordance with Arbitration and Conciliation Act 1996 and the place of arbitration shall be Sambalpur. The language to be used at proceedings shall be English and the award of the arbitrator shall be final and binding on the parties. The parties shall bear their respective costs of arbitration. The associate shall continue to discharge its obligations towards due performance of the works as per the terms of the contract during the arbitration proceedings unless otherwise directed in writing by TPWODL or suspended by the arbitrator. Further, TPWODL shall continue making such payments as may be found due and payable to the associate for such works.

# 23.1 Governing Laws and Jurisdiction

The parties shall be subject to the jurisdiction of the courts of law in Sambalpur and any matter arising here from shall be subject to applicable law in force in India.

#### 24.0 ATTRIBUTES OF GCC

#### 24.1 Cancellation

The Company reserves the right to cancel, add, delete at its sole discretion, all or any terms of this GCC or any contract, order or terms agreed between the parties in pursuance without assigning any reasons and without any compensation to the Associates.

# 24.2 Severability

If any portion of this GCC is held to be void, invalid, or otherwise unenforceable, in whole or part, the remaining portions of this GCC shall remain in effect.

#### 24.3 Order of Priority

In case of any discrepancies between the stipulations in General Conditions of the Contract (GCC) and Special Conditions of Contract (SCC), the GCC shall stand superseded by the SCC to the extent stipulated hereinabove while balance portion of respective clauses of GCC shall continue to be applicable.

# 25.0 ERRORS AND OMISSIONS

The Associate shall be responsible for all discrepancies, errors and omissions in the drawings, documents or other information submitted by him, irrespective of whether these have been approved, reviewed or otherwise accepted by the TPWODL or not. However any error in design/drawing arising out of any incorrect data/written information from TPWODL will not be considered as error and omissions on part of the Associate.

# 26.0 TRANSFER OF TITLES

The title of ownership and property to all equipment, materials, drawings & documents shall pass to the TPWODL on acceptance of material by store/site after Inspection.

However, such passing of title of ownership and property to the TPWODL shall not in any way absolve, dilute or diminish the responsibility and obligations of the Associate under this Contract including loss or damages and all risks, which shall vest with the Associate.

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#### **27.0 INSURANCE**

The Contractor shall take out the Insurance Policies which shall cover all risks including the following, as applicable:-

- The value of the policy shall cover the total value of all the items till they are handed over to TPWODL.
- b) TPWODL shall be the principal holder of the policy. The Associate shall be the loss payee under the policy. Associate / Sub-contractor of the Associate shall not be holders or beneficiaries in the policy nor shall they be named in the policy. TPWODL reserves the exclusive right to assign the policy.
- c) While the payment of premium may be phased in agreement with the insurance company, at no time shall goods and services required to be provided by the associate shall remain uninsured in accordance with (a) above.
- d) A copy of the Insurance policy shall be made available to TPWODL prior to first dispatch lot of any Equipment and policy shall be kept alive and valid at all times up to the stage of final acceptance.
- e) TPWODL reserves the right to take out whatever policy that is deemed necessary by him if the associate fails to keep the said policy alive and valid at all times and/or causes lapses in payment of premium thereby jeopardizing the said policy. The cost of such policy(s) shall be recovered / deducted from the amount payable to the associate.
- f) The policy shall ensure that the TPWODL's decision regarding replacement of goods damaged, lost or rendered unusable shall be final.

In all cases, the associate shall lodge the claims with the underwriters and also settle the claims and shall also notify TPWODL of any filed claims. However, the associate shall proceed with the repairs and/or replacement of the equipment/components without waiting for the settlement of the claims. In case of seizure of materials by concerned authorities, the associate shall arrange prompt release against bond, security or cash as required. TPWODL, upon request by the associate, will extend all reasonable assistance to the associate in such a case.

All the insurance claims shall be processed and settled by the associate and the missing/damaged items shall be replaced/repaired by them without any extra cost to TPWODL and without affecting the completion time.

#### 28.0 SUGGESTIONS & FEEDBACK

We welcome all our Business Associates to write to us about their experience with TPWODL; be it our Company, our services or our people. Each and every concern, issue, query and suggestion from you will help us to become a better company to work with and shall help us develop a strong bonding of trust and a long term relationship with you.

You may send your feedback by filling up our Business Associate Feedback Form enclosed herewith as *Annexure-I*. You can also log on to our website <a href="www.tatapower.com">www.tatapower.com</a> to provide your feedback.

- Suggestions for us
- Feedback form
- Knowledge Sharing/ Experience with TPWODL

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# • Any issues with TPWODL.

Submission of feedback form is mandatory before the release of final payment to the BA.

# 29.0 CONTACT POINTS

In case Business Associate needs information with respect to payments or has any grievances, same may be lodged by log on to our website <a href="https://www.tatapower.com">www.tatapower.com</a>

# **30.0 LIST OF ANNEXURES**

| S. No. | Subject  | Annexure |
|--------|--|----------|
| 1.     | Performa for Bid Security Bank Guarantee                                 | A        |
| 2.     | Performa for Performance Bank Guarantee (CP cum EP)                      | В        |
| 3.     | Performa for No Demand Certificate by Associate                          | С        |
| 4.     | Performa For Application For Issuance of Consolidated TDS<br>Certificate | D        |
| 5.     | Business Associate Feedback Form   | E        |
| 6.     | Acceptance Form For Participation In Reverse Auction Event               | F        |
| 7.     | Form for RTGS Payment  | G        |
| 8.     | Vendor Appraisal Form  | Н        |
| 9.     | Manufacturer Authorization Form  | I        |
|        |  |          |

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# ANNEXURE-A PROFORMA FOR BID SECURITY BANK GUARANTEE

# TP Western Odisha Distribution Ltd Burla

|   | ()              |         |                     |            |           |
|---|-----------------|---------|---------------------|------------|-----------|
| WHEREAS, (Name of the Bidder)   |                 |         |                     |            |           |
| (hereinafter called "the BIDDER") has   | submitted his   | s bid   | dated               |            | for the   |
| (Name of Contract)  |                 |         | (hereinafter ca     | alled "th  | ie BID"). |
| KNOW ALL men by these   | presents        | we      | (Name               | of         | the       |
| Bank)   |                 | of      | (Name               | of         | the       |
| Country)  |                 |         | having our          | regist     | ered      |
| office at   | _(hereinafter c | alled " | the BANK) are b     | oound u    | nto The   |
| TP Western Odisha Distribution Ltd (TPV   | VODL) in the s  | sum of  | ·                   |            | for       |
| which payment well and truly to be made<br>successors and assigns by these presen |                 | DL the  | Bank binds him      | ıself, his | 3         |
| SEALED with the Common Seal of the sa   | aid Bank this _ |         | day of              | 20         |           |
| The CONDITIONS of this obligation are:  |                 |         |                     |            |           |
| <ul> <li>i) If the Bidder withdraws his Bid during<br/>of Bid or</li> </ul>       | the period of   | bid va  | lidity specified in | the Pro    | oforma    |

We undertake to pay the TPWODL upto the above amount upon receipt of its first written demand, provided that in its demand the TPWODL will note that amount claimed by it is due to it owing to the occurrence of one or both conditions, specifying the occurred condition or conditions.

ii) If the Bidder having been notified of the acceptance of his Bid by the TPWODL during the

period of bid validity fails or refuses to furnish the Contract Performance Bank

Guarantee, in accordance with the Instructions to Bidders.

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This Guarantee will remain in force upto and including the date (No of days as mentioned in tender enquiry) days after the closing date of submission of bids as stated in the Invitation to Bid or as extended by you at any time prior to this date, notice of which extension to the Bank being hereby waived, and any demand in respect thereof should reach the Bank not later than the above date.

| DATE         |                       | SIGNATURE OF THE BANK |  |
|--------------|-----------------------|-----------------------|--|
| WITNESS      |                       | SEAL                  |  |
| Signature, N | ame & Address) ( At l | least 2 witnesses)    |  |

# **ANNEXURE-B**

# PROFORMA FOR PERFORMANCE BANK GUARANTEE (CP cum EP)

(On Rs.100/- Stamp Paper) Note:

| <ul> <li>a) Format shall be followed in toto</li> <li>b) Claim period of one month must be kept up</li> <li>c) The guarantee to be accompanied by the covering letter from the bank confirming signature to the guarantee</li> </ul> |  |  |  |  |  |  |
|--|--|--|--|--|--|--|
|  | TP Western Odisha Distribution Ltd   |  |  |  |  |  |
|  | Burla  |  |  |  |  |  |
|  | CP cum EP BG No  |  |  |  |  |  |
|  | Order/Contract Nodated   |  |  |  |  |  |
| 1  | . You have entered into a Contract No with M/s   |  |  |  |  |  |
| 2  | (hereinafter referred to as "the Vendor") for the supply cum erection / civil work of (hereinafter referred to as" the said Equipment") for the price and on the terms and conditions contained in the said contract.  In accordance with the terms of the said contract, "the Vendor" agreed to furnish you with an irrevocable, unconditional and acceptable bank guarantee for 10% of the value of contract and to be valid till the end of Guarantee period plus one month towards "Contract cum Equipment performance". For this purpose you have agreed to accept the guarantee. |  |  |  |  |  |

hereby irrevocably and unconditionally guarantee to pay to you on demand but in any case before the end of five working days from the date of the claim and without demur and without reference to "the Vendor" such amount or amounts not exceeding the sum of

percent) of the total value of the contract on receipt of your intimating that "the

only) being

3. In consideration thereof, we,

(Rupees

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Vendor" has not fulfilled his contractual obligations. You shall be the sole judge for such non-fulfillment and "the Vendor" shall have no right to question such judgment.

- 4. You shall have the right to file / make your claim on us under the guarantee for a **further period of one month** from the date of expiry.
- 5. This guarantee shall not be revoked without express consent and shall not be affected by your granting time or any other indulgence to "the Vendor", which shall include but not be you a in as a remedy a obligations under the complete of the c limited to, postponement from time to time of the exercise the same in you or any right which you may have against "the Vendor" and to exercise the same in any covenant contained or implied in the said contract or any other course or remedy or security available to you, and our Bank shall not be released from its obligations under this

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your exercising any of your rights with reference to matters aforesaid or any of them or by reasons of any other act or forbearance or other acts of omission or commission on your part or any other indulgence shown by you or by any other matter or thing whatsoever which under the law would, but for this provision have the effect of relieving our bank from its obligation under this guarantee.

- 6. We also agree that you shall be entitled at your option to enforce this guarantee against our bank as a principal debtor, in the first instance, notwithstanding any other security or guarantee that you may have in relation to "the Vendor's" liabilities in respect of the premises
- 7. This guarantee shall not be affected by any change in the constitution of our Bank or "the Vendor" or for any other reason whatsoever.
- 8. Any claim / extension under the guarantee can be lodge-able at outstation banks or at Sambalpur branch and claim will also be payable at Sambalpur Branch (to be confirmed by Sambalpur Branch by a letter to that effect in case BG is from the branch outside Sambalpur).

| 9. | Notwithstanding anything n   |                   | , our liability under this | guarantee is ilmited to  |
|----|------------------------------|-------------------|----------------------------|--------------------------|
|    | Rs                           | (Rupees           | <u>C</u>                   |                          |
|    | only and the guarantee wi    | ill remain in for | ce upto and including      | (Date) and               |
|    | shall be extended from time  | e to time for suc | ch period or period as r   | may be desired by "the   |
|    | Vendor".                     |                   |                            |                          |
| 10 | . Unless a demand or claim   | under this gua    | rantee is received by ι    | is in writing within one |
|    | months from                  | (expiry date) i.  | e. on or before            | (claim period            |
|    | end date), we shall be disch | narged from all I | iabilities under this gua  | rantee thereafter.       |
| Da | ted at                       | this              | day of                     | 20                       |
|    |                              |                   | ,                          | <del></del>              |
|    |                              |                   |                            |                          |
|    | 125                          |                   |                            |                          |
|    |                              | Bank's ru         | bber stamp                 |                          |
| 1  | Banks full address           |                   |                            |                          |
|    |                              |                   | Des                        | signation of Signatory   |

2. Bank official number

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#### **ANNEXURE-C**

#### PROFORMA FOR "NO DEMAND CERTIFICATE" BY ASSOCIATE

(On Company's Letter head or with Company Seal)
(To be submitted by the Associate to TPWODL Accounts Department at the time of receipt of full and final payment)

(Certificate No. CCP/002)

| Name of the Project Order/   |  |
|--|--|
| Contract No.   |  |
| Dated  |  |
| Name of the Associate Scheme   | 60.  |
| No. / Job No.  |  |
| We, M/sacknowledge and confirm that we have received to us from TPWODL, in respect of oudated including amendments, if satisfaction and we further confirm that we TPWODL under the said contract / W.O. | ur aforesaid Order Noany, issued by TPWODL to our entire |
| Notwithstanding any protest recorded by measurement books and / or final bills etc., we protest in future under this contract.   | •  |
| We are issuing this "NO DEMAND CERTIF knowledge and with our free consent without coercion etc.  |  |
| Place  | Name   |
|  | (Company Seal)   |

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#### **ANNEXURE-D**

# $\frac{ PROFORMA \ FOR \ APPLICATION \ FOR \ ISSUANCE \ OF \ CONSOLIDATED \ TDS}{CERTIFICATE}$

To be printed on the letterhead

| Γο,  |
|--|
| The TP Western Odisha Distribution Ltd,  |
| Burla  |
| Sub: Application for issuance of Consolidated TDS Certificate for the FY   |
| Dear Sir,  |
| / we hereby request / authorize you to issue me / us a consolidate TDS Certificate for the inancial year against tax deducted at source by you from my / our payments / bills during the said year from time to time under Chapter XVII – B of the Income Tax Act, 1961 For and on behalf of |
| Signature  |
| Name   |
| Address  |
| Contact No. (Land Line)  |
| (Mobile)   |
| PAN#   |
| Assessing authority  |

ATTACH THE COPY OF PAN CARD

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#### **ANNEXURE-E**

#### **BUSINESS ASSOCIATE FEEDBACK FORM**

With an objective to improve our internal processes and systems, and serve you better, we solicit your valuable feedback & suggestions. It is estimated that it will take about 10 minutes to complete this survey. We assure you that your feedback shall be kept confidential. Please send the duly filled feedback form in the "TPWODL addressed - attached envelop"

| You are associated with us as                |   |
|--|---|
| ☐ OEMs ☐ Service Contractor ☐ Material Su    | uppliers   Material & Manpower Supplier |
|  | .01                                     |
| You are associated with us for               |   |
| ☐ Less than 1 year ☐ More than 1 year but le | ess than 3 years                        |
|  |   |
| Your office is located at                    |   |
| ☐ Sambalpur ☐ Within 200 kms from Sambal     | lpur ☐ More than 200 kms from           |
|  | Sambalpur                               |
| Your nearly turnover with TPWODL             |   |
| ☐ Less than 25 Lacs ☐ 25 Lacs to 1 Crore     | ☐ More than 1 Cr.                       |
| Additional Information                       |   |
| Your Name                                    |   |
| Your Designation                             |   |
| Your Organization                            |   |
| Contact Nos.                                 |   |
| Email  |   |

We once again thank you for your participation in this survey. Please spare 10 minutes to give your feedback on following pages (Section A to E)

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|------------|--|---------------|--|
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#### SECTION - A

(Please  $\sqrt{\ }$  mark in the relevant box and give your remarks / suggestions / information for our improvement).

|           | ,  |              |                          |                      |                        |             |                        |
|-----------|--|--------------|--------------------------|----------------------|------------------------|-------------|------------------------|
|           |  | 1            | 2                        | 3                    | 4                      | 5           |                        |
| S.<br>No. | Parameters   | Do Not Agree | Slightly in<br>Agreement | In Fair<br>Agreement | Mostly in<br>Agreement | Fully Agree | Remarks/<br>Suggestion |
| 1         | You receive all relevant queries / tenders from us in timely manner.   |              |                          |                      |                        |             |                        |
| 2         | We provide you enough lead time to respond to our queries / tenders.   |              |                          |                      |                        |             |                        |
| 3         | We provide you adequate support (drawings, documents, clarifications, briefing etc.) to enable you meet our requirements.      |              |                          |                      |                        | 5           | ,                      |
| 4         | All following elements of our contract / purchase order are rational :   |              |                          |                      |                        |             |                        |
| 4.1       | Scope of Work  |              |                          |                      | •                      |             |                        |
| 4.2       | Delivery / Execution Schedule  | - a          |                          |                      |                        |             |                        |
| 4.3       | Payment Terms  |              |                          |                      |                        |             |                        |
| 4.4       | Liquidated Damages   |              |                          |                      |                        |             |                        |
| 4.5       | Performance Guarantee  |              |                          |                      |                        |             |                        |
| 5         | Our purchase orders / contracts are simple, specific & easy to understand  |              |                          |                      |                        |             |                        |
| 6         | TPWODL demonstrate willingness to be flexible in administration of Contract / Purchase Order                                   |              |                          |                      |                        |             |                        |
| 7         | We provide timely responses / clarifications to your queries   |              |                          |                      |                        |             |                        |
| 8         | TPWODL representative you interact / coordinate with is adequately empowered to support you in meeting contractual obligations |              |                          |                      |                        |             |                        |
| 9         | TPWODL provide you all necessary infrastructure support for timely and quality completion of work (including AMC)              |              |                          |                      |                        |             |                        |
| 10        | TPWODL Engineer-in-Charge timely certifies the jobs executed/ material supplied  |              |                          |                      |                        |             |                        |
| 11        | TPWODL Engineer-in-Charge efficiently supervises the job execution for timely completion of job                                |              |                          |                      |                        |             |                        |
| 12        | BIRD (Bill Inward Receipt Desk) initiative has improved payment disbursement process   |              |                          |                      |                        |             |                        |

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#### SECTION - B

SECTION-B (Please rate the following parameters on a scale of 1 to 5, where 1 - Minimum; 5 - Maximum)

| S. No. | Parameters   | 1 | 2 | 3 | 4   | 5   | Remarks/<br>Suggestion |
|--------|--|---|---|---|-----|-----|------------------------|
| 1      | How do you rate courtesy/ empathy/ attitude level and warmth of TPWODL employees you interact with from following team?                            |   |   |   |     |     |                        |
| 1.1    | Project Engineering  |   |   |   |     |     |                        |
| 1.2    | District / Zones   |   |   |   |     |     | . ()                   |
| 1.3    | Projects/HOG (TS &P)   |   |   |   |     |     |                        |
| 1.4    | Inspection & Quality Assurance   |   |   |   |     | A A |                        |
| 1.5    | Stores   |   |   |   |     |     |                        |
| 1.6    | Metering & Billing   |   |   |   | . O |     |                        |
| 1.7    | Accounts / Finance   |   | 4 |   |     |     |                        |
| 1.8    | Administration   |   |   |   |     |     |                        |
| 1.9    | IT & Automation  | C |   |   |     |     |                        |
| 2      | How would you rate TPWODL in comparison to your other clients in terms of fairness of treatment and transparency with its Business Associates?     | 5 |   |   |     |     |                        |
| 3      | How would you rate TPWODL in comparison to your other clients in terms of processes and systems to manage partnership with its Business Associates |   |   |   |     |     |                        |
| 4      | How would you rate TPWODL in comparison to your other clients in terms of building long term & mutually relationship with its Business Associates  |   |   |   |     |     |                        |

#### SECTION - C

Please  $\sqrt{}$  mark in the relevant box and give your remarks / suggestions / information for our improvement.

| S.<br>No. | Parameters  | Certainly<br>No | Probably<br>No | Certainly<br>Yes | Probably<br>Yes | Remarks/<br>Suggestion |
|-----------|---|-----------------|----------------|------------------|-----------------|------------------------|
| 1         | Based on your experience with TPWODL, would you like to continue your relationship with TPWODL? |                 |                |                  |                 |                        |
| 2         | If someone asks you about TPWODL, would you talk "positively" about                             |                 |                |                  |                 |                        |

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|   | TPWODL?   |  |  |  |
|---|---|--|--|--|
| 3 | Would you refer TPWODL name to others in your community, fraternity and society as a professional & dynamic organization? |  |  |  |

#### **SECTION - D**

If we ask you to rate us on a scale of 1 to 10, how will you rate TPWODL, that truly represents your overall satisfaction with us (please tick appropriate box) -

| 1 |  | 2 |  | 3 |  | 4 |  | 5 | 1 | 6 |  | 7 | C | 8 |  | 9 |  | 10 |
|---|--|---|--|---|--|---|--|---|---|---|--|---|---|---|--|---|--|----|
|---|--|---|--|---|--|---|--|---|---|---|--|---|---|---|--|---|--|----|

#### SECTION - E

Please  $\sqrt{\text{ mark in the relevant box and give your remarks } / \text{ suggestions } / \text{ information for our improvement.}$ 

Please spare your thoughts for TPWODL's improvement in particular areas of weaknesses, particularly relating to some great practices, attitudes that you have seen elsewhere in Indian and International Organizations, which you recommend TPWODL to adopt. Please give your valuable salient recommendations.

Please spare your thoughts for TPWODL's improvement in particular areas of major concerns for you. We also welcome your suggestions to adopt any best practices, altitudes that you

| Recommendation  | Please tick $()$ your top 5 expectations out of listed below -                           | of the following 10 points |
|---|--|----------------------------|
| (Please list down improvement you expect from TPWODL) | Timely payment   |                            |
|   | Flexibility in Contracts/PO  |                            |
|   | Clarity in PO,s & Contracts  |                            |
| 2   | Timely response to quarries  |                            |
|   | Timely certification of works executed   |                            |
| 3   | Clarity in Specs, drawings, other docs etc.  |                            |
|   | Adequate information provided on website for tender notification, parties qualified etc. |                            |
| 4   | Timely receipt of material at site for execution   |                            |

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|   | Performance Guarantee/EMD released in time                       |  |
|---|--|--|
| 5 | Inspection & quality assurance support for timely job completion |  |

# We thank you for your time and courtesy!! ANNEXURE-F

#### ACCEPTANCE FORM FOR PARTICIPATION IN REVERSE AUCTION EVENT

#### (To be signed and stamped by the bidder prior to participation in the auction event)

In a bid to make our entire procurement process more fair and transparent, TPWODL intends to use the reverse auctions through SAP-SRM tool as an integral part of the entire tendering process. All the bidders who are found as technically qualified based on the tender requirements shall be eligible to participate in the reverse auction event.

# The following terms and conditions are deemed as accepted by the bidder on participation in the bid event:

- 1. TPWODL shall provide the user id and password to the authorized representative of the bidder. (Authorization Letter in lieu of the same shall be submitted along with the signed and stamped Acceptance Form).
- 2. TPWODL will make every effort to make the bid process transparent. However, the award decision by TPWODL would be final and binding on the supplier.
- 3. The bidder agrees to non-disclosure of trade information regarding the purchase, identity of TPWODL, bid process, bid technology, bid documentation and bid details.
- 4. The bidder is advised to understand the auto bid process to safeguard themselves against any possibility of non-participation in the auction event.
- 5. In case of bidding through Internet medium, bidders are further advised to ensure availability of the entire infrastructure as required at their end to participate in the auction event. Inability to bid due to telephone line glitch, internet response issues, software or hardware hangs, power failure or any other reason shall not be the responsibility of TPWODL.
- 6. In case of intranet medium, TPWODL shall provide the infrastructure to bidders. Further, TPWODL has sole discretion to extend or restart the auction event in case of any glitches in infrastructure observed which has restricted the bidders to submit the bids to ensure fair & transparent competitive bidding. In case an auction event is restarted, the best bid as already available in the system shall become the start price for the new auction.
- 7. In case the bidder fails to participate in the auction event due any reason whatsoever, it shall be presumed that the bidder has no further discounts to offer and the initial bid as submitted by the bidder as a part of the tender shall be considered as the bidder's final no regret offer. Any offline price bids received from a bidder in lieu of non-participation in the auction event shall be out rightly rejected by TPWODL.
- 8. The bidder shall be prepared with competitive price quotes on the day of the bidding event.
- 9. The prices as quoted by the bidder during the auction event shall be inclusive of all the applicable taxes, duties and levies and shall be FOR at TPWODL site.
- 10. The prices submitted by a bidder during the auction event shall be binding on the bidder.
- 11. No requests for time extension of the auction event shall be considered by TPWODL.
- 12. The original price bids of the bidders shall be reduced on pro-rata basis against each line item based on the final all inclusive prices offered during conclusion of the auction event for arriving at Contract amount.

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#### **ANNEXURE-G**

| <del></del>  |  |
|--|--|
| To,  |  |
| DGM (Finance)<br>The TP Western Odisha Distribution Ltd<br>Burla         | I  |
| Sub: e-Payments through National I Gross Settlement System (RTC          | Electronic Fund Transfer (NEFT) OR Real Time GS)   |
| Dear Sir,  |  |
| We request and authorize you to affect eas per the details given below:- | e-payment through NEFT/RTGS to our Bank Account  |
| Vendor Code  |  |
| Title of Account in the Bank   |  |
| Account Type   |  |
|  | (Please mention here whether account is Savings/Current/Cash Credit)                                 |
| Bank Account Number  | : 139  |
| Name & Address of Bank   |  |
| Bank Contact Person's Names  |  |
| Bank Tele Numbers with STD Code  | :  |
| Bank Branch MICR Code  |  |
|  | (Please enclose a Xerox a copy of a cheque.<br>This cheque should not be a payable at par<br>cheque) |
| Bank Branch IFSC Code  |  |
|  | (You can obtain this from branch where you have your account)  |
| Email Address of accounts person: (to send payment information)          | :  |

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Name of the Authorized Signatory: :

Contact Person's Name:

Official Correspondence Address:

We confirm that we will bear the charges, if any, levied by our bank for the credit of NEFT/RTGS amounts in our account. Any change in above furnished information shall be informed to TPWODL well in time at our own. Further, we kept TPWODL indemnified for any loss incurred due to wrong furnishing of above information.

Thanking you,

| For |
|-----|
|-----|

(Authorised Signatory)

(Signature with Rubber Stamp)

#### **Certification from Bank:**

We confirm that we are enabled for receiving NEFT/RTGS credits and we further confirm that the account number (specify Bank a/c no.) of (Please mention here name of the account holder), the signature of the authorised signatory and the MICR and IFSC Code of our branch mentioned above are correct.

This also is certified that the above information is correct as per Bank record

(Manager's/ Officers Signature under Bank Stamp)

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# ANNEXURE-H VENDOR APPRAISAL FORM

| то ве | SUBMITT | ED BY VENDOR (To be filled as applicable)                                       |   |
|-------|---------|---|---|
| VE    | NDOR:   |   |   |
| 1.0   | DETA    | AILS OF THE FIRM  |   |
|       | 1.1     | NAME (IN CAPITAL LETTERS)   | : |
|       | 1.2     | TYPE OF CONCERN (PROPRIETARY) Partnership, Pvt. Ltd., Public Ltd. etc.          | : |
|       | 1.3     | YEAR OF ESTABLISHMENT   |   |
|       | 1.4     | LOCATION OF OFFICE POSTAL ADDRESS TELEGRAPHIC ADDRESSES, TELEX NO. FAX NO.      |   |
|       | 1.5     | LOCATION OF MANUFACTURING UNITS   | : |
|       |         | i) UNITS 1  | : |
|       |         | ii) OTHER UNITS   | : |
| 2.0   | PROD    | DUCTS MANUFACTURED  | : |
| 3.0   | VERI    | IOVER DURING THE LAST 3 YEARS (TO BE FIED WITH THE LATEST PROFIT & LOSS EMENT). | : |
| 4.0   | VALU    | E OF FIXED ASSETS   | : |
| 5.0   | NAMI    | E & ADDRESS OF THE BANKERS  |   |
| 6.0   | BANK    | GUARANTEE LIMIT   | : |
| 7.0   | CRED    | DIT LIMIT   | : |
| 8.0   | TECH    | INICAL  |   |
|       | 8.1     | NO. OF DESIGN ENGINEERS (INDICATE NO. OF YEARS EXPERIENCE IN RELATED FIELDS)    | : |
|       | 8.2     | NO. OF DRAUGHTS MEN   | : |
|       | 8.3     | COLLABORATION DETAILS (IF ANY)  | : |
| 0     |         | 8.3.1 DATE OF COLLABORATION   | : |
|       |         | 8.3.2 NAME OF COLLABORATOR  | : |
|       |         | 8.3.3 RBI APPROVAL DETAILS  | : |
|       |         | 8.3.4 EXPERIENCE LIST OF COLLABORATOR   | : |
|       |         | 8.3.5 DURATION OF AGREEMENT   | : |
|       | 8.4     | AVAILABILITY OF STANDARDS / DESIGN PROCEDURES / COLLABORATOR'S /                | : |

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|      |       | DOCUMENTS (CHECK WHETHER THESE ARE LATEST/CURRENT   |     |
|------|-------|---|-----|
|      | 8.5   | TECHNICAL SUPPORT, BACK-UP GUARANTEE, SUPERVISION, QUALITY CONTROL BY COLLABORATOR (WHEREVER ESSENTIAL). (THIS CLAUSE IS RELEVANT WHEN VENDOR'S EXPERIENCE IS INADEQUATE) | :   |
|      | 8.6   | QUALITY OF DRAWINGS   | :   |
| 9.0  | MANU  | JFACTURE  |     |
|      | 9.1   | SHOP SPACE, LAYOUT LIGHTING, VENTILATION, ETC.  |     |
|      | 9.2   | POWER (KVA)   |     |
|      |       | MAINS INSTALLED   | ( C |
|      |       | UTILIZED  |     |
|      |       | STANDBY POWER SOURCE  | :   |
|      | 9.3   | MANUFACTURING FACILITIES (ATTACH LIST OF EQUIPMENT AS APPLICABLE)   | :   |
|      |       | 9.3.1 MATERIAL HANDLING   | :   |
|      |       | 9.3.2 MACHINING   | :   |
|      |       | 9.3.3 FABRICATION   | :   |
|      |       | 9.3.4 HEAT TREATMENT  | :   |
|      |       | 9.3.5 BALANCING FACILITY  | :   |
|      |       | 9.3.6 SURFACE TREATMENT PRIOR TO PAINTING/ COATING, POLISHING, PICKLING, PASSIVATION, PAINTING, ETC.  | :   |
|      | 9.4   | SUPERVISORY STAFF   | :   |
|      | 9.5   | ADEQUACY OF SKILLED LABOURS (MACHINISTS, WELDERS, ETC.)   | :   |
|      | 9.6   | NO. OF SHIFTS   | :   |
|      | 9.7   | TYPE OF MATERIAL HANDLED (SUCH AS CS, SS, ETC.)   |     |
|      | 9.8   | WORKMANSHIP   | :   |
| U    | 9.9   | MATERIAL IN STOCK AND VALUE   | :   |
|      | 9.10  | TRANSPORT FACILITIES  | :   |
|      | 9.11  | CARE IN HANDLING  | :   |
| 10.0 | INSPI | ECTION / QC / QA / TESTING  |     |
|      | 10.1  | NUMBER OF PERSONNEL (INDICATE NO. OF YEARS OF EXPERIENCE)   | :   |
|      | 10.2  | INDEPENDENCE FROM PRODUCTION  | :   |
|      |       |   |     |

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| 10.3 AVAILABILITY OF PROCEDURAL   | WRITE     |
|---|-----------|
| UP/QUALITY PLAN   | :         |
| 10.4 INCOMING MATERIAL CONTROL DOCUMENTATION  | :         |
| 10.5 RELIABILITY/REPUTATION OF SOURCES  | SUPPLY :  |
| 10.6 STAGE INSPECTION AND DOCUMENTAT  | TION :    |
| 10.7 SUB-ASSEMBLY & DOCUMENTATION   | :         |
| 10.8 FINAL INSPECTION AND DOCUMENTATI   | ON :      |
| 10.9 PREPARATION OF FINAL DOCUMENT PACKAGE  | ITATION : |
| 10.10 TYPE TEST FACILITIES  | :0        |
| 10.11 ACCEPTANCE TEST FACILITIES  |           |
| STANDARDS) (ATTACH LIST)  | TIONAL :  |
| 10.13 STATUTORY APPROVALS LIKE BIS<br>ETC.(AS APPLICABLE)   | S, IBR, : |
| 10.14 SUB-VENDOR APPROVAL SYSTEM QUALITY CONTROL  | AND :     |
| 10.15 DETAILS OF TESTS CARRIED O INDEPENDENT RECOGNIZED LABORATE  | ORIES :   |
| i) FURNISH LIST OF TESTS CARRIE<br>AND THE NAME OF THE LABOR<br>WHERE THE TESTS WERE CONDUC   | RATORY :  |
| ii) CHECK AVAILABILITY OF CERTIF<br>AND REVIEW THESE WHE<br>POSSIBLE  | FICATES : |
| EXPERIENCE (INCLUDING CONSTRUCTION / ER 11.0 / COMMISSIONING) TO BE FURNISHED IN THE F INDICATED IN APPENDIX)                             | ECTION :  |
| 12.0 SALES, SERVICE AND SITE ORGANIZATIONAL D   | ETAILS :  |
| 13.0 CERTIFICATE FROM CUSTOMERS (ATTACH COID DOCUMENTS)   | PIES OF : |
| 14.0 POWER SITUATION  | :         |
| 15.0 LABOUR SITUATION   | · ·       |
| 16.0 * APPLICABILITY OF SC/ST RELAXATION (Y/N) IF YES, SUPPORTING DOCUMENTS TO BE ATTAC   | CHED      |
| ORGANIZATIONAL DETAILS  1. PF NO  |           |
| 2. ESI NO 3. INSURANCE FOR WORK MAN COMPENSATION 17.0 NO 4. ELECTRICAL CONTRACT LIC NO 5. ITCC / PAN NO 6. SALES TAX NO 7. WC TAX REG. NO | ON ACT :  |
| 18.0 DOCUMENTS TO BE ENCLOSED:  |           |

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| 1. FACTORY LICENSE                           |
|--|
| 2. ANNUAL REPORT FOR LAST THREE YEARS        |
| 3. TYPE TEST REPORT FOR THE ITEM             |
| 4. PAST EXPERIENCE REPORTS                   |
| 5. ISO CERTIFICATE –QMS, EMS, OHAS, SA       |
| 6. REGISTRATION OF SALES TAX                 |
| 7. COPY OF TIN NO.                           |
| 8. COPY OF SERVICE TAX NO.                   |
| 9. REGISTRATION OF CENTRAL EXCISE            |
| 10. COPY OF INCOME TAX CLEARANCE.            |
| 11. COPY OF PF REGISTRATION                  |
| 12. COPY OF ESI REGISTRATION                 |
| 13. COPY OF INSURANCE FOR WORK MAN           |
| COMPENSATION ACT NO                          |
| 14. COPY OF ELECTRICAL CONTRACT LIC NO       |
| 15. COPY OF PAN NO                           |
| 16. COPY OF WC TAX REGISTRATION              |
| 17. DOCUMENTS IN SUPPORT OF SC/ST RELAXATION |
| AT S.NO.16.0                                 |
| 18. GSTN CERTIFICATE                         |

#### \* Classification of BA's under SC/ST shall be governed under following guidelines:

- Proprietorship/ Single Ownership Firm: Proprietor of the firm should be from SC/ST community. Governing document shall be Proprietorship Deed.
- Partnership Firm: Only such firms shall qualify which have SC/ST partners holding equal to or more than 50% of the total ownership pattern of the firm. Governing document shall be Partnership Deed.
- Private Limited Company: Only such firms shall qualify which have SC/ST directors holding equal to or more than 50% of the total ownership pattern of the firm. Governing document shall be Memorandum of Understanding (MoU) and/or Article of Association (AoA).

NOTE: Certification from SC/ST Commission shall be required for deciding upon SC/ST status of a person.

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# ANNEXURE-I MANUFACTURER AUTHORIZATION FORM

(To be submitted on OEM's Letter Head)

| (10.000  |   |
|--|---|
| Date:  |   |
| Tender Enquiry No.:  |   |
|  |   |
| To,  |   |
| Chief (Procurement & Stores)   |   |
| The TP Western Odisha Distribution Burla                               | on Ltd,   |
| Sir,   |   |
| factories at [address of OEM] do h                                     | I, who are official manufacturers of having ereby authorize M/s [name of bidder] to submit a Bid in adicated above, the purpose of which is to provide the us   |
| to subsequently negotiate and sign                                     |   |
| Conditions of Contract or as ment                                      | antee and warranty in accordance with the Special ioned elsewhere in the Tender Document, with respect firm in reply to this Invitation for Bids.   |
| services as per the Tender Docur<br>standard warranty on the materials | the channel partner fails to provide the necessary ment referred above, M/s [name of OEM] shall provide supplied against the contract. The warranty period and warranty shall remain same as defined in the contract linst this tender enquiry. |
| Yours Sincerely,   |   |
| For  |   |
| Authorized Signatory   |   |

# Annexure VIII Safety Policy and Safety Terms and Conditions

Document No. TPSMS/GSP/CSM/015 REV 05



Contractor's Safety Code of Conduct

Date of Issue: 30/07/2020

# **Contractor's Safety Code of Conduct**

| Reason for Change   | Prepared By                               | Checked By   | Approved by                           |
|---|---|--|---------------------------------------|
| Revision to accommodate Existing changes in org structure and to simplify the procedure | Rajesh Sharma<br>(Head-Safety Generation) | Suresh Khetwani<br>(Chief - Safety & Environment)<br>Monish Kumar<br>(Chief -Corporate Contract) | V. V. Namjoshi<br>(Chief Generations) |

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#### 1. Objective

The Tata Power engages contractor workforce to execute, run and maintain various operating sites and facilities across locations for various business verticals including Generation, Transmission, Distribution and Renewable. The activities range from project execution, operation, maintenance to facilities management.

The management of contractor safety represents a significant challenge for management. Tata Power has a responsibility to ensure that contractors are provided with enough information and support to enable them to conduct their roles safely and without endangering health and safety of their own workforce or that of our staff.

To ensure reduction in reportable injuries and achieve goal of zero accidents, first edition of contractor safety code of conduct was launched successfully in the year 2014. Since last four years after the launch of CSCC, Tata Power could achieve the objective of reduction in reportable injuries and fatalities.

Over the period, as the system was being matured, a need was felt to make second revision of the CSCC process. Objective of second revision is improve existing CSCC system and make it user friendly.

**2. Scope:** This procedure applies to all operating and project sites of The Tata Power Company Ltd and Group companies including new businesses like EV charging, Home Automation etc.

#### 3. Definitions

- **3.1. Order Manager:** Order Manager is the Tata Power representative, who has the ownership of the given job.
- **3.2. Site Safety Management Plan**: It is the safety plan agreed between Contractor and Tata Power. It will contain the entire job specific safety requirement and will be signed by the contractor.
- **3.3. Contractor**: An individual or a company that provides services to Tata Power under a signed contract.
- **3.4. Emergency:** a serious, unexpected or dangerous situation requiring immediate action, which may result in loss of revenue/property, business discontinuity. In case of Emergency\*, services may be procured by selecting the qualified vendor based on the vendor category without the safety bid evaluation. It must be approved by MB level and above.
- **3.5. Expert Service jobs:** Jobs which needs expert services of contractor which does not involve direct exposure to the potential risk or work which involves only

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supervisory work such as expert for turbine overhaul, expert for boiler overhaul, expert for pump and motor, expert for compressor overhaul.

- **3.6. Head of the Division:** Business in charge of the division who is overall custodian of the generating station or transmission division or distribution division.
- 3.7. Category A Vendor: Vendor eligible to carry out Very High & High risk (as per Tata Power Hazard Identification and Risk Analysis Procedure) and /or Long-Term Contract related to operation and maintenance (O&M) of plant. Vendors must fulfil the requirement specified for Category A in Appendix 12-CSMF-5 of this document.
- **3.8. Category B Vendor:** Vendors eligible to carry out technical jobs, that are classified under Medium /low risk. Vendors must fulfil the requirement specified for Category B in Appendix 12-CSMF-5 of this document.
- **3.9. Category C Vendor:** Vendors eligible for to carry out low or very low risk administrative and office jobs. For this he must fulfil the requirement specified for Category C in Appendix 12-CSMF-5 of this document.
- **3.10.** Category D Vendor: All Consultants, Medical Practitioners or vendors taking job from Tata Power and working from their own premises (e.g. motor rewinding at vendor's shop floor, equipment sent for repair to vendor's works etc.) are classified as Category D Vendor
- **3.11. High Risk Jobs:** A Job or its activities are considered as Very High or High Risk when Order manager apply the "Tata Power Hazard Identification and Risk Analysis" procedure and found safety risk associated with are under Very High or High category. Indicative lists of jobs are given in appendix 15 of this document.
- **3.12. Medium Risk Jobs:** Jobs or its activities are considered as medium risk when Order manager apply "Tata Power Hazard Identification and Risk Analysis" procedure and found the same as Medium Risk.
- **3.13. Low Risk Jobs:** Any job or its activities are considered as Low or Very low risk while Order manager, calculate it by applying "Tata Power Hazard Identification and Risk Analysis" procedure and found it under Low or Very Low category.
- **3.14.** Long Duration Jobs: When the duration of job is 12 months or more, it is considered as Long duration job
- **3.15. High Value Jobs:** When the value of the job contract is Rs. One Crore or more it will be considered as High value job.

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#### 4. Responsibilities

- **4.1 Order Manager**: Order Manager is the Tata Power representative, who is responsible for:
- 4.1.1 Finalizing the Site Safety Management Plan along with Contractor, Safety Concurrences Group, Divisional Safety Head and Expert (External or Internal) if required.
- 4.1.2 Supervise and ensure work is carried out as per the Site Safety Management Plan including agreed Risk Assessment (HIRA/JSA) and Method Statement.
- 4.1.3 Conduct audit and evaluate Safety Performance of contractor.
- 4.1.4 Ensure contractors adhere to all statutory provisions.
- 4.1.5 In case any deviation is needed in agreed safety management plan or in CSCC process for execution of job, Management of Change procedure will be applicable, and approval may be obtained from divisional head /Cluster head.
- **4.2 Contractor:** The person, entity or organisation who is executing the job for Tata Power under a contractual agreement and will be responsible for the following
- 4.2.1 To follow all Tata Power Critical Safety Procedure, Rules and guidelines given in <u>Safety</u>
  Terms and Conditions
- 4.2.2 Undertake job as per <u>Site Safety Management Plan CSM-F10</u> and method statements agreed with Tata Power.
- 4.2.3 Raise any concerns with regard to their work and its safety with the Tata Power Order Manager.
- 4.2.4 Report all injuries, near misses, unsafe acts/conditions, and occurrences to the Tata Power Order Manager immediately.
- 4.2.5 Ensure that all sub-contractors follow the Tata Power Safety Procedure and agreed <u>Site</u> <u>Safety Management Plan CSM-F10</u>.
- 4.2.6 To follow all statutory requirements as per the laws of the land.
- 4.2.7 All vendors applying for A category jobs or submitting quote for high risk jobs shall obtain certificates of ISO 9001, ISO14001 and ISO45001 before submitting quote for high risk Jobs.
- **4.3 Safety Concurrence Group:** It is Cross Functional Team constituted by Corporate Safety Team, which will have representatives from Execution department, Divisional safety and Corporate / Divisional contracts. SCG will be responsible for the following
- 4.3.1 Assessment of Safety Potential of new vendor before registration as per <u>CSM-F1-Safety</u> Category Qualification Form.
- 4.3.2 Safety Evaluation of the bids as per evaluation format <u>CSM-F-9 Safety Bid Evaluation</u> Criteria
- 4.3.3 Finalization of the Site Safety Management Plan CSM-F-10 submitted by the contractor.

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- 4.3.4 Corporate Safety Team / Cluster Safety Head will be part of SCG during Safety Bid Evaluation for following types of jobs
  - 4.3.4.1 High-Risk jobs to be carried out in Annual Overhaul / Major Shutdowns and Outages.
  - 4.3.4.2 Capex jobs of High-Risk Category

#### **5.1 Vendor Registration**

For Vendor Registration, Corporate Contract will issue following documents for evaluation of contractor's safety capability

- 1) CSM-F1 –Safety Category Qualification Form
- 2) Safety Terms and Conditions

System to the contractor. Contractor will submit the <u>CSM-F1- Safety Category Qualification Form</u> with all relevant details and documents to Vendor Registration Initiator, which will in turn forward it to Safety Concurrence Group (SCG) for evaluation. The SCG will evaluate the details submitted by the contractor based on a predetermined criteria <u>CSM-F-5 Safety Potential Evaluation Criteria</u> for Vendor Registration and will determine the category (Category A/B/C/D) for which the contractor will be registered. As mentioned in the above criteria, a site visit may also be organized by SCG prior to registration under Category A and B. In case, the contractor does not qualify the safety criteria, the contractor will not be registered. However, he may apply afresh for registration after 6 months. Please refer <u>Appendix 1: Process Flow Chart for Vendor Registration</u>.

#### 5.2 Bid evaluation

At the time of placing the Purchase Requisition (PR), Order Manager is required to declare the risk involved in the of the job (i.e. High Risk / Medium Risk / Low Risk jobs, based on the RPN in HIRA. If the Job is "High Risk" or "Long Duration", then RFQ will be attached with following documents:

- 1) CSM-F7- Blank Safety Competency Form
- 2) CSM-F8 PPE requirements
- 3) Safety Terms and Conditions
- 4) Job Specific Safety Requirement (Educational and Professional Qualification, Skill & Experience Manpower, Tools and Tackles (e.g. man lifter, use of drone, use & availability of rescue kit), Work Methodology etc.)

Otherwise the RFQ will be attached only with <u>Safety Terms and Conditions</u>. Long term and low value jobs (see definition) are exempted from the CSCC process.

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Corporate Contracts will collect duly filled CSM-F7 Safety Competency Form along with the bid. All other stakeholders will also put their efforts to get all relevant safety data during meeting / discussions with the vendor. SCG will evaluate the document as per the CSM-F9 Safety bid evaluation criteria. If any specific condition related to Contract is required to convey to contractor, Site safety team will attach the same as Annexure for specific conditions of job and submit it to contract team along with safety bid evaluation form. Commercial bid of contractor will be considered for evaluation by contract team only if contractor is qualified in safety bid. Site Safety Management Plan, defining the complete procedure of executing the job at site will be signed by the contractor and SCG after mutual agreement. CC will attach a copy of site safety Management Plan and any specific condition of contract along with PO to the successful bidder. Please refer Appendix 6: Process Flow Chart for issuing RFQ and PO significant health and safety risk associated with it.

#### **5.3 Safety Performance Evaluation**

During the time of job execution, regular site inspection will be carried out by the Tata Power officials and violations will be dealt as per <u>CSM-F4 Safety Violation Penalty Criteria</u>. Apart from this, monthly safety performance of the contractor will be evaluated based on the predetermined criteria as per <u>CSM-F11 safety Performance Score</u> and monthly score will be maintained by the Order Manager. Certain percentage of each running bill will be retained as Safety Retention amount and will be released on the basis of Safety Performance Score at certain intervals as defined in <u>CSM- F-3- Safety Performance Evaluation Criteria</u>. Please refer <u>Appendix 10: Process Flow Chart for Safety Performance Evaluation</u>. Percentage of retention amount is mentioned in safety terms and conditions.

**Appendix 1: Process Flow Chart for Vendor Registration** 

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Vendor registration form along with necessary documents will be uploaded by "Requester" to register in MDG. Requester has to mention category (A/B/C/D) under which they want to register the vendor.

SCG evaluates the vendors as per the defined criteria (Separate evaluation criteria for Category A/B/C/D vendors).

Vendor eligible to get register in the applied category?

YES

Vendor is registered under applied category.

Stop

# **Appendix 2: CSM-F-1 Safety Category Qualification form**

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- 1. "Safety Category Qualification Form" is part of vendor registration form. It needs to be filled by the contractor at the time of Registration and should submitted to Requester / order manager with all relevant documents.
- 2. The same will be evaluated by Safety Concurrence Group of the Division (SCG) as per the criteria given in <u>CSM-F-5</u>.
- 3. Information provided by contractor will be verified during site visit.

#### **Safety Category Qualification Form**

#### Please Consider my application for

working from their own premises.

Category A Vendor: Vendor eligible to carry out Very High- and High-risk O&M jobs

Category B Vendor: Vendors eligible to carry out technical jobs, classified as Medium / low risk

Category C Vendor: Vendors eligible for to carry out low or very low risk administrative and office jobs Category D vendor: All Consultants, Medical Practitioners or vendors taking job from Tata Power and

| Naı    | Name of the Vendor:  |                                  |  |  |  |  |
|--------|--|----------------------------------|--|--|--|--|
| Sr. No | Safety Information   | Remarks                          | Attachment   |  |  |  |
| 1      | Certified for i. OHSAS 18001/ ISO 45001, ii. ISO: 14001 iii. ISO: 9001 (ISO certificates to be issued from reputed accreditation agencies specified by Tata Power) | i. Y/ N<br>ii. Y/ N<br>iii. Y/ N | Attach copy of the certification                         |  |  |  |
| 2      | Safety Statistics for Last Three (3) Years - LTIFR - LTISR   | Yes/No                           | Year 1 Year Year (Last FY) 2 3  LTIFR LTISR              |  |  |  |
| 3      | Do you have Safety Policy?   | Yes/No                           | Attach copy of the safety policy.                        |  |  |  |
| 4      | Do you have Safety training process?   | Yes/No                           | Attach safety training process.                          |  |  |  |
| 5      | Do you have Safety organization structure e.g. Safety Officers and Safety Committees?  | Yes/No                           | Attach copy of the safety organization structure.        |  |  |  |
| 6      | Name and address of sites where work is in progress or worked earlier  | Yes/No                           | Site details to be attached for inspection by Officials. |  |  |  |

Signature :

Name and Designation : Stamp of Organization :

#### **Appendix 3: Safety Terms and Conditions**

Please refer the attached document Safety Terms and Conditions.

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#### **Appendix 4: CSM- F-3- Safety Performance Evaluation Criteria**

1. A certain percentage of the bill value will be retained against every running bill as safety performance retention. The amount will be released with the last invoice or every six-month based on Safety Performance Score of contractors. The retention amount will be calculated based on contract value as below.

| Contract Value | Retention Amount (%) |  |
|----------------|----------------------|--|
| Up to 10 Lakhs | 2.5                  |  |
| 10 – 50 lakhs  | 2                    |  |
| 0.5 to 10 Cr   | 1.5                  |  |
| >10 Cr         | 1                    |  |

- 2. The evaluation criteria include Lead Indicators such as CFSA (Contractor Field safety Audit) score, percentage of workers trained in TPSDI, inspection of critical equipment. Lag indicators such as Fatalities, LWDC and man days lost.
- 3. The retention amount saved will go to a separate Safety Improvement Fund.
- 4. For the contract value of more than Rs 1 Cr or contract duration more than 12 months, the retention amount shall be released half yearly based on safety performance. For all remaining contracts, the retention amount will be released with the final bill.
- 5. Long term jobs with low value (Less than Rs. 1 Cr.) are exempted from the safety retention. Invoice of these type of jobs can be cleared without safety retention.
- 6. In case of job stoppage due to safety violations / unsafe observations at the site, no time extension shall be given to the contractor, if such delays are attributable to contractor.
- 7. In case of fatality, limb loss or loss of property, vendor must pay for liability, legal, statutory and additional mutually agreed settlement charges imposed by the appointed committee. This charge is over and above the retention amount.
- 8. The committee will finalize an amount between 5 -50 lakhs based on factors such as advise by statutory authorities, contract value and impact of accident etc.
- 9. Safety performance bonus 1% (limiting to 50 lakhs) of the invoice value will be considered at the end of the job if the contractual safety performance score 100%.
- 10. During the progress of the work, concerned Supervisor/Engineer will visit and inspect the work site regularly and evaluate the safety performance of the contractor based on matrix attached herewith and apply the Consequence management policy as applicable.
- 11. Order Manager, divisional chief and SBU head have the authority to terminate the contract in case of three consecutive serious violations.

#### **Safety Performance Evaluation report- CSM-F-3**

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|   | Lead Indicators  | Unit Of measurement                  | Target | weight age |
|---|--|--------------------------------------|--------|------------|
| 1 | % of Employee certified in TPSDI/Authorized agency   | %                                    | 50%    | 10         |
| 2 | CFSA score (Annexure 6.1)  | Average<br>Severity of<br>Violations | 1.49   | 20         |
| 3 | Monthly inspection completed by contractor for Critical Equipment, lifting Tools & Tackles and hand tools used at site as per Tata Power Checklist | %                                    | 80     | 5          |
| 4 | Revalidation of<br>Condition of tools,<br>tackles and equipment<br>by Order Manger.  | %                                    | 100    | 15         |
|   | <u>Lag Indicators</u>  |                                      |        |            |
| 1 | Number of Fatalities   | No.                                  | 0      | 30         |
| 2 | Number of Lost<br>workday case (LWDC)  | No.                                  | 0      | 10         |
| 3 | Man-days Lost  | No.                                  | 0      | 10         |

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## **Appendix 5: CSM- F-4 Safety Violation Penalty Criteria**

Penalty shall be imposed on the contractors under the following circumstances for breaching the contractual agreements:

| Sr No | Description of violation  | Severity | Penalty |
|-------|---|----------|---------|
| 1.    | Working without Permit  | 5        | 5000/-  |
| 2.    | Untrained (TPSDI) worker on high-risk jobs.                     | 5        | 5000/-  |
| 3.    | Unhygienic/Bad condition of PPE                                 | 2        | 250/-   |
| 4.    | Not following Tata Power Procedure & Standard                   | 4        | 2000/-  |
| 5.    | Unsafe Act/Condition of Severity 4                              | 4        | 2000/-  |
| 6.    | Unsafe Act/Condition of Severity 5                              | 5        | 5000/-  |
| 7.    | No Earthling of Electrical equipment                            | 5        | 5000/-  |
| 8.    | Damaged welding cable   | 5        | 5000/   |
| 9.    | Violation of Positive Isolation Procedure (LOTO Not followed)   | 5        | 5000/   |
| 10.   | ELCB of more than 30 mA/ELCB not working                        | 5        | 5000/   |
| 11.   | On/Off switch of welding m/c not working                        | 5        | 5000/   |
| 12.   | Electric cable tied with metal wire                             | 5        | 5000/   |
| 13.   | Leakage found DA hose / cylinder                                | 5        | 5000/   |
| 14.   | Use of LPG  | 5        | 5000/   |
| 15.   | Use of IC engine based Three-wheeler at the work site.          | 5        | 5000/   |
| 16.   | Starting the job without Toolbox Talk                           | 5        | 5000/   |
| 17.   | Spatter falling on DA hose / Gas-line/ pathways / Equipment     | 5        | 5000/   |
| 18.   | No safety latch in crane hook                                   | 5        | 5000/   |
| 19.   | Load raised or swung over people or occupied areas of buildings | 5        | 5000/   |
| 20.   | Persons standing in swing area of construction equipment.       | 5        | 5000/   |
| 21.   | Using damaged slings.   | 5        | 5000/   |
| 22.   | Unstable scaffolding/nonstandard Scaffolding in use             | 5        | 5000/   |
| 23.   | Handrails and mid-rails are missing                             | 5        | 5000/   |
| 24.   | Safety Harness not anchored with lifeline/fixed structure       | 5        | 5000/   |
| 25.   | Fall arrestor not provided/ Not being used.                     | 5        | 5000/   |
| 26.   | Double lifeline not used for working at height                  | 5        | 5000/   |
| 27.   | No rubber mat in Electrical Distribution (DB) room              | 4        | 2000/-  |
| 28.   | Water found accumulated in Electrical Distribution room/near    | 4        | 2000/   |
|       | welding machine.  |          |         |
| 29.   | Inserting electric cables into socket, without using plug.      | 4        | 2000/   |
| 30.   | Use of damaged electrical cable/two core cables.                | 4        | 2000/   |
| 31.   | Inflammable material found in Distribution Room / welding       | 4        | 2000/   |
|       | areas.  |          |         |
| 32.   | Loose material falling into excavated pit                       | 4        | 2000/   |
| 33.   | Water logging into excavated pit /trenches                      | 4        | 2000/   |

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|     |   | 1 |       |
|-----|---|---|-------|
| 34. | No / inadequate Barricade   | 4 | 2000/ |
| 35. | Undercut / cave-in found on sides of excavated pits   | 4 | 2000/ |
| 36. | Grinding wheel/ Coupling/ Piling winch/other rotating parts without guard   | 4 | 2000/ |
| 37. | The HMV/Mobile Crane operator does not have a valid HMV driving license.  | 4 | 2000/ |
| 38. | The loading area is not leveled properly.   | 4 | 2000/ |
| 39. | Ladder not anchored at top  | 4 | 2000/ |
| 40. | Opening found in working platform of scaffolding/floor  | 4 | 2000/ |
| 41. | Inadequate illumination at the working area   | 4 | 2000/ |
| 42. | Loose material lying on Gantry, platform  | 4 | 2000/ |
| 43. | Cleaning with Compressed Air.   | 3 | 500/- |
| 44. | Gas Cylinders using without cap.  | 3 | 500/  |
| 45. | Gas Cylinders stored without securing   | 3 | 500/  |
| 46. | Bringing inside any other chemicals, apart from approved by Safety dept.  | 3 | 500/  |
| 47. | Using drum for sitting or accessing height.   | 3 | 500/  |
| 48. | Misusing emergency facilities like fire hydrant line/ hose box/ spray system/ eye wash etc.                                   | 3 | 500/  |
| 49. | No provision of Safety net where falling materials or tools may occurs  | 3 | 500/  |
| 50. | Taking electrical supply from non-designated outlet (other than socket).  | 3 | 500/  |
| 51. | Restricted gangways due to unwanted materials.  | 3 | 500/  |
| 52. | Not reporting incident.   | 3 | 500/  |
| 53. | Entering into restricted area like switch yard/ hazardous storage   | 3 | 500/  |
| 54. | Work without supervision  | 3 | 500/  |
| 55. | Parking of vehicle without applying wheel choke at right front-<br>front and left rear-rear wheels other than passenger cars. | 3 | 500/  |
| 56. | Heavy Vehicle without helper or co-driver.  | 3 | 500/  |
| 57. | Not wearing florescent safety jacket at site.   | 3 | 500/  |
| 58. | People travelling in load body of vehicle.  | 3 | 500/  |
| 59. | Parking of vehicles at non designated area.   | 3 | 500/  |
| 60. | Shifting heavy materials without guide ropes.   | 3 | 500/  |
| 61. | Using other than 24V lamp inside the confined space/Use of other than 24V lamps.  | 3 | 500/  |
| 62. | Angular loading/ lifting with Crane or hoist.   | 3 | 500/  |
| 63. | By passing the limit switch/ Safety Interlock.  | 3 | 500/  |
| 64. | Housekeeping activities on road without proper barricade.   | 3 | 500/  |
| 65. | Trying to board or alit from running vehicle.   | 3 | 500/  |
| 66. | Cylinder Valves of Gas cylinders not closed when not in use.  | 3 | 500/  |
| 67. | Flash-back arrester not used.   | 3 | 500/  |

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| 68. | Hand Trolley wheel found damaged.  | 3 | 500/   |
|-----|--|---|--------|
| 69. | Guy ropes of required length on both sides of object are not used during movement with load.                 | 3 | 5/00/  |
| 70. | Scotch block/wedge not provided, when the vehicle is parked.   | 3 | 500/   |
| 71. | Suitable Trolley not provided to hold the cylinders.   | 3 | 500/   |
| 72. | Locked First Aid box   | 3 | 500/   |
| 73. | Caution boards, danger signs (luminescent /red) along with emergency contact number are not found displayed. | 3 | 500/   |
| 74. | Person found jumping barricading tape  | 3 | 500/   |
| 75. | Stacking of pipes, pile casing, drums without chock blocks/wedges  | 3 | 500/   |
| 76. | The terrain on which Heavy Equipment/Machinery moves is not reasonably hard.                                 | 3 | 500/   |
| 77. | Without Safety Helmet at working sites   | 4 | 250/-  |
| 78. | Without Crash Helmet (on bikes)  | 4 | 500/-  |
| 79. | Without Full body double lanyard Safety Harness (for work at height)   | 5 | 5000/- |
| 80. | Without Hand gloves - Material Handling, Welding, Cutting,   | 4 | 100/-  |
| 81. | Without Safety goggles/ face shield - Welding/Cutting /Grinding  | 5 | 5000/- |
| 82. | Handling Chemical without PVC Apron  | 5 | 5000/- |
| 83. | Smoking in prohibited area (Closed Go-downs, Storage of flammable material, Storage of Gas cylinders)        | 5 | 1000/- |
| 84. | Sleeping at Workplace  | 3 | 100/-  |
| 85. | Driving beyond speed limit   | 3 | 1000/- |
| 86. | Seat Belt While Driving (for front seat passengers and driver)   | 3 | 500/-  |
| 87. | Driving without license  | 4 | 1000/- |
| 88. | Heavy Commercial vehicles without reverse horn   | 3 | 500/-  |
| 89. | Nonfunctional Head light/ taillight and side indicators  | 3 | 100/-  |
| 90. | Using Mobile Phone During Driving  | 5 | 5000/- |
| 91. | Poor visibility of registration number/ without registration number  | 3 | 100/-  |
| 92. | Broken/ without Side view mirror   | 3 | 100/-  |
| 93. | Over speeding above specified limit  | 3 | 500/-  |
| 94. | Broken/ Without Pressure gauge on Oxygen/ LPG / Acetylene cylinder.  | 3 | 500/-  |
| 95. | Without Flash back arrestor on Industrial Acetylene & Oxygen cylinders.                                      | 5 | 5000/- |
| 96. | Spillage of hazardous material/chemicals during transportation   | 4 | 2000/- |
| 97. | Electrical equipment without Earthing/ ELCB/ Double Insulation Cable.  | 5 | 5000/- |

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| 98.  | Lifting Tools & Tackles used without/ expired Test Certificates. | 5 | 5000/-      |
|------|--|---|-------------|
| 99.  | Housekeeping repeatedly not maintained                           |   |             |
| 100. | First Time   | 3 | Warning     |
| 101. | Second Time  | 4 | 1000/-      |
| 102. | Third Time   | 5 | 5000/-      |
| 103. | Serious Violation of House Keeping (after 1st or 2nd warning to  | 5 | Rs.10000/-  |
|      | be decided by Project Manager depending on the severity)         | 3 | and above   |
| 104. | Repeat Violation of same nature                                  |   | 5 X Penalty |
|      |  | 5 | for         |
|      |  |   | Violation   |
| 105. | Appointment of subcontractor without his Safety Bid Evaluation   |   | 5% of       |
|      | and/or without the permission of engineer in charge or Order     |   | Contract    |
|      | manager.   |   | Value       |

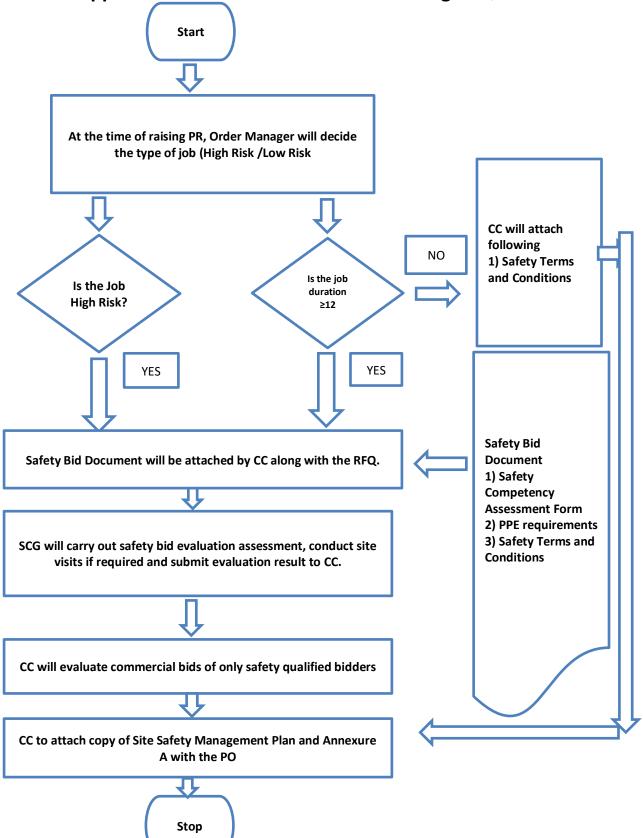
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#### Appendix 6: Process Flow Chart for issuing RFQ and PO



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#### **Appendix 7: CSM-F-7 Safety Competency Form (Template)**

Name of the Vendor/Bidder : -

Name of the Sub Vendor (If job is given to Sub Vendor) : -

Description of the Job : -

Request for Quotation (RFQ) No. :-

Vendor/Bidder to mandatorily provide the below safety competency related information.

#### 1. Proposed Manpower Deployment Schedule : -

| Category of Manpower Deployed | Minimum Qualification & | Proposed Numbers against each category |         |        |         |
|-------------------------------|-------------------------|--|---------|--------|---------|
|                               | Experience              |  | montl   | n-wise |         |
|                               | -                       | Month 1                                | Month 2 |        | Month n |
| Project Manager               |                         |  |         |        |         |
| Site-In-Charge (Site Manager) |                         |  |         |        |         |
| Shift-in-Charge               |                         |  |         |        |         |
| Safety Officers               |                         |  |         |        |         |
| Supervisors                   |                         |  |         |        |         |
| Technicians                   |                         |  |         |        |         |
| a                             |                         |  |         |        |         |
| b                             |                         |  |         |        |         |
| Highly Skilled Workmen        |                         |  |         |        |         |
| a                             |                         |  |         |        |         |
| b                             |                         |  |         |        |         |
| Skilled Workmen               |                         |  |         |        |         |
| Semi-Skilled Workmen          |                         |  |         |        |         |
| Unskilled Workmen             |                         |  |         |        |         |
| Total Manpower                |                         |  |         |        |         |

#### Instructions to Bidder to fill:

- 1. Bidder to provide the overall site manpower deployment schedule as above.
- 2. Bidder to indicate (through colour code mentioned below) their direct and sub-contracted employees

Direct bidder employee
Partly Direct / Partly sub-contracted
Sub-Contracted

- 3. Against each of the category, bidder to indicate the minimum qualification and experience of the proposed manpower.
- 4. Rows can be added to also identify other specialised manpower e.g. specific details to be included for high risk activities operators
- 5. Columns can be extended to the actual duration of Site activities.
- 6. Bidder to note that if operations is in shifts, then Shift-in-charge / safety officers are required for each shift of operation.

#### 2. List of Tools, Tackles, Machines and Equipment: -

Bidder/ Vendor to provide the list of tools, tackles, equipment **to be used during the job / project execution**. Bidder/Vendor to ensure that all the lifting tools and tackles, pressure vessels are duly certified by the competent person authorised by the Chief Inspector of Factories of the respective state prior to start of the job

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| Sr. No. | Description of Tools / Tackles | Capacity / Rating | Quantity | Make | Remarks |
|---------|--------------------------------|-------------------|----------|------|---------|
| 1       |                                |                   |          |      |         |
| 2       |                                |                   |          |      |         |
| 3       |                                |                   |          |      |         |
| 4       |                                |                   |          |      |         |
| 5       |                                |                   |          |      |         |
| 6       |                                |                   |          |      |         |
| 7       |                                |                   |          |      |         |
|         |                                |                   |          |      |         |

#### 3. Safety Records:

Bidder to provide the details of fatalities and lost workday cases (LWDC), occurred in last three years (data to be provided for the last completed FY and preceding 2 years).

| Description               | Safet            | Safety Data for Last 3 Years |        |  |  |
|---------------------------|------------------|------------------------------|--------|--|--|
|                           | Year 1 (Last FY) | Year 2                       | Year 3 |  |  |
|                           | 20               | 20                           | 20     |  |  |
| Fatalities (Nos.)         |                  |                              |        |  |  |
| Lost Workday Cases (Nos.) |                  |                              |        |  |  |

In case of no fatalities, LWDC during any year, the form may be filled stating NIL against the respective year. Bidders are encouraged to also submit the RCA / incident investigation reports and the learning's implemented out of the above reported incidents

#### 4. Job Safety Plan/ Method Statement:

Bidder to provide / enclose a detailed Site/Job Safety Plan along with a Method statement detailing the execution philosophy (how the bidder intends to execute the Job/Project), identifying all key activities which are required to be performed by the contractor at Site. Bidder to also list down all high-risk activities and provide the Hazard Identification and Risk Assessment (HIRA) for all such high-risk activities involved in the site work.

(Use Method Statement template attached as annexure A and sample as attachment B)

#### 5. Management System Certification: -

| Sr. | Certification             | Yes / No | If Yes,                      | If No,                        |
|-----|---------------------------|----------|------------------------------|-------------------------------|
|     |                           |          | <b>Year of Certification</b> | Target date for Certification |
|     | ISO 9001                  |          |                              |                               |
|     | ISO 14001                 |          |                              |                               |
|     | OSHAS 18001 / ISO 45001   |          |                              |                               |
|     | Any other (please specify |          |                              |                               |

Note: Please attach certificates to support above. In case not accredited for above but applied for, application letters may be attached.

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## **Appendix 8: CSM-F-8 PPE requirements**

The Contractor shall ensure that the following PPE of Approved standards shall be available at all time and shall be used by his employees with no exception whatsoever.

| 1 | All contractor's employees at site      | Safety Florescent Jacket (orange color),        |  |  |  |
|---|---|---|--|--|--|
|   | · · · · · · · · · · · · · · · · · · ·   | Safety helmet & safety shoes with Composite     |  |  |  |
|   |   | or steel toe cap                                |  |  |  |
| 2 | Workers mixing asphalt, cement,         | Safety goggle & protective                      |  |  |  |
| _ | lime / concrete                         | Hand gloves and footwear,                       |  |  |  |
|   | inne y concrete                         | Nose mask.                                      |  |  |  |
| 3 | Welders / Grinders                      | Welding screen/goggles, safety shoes,           |  |  |  |
| J | Trelacis, ermacis                       | leather hand gloves, aprons,                    |  |  |  |
|   |   | leg guard                                       |  |  |  |
| 4 | Stone breaker                           | Protective goggle, hearing protection, anti-    |  |  |  |
| • | Storie Breaker                          | vibration hand gloves and Protective            |  |  |  |
|   |   | clothing.                                       |  |  |  |
| 5 | Electricians                            | Rubber hand gloves &                            |  |  |  |
| 3 | Electricians                            | Electrical resistant shoes.                     |  |  |  |
| 6 | Workers engaged in insulation           | Respiratory mask & leather                      |  |  |  |
| O | using glass wool etc.                   | Hand gloves, goggles.                           |  |  |  |
|   | Workers engaged in coal handling plant, | Dust mask, Hand gloves, protective goggles.     |  |  |  |
|   | ash handling plant and working in high  | Dust mask, mand gloves, protective goggles.     |  |  |  |
|   | dust area.                              |   |  |  |  |
| 7 | Workers working at a height of 1.8      | Double lanyard full body harness, fall arrestor |  |  |  |
| , | Meter or above.                         | and safety net made of reinforced nylon fiber   |  |  |  |
|   | Wicter of above.                        | ropes firmly supported with steel structures    |  |  |  |
|   |   | Topes mining supported with steel structures    |  |  |  |

• PPE shall be conforming to BIS/DGMS/DIN specifications, in good condition and shall be comfortable to his employees, when used.

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## **Appendix 9: CSM- F-10 Site Safety Management Plan / Method Statement**

# **Site Safety Plan / Method Statement (Template)**

This Method Statement describes the specific safe working methods which will be used to carry out the described work. It gives details of work procedure with control measures to counter health and safety issues related to this work. The listed content of this Method Statement can be changed/modified subjected to job scope / specifications, but task specific method statement once finalized & approved, that should not be modified during work execution without permission from the approving authority.

| Project/Job Name   |                  |                                   |                      |  |  |  |
|--|------------------|-----------------------------------|----------------------|--|--|--|
| Scope of work: -   |                  |                                   |                      |  |  |  |
| Drawing References: -  |                  |                                   |                      |  |  |  |
| Detail of Sub contractors involved: -  |                  |                                   |                      |  |  |  |
| Method Statement Prepared By: -<br>Designation: - (e.g. Site Manager)  |                  | <u>Signature</u>                  | <u>Date</u>          |  |  |  |
| <b>1.0 Introduction</b> ( <i>Describe purpoout</i> );  | ose of the work, | give details of type and scope o  | f work being carried |  |  |  |
|  |                  |                                   |                      |  |  |  |
|  |                  |                                   |                      |  |  |  |
|  |                  |                                   |                      |  |  |  |
|  |                  |                                   |                      |  |  |  |
| 2.0 Location of Work (Give site addre  | ess and precise  | location on site where work is to | be carried out. )    |  |  |  |
|  |                  |                                   |                      |  |  |  |
|  |                  |                                   |                      |  |  |  |
| <b>3.0 Safety Document / Specific Approval Required (</b> Details of any safety documents or specific approval i.e. Client specific approval required to undertake the work) |                  |                                   |                      |  |  |  |
|  |                  |                                   |                      |  |  |  |
|  |                  |                                   |                      |  |  |  |
|  |                  |                                   |                      |  |  |  |

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| reference to COSHH assessments in case of use of any chemicals, Details of the manpower allocate to the task, e.g. titles, qualifications, competences, direct manpower, contractors. Details of plant tools and equipment to be used for the work, including the availability of relevant statutors.   |     | ponsibilities of all personnel involved in activity i.e. Site management staff including subcontractors' ties- Main contractor Project/Site Manager, Sub Contractor Site Manager, Project Engineer, Safety cer, Competent Supervisory Staff)  |
|---|-----|---|
| operational sequences and responsible supervisor must verify their competency prior to their engagement in operation.  6.1 Pre-Working Checks  6.2 Resources (Equipment, tools including manpower) Details i.e. Equipment and Tools, specific operational equipment, test kits, lifting resources, Details of materials to be used in operation, including and reference to COSHH assessments in case of use of any chemicals, Details of the manpower allocate to the task, e.g. titles, qualifications, competences, direct manpower, contractors. Details of plant tools and equipment to be used for the work, including the availability of relevant statutor documents, checks or inspections etc. Details of fencing, barriers, cones, chains, dangers notice. |     |   |
| operational sequences and responsible supervisor must verify their competency prior to their engagement in operation.  6.1 Pre-Working Checks  6.2 Resources (Equipment, tools including manpower) Details i.e. Equipment and Tools, specific operational equipment, test kits, lifting resources, Details of materials to be used in operation, including and reference to COSHH assessments in case of use of any chemicals, Details of the manpower allocate to the task, e.g. titles, qualifications, competences, direct manpower, contractors. Details of plant tools and equipment to be used for the work, including the availability of relevant statutor documents, checks or inspections etc. Details of fencing, barriers, cones, chains, dangers notice. |     |   |
| operational sequences and responsible supervisor must verify their competency prior to their engagement in operation.  6.1 Pre-Working Checks  6.2 Resources (Equipment, tools including manpower) Details i.e. Equipment and Tools, specific operational equipment, test kits, lifting resources, Details of materials to be used in operation, including and reference to COSHH assessments in case of use of any chemicals, Details of the manpower allocate to the task, e.g. titles, qualifications, competences, direct manpower, contractors. Details of plant tools and equipment to be used for the work, including the availability of relevant statutor documents, checks or inspections etc. Details of fencing, barriers, cones, chains, dangers notice. |     |   |
| operational sequences and responsible supervisor must verify their competency prior to their engagement in operation.  5.1 Pre-Working Checks  6.2 Resources (Equipment, tools including manpower) Details i.e. Equipment and Tools, specific operational equipment, test kits, lifting resources, Details of materials to be used in operation, including an reference to COSHH assessments in case of use of any chemicals, Details of the manpower allocate to the task, e.g. titles, qualifications, competences, direct manpower, contractors. Details of plant tools and equipment to be used for the work, including the availability of relevant statutor documents, checks or inspections etc. Details of fencing, barriers, cones, chains, dangers notice.  |     |   |
| operational sequences and responsible supervisor must verify their competency prior to their engagement in operation.  6.1 Pre-Working Checks  6.2 Resources (Equipment, tools including manpower) Details i.e. Equipment and Tools, specific operational equipment, test kits, lifting resources, Details of materials to be used in operation, including and reference to COSHH assessments in case of use of any chemicals, Details of the manpower allocate to the task, e.g. titles, qualifications, competences, direct manpower, contractors. Details of plant tools and equipment to be used for the work, including the availability of relevant statutor documents, checks or inspections etc. Details of fencing, barriers, cones, chains, dangers notice. |     |   |
| operational sequences and responsible supervisor must verify their competency prior to their engagement in operation.  6.1 Pre-Working Checks  6.2 Resources (Equipment, tools including manpower) Details i.e. Equipment and Tools, specific operational equipment, test kits, lifting resources, Details of materials to be used in operation, including and reference to COSHH assessments in case of use of any chemicals, Details of the manpower allocate to the task, e.g. titles, qualifications, competences, direct manpower, contractors. Details of plant tools and equipment to be used for the work, including the availability of relevant statutor documents, checks or inspections etc. Details of fencing, barriers, cones, chains, dangers notice. |     |   |
| operational sequences and responsible supervisor must verify their competency prior to their engagement in operation.  6.1 Pre-Working Checks  6.2 Resources (Equipment, tools including manpower) Details i.e. Equipment and Tools, specific operational equipment, test kits, lifting resources, Details of materials to be used in operation, including and reference to COSHH assessments in case of use of any chemicals, Details of the manpower allocate to the task, e.g. titles, qualifications, competences, direct manpower, contractors. Details of plant tools and equipment to be used for the work, including the availability of relevant statutor documents, checks or inspections etc. Details of fencing, barriers, cones, chains, dangers notice. |     |   |
| equipment, test kits, lifting resources, Details of materials to be used in operation, including an reference to COSHH assessments in case of use of any chemicals, Details of the manpower allocate to the task, e.g. titles, qualifications, competences, direct manpower, contractors. Details of plant tools and equipment to be used for the work, including the availability of relevant statutor documents, checks or inspections etc. Details of fencing, barriers, cones, chains, dangers notices.   |     | operations, respectively prior to their   |
| equipment, test kits, lifting resources, Details of materials to be used in operation, including an reference to COSHH assessments in case of use of any chemicals, Details of the manpower allocate to the task, e.g. titles, qualifications, competences, direct manpower, contractors. Details of plant tools and equipment to be used for the work, including the availability of relevant statutor documents, checks or inspections etc. Details of fencing, barriers, cones, chains, dangers notices.   | 6.1 | engagement in operation.  |
|   | 6.1 | engagement in operation.  |
|   |     | Resources (Equipment, tools including manpower) Details i.e. Equipment and Tools, specific operations equipment, test kits, lifting resources, Details of materials to be used in operation, including an reference to COSHH assessments in case of use of any chemicals, Details of the manpower allocate to the task, e.g. titles, qualifications, competences, direct manpower, contractors. Details of plant tools and equipment to be used for the work, including the availability of relevant statutor documents, checks or inspections etc. Details of fencing, barriers, cones, chains, dangers notices. |
|   |     | Resources (Equipment, tools including manpower) Details i.e. Equipment and Tools, specific operations equipment, test kits, lifting resources, Details of materials to be used in operation, including an reference to COSHH assessments in case of use of any chemicals, Details of the manpower allocate to the task, e.g. titles, qualifications, competences, direct manpower, contractors. Details of plant tools and equipment to be used for the work, including the availability of relevant statutor documents, checks or inspections etc. Details of fencing, barriers, cones, chains, dangers notices. |

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| Tools required for work: |  |  |
|--------------------------|--|--|
|                          |  |  |

| Sr.No | Tools /Equipment /Machine | UOM | Required Qty. | Remark |
|-------|---------------------------|-----|---------------|--------|
| 1     |                           |     |               |        |
| 2     |                           |     |               |        |
| 3     |                           |     |               |        |
| 4     |                           |     |               |        |
| 5     |                           |     |               |        |
| 6     |                           |     |               |        |
| 7     |                           |     |               |        |
| 8     |                           |     |               |        |
| 9     |                           |     |               |        |
| 10    |                           |     |               |        |

**6.4 Operational Sequence of work**: - Full description of the work, setting out the methodology in a sequential manner, including any reference to any identified operational restraints. Also refer here sec. 5.0 responsibilities part for every step of work sequence).

| Sr.No | Activity | Details of job sequence | Risk Involved | Control<br>Checks |
|-------|----------|-------------------------|---------------|-------------------|
| 1.    |          | 1.                      |               |                   |
| 2.    |          |                         |               |                   |
| 3     |          |                         |               |                   |
| 4     |          |                         |               |                   |
| 5.    |          |                         |               |                   |

| out by responsible supervisor in witness of his line hierarchy by use of specific checklist of certain operational checks and once those completed satisfactory, PTW (if applicable) to be closed and isolation arrangements to be restored by removing barricades/cautionary tags. |  |
|---|--|
|   |  |

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**7.0 Task Specific Hazards:** - Refer to Task Specific Risk Assessment and attach in appendix Attachment: - Specific Risk Assessment

In addition, please provide below control measures in risk assessment (as applicable).

| Fall Protection Measures:<br>(Where Work at height<br>cannot be avoided) |             |               |           |                                     |           |                     |            |
|--|-------------|---------------|-----------|-------------------------------------|-----------|---------------------|------------|
| Control Measures for<br>Electrical Hazards                               |             |               |           |                                     |           |                     |            |
| Others Hazard if any (please provide details)                            |             |               |           |                                     |           |                     |            |
| Hazardous Substances to be used in job: (Attach MSDS if required)        | Acute Toxic | Health Hazard | Corrosive | Dangerous<br>For the<br>environment | Oxidising | Highly<br>flammable | Explosives |
|  | Yes /No     | Yes /No       | Yes /No   | Yes /No                             | Yes /No   | Yes /No             | Yes /No    |

**7.0 Emergency Provisions:** -Relevant operational possibility of a programme in the case of emergency situation i.e. electrical supply restoration. In addition emergency response provisions i.e. first aiders, fire fighting, and first aid arrangements, nearest onsite/offsite emergency response also to be considered during emergency planning.

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| 8.0 | "5S issues" / Waste Disposal/ Housekeeping and Environmental issues: -Details waste     |
|-----|---|
|     | disposal processes and or housekeeping activities, Details of environmental impacts and |
|     | control measures.   |

# 9.0 Personal Protective Equipment (PPE):- (Tick on PPE requirements for the task/Job

Required Personnel Protective Equipment:







Safety Gloves







Other: 1. Hi-Viz

2. Coveralls

10.0 First Aid facilities and Nearby Hospitals Details

| 0.0 0.7   |                          | oo ama moamby moopman         |  |
|-----------|--------------------------|-------------------------------|--|
| H         |                          | Name of On-Site First Aider:  |  |
|           | First Aid<br>Facilities: | First Aid Box Location:       |  |
| First Aid |                          | Location of Nearest Hospital: |  |

#### 11.0 Occupational Health, Fitness and COVID-19 related Preparedness:

- Please give a brief writeup / methodology of your organization planned to avoid impact of the 1. COVID-19 pandemic at Tata Power working site.
- Please give brief details of occupational health and hygiene related interventions planned by 2. your organisation to ensure good health and fitness of workforce at Tata Power site.

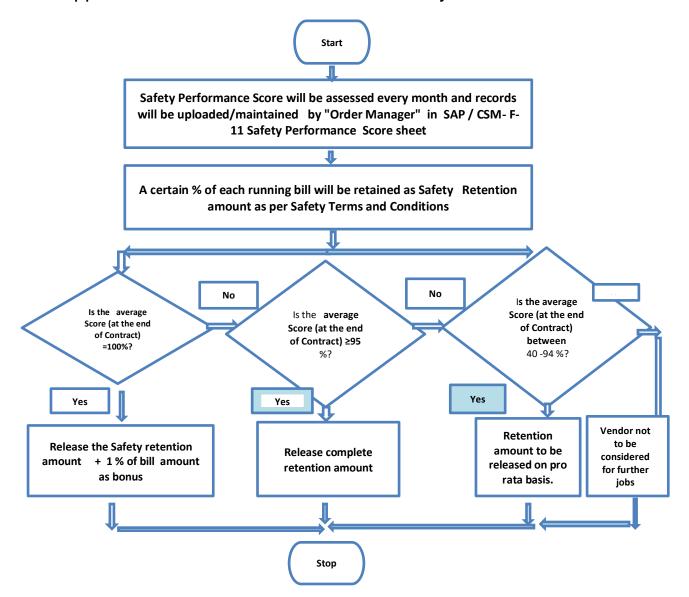
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# Appendix 10: Process Flow Chart for Safety Performance Evaluation



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# **Appendix 11: CSM- F-11 Safety Performance Score**

| Sr.<br>No  | Parameter  | Unit of<br>Measurement               | Target | Weight age | Actual<br>Performance | Actual<br>Score |
|------------|--|--------------------------------------|--------|------------|-----------------------|-----------------|
| Lead       | Indicator  |                                      |        |            |                       |                 |
| 1          | % of Employee certified in TPSDI/Authorized agency   | Number                               | 50%    | 10         |                       |                 |
| 2          | CFSA score (Annexure 6.1)  | Average<br>Severity of<br>Violations | 1.49   | 20         |                       |                 |
| 3          | Monthly inspection completed for Critical Equipment, lifting Tools & Tackles and hand tools used at site | Number                               | 80%    | 10         |                       |                 |
| 4          | Condition of critical tools, tackles and equipment   | Number                               | 100%   | 10         |                       |                 |
|            |  |                                      |        |            |                       |                 |
| <b>—</b> — | ndicator   |                                      |        |            |                       |                 |
| 1          | Number of Fatalities   | No                                   | 0      | 30         |                       |                 |
| 2          | Number of Lost workday case (LWDC) (reportable)  | No                                   | 0      | 10         |                       |                 |
| 3          | Man-days Lost  | Man-days                             | 0      | 10         |                       |                 |
|            |  |                                      |        |            | Final Score           |                 |
|            |  |                                      |        |            | Invoice               |                 |
|            |  |                                      |        |            | Value                 |                 |
|            |  |                                      |        |            | Amount to be released |                 |

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#### **Safety Performance Evaluation Criteria**

#### **Lead Indicators**

|  | Target   |    |   |                |             |     |        |  |
|--|----------|----|---|----------------|-------------|-----|--------|--|
| % of Employee certified in TPSDI/Authorized agency   | 50% 100% |    |   | Less than 100% |             |     |        |  |
| Score  |          | 10 |   | 5              |             |     |        |  |
|  | Target   |    |   |                |             |     |        |  |
| CFSA score   | <=1.49   |    |   | 1.5 to<br>2.5  | 2.51<br>3.5 | to  | >=3.51 |  |
| Score  | 20       |    |   | 15             | 10          |     | 0      |  |
|  | Target   |    | • |                |             |     |        |  |
| Monthly inspection completed for Critical Equipment, lifting Tools & Tackles and hand tools used at site | >=80%    |    | 7 | 9 to 50%       |             | <50 | %      |  |
| Score  | 10       |    | 7 |                |             | 0   |        |  |
|  | Target   |    |   |                |             |     |        |  |
| Condition of critical tools, tackles and equipment   | 100%     |    |   | <100%          |             |     |        |  |
| Score  | 10       |    |   | 0              |             |     |        |  |

#### **Lag Indicators**

| Number of      |    |        |    |
|----------------|----|--------|----|
| Fatalities     | 0  | >0     |    |
| Score          | 30 | 0      |    |
| Number of LWDC |    |        |    |
| (reportable)   | 0  | >0     |    |
| Score          | 10 | 0      |    |
| Number of man  |    |        |    |
| days lost      | 0  | 1 to 5 | >5 |
| Score          | 10 | 5      | 0  |
|                |    |        |    |

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# Appendix 12: CSM-F-5 Safety Potential Evaluation Criteria for Vendor Registration

At the time of vendor registration, vendor will be registered under 3 categories

- 1) Category A- Vendors eligible to carry out High risk Jobs
- 2) Category B- Vendors eligible to carry out technical jobs that are low risk
- 3) Category C- Vendors eligible to carry out administrative and office jobs
- 4) Category D- Outsourced Jobs / Consultants / Medical Practitioners / Suppliers etc

For vendors to be registered under **Category A**, a safety potential evaluation will be carried out based on following parameters.

| Sr. No | Description  | Weight age (%) | Actual<br>Score | Remarks            |
|--------|--|----------------|-----------------|--------------------|
| 1      | Does the contractor have a valid ISO 45001/ OHSAS 18001/ Certification?                | 30             |                 |                    |
| 2      | During site visit check for safety adequacy at site                                    | 30             |                 | Annexure -<br>12.1 |
| 3      | Check the Safety statistics of Contractor  | 10             |                 | Annexure -<br>12.2 |
| 4      | Check the Safety orientation & training process of Contractor                          | 15             |                 | Annexure<br>12.3   |
| 5      | Check the organizational structure for safety professionals & engineers / supervisors. | 10             |                 | Annexure -<br>12.4 |
| 6      | Certified/skilled workers as a percentage of overall workforce                         | 5              |                 |                    |
|        | Total  | 100            |                 |                    |

#### **Evaluation Criteria for Category B**

| Sr. No | Description  | Weight age (%) | Actual<br>Score | Remarks        |
|--------|--|----------------|-----------------|----------------|
| 1      | Does the contractor have a valid ISO 9001 certification? | 30             |                 |                |
| 2      | During site visit check for safety adequacy at site      | 30             |                 | Annexure -12.1 |
| 3      | Check the Safety statistics of Contractor                | 10             |                 | Annexure -12.2 |

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| 4 | Check the Safety orientation<br>& training process of<br>Contractor                    | 15  | Annexure -12.3 |
|---|--|-----|----------------|
| 5 | Check the organizational structure for safety professionals & engineers / supervisors. | 10  | Annexure -12.4 |
| 6 | Certified/skilled workers as a percentage of overall workforce                         | 5   |                |
|   | Total  | 100 |                |

#### **Evaluation Criteria for Category C**

| Sr. No | Description   | Weight age (%) | Actual<br>Score | Remarks            |
|--------|---|----------------|-----------------|--------------------|
| 1      | Does the contractor have a valid ISO 9001 certification?      | 40             |                 |                    |
| 2      | Check the Safety statistics of Contractor                     | 40             |                 | Annexure -<br>12.2 |
| 3      | Check the Safety orientation & training process of Contractor | 20             |                 | Annexure -<br>12.3 |
| _      | Total   | 100            |                 |                    |

#### Annexure 12.1: Evaluation Criteria for Category D:

Category D does not require any evaluation as it is for outsourced job outside the Tata Power company premise.

#### Annexure 12.2

|   | Check List – Adequacy of Safety Statistics of  | of Service Provider  | Actual Marks<br>obtained | Remarks |
|---|--|--|--------------------------|---------|
| 1 | Check the safety statistics for last 3 years (LTIFR and LTISR)   | Statistics 5 available Statistics not 0 available                        |                          |         |
| 2 | Check the trend LTIFR for last 3 years   | LTIFR value   Marks   0 to 0.2   5                                       |                          |         |
| 3 | Check the trend of LTISR last 3 years  | LTISR value   Marks   0 to 2   5   |                          |         |
| 4 | Has there been any Prosecution/Conviction for any contravention with regard to Safety & Health provisions under the Factories Act /Electricity Act/ BOCW Act and Rules framed there under? | No Prosecution 10 Prosecution 0 To be provided in written on letter head |                          |         |
|   | Total  | 25   |                          |         |

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#### Annexure 12.3

| Chec | k List – Adequacy of Safety orientation & train<br>provider   | ning process of Service   | Actual Marks<br>obtained |
|------|---|---|--------------------------|
| 1    | Records of safety trainings provided to safety officer/supervisor/workmen during last 1 year as percentage(%) of total employed by service provider | Safety Officer   Marks     ≥80% of   5     employees     50 to 79% of   2.5     employee     <50%   0     Safety   Marks     ≥80% of   10     employees     50 to 79% of   6     employee     <50%   0     Workmen   Marks     ≥80% of   10     employees     50 to 79% of   6     employee     <50%   0 |                          |
|      | Total   | 25  |                          |

#### Annexure 12.4

| Check | List – Adequacy of organizational structure fo<br>engineers / supervisors.                                      | Actual Marks<br>obtained  |  |
|-------|---|---|--|
| 1     | Check availability of number of safety officers from government recognized institute as per workforce strength. | l in 50 employees 10 l in 100 employee 6 Any other 0                                    |  |
| 3     | Check availability of qualified workforce from government recognized institute/TPSDI.                           | Marks 100% of safety 5 officers qualified 50 – 99% of 3 safety officers qualified <50 0 |  |
|       | Total   | 15  |  |

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#### Appendix 13: CSM-F-9 Safety Bid Evaluation Criteria.

The User has to select whether the job is high risk/long duration at time of raising the PR.

- 1) The decision whether job is "high risk "or not has to be made by order manager on the basis of Risk involved (Risk Priority Number in HIRA) of the Jobs. An indicative list of high-risk jobs is attached as annexure
- 2) If a technical job is of low risk with estimated duration of the contract is 1 year or more the job should be treated as "long duration".
- 3) All Safety bids will be evaluated by Safety Concurrence Group. Structure of SCG will be declared by Corporate safety. Corporate safety team will audit bid evaluation process of a few selected jobs and Quality of evaluated safety Bids.
- 4) Records of jobs sent by for Safety Bid evaluation shall be maintained by Corporate Contract team in existing tracing sheet along with other jobs.
- 5) For Safety Bid Evaluation will be based on following parameters.

|          |                        | Minimum Requirement  | Weight age (%) | Score<br>Obtained |
|----------|------------------------|--|----------------|-------------------|
|          | Safety Officer (1      | Qualification- Officer shall possess   | 5              |                   |
|          | per 500<br>workers)    | Advance Diploma In Industrial Safety by state technical board.                                 |                |                   |
|          |                        | <b>Experience</b> - Minimum 1-year experience in relevant field as mentioned in the job in PR. |                |                   |
|          | Safety                 | Qualification- Supervisor shall possess  | 5              |                   |
| Manpower | Supervisor (1          | ITI/ Diploma in relevant field.  |                |                   |
|          | per work site up       |  |                |                   |
|          | to max. 50<br>workers) | <b>Experience</b> - Minimum 2-year experience in relevant field as mentioned in the job in PR. |                |                   |
|          |                        | <b>Training</b> – Trained and certified by TPSDI   |                |                   |
|          |                        | or equivalent institute in relevant safety   |                |                   |
|          |                        | procedures.  |                |                   |
|          |                        | Note: On request of the contractor/Users -TPDSI should vet & certify the skilled & experienced |                |                   |

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|                      |  | Technician if Technical Qualification is not adequate.  |    |
|----------------------|--|---|----|
|                      | Technician<br>(Skilled workers<br>as electrician,<br>rigger, fitter,<br>welder, cable<br>jointer, line<br>men etc) | Experience- Minimum 2 year experience in relevant field as mentioned in the job in PR.  Training – Trained and certified by TPSDI or equivalent institute in relevant safety procedures.  | 5  |
| Tools &<br>Tackles   | Equipment /<br>Machines/ Tools<br>& Tackles(lifting<br>and shifting<br>tools)                                      | The list of Equipment /Machines / Tools and tackles to be used for job to be submitted by the contractor.  Evaluation of the list will be carried out based on  1) Suitability as per the relevant job 2) Make and age of the tools from authorized agencies defined by the user.  3) Certification by the competent authority of respective state. | 30 |
| Safety<br>Records    | Safety Records   | Safety Records for last 3 years (as per vendor or as per our knowledge) – Recommendation?   | 15 |
| Safety Plan          | HIRA/Contract<br>Job Safety Plan   | Adequacy of HIRA and Job Safety Plan with respect to relevant job. More weight age will be given to vendor for using mechanized work and advanced tools and equipment   | 20 |
|                      | ISO-9001   | ISO-9001  | 2  |
| Accredited<br>Bodies | ISO-14001  | ISO-14001   | 3  |
| certificate          | OHSAS 18001<br>ISO 45000   | OHSAS 18001/ISO 45000   | 15 |
|                      |  | Total Score   |    |

6) Vendor entitled to carry out the job only when qualified for the safety evaluation as follows:

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Contractor is qualified in safety bid only if his total score is more than 70% in all category 1 jobs such as high risk/long duration.

- 7) The Corporate Contract has to ensure that the vendor provides the filled "Safety Competency Form" along with the quotation.
- 8) Corporate Contract will forward the Safety Competency Form received from the contractor to the Safety Concurrence Group for evaluation.
- 9) In case SCG wants to visit the site, the Safety Competency will be based on evaluation at the time of site visit Annexure 13.1

#### Annexure -13.1:

| Che | cklist to be used: During site visit to check the adequacy Safe  | ty systems. |                 |
|-----|--|-------------|-----------------|
|     | <u> </u>   | Observation | Score*<br>(1-5) |
| 1   | Check the adequacy of safety policy and Safety Management system of the contractor.                      |             |                 |
| 2   | Does the contractor have written down safety procedures?   |             |                 |
| 3   | Check the records of Near miss, unsafe act, unsafe conditions and incidents.                             |             |                 |
| 4   | Check the organization setup to implement the safety systems at site (safety officer, safety supervisor) |             |                 |
| 5   | Check whether safety meeting and toolbox talk carried out regularly and records maintained or not.       |             |                 |
| 6   | Is the process of incident investigation adequate or not?  |             |                 |
| 7   | Verify incident reporting and recording system   |             |                 |
| 8   | Check the usage of equipment/tools and tackles.  |             |                 |
| 9   | Check for housekeeping at site   |             |                 |
| 10  | Check the use of PPEs and general behavior of workforce  |             |                 |
|     | towards safety   |             |                 |
|     | Total Score  |             |                 |
|     | Site Visit Score   |             |                 |

Score\*- rating on the scale of 1-5 to be given based on the observations on site. Score of 1 is the lowest and core of 5 is the highest.

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# Appendix 14: CSM-F-11.1 CFSA Format

|        |   | CONTI    | RACTOR   | FIELD S       | SAFETY A  | UDIT                 |          |                       |  |         |         |            |                  |
|--------|---|----------|--|---------------|-----------|----------------------|----------|-----------------------|--|---------|---------|------------|------------------|
| Projec | t Name :  |          |  |               |           |                      |          |                       |  |         |         |            |                  |
| Date:  |   |          |  |               |           |                      |          |                       |  |         |         |            |                  |
| Descri | ption of Severity rating:   |          |  | Audi          | t Team:   |                      |          |                       |  |         |         |            |                  |
|        | 1 = Untidy area, minor issues, sets poor ex                         | ample    |  |               |           |                      |          |                       |  |         |         |            |                  |
|        | 2 = Restricted access, unacceptable trash,                          | disorde  | rly  |               |           |                      |          |                       |  |         |         |            |                  |
|        | 3 = Rule or procedure violation, potential i                        | njury    |  |               |           |                      |          |                       |  |         |         |            |                  |
|        | 4 = Unsafe condition, serious injury potent                         | ial      |  |               |           |                      |          |                       |  |         |         |            |                  |
|        | 5 = Immediate serious injury potential, sto immediately and correct | p activi | ty   | Audi          | t Time:   |                      |          |                       |  | 10:00   | Ohrs -1 | 1:30 hr    | rs .             |
|        |   |          |  | Wea           | ther:     |                      |          |                       |  | cloud   | ly      |            |                  |
|        |   | Respo    | sponsible Number Violations Rem Personnel Observed |               | Personnel |                      | Remarks  |                       |  | ndicato | ors     |            |                  |
|        | Description   | Engineer | Contractors  | Good Citizens | Violators | Number of Violations | Severity | Violations x Severity |  | 4 & 5   | PPE     | Unsafe Act | Unsafe Condition |
| Area   | ·   |          |  |               |           |                      |          |                       |  |         |         |            |                  |
| 1      |   |          |  |               |           |                      |          |                       |  |         |         |            |                  |
|        | Sub Totals  |          |  | 0             | 0         | 0                    | 0        | 0                     |  | 0       | 0       | 0          | 0                |
|        | % of Observed People Working Safely                                 |          |  |               |           |                      |          |                       |  |         |         |            |                  |
|        | Number of Violations  |          |  |               |           |                      |          |                       |  |         |         |            |                  |
|        | Average Severity of Violations                                      |          |  |               |           |                      |          |                       |  |         |         |            |                  |
|        | Number of Severity 4 & 5 Violations                                 |          |  |               |           |                      |          |                       |  |         |         |            |                  |
|        | % of 4 & 5 Violations Approximate Number of Workers Observed        |          |  |               |           |                      |          |                       |  |         |         |            |                  |
|        | Number of People on Site  |          |  |               |           |                      |          |                       |  |         |         |            |                  |
|        | % of Workers Observed   |          |  |               |           |                      |          |                       |  |         |         |            |                  |

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# **Appendix 15: Indicative List of High-Risk Jobs**

To access the exhaustive list of High-risk jobs, please refer the following documents

- 1) High Risk Jobs- Generation
- 2) High Risk Jobs- T&D
- 3) High Risk Jobs- Renewable

| I       | Indicative List of High-Risk Jobs -Generation Cluster  |  |  |  |  |  |  |
|---------|--|--|--|--|--|--|--|
| Sl. No. | I. No. Jobs  |  |  |  |  |  |  |
| 1       | Demolition / Painting of Chimney   |  |  |  |  |  |  |
| 2       | Survey Sounding Jobs in Sea  |  |  |  |  |  |  |
| 3       | Dredging at Coal Birth Jetty   |  |  |  |  |  |  |
| 4       | Maintenance / Testing and Replacement of Extra High Voltage (132 KV etc.) Switchyard equipment |  |  |  |  |  |  |
| 5       | Maintenance of EOT Cranes  |  |  |  |  |  |  |
| 6       | Deep excavation (5 feet or more) near existing buildings /Structure s                          |  |  |  |  |  |  |
| 7       | Working inside confined spaces (entry through manhole)   |  |  |  |  |  |  |
| 8       | Operation Maintenance of elevators   |  |  |  |  |  |  |
| 9       | Working on Live control Circuits for identification of faults                                  |  |  |  |  |  |  |
| 10      | Cable laying and termination Jobs  |  |  |  |  |  |  |

| Indicative List of High-Risk Jobs - T&D Cluster   |   |  |  |  |
|---|---|--|--|--|
| SI. No. Jobs  |   |  |  |  |
| 1   | Transmission Line Tower Erection on columns, near live lines, In congested areas, In creeks, In the Sea |  |  |  |
| Conductor Stringing on Tower Using Tensioner & Puller in the area such as Line Crossing, Near Live lines, Congested Areas, Road Crossing, Bridge Crossing, Railway line Crossing, In creeks, In the Sea |   |  |  |  |
| 3   | Cable Pulling by Using winch Machine in City and Rural Areas  |  |  |  |
| 4   | Hot Washing of HT and Extra HT lines, Towers and switchyards equipment                                  |  |  |  |
| 5 Installation of Lifts   |   |  |  |  |
| 6   | 6 Installation of EOT Cranes  |  |  |  |
| 7   | 7 Tower Dismantling   |  |  |  |
| 8   | Working on H Frame /Pole mounted Transformers   |  |  |  |
| 9   | Excavation in operational Area heaving power cables in receiving station                                |  |  |  |
| 10 Identification and spiking of cable / disconnection of cables from poles   |   |  |  |  |

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| Indicative List of High-Risk Jobs - Renewable Cluster |   |  |  |  |
|---|---|--|--|--|
| Sl. No.   | Jobs  |  |  |  |
| 1   | Working on Electrical Panels  |  |  |  |
| 2   | Hi Potting of Equipment   |  |  |  |
| 3   | Battery commissioning and maintenance   |  |  |  |
| 4   | Working on the nasal of Wind Turbine  |  |  |  |
| 5   | Working on live electrical switchyard, material Handling and Equipment installation         |  |  |  |
| 6   | Roof Top Solar Panels Installation and maintenance  |  |  |  |
| 7   | 7 Working in live Electrical Switchyard, Material Handling, equipment installation          |  |  |  |
| 8   | All maintenance activities that requires climbing on Towers /Structures / Transformer/ GODs |  |  |  |
| 9   | Loading and Unloading of Solar Panels on trucks   |  |  |  |
| 10  | 10 Structural Repair / Dismantling work at height.  |  |  |  |

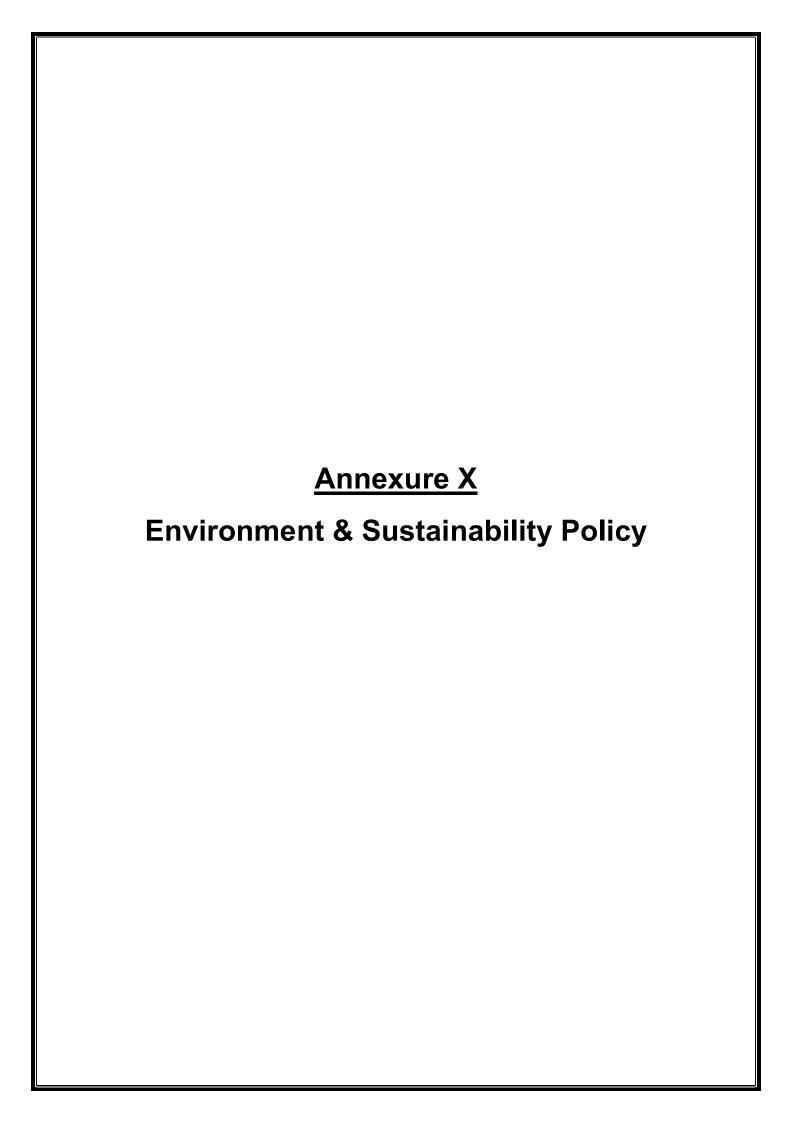
# Annexure IX Tata Code of Conduct (TCoC)

#### TATA CODE OF CONDUCT

The Owner abides by the Tata Code of Conduct in all its dealing with stake holders and the same shall be binding on the Owner and the Contractor for dealings under this Order/ Contract. A copy of the Tata Code of Conduct is available a tour website:

#### https://www.tatapower.com/pdf/aboutus/Tata-Code-of-Conduct.pdf

The Contractor is requested to bring any concerns regarding this to the notice of our Chief Procurement & Stores e-mailID: pravin.jain@tpcentralodisha.com.



#### **ENVIRONMENT & SUSTAINABILITY POLICY**



#### CORPORATE ENVIRONMENT POLICY

Tata Power is committed to a clean, safe and healthy environment, and we shall operate our facilities in an environmentally sensitive and responsible manner. Our commitment to environmental protection and stewardship will be achieved by:

- Complying with the requirements and spirit of applicable environmental laws and striving to exceed required levels of compliance wherever feasible
- Ensuring that our employees are trained to acquire the necessary skills to meet environmental standards
- Conserving natural resources by improving efficiency and reducing wastage
- · Making business decisions that aim towards sustainable development
- · Engaging with stakeholders to create awareness on sustainability

(Praveer Sinha)
CEO & Managing Director

TATA POWER
Lighting up Lives!

Date: 15th June, 2018





#### CORPORATE SUSTAINABILITY POLICY

At Tata Power, our Sustainability Policy integrates economic progress, social responsibility and environmental concerns with the objective of improving quality of life. We believe in integrating our business values and operations to meet the expectations of our customers, employees, partners, investors, communities and public at large

- We will uphold the values of honesty, partnership and fairness in our relationship with stakeholders
- We shall provide and maintain a clean, healthy and safe working environment for employees, customers, partners and the community
- We will strive to consistently enhance our value proposition to the customers and adhere to our promised standards of service delivery
- We will respect the universal declaration of human rights, International Labour Organization's fundamental conventions on core labour standards and operate as an equal opportunities employer
- We shall encourage and support our partners to adopt responsible business policies, Business Ethics and our Code of Conduct Standards
- · We will continue to serve our communities:
  - By implementing sustainable Community Development Programmes including through public/private partnerships in and around our area of operations
  - By constantly protecting ecology, maintaining and renewing bio-diversity and wherever necessary conserving and protecting wild life, particularly endangered species
  - By encouraging our employees to serve communities by volunteering and by sharing their skills and expertise
  - By striving to deploy sustainable technologies and processes in all our operations and use scarce natural resources efficiently in our facilities
  - We will also help communities that are affected by natural calamities or untoward incidence, or that are physically challenged in line with the Tata Group's efforts

The management will commit all the necessary resources required to meet the goals of Corporate Sustainability.

(Praveer Sinha)
CEO & Managing Director

TATA POWER

Date: 15th June, 2018

Lighting up Lives!



Lighting up Lives!

# SUPPLIER MANUAL ANSWERING TO E-BIDDING & E-AUCTION

| CELEBRATING 100 YEARS OF INVISIBLE GOODNESS | TATA POWER  |   |
|---|-------------|---|
|   | Version 1.1 | ] |
| Company Confidential                        | DEC - 2016  | 1 |

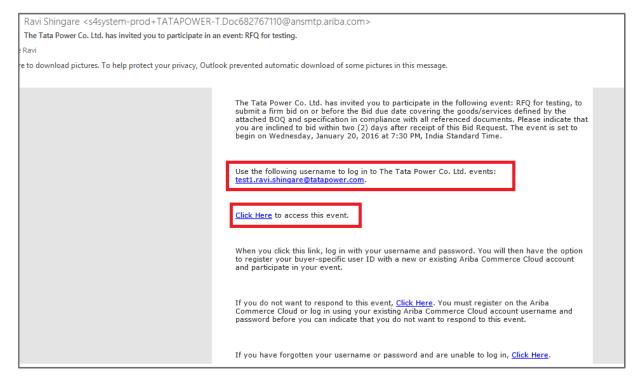
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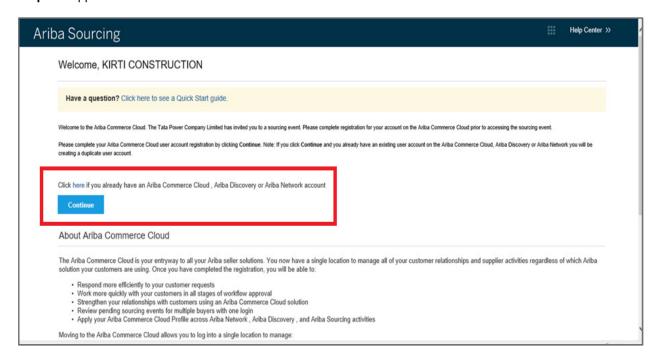
#### 1- Accessing Ariba Sourcing

**Step 1:** You will get an invitation to your email from Ariba System. Keep this email, it contains your login Information and a direct link to Ariba.

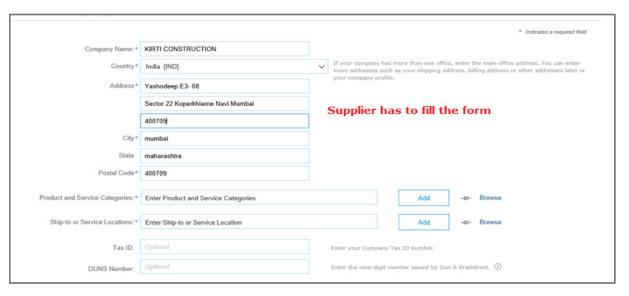
Step 2: Click "Click Here" to access the Ariba Web Site.



Step 3: Supplier has to click on "Continue"

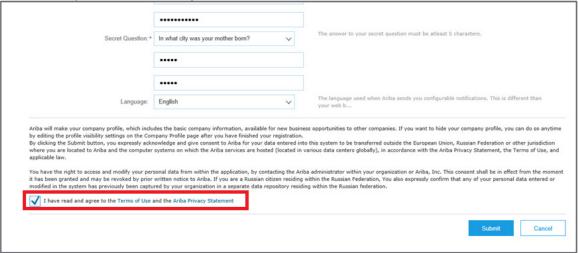


**Step 4:** The registration process only takes a few moments, with a simple one-page registration Define your password and secret question. Click "OK"





**Step 5:** If it's the first time you are invited to use UPM Ariba, you'll need to accept the "Participant Terms". Select "I accept the terms of this agreement". Click "Submit".

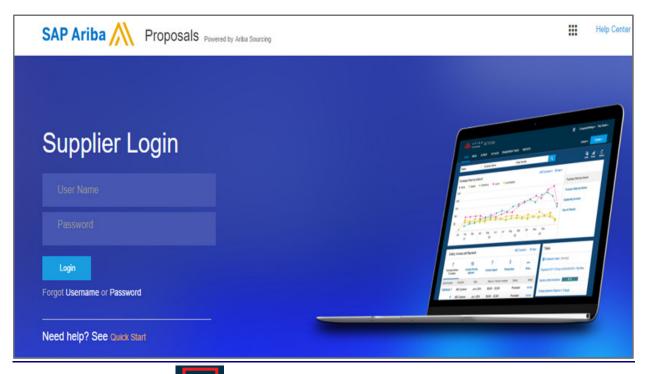


#### 2 Vendor Screen

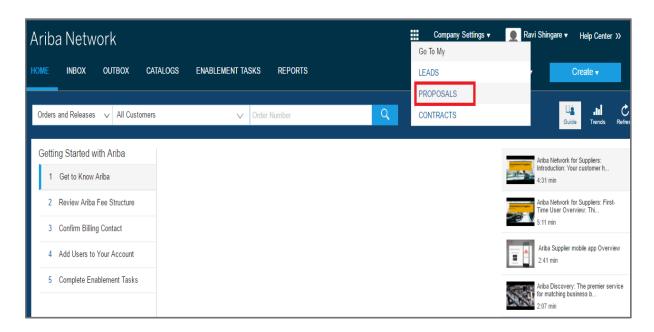
2.1.1 If vendor goes through mail invitation then directly Screen 3.1.1 will appear, but if If you have used Ariba before and have already accessed an event for the buyer-specific account with your current log in ID, click the Login button to continue. Log in with your Ariba username and password in order to participate in the event OR you have to follow the following steps.

Step 1 - Log on supplier.ariba.com

Step 2 - Put your USER ID and Password in following screen



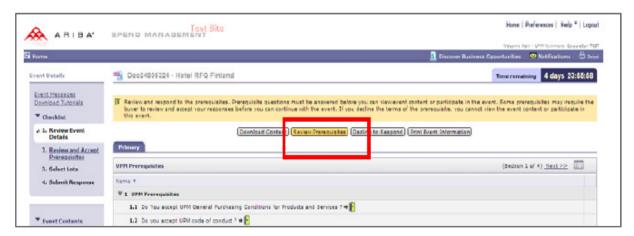
and click on Proposals. Step 3 - Go to ARIBA APPS



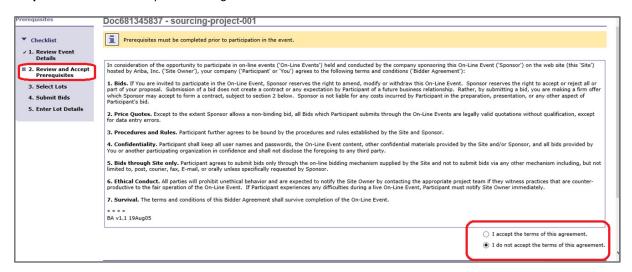
#### 3 Submitting Your Answers / Proposal

#### 3.1.1 Review and Approve "Prerequisites"

Step 1: Review and download all documents & then Click on "Review Prerequisites"



Step 2: Review and accept "Bidder Agreement".



#### 3.1.2 Select Items or Lots

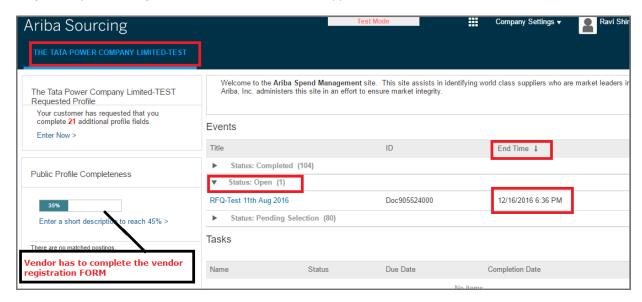
Step 1: Select Items. - If you do not want to quote for any items/lots then you do not select that lot / items and then go ahead for select and submit lot.





#### 3.1.3 Entering your offer for RFQ

Step 1: as per following screen Vendor Dashboard will appear where RFQ from TATA Power will be visible.



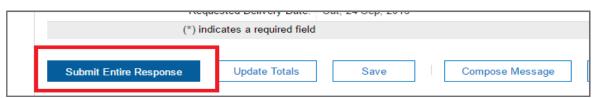
Step 2 - Follow all the steps of 3.1.1 to 3.1.3

Step 3 - Vendor has to submit their techno commercial offer in 2.1. In this field Do No attach any price content. For Price Bid put all the unit price and taxes and duties in provided field. Put "0" (ZERO) in not applicable field.



| ▼ 3 Price Bid |   |        |             |     |          |
|---------------|---|--------|-------------|-----|----------|
|               | 3.1 Bidder to specify the prices either in terms of percentage (%) or Value where the options are available for both. In case price is specified in percentage (%), please Specify Zero (0) in the amount field and vice-versa. |        |             |     |          |
|               | 3.2 Bearingfor motor 1.90991 v  | More + | * 15,000.00 | INR | 30 each  |
|               | 3.3 AMC 20,000 IS-U/CCS CONTRACTS v   | More + | * 35,000.00 | INR | 35 month |
|               | 3.4 ANALYSIS TAILRACE WTR SAMPLE •  | More + | * 35,000.00 | INR | 45 each  |

Step 4 - After successfully putting Techno commercial offer and price part then click on "Submit Entire Response"



#### 3.1.4 Entering Your Prebid for e-auction

Before participation to the e-auction you must place a pre-bid. If you haven't placed a Prebid in the Prebid time you won't be able to participate to the auction itself.

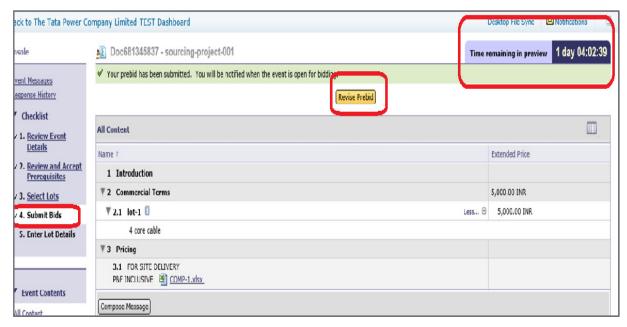
Step 1: Populate Your Answers.

Step 2: Click "Submit Entire Response".



When the Prebid time is still open you can still modify your Prebid:

Click on "revise Prebid" and repeat in step 1 and step 2.



#### 3.1.5 Participate to the e-auction

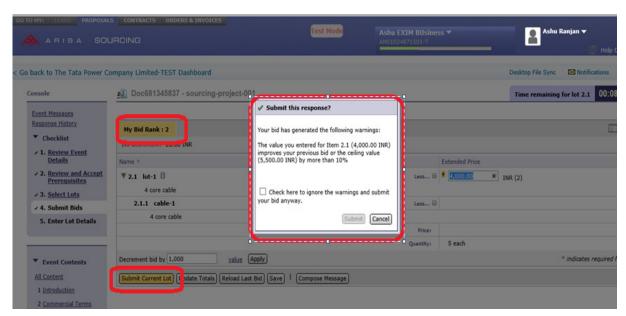
If you have placed a bid in the Prebid time you will be able to participate to the e-action. E-auctions are rather sort in time (usually less than 20 min per item). Once the time is closed you won't be able to bid anymore.



When you want to submit your price presses "submit current lot"

In case the new price you submit is lower by 10% of the starting price (Prebid Price) the following warning Message will be displayed.

To submit the new price, check the box and press submit. If you made a mistake press cancel so that you Mistake would not be submitted.



#### 3.1.5.2 What to do if you have a problem during the e-auction?

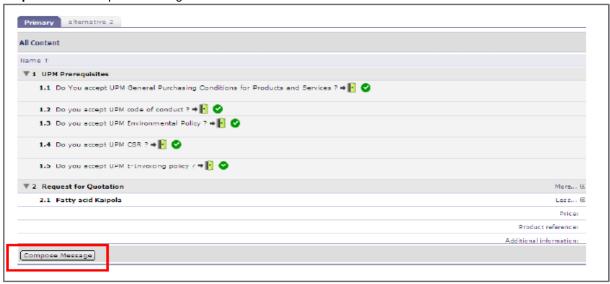
If you have any problem related the system: - Call first Tata Power e- Bidding / Auction Cell

#### > e- Bidding /Auction Cell details:-

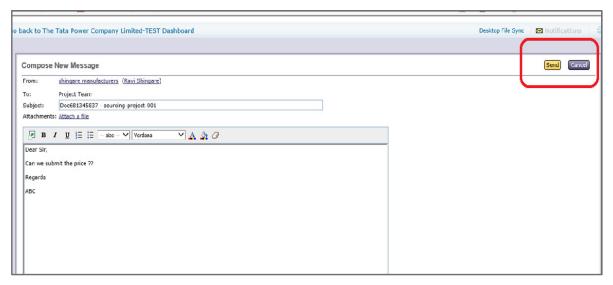
| <u>Core team</u>  |                             |                        |  |
|-------------------|-----------------------------|------------------------|--|
| Contact Person    | <u>E-Mail Id</u>            | <b>Contact Details</b> |  |
| Ravi Shingare     | ravi.shingare@tatapower.com | 9029004168             |  |
| Himanshu Ranjan   | himanshur@tatapower.com     | 9820339961             |  |
| Escalation Matrix |                             |                        |  |
| Paresh Bhatt      | pareshbhatt@tatapower.com   |                        |  |
| C T Prakash       | ctprakash@tatapower.com     | 9223545185             |  |

#### 4 Communicating with Tata Power Buyer & Auction team during auction / e- bidding

Step 1: Click "Compose Message".



Step 2: Compose Your Message and click "Send".



# SUPPLIER-FREQUENTLY ASKED QUESTIONS

#### If I registered on my buyer's Ariba Sourcing site in the past, do I need to register again?

Answer- Yes. Although you have registered on your buyer's Ariba Sourcing site in the past, registering on the Ariba Commerce Cloud is required. The registration process only takes a few moments, with a simple one-page registration. Registering on the Ariba Commerce Cloud gives you access to all your buyer relationships with one username and password.

#### What is the Ariba Commerce Cloud?

**Answer: -** The Ariba Commerce Cloud is your entry point to all of your seller solutions. Rather than managing log in information for multiple buyers' sites, you will have one log in and one account. This means fewer passwords to remember, easier user maintenance for your company, and a unified profile for your organization.

#### Do I need to add Product and Service Categories during registration?

**Answer:-Yes**; this is a required field. Product and Service Categories classify what your company sells, and the system uses this information to match potential business opportunities with your products and services.

Click Add Product and Service Categories to select one or more categories from the list of options. During registration, you only need to choose one category, preferably related to the event you are joining. You can add, refine, or remove categories any time after the registration process.

#### Do I need to add ship-to or service locations during registration?

Answer: - Yes: this is a required field. Ship-to or Service locations inform buyers where your company sells its products or provides its services, and the system uses this information to match potential business opportunities with your products and services.

Click Add Ship-to or Service Locations to select one or more sales territories from a list. You can add, refine, or remove ship-to or service locations any time after the registration process.

#### ♣ Do I need to enter a D-U-N-S number when I register?

Answer: - No; this is an optional field. You are only required to complete the fields marked with an asterisk (\*). If you enter a D-U-N-S number, and you get a message that the value is already in use, leave the field blank, as D-U-N-S numbers must be unique within the Ariba Commerce Cloud. Your company can have multiple Ariba accounts, but only one account can use the D-U-N-S number.

Additional Information: - D-U-N-S is a registered trademark of Dun & Bradstreet or its subsidiaries in the United States and other countries.

#### Do I need to enter a Tax ID when I register?

**Answer: - No,** the Tax ID is an optional field. You are only required to fill in the fields marked with an asterisk (\*).

#### What is the difference between the Email and Username fields in my profile?

Answer: - The Email field represents the email address where you wish to receive email notifications. The Username field is the identifier that you use to access your account. The Username field must be in email format, but you do not have to use a valid email address. Note: Leave the This is my username box checked if you want your email address to be the same as your username.

#### How do I participate in my buyer's event using an email invitation?

Answer: - Use the Click here link in the email notification to access the sourcing event.

While buyers might customize the email content you receive, all email invitations contain a link to access the event.

Depending on your previous experience with Ariba solutions, do one of the following to access the event after you click the link:

- If you are new user, click Continue on the welcome page. You continue to register an Ariba account to link with your buyer and participate in the event.
- If you have used Ariba before and have already accessed an event for the buyer-specific account with your current log in ID, click the Login button to continue. Log in with your Ariba username and password in order to participate in the event.
- If you already have an existing Ariba Network, Ariba Discovery, or Ariba Sourcing supplier account, but you have not accessed any events for the inviting buyer's site, use the Click here if you already have an Ariba Commerce Cloud, Ariba Discovery or Ariba Network account link. After clicking the link, log in with your existing account to move your information to your buyer's site.

Additional Information :- Registering an Ariba account provides you with a consolidated view of all your customer relationships. With this one profile, you can view business opportunities, participate in sourcing events, participate in contract negotiations, and manage orders, catalogs, and invoices.

#### Why doesn't the link in the email invitation to participate in a sourcing event work?

**Answer:**-If you cannot click the link, or the link does not open the log in page, highlight and copy the Uniform Resource Locator (URL), and then paste the URL into your web browser.

#### Can my company have multiple accounts?

**Answer:**-Your Company can have multiple Ariba accounts, depending on your business needs. For example, if your company has several locations around the world, you might want a separate account for each region.

Most companies choose to have one account with multiple customer relationships, which provides a centralized location to maintain their company profile information and all of their customer relationships.

#### Additional Information

Consider the following items when deciding whether to have more than one account:

- Administrators: For each account, you can have only one account administrator, but the account administrator can provide access to multiple users. All users from your company have their own **Username** and **Password** to access the account.
- DUNS (data universal numbering system) numbers: You can add your company's DUNS number to only one account. If you plan to have multiple accounts, leave the DUNS number blank during registration.

#### How do I complete registration if my username already exists?

Answer: - This message means that you already have an Ariba Network, Ariba Discovery, or Ariba Sourcing supplier account registered under username you entered. You can either register ua new account by creating a new username, or access one of the following sites to request a password reset for the registered username:

- Ariba Network (This login page is used for all Ariba Network, Ariba Sourcing, or Ariba Contracts suppliers).
- Ariba Discovery login page

To reset your password, click the **Having trouble logging in?** Link on the Login page.

#### Nothing happens when I click Forgot Username and enter my email address

Issue: - Nothing happens when I click the Forgot Username link and enter my email address.

Cause: - After you submit your request to retrieve your username, the Ariba Network sends an email notification with usernames that match the email address you submitted.

Some possible reasons why you may not receive this username retrieval email notification:

- The email address on your account does not match the email address you entered when submitting the request.
- Your buyer-specific account was deactivated before you could move it to the Ariba Commerce Cloud. Generally, that means you probably have not participated in an event with that buver for a while.

#### Solution: -

- To ensure you receive this email notification:
- Make sure you type the email address configured within your account.

If your buyer-specific account has been deactivated, contact your buyer to determine how to proceed.

#### Where is my password reset email?

Answer: - After you submit your request for a password reset, Ariba sends instructions to the email address associated with your account. If you didn't receive a password reset email, check the following scenarios to troubleshoot.

The username you entered is in the wrong format, or it isn't associated with the email address you are checking.

- Keep in mind, your username is in the format of a full email address, but it can be associated with any email address you entered previously.
- Your username is also case-sensitive.
- To confirm that you are using the correct username and format, return to the Ariba login page, and click the Having trouble logging in? link (Forgot Username if you're working in Ariba Discovery).
  - Choose I forgot my username, and click Continue.
  - Enter the email address associated with your account, and click Submit.
  - You will receive an email that lists the exact format of the username associated with the email you entered.

You entered the correct username, but you still didn't receive the password reset email notification.

- This can occur if the configured email address is different from the account you are checking.
- You might have multiple accounts for your company, so make sure you are attempting to access the correct account.

Your email configuration or company's security settings might also prevent you from receiving the password reset email. To find out, check your junk mail folder or email filter settings to verify that automated emails from Ariba are not blocked from your email account.

Why do I get this message on the SAP Ariba Login page: "The username and password pair you entered was not found"?

Answer: - You entered an incorrect Username or Password. You might receive this message if you entered a previous **Username** or **Password**. Remember that your **Username** has the format of an email address, and both the Username and Password are case sensitive.

Click the Having trouble logging in? Link on the Login page if you don't remember your log in information.

#### -: Steps for tender submission:-

**Step 1:** Vendor will get an <u>invitation email</u> from Ariba System. Keep this email, it contains your login Information and a direct link to Ariba.

URL for Supplier Users: http://tatapower.supplier.ariba.com

Step 2: Click "Click Here" to access this event.

**Step 3:** If you are first time vendor you will get the <u>"Sign UP" window</u>. Click on the same. If this screen is not appearing then close the window and follow the steps.

If the vendor has already created User id and password then after step 2 he will directly get the login screen. After credentials → click on ARIBA APPS and click on Proposals.

**Step 4:** After Continue simple one-page registration screen will open. Define your password and secret question. Click "OK"

Step 5: You will be able to see the RFQ

Step 6: After review and downloading of all documents click on "Review Prerequisites"

Step 7: Review and accept "Bidder Agreement".

Step 8: Select Items or Lots → Click "Submit Select Lots"

**Step 9:** Vendor has to submit their <u>techno commercial offer in 2.1." Pls Attach Techno commercial Bid "</u>In this field Do No attach any price content.

For Price Bid put all the unit price and taxes and duties in provided field. Put "0" (ZERO) in not applicable field.

**Step 10:** After successfully putting Techno commercial offer and price part then click on "Submit Entire Response"